# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

## For the quarterly period ended September 29, 2018

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

**Commission file number 1-6948** 

## SPX CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or Other Jurisdiction of Incorporation or Organization)

38-1016240

(I.R.S. Employer Identification No.)

**13320-A Ballantyne Corporate Place, Charlotte, North Carolina 28277** (Address of Principal Executive Offices) (Zip Code)

(Address of Finicipal Executive Offices) (Elp Gode)

Registrant's Telephone Number, Including Area Code (980) 474-3700

(Former Name, Former Address, and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes  $\Box$  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes  $\Box$  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer 
Non-accelerated filer 
Smaller reporting company 
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to used the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act  $\Box$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). 🗆 Yes x No.

Common shares outstanding November 2, 2018, 43,392,063

## SPX CORPORATION AND SUBSIDIARIES FORM 10-Q INDEX

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## PART I—FINANCIAL INFORMATION

## **ITEM 1. Financial Statements**

## SPX CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (Unaudited; in millions, except per share amounts)

		Three months ended			Nine Months Ended			
	Sep	tember 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017			
Revenues	\$	362.5	\$ 348.5	\$ 1,093.6	\$ 1,038.8			
Costs and expenses:								
Cost of products sold		274.8	263.4	818.1	789.5			
Selling, general and administrative		71.6	64.4	212.8	203.0			
Intangible amortization		1.7	0.2	2.7	0.5			
Special charges, net		1.0	1.0	4.6	2.0			
Gain on contract settlement		_	10.2	_	10.2			
Operating income		13.4	29.7	55.4	54.0			
Other income (expense), net		0.7	1.2	3.9	(4.0			
Interest expense		(5.9)	(4.3)	(15.3)	(12.9			
Interest income		0.3	0.2	1.1	0.9			
Income from continuing operations before income taxes		8.5	26.8	45.1	38.0			
Income tax provision		(1.7)	(4.8)	(6.2)	(14.0			
Income from continuing operations		6.8	22.0	38.9	24.0			
Income (loss) from discontinued operations, net of tax		_	_	_	_			
Gain (loss) on disposition of discontinued operations, net of tax		(0.2)	0.3	3.1	6.7			
Income (loss) from discontinued operations, net of tax		(0.2)	0.3	3.1	6.7			
Net income	\$	6.6	\$ 22.3	\$ 42.0	\$ 30.7			
Basic income per share of common stock:								
Income from continuing operations	\$	0.16	\$ 0.51	\$ 0.91	\$ 0.56			
Income (loss) from discontinued operations		(0.01)	0.01	0.07	0.16			
Net income per share	\$	0.15	\$ 0.52	\$ 0.98	\$ 0.72			
Weighted-average number of common shares outstanding — basic		43.080	42.540	42.948	42.347			
Diluted income per share of common stock:								
Income from continuing operations	\$	0.15	\$ 0.50	\$ 0.87	\$ 0.55			
Income from discontinued operations	Ŧ		0.01	0.07	0.15			
Net income per share	\$	0.15	\$ 0.51	\$ 0.94	\$ 0.70			
Weighted-average number of common shares outstanding — diluted		44.904	44.064	44.648	43.728			
Comprehensive income	\$	5.6	\$ 41.4	\$ 42.4	\$ 48.9			
comprehensive income	φ	5.0	φ 41.4	42.4	40.9			

The accompanying notes are an integral part of these statements.

## SPX CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited; in millions, except share data)

ASSETSImage: Control constraintsCurrent constraS6.1.9SCurrent constra256.2267.5Constra treedwidtle, net256.2267.5Constra treedwidtle, net143.5143.0Other turrent assets (includes income taxes receivable of 547.1 and 562.4 at September 29, 2018 and December 31, 2017, respectively)71.397.7Total current assets (includes income taxes receivable of 547.1 and 562.4 at September 29, 2018 and December 31, 2017, respectively)71.397.7Total current assets (includes income taxes receivable of 547.1 and 562.4 at September 29, 2018 and December 31, 2017, respectively and equipment33.46.62.5Daditings and leadedoid improvements124.9.15.813.0.1Baildings and leadedoid improvements.214.9.214.9.214.9Accumulated depreciation.214.9.214.9.216.9Property, plant and equipment, net.216.9.216.9.216.9Condo-dill.217.8.216.9.216.9.216.9Total ASETS.210.9.216.9.216.9.200.4LIMBUTES ANDE EQUITY.216.9.216.9.216.9Contract tabilities.216.9.216.9.216.9Contract tabilities.217.8.216.9.216.9Contract tabilities.216.9.216.9.216.9Contract tabilities.216.9.216.9.216.9Contract tabilities.216.9.216.9.216.9Contract tabilities.216.9.216.9.216.9Contract tabilit		Sej	otember 29, 2018	December 31, 2017		
Cash and equivalents\$6.19.\$12.13Accounts receivable, net.256.2.267.5Inventoris, net.143.5.143.0Other current assets (includes income taxes receivable of \$47.1 and \$62.4 at September 39, 2018 and December 31, 2017, regretivity).71.3.977Tool current assets.124.5.143.0Other current assets (includes income taxe receivable of \$47.1 and \$62.4 at September 39, 2018 and December 31, 2017, regretivity).71.3.977Tool current assets.124.9.124.9.124.9Buildings and leasehol improvements.124.9.120.5.33.4Machinery and equipment.33.4.33.4.33.6Accountaleted legretication.294.0.294.0.294.0Property, lat and equipment, aret.33.8.33.5.33.8Good will.33.8.35.5.30.4.35.8Intangibles, net.33.8.35.5.30.4.35.8Other assets.30.9.30.4.35.8.35.8Defered income taxes.30.4.35.7.30.4Intangibles, net.30.8.35.7.30.4Intangibles, net.30.8.35.7.30.4Intangibles, net.30.4.35.7.30.4Intangibles, net.30.4.35.7.30.4Intangibles, net.30.4.30.6.30.6Intangibles, net.30.4.30.6.30.7Current abilities.30.4.30.7.30.6Intangibles, net.30.4.30.6.30.6 <th>ASSETS</th> <th></th> <th></th> <th></th> <th></th>	ASSETS					
Accounts receivable, net256.2267.5Contract assets90.2Invertories, ref133.5143.0Ober current assets (includes income taxes receivable of \$47.1 and \$62.4 at September 29, 2018 and December 31, 2017, respectively)71.379.7Total current assets663.3663.5663.5Property, plont and equipment:863.770.370.3Land19.415.830.4730.40Buildings and leasehold improvements124.9120.530.466.7Accounts, y plant and equipment203.0(280.1)120.5Machinery and equipment203.333.45.9136.6Accounts, park and equipment, act203.3137.6136.5Accounts, park and equipment, act203.3137.6136.5Contract labelities, ract203.3137.6136.5Accounts park and equipment, act203.3137.6136.5Differed income taxes203.3137.6136.5Differed income taxes203.3137.6136.5Contract labelities5141.25159.7Accounts park and the equipment and equip	Current assets:					
Contract assets90,2	Cash and equivalents	\$	61.9	\$	124.3	
Inventories, net         143.0           Other current assets (includes income taxes receivable of \$47.1 and \$52.4 at September 29, 2018 and December 31, 2017, respectively)         7.1.3           Total current assets (includes income taxes receivable of \$47.1 and \$52.4 at September 29, 2018 and December 31, 2017, respectively)         7.1.3           Total current assets (includes income taxes receivable of \$47.1 and \$52.4 at September 29, 2018 and December 31, 2017, respectively)         7.1.3           Buildings and leasehold improvements         12.49         15.30           Buildings and leasehold improvements         12.49         303.4           Arcumulated depreciation         (29.01)         7.03         466.7           Accumulated depreciation         (29.01)         9.03.0         345.9           Deferred income taxes         30.3         345.9         30.0.3           Other assets         67.1.3         7.06.9         30.3           Deferred income taxes         32.9         50.9         50.9           Current labilities:         7.0         7.0         7.0         7.0         7.0           Accured taballities         9.2         2.106.4         4.92.6         1.0.1         7.1         1.2           Current habilities:         7.0         7.0         7.0         7.0         7.0         7.0 </td <td>Accounts receivable, net</td> <td></td> <td>256.2</td> <td></td> <td>267.5</td>	Accounts receivable, net		256.2		267.5	
Observation71.397.7Total current assets (includes income taxes receivable of \$47.1 and \$62.4 at September 39, 2018 and December 31, 2017, respectively)62.2163.22.5Property, plant and equipment:12.4912.0512.0612	Contract assets		90.2		_	
respectively)         71.3         77.7           Total current assets         623.1         632.5           Poperty, plant and equipment:         19.4         15.8           Buildings and leasehold improvements         124.9         120.5           Machinery and equipment.         334.7         30.0.4           Accumulated depreciation         436.7         466.7           Accumulated depreciation         (294.0)         (208.0)           Poperty, plant and equipment.         185.6         186.6           Goodwill         303.8         345.9           Intagibles, net         00.3         117.6           Other assets         67.1         70.69           Deferred income taxes         32.9         50.9           TOTAL ASSETS         5         2.106.4         \$           Accounds payable         5         141.2         \$           Contract liabilities:         71.3         7.70           Accured expenses         11.7         1.2           Total current liabilities         7.9         461.0           Accured expenses         11.7         1.2           Current liabilities         52.70         461.0           Total current liabilities         33.4	Inventories, net		143.5		143.0	
Property, plant and equipment:         10000         10000           I.and         19.4         15.8           Buildings and leasebold improvements         124.9         120.5           Machinery and equipment         334.7         330.4           Accumulated deprovements         184.9         (280.0)           Accumulated deprovements         185.9         186.6           Goodwill         393.8         345.9           Innangibles, net         200.3         117.6           Other asses         671.3         706.9           Deferred income taxes         32.9         50.9           TOTAL ASSETS         \$ 2.106.4         \$ 2.004.4           LIABILITIES AND EQUITY         V         \$ 2.004.4           LIABILITIES AND EQUITY         \$ 153.7         -           Accounts payable         \$ 141.2         \$ 159.7           Contret labilities         5         1.12         \$           Accounts payable         113.1         7.00           Current labilities         33.4         296.6           Income taxes payable         33.4         296.6           Total current labilities         33.4         296.6           Total current labilities         33.4 <t< td=""><td>•</td><td></td><td>71.3</td><td></td><td>97.7</td></t<>	•		71.3		97.7	
Land19.415.8Buildings and leasehold improvements124.9120.5Machinery and equipment, and234.7230.4Accumulated depreciation(294.0)(208.0)Property, plant and equipment, and209.3136.6Goodwill333.8336.59Intangibles, net200.3117.6Other assets202.9209.9TOTAL ASSETS2.00.64\$ 2.040.4LIABLITES AND EQUITY52.106.4Current liabilities75.3Accured expanses136.6209.3Totact liabilities75.3Accured expanses136.6209.3Totact liabilities75.3Accured materiabilities13.17.0Current liabilities75.3Accured expanses13.17.0Current maturities of long-term debt9.30.5Total corrent liabilities33.429.6Corterm debt33.429.6Deferred income taxes33.429.6Total corrent liabilities33.53.4Corterion debt33.429.6Total corrent liabilities33.53.65.7Total corrent liabilities33.53.65.8Total corrent liabilities33.53.65.8Total corrent liabilities33.63.65.7Corrent maturities of long-term debt33.429.6Corrent maturities of long-term debt3.65.73.85.8Total long-term liabilities	Total current assets		623.1		632.5	
Buildings and leasehold improvements         124.9         124.9           Mchnery and equipment         334.7         330.4           Accumulated depreciation         (280.1)         185.0         186.6           Goodwill         333.8         333.8         345.9           Inatagibles, net         00.3         117.6         185.0         186.6           Other assets         671.3         706.9         30.8         345.9           Deferred income taxes         32.9         90.9         30.0         70.6         30.0         70.6         30.0         70.6         30.0         70.6         30.0         70.6         30.0         70.6         30.0         70.6         30.0         70.0         30.0         70.0         30.0         70.0 <td< td=""><td>Property, plant and equipment:</td><td></td><td></td><td></td><td></td></td<>	Property, plant and equipment:					
Machinery and equipment334.7330.4Accumulated depreciation(29.0)(280.1)Property, plant and equipment, net185.0186.6Godwill393.8345.9Intangibles, net20.0.3117.6Other assets671.3706.9Deferred income taxes23.250.9TOTAL ASSETS\$ 2,106.4\$ 2,940.4LIABLITIES AND EQUTY\$ 2,106.4\$ 2,940.4Current liabilities:75.3Accounts payable75.3Contract liabilities75.3Account payable11.71.2Short-term debt9.30.5Total current liabilities34.39.05Total current liabilities33.429.6Other long-term debt9.30.5Total current liabilities34.429.6Income taxes payable1.71.2Short-term debt34.429.6Other long-term liabilities33.429.6Total current liabilities33.429.6Other long-term liabilities33.429.6Total long-term liabilities (Note 14)33.535.7Equity:	Land		19.4		15.8	
Accumulated depreciation         473.0         466.7           Accumulated depreciation         (294.0)         (290.1)           Property, plant and equipment, net         185.0         186.6           Goodwill         393.8         3435.9           Intangibles, net         200.3         117.6           Other assets         671.3         706.9           Deferred income taxes         32.9         50.9           TOTAL ASSETS         \$         2.006.4         \$           Carnert liabilities:         -         -         -           Accounts payable         5         141.2         \$         157.7           Contract liabilities:         -         -         -         -           Accound spayable         75.3         -         -         -           Accound spayable         1.7         1.2         5         -           Short-term debt         113.1         7.0         -         -           Carnert inabilities         -         -         -         -           Dia carent maturities of long-term debt         9.3         0.5         -         -           Total carent maturities of long-term debt         34.4         -         -         <	Buildings and leasehold improvements		124.9		120.5	
Accumulated depreciation(294.0)(208.0)Property, plant and equipment, net185.0186.6Goodwill333.8345.9Intangibles, net200.3171.70Other assets671.3706.9Deferred income taxes32.950.9TOTAL ASSETS\$ 2,106.4\$ 2,204.04LIABLITTES AND EQUITY52,106.4\$ 2,004.4Current liabilities:75.3-Accounts payable5141.2\$ 159.7Contract liabilities75.3Accurent acks payable11.37.0Current liabilities75.3-Income taxes payable11.37.0Current maturities of long-term debt9.30.5Total current liabilities33.43.05Total current liabilities33.43.05Total current liabilities33.43.05Total current liabilities33.43.05Total current liabilities33.43.05Total current liabilities33.43.05Total current liabilities33.5885.8Total long-term liabilities83.5.7885.8Total long-term liabilities (Note 14)1.31.021.204.7Equity:Common stock (S1.442.953 and 43.127.026 issued and outstanding at September 29.2018, respectively, and 51.186.044 and 42.650.599 issued and outstanding at September 29.2018, respectively, and 51.186.044 and 42.650.599 issued and outstanding at September 29.2018 and 29.116.05.042.011.50.5Paid-in capital1.51.27.05	Machinery and equipment		334.7		330.4	
Property, plant and equipment, net         1850         1866.6           Goodvill         393.8         335.9           Intangibles, net         200.3         117.6           Other assets         671.3         706.9           Deferred income taxes         32.9         50.9           TOTAL ASSETS         \$ 2,106.4         \$ 2,040.4           LIABILITIES AND EQUITY         5         2,040.4           Current liabilities:         75.3            Accounts payable         75.3            Accurue expenses         118.4         292.6           Income taxes payable         1.7         1.2           Short-term debt         113.1         7.0           Current maturities of long-term debt         9.3         0.55           Total current liabilities         9.3         0.55           Total current liabilities         9.33         0.55           Total current liabilities         33.4         9.05           Other long-term debt         9.33         0.55           Total current liabilities         9.33         0.55           Total current liabilities         1.20.7         1.264.7           Common stock (51,42,953 and 43,127.026 issued and outstanding at Septemb			479.0		466.7	
Goodwill333.8345.9Intangibles, net200.3117.6Other assets671.3706.9Deferred income taxes32.950.9TOTAL ASSETS\$ 2,016.4\$ 2,004.1LABILITIES AND EQUITY52,106.4\$ 2,005.1Contract labilities5141.2\$ 159.7Contract labilities106.4292.6106.4Income taxes payable113.17.012.2Contract labilities113.17.012.2Income taxes payable11.71.212.2Short-erm debt9.30.513.17.0Current labilities340.6349.33.5Total current liabilities33.429.6349.3Deferred and other income taxes33.429.6349.3Other long-term debt33.429.6349.3Comment scots (51.442.953 and 43.127.026 issued and outstanding at September 29.2018, respectively, and 51.186.064 and 42.655.059 issued and outstanding at September 29.2018, respectively, and 51.186.064 and 42.655.059 issued and outstanding at September 29.2018, respectively, and 51.180.064 and 42.655.059 issued and outstanding at September 29.2018, respectively, and 51.180.064 and 42.655.059 issued and outstanding at September 29.2018, respectively, and 51.180.064 and 42.655.059 issued and outstanding at September 29.2018, respectively, and 51.180.064 and 42.655.059 issued and outstanding at September 29.2018, respectively, and 51.180.064 and 42.655.059 issued and outstanding at September 29.2018, respectively, and 51.180.064 and 42.655.059 issued and outstanding at September 29.2018, respectively, and 51.180.064 and 42.655.059 issued a	Accumulated depreciation		(294.0)		(280.1)	
Intangibles, net         200.3         117.6           Other assets         671.3         706.9         706.9         707.0         706.9         70.9         <	Property, plant and equipment, net		185.0		186.6	
Ohr assets         671.3         706.9           Deferred income taxes         32.9         50.9           TOTAL ASSETS         \$ 2,106.4         \$ 2,004.4           LIABILITIES AND EQUITY             Current liabilities:             Accounts payable         \$ 141.2         \$ 159.7           Contract liabilities         75.3            Accounts payable         11.1         70.0           Contract liabilities         11.3         70.0           Accounts payable         11.3         70.0           Contract liabilities of long-term debt         9.33         0.5           Total current liabilities of long-term debt         9.33         0.5           Total current liabilities         33.4         9.06           Other income taxes         9.33         0.5           Total current liabilities         33.4         9.05           Total current liabilities         33.4         9.05           Total current liabilities of long-term debt         33.4         9.06           Commot materia ad other income taxes         33.4         9.06           Other long-term liabilities (Note 14)         33.4         9.06           Commot stock (51.442.953	Goodwill		393.8		345.9	
Deferred income taxes         32.9         35.9           TOTAL ASSETS         \$         2,106.4         \$         2,004.4           LIABILITIES AND EQUITY <t< td=""><td>Intangibles, net</td><td></td><td>200.3</td><td></td><td>117.6</td></t<>	Intangibles, net		200.3		117.6	
TOTAL ASSETS         S         2.10.4         S         2.10.4         S         2.10.4           LIABILITIES AND EQUITY	Other assets		671.3		706.9	
LIABILITIES AND EQUITY         Interface         Interface           Current liabilities:         \$ 141.2         \$ 159.7           Contract liabilities         75.3            Accounts payable         5         141.2         \$ 159.7           Contract liabilities         75.3            Accounds payable         186.4         292.6           Income taxes payable         113.1         70.0           Short-term debt         9.3         0.5           Current liabilities         527.0         461.0           Long-term debt         9.3         0.5           Total current liabilities         527.0         461.0           Long-term liabilities         33.4         29.6           Other long-term liabilities         33.4         29.6           Other long-term liabilities (Note 14)         33.4         20.6           Comminents and contingent liabilities (Note 14)         1.20.7         1.264.7           Common stock (51,442,953 and 43,127,026 issued and outstanding at September 29, 2018, respectively, and 51,186.064 and 42,650,599 issued and outstanding at September 29, 2018, respectively, and 51,186.054 and 42,650,599 issued and outstanding at September 29, 2018, respectively, and 51,186.054 and 42,650,599 issued and outstanding at September 29, 2018 and December 31, 2017, respectively         0.5	Deferred income taxes		32.9		50.9	
Current liabilities:         \$         141.2         \$         159.7           Contract liabilities         75.3            Accounds expenses         186.4         292.6           Income taxes payable         1.7         1.2           Short-term debt         113.1         7.0           Current maturities of long-term debt         9.3         0.5           Total current liabilities         9.3         0.5           Deferred and other income taxes         340.6         349.3           Deferred and other income taxes         33.4         29.6           Other long-term liabilities         1.20.9         85.7           Total long-term liabilities (Note 14)         1.20.9         1.20.9           Equity:         1.20.9.7         5.5         5.5           Paid-in capital         1.20.9.7         5.5         5.5           Paid-in capital         1.20.9.7         5.5         5.5           Paid-in capital         1.21.2         1.30.9         1.30.9           Retained deficit         (701.3)         (742.3)         3.4           Accounduated other comprehensive income         250.5         250.1           Accounduated other comprehensive income         250.5         250.1 <td>TOTAL ASSETS</td> <td>\$</td> <td>2,106.4</td> <td>\$</td> <td>2,040.4</td>	TOTAL ASSETS	\$	2,106.4	\$	2,040.4	
Accounts payable\$141.2\$159.7Contract liabilities75.3Accrued expenses186.4292.6Income taxes payable17.71.2Short-term debt113.17.0Current maturities of long-term debt9.30.5Total current liabilities9.30.5Otal current liabilities340.6349.3Deferred and other income taxes33.429.6Other long-term liabilities835.7885.8Total long-term liabilities835.7885.8Total long-term liabilities1.209.71.264.7Commitments and contingent liabilities (Note 14)1.310.21.309.8Equity:Common stock (51.442.953 and 43.127.026 issued and outstanding at September 29. 2018, respectively, and 51.186,064 and 4.2650,599 issued and outstanding at September 29. 2018, respectively, and 51.186,064 and 4.2650,599 issued and outstanding at September 29. 2018, respectively, and 51.186,064 and 4.2650,599 issued and outstanding at September 29. 2018, respectively, and 51.186,064 and 4.2650,599 issued and outstanding at September 29. 2018, respectively, and 51.186,064 and 4.2650,599 issued and outstanding at September 29. 2018, respectively, and 51.186,064 and 4.2650,599 issued and outstanding at September 29. 2018, respectively, and 51.186,064 and 4.2650,599 issued and outstanding at September 29. 2018, respectively, and 51.186,064 and 4.2650,599 issued and outstanding at September 29. 2018 and September 29. 2018 and 2017, respectively1.310.21.309.8Retained deficit(701.3)(742.3)(742.3)(701.3)(742.3)Accumulated other comprehensive income250.5 <td< td=""><td>LIABILITIES AND EQUITY</td><td></td><td></td><td></td><td></td></td<>	LIABILITIES AND EQUITY					
Contract liabilities         75.3         —           Accrued expenses         186.4         292.6           Income taxes payable         1.7         1.2           Short-term debt         113.1         7.0           Current maturities of long-term debt         9.3         0.5           Total current liabilities         527.0         461.0           Long-term debt         340.6         349.3           Deferred and other income taxes         33.4         29.6           Other long-term liabilities         835.7         885.8           Total long-term liabilities (Note 14)         1.209.7         1.264.7           Commitments and contingent liabilities (Note 14)         1.209.7         1.264.7           Equity:         Common stock (51,442,953 and 43,127,026 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650.599 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650.599 issued and outstanding at December 31, 2017, respectively, and 51,186,064 and 42,650.599 issued and outstanding at December 31, 2017, respectively, and 51,186,064 and 42,650.599 issued and outstanding at December 31, 2017, respectively, and 51,186,064 and 42,650.599 issued and outstanding at December 31, 2017, respectively, and 51,186,064 and 42,650.599 issued and outstanding at December 31, 2017, respectively, and 51,186,064 and 42,650.599 issued and outstanding at December 31, 2017, respectively, and 51,186,064 and 42,650.599 issued and outstanding at December 31, 2017, respec	Current liabilities:					
Accrued expenses         186.4         292.6           Income taxes payable         1.7         1.2           Short-term debt         113.1         7.0           Current maturities of long-term debt         9.3         0.5           Total current liabilities         527.0         461.0           Long-term debt         340.6         349.3           Deferred and other income taxes         33.4         29.6           Other long-term liabilities         835.7         885.8           Total long-term liabilities         1.209.7         1,264.7           Commitments and contingent liabilities (Note 14)         1.209.7         1,264.7           Equity:         Common stock (51,442,953 and 43,127,026 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650,599 issued and outstanding at December 31, 2017, respectively)         0.5         0.5           Paid-in capital         1,310.2         1,309.8         1,310.2         1,309.8           Retained deficit         (701.3)         (742.3)         1,704.2         1,704.2         1,704.2         1,704.2         1,704.2         1,704.2         1,704.2         1,704.2         1,704.2         1,704.2         1,704.2         1,704.2         1,704.2         1,704.2         1,704.2         1,704.2         1,704.2 <td>Accounts payable</td> <td>\$</td> <td>141.2</td> <td>\$</td> <td>159.7</td>	Accounts payable	\$	141.2	\$	159.7	
Income taxes payable       1.7       1.2         Short-term debt       113.1       7.0         Current maturities of long-term debt       9.3       0.5         Total current liabilities       527.0       461.0         Long-term debt       340.6       349.3         Deferred and other income taxes       33.4       29.6         Other long-term liabilities       835.7       885.8         Total long-term liabilities (Note 14)       1.209.7       1.264.7         Equity:       Common stock (51,442,953 and 43,127,026 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650,599 issued and outstanding at December 31, 2017, respectively, and 51,186,064 and 42,650,599 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650,599 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650,599 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650,599 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650,599 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 1,310.2       1,309.8         Retained deficit       (701.3)       (742.3)         Accumulated other comprehensive income       250.5       250.1         Common stock in treasury (8,315,927 and 8,535,465 shares at September 31, 2017, respectively)       (490.2)       (503.4)         Total equity       369.7       314.7	Contract liabilities		75.3		_	
Short-term debt         113.1         7.0           Current maturities of long-term debt         9.3         0.5           Total current liabilities         527.0         461.0           Long-term debt         340.6         349.3           Deferred and other income taxes         33.4         29.6           Other long-term liabilities         835.7         885.8           Total long-term liabilities         1,209.7         1,264.7           Commitments and contingent liabilities (Note 14)         1         1.209.7           Equity:         Common stock (51,442,953 and 43,127,026 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650,599 issued and outstanding at December 31, 2017, respectively)         0.5         0.5           Paid-in capital         1,310.2         1,309.8         1,310.2         1,309.8           Retained deficit         (701.3)         (742.3)         1,42.31         1,309.8           Accumulated other comprehensive income         250.5         250.1         1,309.8         1,310.2         1,309.8         1,310.2         1,309.8         1,310.2         1,309.8         1,310.2         1,309.8         1,310.2         1,309.8         1,310.2         1,309.8         1,310.2         1,309.8         1,310.2         1,309.8         1,310.2	Accrued expenses		186.4		292.6	
Current maturities of long-term debt         9.3         0.5           Total current liabilities         527.0         461.0           Long-term debt         340.6         349.3           Deferred and other income taxes         33.4         29.6           Other long-term liabilities         835.7         885.8           Total long-term liabilities         1,209.7         1,264.7           Commitments and contingent liabilities (Note 14)         1         1           Equity:         Common stock (51,442,953 and 43,127,026 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650,599 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650,599 issued and outstanding at December 31, 2017, respectively)         0.5         0.5           Paid-in capital         1,310.2         1,309.8         1,310.2         1,309.8           Retained deficit         (701.3)         (742.3)         (742.3)           Accumulated other comprehensive income         250.5         250.1         (503.4)           Common stock in treasury (8,315,927 and 8,535,465 shares at September 29, 2018 and December 31, 2017, respectively)         (490.2)         (503.4)           Total equity         369.7         314.7         369.7         314.7	Income taxes payable		1.7		1.2	
Total current liabilities         527.0         461.0           Long-term debt         340.6         349.3           Deferred and other income taxes         33.4         29.6           Other long-term liabilities         835.7         885.8           Total long-term liabilities         1,209.7         1,264.7           Commitments and contingent liabilities (Note 14)             Equity:           0.5         0.5           Paid-in capital         0.5         0.5         0.5         0.5           Paid-in capital         1,310.2         1,309.8         1,310.2         1,309.8           Retained deficit         (701.3)         (742.3)         250.5         250.1           Common stock in treasury (8,315,927 and 8,535,465 shares at September 29, 2018 and December 31, 2017, respectively)         (490.2)         (503.4)           Total equity         369.7         314.7         369.7         314.7	Short-term debt		113.1		7.0	
Long-term debt         Convo           Long-term debt         340.6         349.3           Deferred and other income taxes         33.4         29.6           Other long-term liabilities         835.7         885.8           Total long-term liabilities         1,209.7         1,264.7           Commitments and contingent liabilities (Note 14)         1         1           Equity:         Common stock (51,442,953 and 43,127,026 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650,599 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650,599 issued and outstanding at December 31, 2017, respectively)         0.5         0.5           Paid-in capital         1,310.2         1,309.8         1,310.2         1,309.8           Retained deficit         (701.3)         (742.3)         250.5         250.1           Common stock in treasury (8,315,927 and 8,535,465 shares at September 29, 2018 and December 31, 2017, respectively)         (490.2)         (503.4)           Total equity         369.7         314.7         344.7	Current maturities of long-term debt		9.3		0.5	
Deferred and other income taxes       33.4       29.6         Other long-term liabilities       835.7       885.8         Total long-term liabilities       1,209.7       1,264.7         Commitments and contingent liabilities (Note 14)           Equity:            Common stock (51,442,953 and 43,127,026 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650,599 issued and outstanding at December 31, 2017, respectively, and 51,186,064 and 42,650,599 issued and outstanding at December 31, 2017, respectively and 51,186,064 and 0.5       0.5       0.5         Paid-in capital       0.5       0.5       0.5       0.5         Paid-in capital       (701.3)       (742.3)       1,309.8         Accumulated other comprehensive income       250.5       250.1         Common stock in treasury (8,315,927 and 8,535,465 shares at September 29, 2018 and December 31, 2017, respectively)       (490.2)       (503.4)         Total equity       369.7       314.7	Total current liabilities		527.0		461.0	
Other long-term liabilities         0.0.1         0.0.1           Other long-term liabilities         835.7         885.8           Total long-term liabilities         1,209.7         1,264.7           Commitments and contingent liabilities (Note 14)	Long-term debt		340.6		349.3	
Total long-term liabilities1,209.71,264.7Commitments and contingent liabilities (Note 14)Equity:Common stock (51,442,953 and 43,127,026 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650,599 issued and outstanding at December 31, 2017, respectively)0.50.5Paid-in capital1,310.21,309.8Retained deficit(701.3)(742.3)Accumulated other comprehensive income250.5250.1Common stock in treasury (8,315,927 and 8,535,465 shares at September 29, 2018 and December 31, 2017, respectively)(490.2)(503.4)Total equity369.7314.7	Deferred and other income taxes		33.4		29.6	
Comments and contingent liabilities (Note 14)	Other long-term liabilities		835.7		885.8	
Equity:Common stock (51,442,953 and 43,127,026 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650,599 issued and outstanding at December 31, 2017, respectively)0.50.5Paid-in capital1,310.21,309.8Retained deficit(701.3)(742.3)Accumulated other comprehensive income250.5250.1Common stock in treasury (8,315,927 and 8,535,465 shares at September 29, 2018 and December 31, 2017, respectively)(490.2)(503.4)Total equity369.7314.7	Total long-term liabilities		1,209.7		1,264.7	
Common stock (51,442,953 and 43,127,026 issued and outstanding at September 29, 2018, respectively, and 51,186,064 and 42,650,599 issued and outstanding at December 31, 2017, respectively)0.50.5Paid-in capital1,310.21,309.8Retained deficit(701.3)(742.3)Accumulated other comprehensive income250.5250.1Common stock in treasury (8,315,927 and 8,535,465 shares at September 29, 2018 and December 31, 2017, respectively)(490.2)(503.4)Total equity369.7314.7	Commitments and contingent liabilities (Note 14)					
42,650,599 issued and outstanding at December 31, 2017, respectively)       0.5       0.5         Paid-in capital       1,310.2       1,309.8         Retained deficit       (701.3)       (742.3)         Accumulated other comprehensive income       250.5       250.1         Common stock in treasury (8,315,927 and 8,535,465 shares at September 29, 2018 and December 31, 2017, respectively)       (490.2)       (503.4)         Total equity       369.7       314.7	Equity:					
Retained deficit(701.3)(742.3)Accumulated other comprehensive income250.5250.1Common stock in treasury (8,315,927 and 8,535,465 shares at September 29, 2018 and December 31, 2017, respectively)(490.2)(503.4)Total equity369.7314.7			0.5		0.5	
Retained deficit(701.3)(742.3)Accumulated other comprehensive income250.5250.1Common stock in treasury (8,315,927 and 8,535,465 shares at September 29, 2018 and December 31, 2017, respectively)(490.2)(503.4)Total equity369.7314.7						
Accumulated other comprehensive income250.5250.1Common stock in treasury (8,315,927 and 8,535,465 shares at September 29, 2018 and December 31, 2017, respectively)(490.2)(503.4)Total equity369.7314.7						
Common stock in treasury (8,315,927 and 8,535,465 shares at September 29, 2018 and December 31, 2017, respectively)       (490.2)       (503.4)         Total equity       369.7       314.7						
Total equity         369.7         314.7	-					
		\$		\$		

The accompanying notes are an integral part of these statements.

## SPX CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited; in millions)

	Nine mo	nths ended		
	September 29, 2018	Sep	otember 30, 2017	
Cash flows from (used in) operating activities:				
Net income	\$ 42.0	\$	30.7	
Less: Income from discontinued operations, net of tax	3.1		6.7	
Income from continuing operations	38.9		24.0	
Adjustments to reconcile income from continuing operations to net cash from (used in) operating activities:				
Special charges, net	4.6		2.0	
Deferred and other income taxes	6.6		(0.7)	
Depreciation and amortization	21.3		18.9	
Pension and other employee benefits	5.1		8.3	
Long-term incentive compensation	12.4		10.4	
Other, net	1.5		2.9	
Changes in operating assets and liabilities, net of effects from acquisitions and divestitures:				
Accounts receivable and other assets	19.9		(18.9)	
Inventories	(6.2)		(17.2)	
Accounts payable, accrued expenses and other	(86.7)		(31.6)	
Cash spending on restructuring actions	(2.4)		(1.4)	
Net cash from (used in) continuing operations	15.0		(3.3)	
Net cash used in discontinued operations	(1.7)		(6.1)	
Net cash from (used in) operating activities	13.3		(9.4)	
Cash flows used in investing activities:				
Proceeds from company-owned life insurance policies, net	0.2		0.9	
Business acquisitions, net of cash acquired	(182.6)		_	
Net proceeds from sales of assets	9.5		_	
Decrease in restricted cash	0.3		_	
Capital expenditures	(8.0)		(8.4)	
Net cash used in continuing operations	(180.6)		(7.5)	
Net cash from discontinued operations	3.6		_	
Net cash used in investing activities	(177.0)		(7.5)	
Cash flows from financing activities:				
Borrowings under senior credit facilities	157.4		46.4	
Repayments under senior credit facilities	(76.6)		(59.5)	
Borrowings under trade receivables financing arrangement	60.0		70.0	
Repayments under trade receivables financing arrangement	(33.0)		(39.0)	
Net repayments under other financing arrangements	(2.0)		(7.8)	
Minimum withholdings paid on behalf of employees for net share settlements, net of proceeds from the exercise of employee stock options and other	(3.0)		(1.1)	
Net cash from continuing operations	102.8		9.0	
Net cash used in discontinued operations	_		_	
Net cash from financing activities	102.8		9.0	
Change in cash and equivalents due to changes in foreign currency exchange rates	(1.5)		(4.5)	
Net change in cash and equivalents	(62.4)		(12.4)	
Consolidated cash and equivalents, beginning of period	124.3		99.6	
Consolidated cash and equivalents, end of period	\$ 61.9	\$	87.2	
	- 01.5	= —		

The accompanying notes are an integral part of these statements.

## SPX CORPORATION AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited; in millions, except per share data)

## (1) BASIS OF PRESENTATION

Unless otherwise indicated, "we," "us" and "our" mean SPX Corporation and its consolidated subsidiaries ("SPX").

We prepared the condensed consolidated financial statements pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC") for interim reporting. As permitted under those rules and regulations, certain footnotes or other financial information normally required by accounting principles generally accepted in the United States ("GAAP") can be condensed or omitted. The financial statements represent our accounts after the elimination of intercompany transactions and, in our opinion, include the adjustments (consisting only of normal and recurring items) necessary for their fair presentation.

We account for investments in unconsolidated companies where we exercise significant influence but do not have control using the equity method. In determining whether we are the primary beneficiary of a variable interest entity ("VIE"), we perform a qualitative analysis that considers the design of the VIE, the nature of our involvement and the variable interests held by other parties to determine which party has the power to direct the activities of the VIE that most significantly impact the entity's economic performance, and which party has the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE. We have an interest in a VIE, in which we are not the primary beneficiary, as a result of the sale of Balcke Dürr. See below and in Notes 3 and 16 for further discussion of the sale of Balcke Dürr. All other VIEs are considered immaterial, individually and in aggregate, to our condensed consolidated financial statements.

#### **Planned Wind-Down of SPX Heat Transfer Business**

During the second quarter of 2018, as a continuation of our strategic shift away from power generation end markets, we initiated a plan to winddown the SPX Heat Transfer ("Heat Transfer") business within our Engineered Solutions reportable segment. In connection with the planned wind-down, we recorded charges of \$2.0 in our second quarter 2018 operating results, with \$0.9 related to the write-down of inventories (included in "Cost of products sold"), \$0.6 related to the impairment of machinery and equipment, and \$0.5 related to severance costs (both included in "Special charges, net"). Additional severance costs were recorded to "Special charges, net" during the three months ended September 29, 2018 of \$0.8. In addition, and as part of the wind-down, we sold certain intangible assets of the Heat Transfer business for net cash proceeds of \$4.8, which resulted in a gain of less than \$0.1 within our second quarter 2018 operating results. We anticipate completing the wind-down by the end of the first quarter of 2019.

#### **Acquisition of Cues**

On June 7, 2018, we completed the acquisition of Cues, Inc. ("Cues"), a manufacturer of pipeline inspection and rehabilitation equipment, which significantly increases our presence in the pipeline inspection market. The acquisition was completed through the purchase of all of the issued and outstanding shares of Cues' parent company for a purchase price of \$166.2, net of cash acquired of \$20.6. Cues had revenues of approximately \$84.0 for the twelve months prior to the acquisition. The assets acquired and liabilities assumed have been recorded at preliminary estimates of fair value as determined by management, based on information currently available and on current assumptions as to future operations and are subject to change upon completion of acquisition accounting. The post-acquisition operating results of Cues are reflected within our Detection and Measurement reportable segment. See Note 3 for additional details on the Cues acquisition.

## Acquisition of Schonstedt

On March 1, 2018, we completed the acquisition of Schonstedt Instrument Company ("Schonstedt"), a manufacturer and distributor of magnetic locator products used for locating underground utilities and other buried objects, for a purchase price of \$16.4, net of cash acquired of \$0.3. Schonstedt had revenues of approximately \$9.0 for the twelve months prior to the acquisition. The assets acquired and liabilities assumed have been recorded at preliminary estimates of fair value as determined by management, based on information currently available and on current assumptions as to future operations, and are subject to change upon completion of acquisition accounting. The post-acquisition operating results of Schonstedt are reflected within our Detection and Measurement reportable segment.

## Sale of Balcke Dürr

On December 30, 2016, we completed the sale of Balcke Dürr to a subsidiary of mutares AG (the "Buyer"). During the first quarter of 2017, we reduced the net loss associated with the sale of Balcke Dürr by \$7.2, with such amount recorded to "Gain on disposition of discontinued operations, net of tax." The reduction was comprised of an additional income tax benefit recorded for the sale of \$8.4, partially offset by adjustments to liabilities retained in connection with the sale, net of tax, of \$1.2. During the

second quarter of 2017, we increased the net loss associated with the sale of Balcke Dürr by \$0.4, with the increase resulting from adjustments to liabilities retained in connection with the sale.

On April 30, 2018, we reached a settlement with the Buyer on the amount of cash and working capital at the closing date, as well as on various other matters, for a net payment from the Buyer in the amount of Euro 3.0 (with Euro 2.0 received in May 2018 and Euro 1.0 in July 2018). The settlement resulted in a gain, net of tax, of \$3.8, which was recorded to "Gain (loss) on disposition of discontinued operations, net of tax" during the second quarter of 2018. See Note 3 for information on discontinued operations.

#### Other

Preparing financial statements requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Actual results could differ from these estimates. The unaudited information included in this Quarterly Report on Form 10-Q should be read in conjunction with the consolidated financial statements contained in our Annual Report on Form 10-K for the year ended December 31, 2017. Interim results are not necessarily indicative of full year results. We have reclassified certain prior year amounts to conform to the current year presentation. Unless otherwise indicated, amounts provided in these Notes pertain to continuing operations only. See Note 3 for information on discontinued operations.

We establish actual interim closing dates using a fiscal calendar, which requires our businesses to close their books on the Saturday closest to the end of the first calendar quarter, with the second and third quarters being 91 days in length. Our fourth quarter ends on December 31. The interim closing dates for the first, second and third quarters of 2018 are March 31, June 30 and September 29, compared to the respective April 1, July 1 and September 30, 2017 dates. We had one less day in the first quarter of 2018 and will have one more day in the fourth quarter of 2018 than in the respective 2017 periods. We do not believe the one less day during the first quarter of 2018 had a material impact on our consolidated operating results for the first nine months of 2017.

## (2) NEW ACCOUNTING PRONOUNCEMENTS

The following is a summary of new accounting pronouncements that apply or may apply to our business.

## ASC Topic 606

In May 2014, the Financial Accounting Standards Board ("FASB") issued a new standard on revenue recognition (Accounting Standards Codification "ASC" 606) that outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance, including industry-specific guidance. ASC 606 contains a five-step approach that entities will apply to determine the measurement of revenue and timing of when it is recognized, including (i) identifying the contract(s) with a customer, (ii) identifying the separate performance obligations in the contract, (iii) determining the transaction price, (iv) allocating the transaction price to separate performance obligations, and (v) recognizing revenue when (or as) each performance obligation is satisfied. ASC 606 also requires a number of quantitative and qualitative disclosures intended to enable users of the financial statements to understand the nature, amount, timing, and uncertainty of revenue, and the related cash flows. Effective January 1, 2018, we adopted ASC 606 using the modified retrospective transition approach for all contracts not completed as of the date of adoption. The modified retrospective transition approach recognizes any changes as of the beginning of the year of initial application (i.e., as of January 1, 2018) through retained earnings, with no restatement of comparative periods.

The only significant change in revenue recognition as a result of the adoption of ASC 606 relates to our power transformer business. Under ASC 606, revenues for our power transformer business are being recognized over time, while under previous revenue recognition guidance (ASC 605), revenues for power transformers were recognized at a point in time. See Note 4 for further discussion of our revenue recognition principles and the post adoption impact of ASC 606.

Summarized below is the impact of the initial application of ASC 606 on our January 1, 2018 condensed consolidated balance sheet:

	_	December 31, 2017	Impact of Adoption of ASC 606	January 1, 2018
Assets				
Accounts receivable, net	\$	267.5	\$ (36.0)	\$ 231.5
Inventories, net		143.0	(40.2)	102.8
Contract assets		_	70.7	70.7
Other current assets		97.7	(3.6)	94.1
Deferred income taxes		50.9	(0.9)	50.0
Liabilities				
Contract liabilities		—	86.9	86.9
Accrued expenses		292.6	(99.0)	193.6
Other long-term liabilities		885.8	(1.6)	884.2
<u>Equity</u>				
Accumulated other comprehensive income		250.1	(0.3)	249.8
Retained deficit	\$	(742.3)	\$ 4.0	\$ (738.3)

## **Other Accounting Pronouncements**

In February 2016, the FASB issued an amendment to existing guidance that requires lessees to recognize assets and liabilities for the rights and obligations created by long-term leases. In addition, this amendment requires new qualitative and quantitative disclosures about leasing arrangements. This standard is effective for annual reporting periods beginning on or after December 15, 2018 for public business entities, and interim periods within those annual reporting periods. Early adoption is permitted, and adoption must be applied on a modified retrospective basis. We are executing an implementation plan and are analyzing data to further assess the impact of this amendment on our consolidated financial statements. It is anticipated that the adoption will result in additional assets and liabilities on our consolidated balance sheet due to the recognition of lease rights and obligations. However, we do not expect the adoption to have a material impact to our consolidated statement of operations and comprehensive income or consolidated statement of cash flows.

In August 2016, the FASB issued an amendment to existing guidance to reduce diversity in practice in how certain cash receipts and cash payments are presented in the statement of cash flows. This amendment provides clarification on eight specific cash flow presentation issues. The issues include, but are not limited to, debt prepayment or extinguishment costs, settlement of zero-coupon debt, proceeds from the settlement of insurance claims, and cash receipts from payments on beneficial interests in securitization transactions. This amendment is effective for annual reporting periods beginning after December 15, 2017, including interim periods within those annual reporting periods, and is to be applied retrospectively. We adopted this guidance during the first quarter of 2018, with such adoption having no material impact to our condensed consolidated financial statements.

In October 2016, the FASB issued Accounting Standards Update ("ASU") 2016-16, which removes the prohibition in ASC 740 against the immediate recognition of the current and deferred income tax effects of intra-entity transfers of assets other than inventory. ASU 2016-16 is effective for annual reporting periods beginning after December 15, 2017, including interim periods within those annual reporting periods. The requirements of ASU 2016-16 are to be applied on a modified retrospective basis, which entails recognizing the initial effect of adoption in retained earnings. We adopted ASU 2016-16 as of January 1, 2018, which resulted in an increase of our retained deficit of \$0.2.

In January 2017, the FASB issued an amendment to simplify the subsequent measurement of goodwill by removing the second step of the two-step impairment test. The amendment requires that an entity recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. This amendment is effective for annual reporting periods beginning after December 31, 2019, including interim periods within those annual reporting periods. Early adoption is permitted. The impact of this amendment on our consolidated financial statements will depend on the results of future goodwill impairment tests.

In March 2017, the FASB issued an amendment to revise the presentation of net periodic pension and postretirement benefit cost. The amendment requires the service cost component to be presented separately from the other components of net periodic pension and postretirement benefit cost. Service cost is required to be presented with other employee compensation costs within operating income. The other components of net periodic pension and postretirement benefit cost, such as interest cost, expected return on plan assets, amortization of prior service cost/credits, and gains or losses, are required to be separately presented outside of operating income. This amendment is effective for annual reporting periods beginning after December 15, 2017, including

interim periods within those annual reporting periods, with the financial statement presentation requirements of the amendment applied retrospectively. We adopted this guidance during the first quarter of 2018, resulting in non-service pension and postretirement costs being presented outside of operating income within the accompanying condensed consolidated statements of operations. In connection with the adoption of this guidance, we reclassified \$1.5 and \$(0.9) of net periodic pension and postretirement benefit income (expense) from "Selling, general and administrative" expenses to "Other income (expense), net" within the accompanying condensed consolidated statements of operations for the three and nine months ended September 30, 2017, respectively. See Note 10 for details of our pension and postretirement expense.

In August 2017, the FASB issued significant amendments to hedge accounting. The FASB's new guidance will make more financial and nonfinancial hedging strategies eligible for hedge accounting. It also amends the presentation and disclosure requirements and changes how companies assess effectiveness. It is intended to more closely align hedge accounting with companies' risk management strategies, simplify the application of hedge accounting, and increase transparency as to the scope and results of hedging programs. The amendments can be adopted immediately in any interim or annual period (including the current period). The mandatory effective date for calendar year-end public companies is January 1, 2019. We are currently evaluating the effect this amendment will have on our consolidated financial statements.

In February 2018, the FASB amended its guidance for reporting comprehensive income to reflect the potential impacts of the reduction in the corporate tax rate resulting from the Tax Cuts and Jobs Act (the "Act"). The amendment gives the option of reclassifying the stranded tax effects within accumulated other comprehensive income ("AOCI") to retained earnings during the fiscal year or quarter in which the effect of the lower tax rate is recorded. The amendment is effective for years beginning after December 15, 2018, with early adoption permitted. We adopted this guidance as of January 1, 2018, which resulted in an increase of our retained deficit of \$4.8.

## (3) ACQUISITIONS AND DISCONTINUED OPERATIONS

## Acquisition of Cues

As indicated in Note 1, on June 7, 2018, we completed the acquisition of Cues for \$166.2, net of cash acquired of \$20.6. We financed the acquisition with available cash and borrowings under our senior credit and trade receivables financing arrangements. The assets acquired and liabilities assumed have been recorded at preliminary estimates of fair value as determined by management, based on information currently available and on current assumptions as to future operations and are subject to change upon completion of the acquisition method of accounting. The final determination of the fair values of certain assets and liabilities will be completed within the measurement period of up to one year from the acquisition date, as permitted under GAAP. The following is a summary of the recorded preliminary fair values of the assets acquired and liabilities assumed for Cues as of June 7, 2018:

Net assets acquired	\$ 186.8
Non-current liabilities assumed	13.8
Current liabilities assumed	8.4
Total assets acquired	209.0
Other assets	2.7
Intangible assets	79.5
Goodwill	46.6
Property, plant and equipment	7.4
Current assets, including cash and equivalents of \$20.6	\$ 72.8
Assets acquired:	

The identifiable intangible assets acquired consist of a trademark, customer backlog, customer relationships, and technology of \$27.6, \$0.8, \$42.6, and \$8.5, respectively, with such amounts based on a preliminary assessment of the related fair values. We expect to amortize the customer backlog, customer relationships, and technology assets over 0.5, 12.0, and 11.0 years, respectively.

We acquired gross receivables of \$13.6, which had a fair value at the acquisition date of \$13.2 based on our estimates of cash flows expected to be recovered.

The qualitative factors that comprise the recorded goodwill include expected synergies from combining our existing inspection equipment operations with those of Cues, expected market growth for Cues' existing operations, and various other factors. We expect none of this goodwill or the intangible assets described above to be deductible for tax purposes.

We recognized revenues and net losses for Cues of \$24.2 and \$0.0, and \$31.1 and \$0.8, respectively, for the three and nine months ended September 29, 2018 with the net loss driven by charges of \$2.5 and \$4.1 for the three and nine months ended September 29, 2018, respectively, associated with the excess fair value (over historical cost) of inventory acquired which has been subsequently sold. During the three and nine months ended September 29, 2018, we incurred acquisition related costs for Cues of \$0.5 and \$2.2, respectively, which have been recorded to "Selling, general and administrative" within our condensed consolidated statements of operations.

The following unaudited pro forma information presents our results of operations for the three and nine months ended September 29, 2018 and September 30, 2017, respectively, as if the acquisition of Cues had taken place on January 1, 2017. The unaudited pro forma financial information is not intended to represent or be indicative of our consolidated results of operations that would have been reported had the acquisition been completed as of the date presented, and should not be taken as representative of our future consolidated results of operations. The pro forma results include estimates and assumptions that management believes are reasonable; however, these results do not include any anticipated cost savings or expenses of the planned integration of Cues. These pro forma results of operations have been prepared for comparative purposes only and include additional interest expense on the borrowings required to finance the acquisition, additional depreciation and amortization expense associated with fair value adjustments to the acquired property, plant and equipment and intangible assets, the removal of charges associated with the excess fair value (over historical cost) of inventory acquired and subsequently sold, the removal of professional fees incurred in connection with the transaction, and the related income tax effects.

	Three mo	ended		nded			
	September 29, 2018		September 30, 2017		September 29, 2018	1	September 30, 2017
Revenues	\$ 362.5	\$	369.9	\$	1,127.7	\$	1,102.2
Income from continuing operations	9.4		22.5		45.4		26.8
Net income	9.2		22.8		48.5		33.5
Income from continuing operations per share of common stock:							
Basic	\$ 0.22	\$	0.53	\$	1.06	\$	0.63
Diluted	\$ 0.21	\$	0.51	\$	1.02	\$	0.61
Net income per share of common stock:							
Basic	\$ 0.21	\$	0.54	\$	1.13	\$	0.79
Diluted	\$ 0.20	\$	0.52	\$	1.09	\$	0.77

#### Acquisition of Schonstedt

As indicated in Note 1, on March 1, 2018, we completed the acquisition of Schonstedt for \$16.4, net of cash acquired of \$0.3. The pro forma effects of the Schonstedt acquisition are not material to our consolidated results of operations.

## **Discontinued Operations**

During the first quarter of 2017, we reduced the net loss associated with the sale of Balcke Dürr by \$7.2. The reduction in the net loss was comprised of an additional income tax benefit recorded for the sale of \$8.4, partially offset by the impact of adjustments to liabilities retained in connection with the sale, net of tax, of \$1.2. During the second quarter of 2017, we increased the net loss associated with the sale of Balcke Dürr by \$0.4, with the increase resulting from adjustments to liabilities retained in connection with the sale.

As indicated in Note 1, during the second quarter of 2018, we reached a settlement with the Buyer on the amount of cash and working capital at the closing date, as well as on various other matters. The settlement resulted in a gain, net of tax, of \$3.8, which was recorded to "Gain (loss) on disposition of discontinued operations, net of tax" during the second quarter of 2018.

In addition to the adjustments to the net loss related to the Balcke Dürr sale, we recognized a net loss of \$0.2 and \$0.7 during the three and nine months ended September 29, 2018, respectively, and net income (losses) of \$0.3 and \$(0.1) during the three and nine months ended September 30, 2017, respectively, resulting primarily from revisions to liabilities retained from businesses discontinued prior to 2016.

For the three and nine months ended September 29, 2018 and September 30, 2017, the table below presents a reconciliation of discontinued operations activity to the related amounts in the condensed consolidated statements of operations:

	Three months ended					Nine mor	nths e	nded
		September 29, 2018		September 30, 2017		September 29, 2018		September 30, 2017
Balcke Dürr								
Income (loss) from discontinued operations	\$	_	\$		\$	6.3	\$	(2.6)
Income tax (provision) benefit		_				(2.5)		9.4
Income from discontinued operations, net		_				3.8		6.8
All other								
Loss from discontinued operations		(0.3)		(0.1)		(1.0)		(1.0)
Income tax benefit		0.1		0.4		0.3		0.9
Income (loss) from discontinued operations, net		(0.2)		0.3		(0.7)		(0.1)
Total								
Income (loss) from discontinued operations		(0.3)		(0.1)		5.3		(3.6)
Income tax (provision) benefit		0.1		0.4		(2.2)		10.3
Income (loss) from discontinued operations, net	\$	(0.2)	\$	0.3	\$	3.1	\$	6.7

## (4) REVENUES FROM CONTRACTS

As indicated in Note 2, effective January 1, 2018, we adopted ASC 606 under the modified retrospective transition approach. As a result, for periods prior to 2018, revenue continues to be presented based on prior guidance. Summarized below is our policy for recognizing revenue, as well as the various other disclosures required by ASC 606.

## ASC 606 Policy

*Performance Obligations* - Certain of our contracts are comprised of multiple deliverables, which can include hardware and software components, installation, maintenance, and extended warranties. For these contracts, we evaluate whether these deliverables represent separate performance obligations as defined by ASC 606. In some cases, a customer contracts with us to integrate a complex set of tasks and components into a single project or capability (even if the single project results in the delivery of multiple units). Hence, the entire contract is treated as a single performance obligation. In contrast, we may promise to provide distinct goods or services within a contract, in which case we separate the contract into more than one performance obligation, we allocate the total transaction price to each performance obligation in an amount based on the estimated relative standalone selling prices of the promised goods or services underlying each performance obligation. In cases where we sell standard products with observable standalone selling prices, these selling prices are used to determine the standalone selling price. In cases where we sell a customized customer specific solution, we typically use the expected cost plus margin approach to estimate the standalone selling price of each performance obligation. Sales taxes and other usage-based taxes are excluded from revenue.

Remaining performance obligations represent performance obligations that have yet to be satisfied. As a practical expedient, we do not disclose performance obligations that are (i) part of a contract that has an original expected duration of less than one year (this encompasses substantially all contracts with customers in the HVAC and Detection and Measurement reportable segments) and/or (ii) satisfied in a manner consistent with our right to consideration from the customer (i.e., revenue is recognized as value is transferred). Performance obligations for contracts with an original duration in excess of one year that have yet to be satisfied as of the end of a period primarily relate to our large process cooling systems and large South African projects, as well as certain of our bus fare collection systems. As of September 29, 2018, the aggregate amount allocated to remaining performance

obligations after the effect of practical expedients was \$53.9. We expect to recognize revenue on approximately 70% and 91% of the remaining performance obligations over the next 12 and 24 months, respectively, with the remaining recognized thereafter.

*Options* - We offer options within certain of our contracts to purchase future goods or services. To the extent the option provides a material right to a future benefit (i.e., future goods and services at a discount from the relative standalone selling price), we separate the material right as a performance obligation and adjust the standalone selling price of the other performance obligations within the contract. When determining the relative standalone selling price of the option, we first determine the incremental discount that the customer would receive by exercising the option and then adjust that value based on the probability of option exercise (based, where possible, on historical experience). Revenue is recognized for the option as either the option is exercised or when it expires.

*Contract Combination and Modification* - We assess each contract at its inception to determine whether it should be combined with other contracts for revenue recognition purposes. When making this determination, we consider factors such as whether two or more contracts with a customer were negotiated at or near the same time or were negotiated with an overall profit objective. Contracts are sometimes modified for changes in contract specifications, scope, or price (or a combination of these). Contract modifications for goods or services that are not distinct within the context of the contract (generally associated with specification changes in our engineered solutions product lines) are accounted for as part of the existing contract. Contract modifications for goods or services that are distinct (i.e., adding or subtracting distinct goods or services) are accounted for as either a termination of the existing contract and the creation of a new contract (where the goods or services are not priced at their standalone selling price), or the creation of separate contract (where the goods or services are priced at their standalone selling price).

*Variable Consideration* - We determine the transaction price for each contract based on the consideration we expect to receive for the products or services being provided under the contract. For contracts where a portion of the price may vary, we estimate the variable consideration at the amount to which we expect to be entitled, which is included in the transaction price to the extent it is probable that a significant reversal of cumulative revenue recognized will not occur. We analyze the risk of a significant revenue reversal and, if necessary, constrain the amount of variable consideration recognized in order to mitigate this risk. Variable consideration primarily pertains to late delivery penalties, unapproved change orders and claims (levied by us and /or against us), and index-based pricing. Actual amounts of consideration ultimately received may differ from our estimates. If actual results vary from our estimates, we will adjust these estimates, which would affect revenue and earnings in the period such variances become known.

As noted above, the nature of our contracts gives rise to several types of variable consideration, including unapproved change orders and claims. We include in our contract estimates additional revenue for unapproved change orders or claims against the customer when we believe we have an enforceable right to the unapproved change order or claim, the amount can be reliably estimated, and the above criteria have been met. In evaluating these criteria, we consider the contractual/legal basis for the claim, the cause of any additional costs incurred, the reasonableness of those costs, and the objective evidence available to support the claim. These estimates are also based on historical award experience. At September 29, 2018, the aggregate revenues related to our large power projects in South Africa included approximately \$38.4 related to claims and unapproved change orders. See Note 14 for additional details on our large power projects in South Africa.

*Returns, Customer Sales Incentives and Warranties* - We have certain arrangements that require us to estimate, at the time of sale, the amounts of variable consideration that should be excluded from revenue as (i) certain amounts are not expected to be collected from customers and/or (ii) the product may be returned. We principally rely on historical experience, specific customer agreements, and anticipated future trends to estimate these amounts at the time of shipment and to reduce the transaction price. These arrangements include volume rebates, which are estimated using the most likely amount method, as well as early payment discounts and promotional and advertising allowances, which are estimated using the expected value method. We primarily offer assurance-type standard warranties that the product will conform to published specifications for a defined period of time after delivery. These types of warranties do not represent separate performance obligations. We establish provisions for estimated returns and warranties primarily based on contract terms and historical experience, using the expected value method. Certain businesses separately offer extended warranties, which are considered separate performance obligations.

*Contract Costs* - We have elected to apply the practical expedient provided under ASC 606 which allows an entity to expense incremental costs of obtaining or fulfilling a contract when incurred if the amortization period of the asset that the entity otherwise would have recorded is one year or less. Shipping and handling costs associated with outbound freight after control over a product has transferred to a customer are accounted for as fulfillment costs and are included in cost of products sold. The net asset recorded for incremental costs incurred to obtain or fulfill contracts, after consideration of the practical expedient mentioned above, is not material to our condensed consolidated financial statements.

#### Nature of Goods and Services, Satisfaction of Performance Obligations, and Payment Terms

Our HVAC product lines include package cooling towers, residential and commercial boilers, and comfort heating and ventilation products. Performance obligations for our HVAC product lines relate primarily to the delivery of equipment and components, with satisfaction of these performance obligations occurring at the time of shipment or delivery (i.e., control is transferred at a point in time). The typical length of a contract is one to three months and payment terms are generally 15-60 days after shipment to the customer.

Our detection and measurement product lines include underground pipe and cable locators, inspection and rehabilitation equipment, bus fare collection systems, signal monitoring, and obstruction lighting. Performance obligations for these product lines relate to delivery of equipment and components, installation and other short-term services, long-term maintenance and software subscription services. Performance obligations for equipment and components are satisfied at the time of shipment or delivery (i.e., control is transferred at a point in time). Performance obligations for installation and other short-term services are satisfied over time as the installation or service is performed. Performance obligations for maintenance and software subscription services are satisfied over time, with the related revenue recorded evenly throughout the contract service period as this method best depicts how control of the service is transferred. Payment terms for equipment and components are typically 30 to 60 days after shipment or delivery, while payment for services typically occurs at completion for shorter-term engagements (less than three months in duration) and throughout the service period for longer-term engagements (generally greater than three months in duration). These product lines have varying contract lengths ranging from one to eighteen months (with the longer term contracts generally associated with our bus fare collection systems and signal monitoring products lines), with the typical duration being one to three months.

Our engineered solutions product lines include medium and large power transformers, process cooling equipment and heat exchangers, as well as two large power plant contracts in our South African business. Performance obligations for these product lines relate to delivery of equipment and components, construction and reconstruction of cooling towers and other components, and providing installation, replacement/spare parts, and various other services. For these product lines, our customers typically contract with us to provide a customer-specific solution. The customer typically controls the work in process due to contractual termination clauses whereby we have an enforceable right to recovery of cost incurred including a reasonable profit for work performed to date on products or services that do not have an alternative use to us. Additionally, certain projects are performed on customer sites such that the customer controls the asset as it is created or enhanced. As such, performance obligations for these product lines are generally satisfied over time, with the related revenue recorded based on the percentage of costs incurred to date for each contract to the estimated total costs for such contract at completion, as this method best depicts how control of the product or service is being transferred. Revenue for sales of certain engineered components and all replacement/spare parts is recognized upon shipment or delivery (i.e., at a point in time). The length of customer contract is generally 6-12 months for our power transformers business and 6-18 months for our process cooling and heat exchanger businesses. The large contracts in our South African business relate to the construction of two large power plants that have a length in excess of 10 years. Payments on longer-term contracts are generally commensurate with milestones defined in the related contract, while payments for the replacement/spare parts contracts typically occur 30 to 60 days after delivery.

Customer prepayments, progress billings, and retention payments are customary in certain of our project-based businesses, generally for our engineered solutions product lines and, to a lesser extent, our detection and measurement product lines. Customer prepayments, progress billings, and retention payments are not considered a significant financing component because they are intended to protect either the customer or ourselves in the event that some or all of the obligations under the contract are not completed. Additionally, most contract assets are expected to convert to accounts receivable, and contract liabilities are expected to convert to revenue, within one year. As such, after applying the practical expedient to exclude potential significant financing components that are less than one year in duration, we do not have any such financing components.

## **Disaggregated Revenues**

We disaggregate revenue from contracts with customers by major product line and based on the timing of recognition for each of our reportable segments, as we believe such disaggregation best depicts how the nature, amount, timing, and uncertainty of our revenues and cash flows are effected by economic factors, with such disaggregation presented below for the three and nine months ended September 29, 2018:

	Three Months Ended September 29, 2018							
Reportable Segments		HVAC		Detection and Measurement		Engineered Solutions		Total
Major product lines								
Cooling	\$	65.1	\$	_	\$	_	\$	65.1
Boilers, comfort heating, and ventilation		66.9		_		_		66.9
Underground locators and inspection and rehabilitation equipment		_		49.8		_		49.8
Signal monitoring, obstruction lighting, and bus fare collection systems		_		34.5		_		34.5
Power transformers		_		_		89.4		89.4
Process cooling equipment and services, and heat exchangers		_		_		47.0		47.0
South African projects		_		_		9.8		9.8
	\$	132.0	\$	84.3	\$	146.2	\$	362.5
Timing of Revenue Recognition								
Revenues recognized at a point in time	\$	132.0	\$	79.5	\$	17.1	\$	228.6
Revenues recognized over time				4.8		129.1		133.9
	\$	132.0	\$	84.3	\$	146.2	\$	362.5

	Nine Months Ended September 29, 2018							
Reportable Segments		HVAC		Detection and Measurement		Engineered Solutions		Total
Major product lines								
Cooling	\$	201.6	\$	—	\$	_	\$	201.6
Boilers, comfort heating, and ventilation		197.8		_		_		197.8
Underground locators and inspection and rehabilitation equipment		_		110.7		_		110.7
Signal monitoring, obstruction lighting, and bus fare collection systems				113.8				113.8
Power transformers		_		—		274.9		274.9
Process cooling equipment and services, and heat exchangers		_		_		156.0		156.0
South African projects		_		_		38.8		38.8
	\$	399.4	\$	224.5	\$	469.7	\$	1,093.6
Timing of Revenue Recognition								
Revenues recognized at a point in time	\$	399.4	\$	215.6	\$	48.1	\$	663.1
Revenues recognized over time				8.9		421.6		430.5
	\$	399.4	\$	224.5	\$	469.7	\$	1,093.6

#### **Contract Balances**

Our customers are invoiced for products and services at the time of delivery or based on contractual milestones, resulting in outstanding receivables with payment terms from these customers ("Contract Accounts Receivable"). In some cases, the timing of revenue recognition, particularly for revenue recognized over time, differs from when such amounts are invoiced to customers, resulting in a contract asset (revenue recognition precedes the invoicing of the related revenue amount) or a contract liability (payment from the customer precedes recognition of the related revenue amount). Contract assets and liabilities are generally

classified as current. On a contract-by-contract basis, the contract assets and contract liabilities are reported net within our condensed consolidated balance sheet. Our contract balances consisted of the following as of September 29, 2018 and January 1, 2018:

Contract Balances	September 29, 2018		January 1, 2018 (1)	Change
Contract Accounts Receivable (2)	\$ 2	249.0	\$ 222.9	\$ 26.1
Contract Assets		90.2	70.7	19.5
Contract Liabilities - current	(	(75.3)	(86.9)	11.6
Contract Liabilities - non-current <sup>(3)</sup>		(2.0)	—	(2.0)
Net contract balance	\$ 2	261.9	\$ 206.7	\$ 55.2

<sup>(1)</sup> See Note 2 for the impact of the change at January 1, 2018 as a result of the adoption of ASC 606.

<sup>(2)</sup> Included in "Accounts receivable, net" within the accompanying condensed consolidated balance sheet.

<sup>(3)</sup> Included in "Other long-term liabilities" within the accompanying condensed consolidated balance sheet.

The \$55.2 increase in our net contract balance from January 1, 2018 to September 29, 2018 was due primarily to revenue recognized during the period, partially offset by cash payments received from customers during the period.

During 2018, we recognized revenues of \$6.8 and \$56.7 during the three and nine months ended September 29, 2018, respectively, related to our contract liabilities at January 1, 2018.

#### Impact of ASC 606 Adoption

Summarized below and on the following page is a comparison of our condensed consolidated statements of operations and comprehensive income for the three and nine months ended September 29, 2018 and condensed consolidated balance sheet as of September 29, 2018 as prepared under the provisions of ASC 606 to a presentation of these financial statements under the prior revenue recognition guidance. As previously discussed, the most significant impact of adopting ASC 606 relates to our power transformer business where, under ASC 606, revenues for power transformers are now being recorded over time versus at a point in time under the prior revenue recognition guidance. The initial transition to ASC 606 resulted in a reduction of inventory and deferred revenue (previously presented within "Accrued expenses") and an increase to contract assets, as indicated in Note 2. Contract assets and contract liabilities are now separately presented within our condensed consolidated balance sheet (previously included in "Accounts receivable, net" and "Accrued expenses", respectively). Additionally, and as noted below, the difference in revenue and earnings under prior revenue recognition guidance during the three and nine months ended September 29, 2018 is due primarily to the timing of power transformer deliveries.

	Three months ended September 29, 2018								
Condensed consolidated statement of operations and comprehensive income	Repo	rted	Effect of ASC 6	06 Adoption		Under Prior Revenue Recognition Guidance			
Revenues	\$	362.5	\$	(0.6)	\$	361.9			
Cost of products sold		274.8		0.6		275.4			
Selling, general and administrative		71.6		0.1		71.7			
Operating income		13.4		(1.3)		12.1			
Income from continuing operations before income taxes		8.5		(1.3)		7.2			
Income tax provision		(1.7)		0.4		(1.3)			
Income from continuing operations		6.8		(0.9)		5.9			
Net income	\$	6.6	\$	(0.9)	\$	5.7			
Comprehensive income	\$	5.6	\$	(0.3)	\$	5.3			
Basic income per share of common stock:									
Income from continuing operations	\$	0.16	\$	(0.02)	\$	0.14			
Net income per share	\$	0.15	\$	(0.02)	\$	0.13			
Diluted income per share of common stock:									
Income from continuing operations	\$	0.15	\$	(0.02)	\$	0.13			
Net income per share	\$	0.15	\$	(0.02)	\$	0.13			

	Nine months ended September 29, 2018										
Condensed consolidated statement of operations and comprehensive income		Reported	Effect of ASC 606 Adoption		Under Prior Revenue Recognition Guidance						
Revenues	\$	1,093.6	\$ (20.2)	\$	1,073.4						
Cost of products sold		818.1	(15.9)		802.2						
Selling, general and administrative		212.8	(0.5)		212.3						
Operating income		55.4	(3.8)		51.6						
Income from continuing operations before income taxes		45.1	(3.8)		41.3						
Income tax provision		(6.2)	1.0		(5.2)						
Income from continuing operations		38.9	(2.8)		36.1						
Net income	\$	42.0	\$ (2.8)	\$	39.2						
Comprehensive income	\$	42.4	\$ (1.5)	\$	40.9						
Basic income per share of common stock:											
Income from continuing operations	\$	0.91	\$ (0.07)	\$	0.84						
Net income per share	\$	0.98	\$ (0.07)	\$	0.91						
Diluted income per share of common stock:											
Income from continuing operations	\$	0.87	\$ (0.06)	\$	0.81						
Net income per share	\$	0.94	\$ (0.06)	\$	0.88						

	As of September 29, 2018										
Condensed consolidated balance sheet	Reported	Effect of A	SC 606 Adoption		Under Prior Revenue Recognition Guidance						
Accounts receivable, net	\$ 256.2	\$	34.2	\$	290.4						
Contract assets	90.2		(90.2)		—						
Inventories, net	143.5		56.6		200.1						
Other current assets	71.3		4.1		75.4						
Total current assets	623.1		4.7		627.8						
Deferred income taxes	32.9		1.9		34.8						
TOTAL ASSETS	\$ 2,106.4	\$	6.6	\$	2,113.0						
Contract liabilities	\$ 75.3	\$	(75.3)	\$	—						
Accrued expenses	186.4		85.9		272.3						
Total current liabilities	527.0		10.6		537.6						
Other long-term liabilities	835.7		1.5		837.2						
Total long-term liabilities	1,209.7		1.5		1,211.2						
Retained deficit	(701.3)		(6.8)		(708.1)						
Accumulated other comprehensive income	250.5		1.3		251.8						
Total equity	369.7		(5.5)		364.2						
TOTAL LIABILITIES AND EQUITY	\$ 2,106.4	\$	6.6	\$	2,113.0						

*Condensed consolidated statement of cash flows* - The impact of ASC 606 on our condensed consolidated statement of cash flows for the nine months ended September 29, 2018 is not presented, as the only impact to operating cash flows related to changes to net income and certain working capital amounts (no change to total operating cash flows) and there is no impact to investing or financing cash flows.

## (5) INFORMATION ON REPORTABLE SEGMENTS

We are a global supplier of highly specialized, engineered solutions with operations in 14 countries and sales in over 100 countries around the world.

We have aggregated our operating segments into the following three reportable segments: HVAC, Detection and Measurement, and Engineered Solutions. The factors considered in determining our aggregated segments are the economic similarity of the businesses, the nature of products sold or services provided, production processes, types of customers, distribution methods, and regulatory environment. In determining our segments, we apply the threshold criteria of the Segment Reporting Topic of the Codification. Operating income or loss for each of our segments is determined before considering impairment and special charges, long-term incentive compensation and other indirect corporate expenses. This is consistent with the way our chief operating decision maker evaluates the results of each segment.

#### **HVAC Reportable Segment**

Our HVAC reportable segment engineers, designs, manufactures, installs and services cooling products for the HVAC and industrial markets, as well as boilers and comfort heating and ventilation products for the residential and commercial markets. The primary distribution channels for the segment's products are direct to customers, independent manufacturing representatives, third-party distributors, and retailers. The segment serves a customer base in North America, Europe, and Asia Pacific.

#### **Detection and Measurement Reportable Segment**

Our Detection and Measurement reportable segment engineers, designs, manufactures and installs underground pipe and cable locators, inspection and rehabilitation equipment, bus fare collection systems, signal monitoring equipment, and obstruction lighting. The primary distribution channels for the segment's products are direct to customers and third-party distributors. The segment serves a global customer base, with a strong presence in North America, Europe, and Asia Pacific.

## **Engineered Solutions Reportable Segment**

Our Engineered Solutions reportable segment engineers, designs, manufactures, installs and services transformers for the power transmission and distribution market and process cooling equipment and heat exchangers for the industrial and power generation markets. The primary distribution channels for the segment's products are direct to customers and third-party representatives. The segment has a strong presence in North America and South Africa.

#### **Corporate Expense**

Corporate expense generally relates to the cost of our Charlotte, North Carolina corporate headquarters.

Financial data for our reportable segments for the three and nine months ended September 29, 2018 and September 30, 2017 are presented below:

		Three mo	nths end	ed	Nine months ended				
	Sept	tember 29, 2018	Sep	tember 30, 2017	Se	ptember 29, 2018	S	eptember 30, 2017	
Revenues:									
HVAC segment	\$	132.0	\$	119.4	\$	399.4	\$	349.8	
Detection and Measurement segment		84.3		66.9		224.5		185.0	
Engineered Solutions segment <sup>(1)</sup>		146.2		162.2		469.7		504.0	
Consolidated revenues	\$	362.5	\$	348.5	\$	1,093.6	\$	1,038.8	
Income (loss):									
HVAC segment	\$	15.6	\$	15.6	\$	52.7	\$	47.5	
Detection and Measurement segment		15.5		16.5		47.7		45.0	
Engineered Solutions segment <sup>(1)(2)</sup>		(1.5)		13.3		7.2		7.9	
Total income for segments		29.6		45.4		107.6		100.4	
Corporate expense		(10.5)		(11.0)		(34.8)		(33.7)	
Long-term incentive compensation expense		(4.3)		(3.6)		(12.4)		(10.4)	
Pension and postretirement income		—		(0.1)				(0.3)	
Special charges, net		(1.0)		(1.0)		(4.6)		(2.0)	
Loss on sale of dry cooling business		(0.4)		—		(0.4)		—	
Consolidated operating income	\$	13.4	\$	29.7	\$	55.4	\$	54.0	

<sup>(1)</sup> As further discussed in Note 14, during the third quarter of 2018 and second quarter of 2017, we made revisions to our expected revenues and profits on our large power projects in South Africa. As a result of these revisions, we reduced revenue and segment income by \$2.7 and \$4.7, respectively, for the three and nine months ended September 29, 2018 and \$13.5 and \$22.9, respectively, for the nine months ended September 30, 2017.

<sup>(2)</sup> During the third quarter of 2017, we settled a contract that had been suspended and then ultimately canceled by a customer for cash proceeds of \$9.0 and other consideration. In connection with the settlement, we recorded a gain of \$10.2 during the quarter within our Engineered Solutions reportable segment.

## (6) SPECIAL CHARGES, NET

Special charges, net, for the three and nine months ended September 29, 2018 and September 30, 2017 are described in more detail below:

	Three months ended					Nine months ended			
		mber 29, 2018	Septem 20			nber 29, 018		ember 30, 2017	
HVAC segment	\$	0.2	\$	_	\$	0.2	\$	0.4	
Detection and Measurement segment		_				_		0.3	
Engineered Solutions segment		0.8		1.0		4.0		1.2	
Corporate		_				0.4		0.1	
Total	\$ 1.0		\$	\$ 1.0		4.6	\$	2.0	

*HVAC Segment* — Charges for the three and nine months ended September 29, 2018 related primarily to severance costs associated with a restructuring action at the segment's boiler business. Charges for the nine months ended September 30, 2017 related primarily to severance costs associated with a restructuring action at the segment's Cooling Americas business.

Detection and Measurement Segment — Charges for the nine months ended September 30, 2017 related to severance costs associated with a restructuring action at the segment's communications technologies business during the first quarter of 2017.

Engineered Solutions Segment — Charges for the three and nine months ended September 29, 2018 related to severance and other costs associated with the planned wind-down of our Heat Transfer business. Additionally, charges for the nine months ended September 29, 2018 included severance costs associated with a restructuring action at the segment's South African business. Charges for the three and nine months ended September 30, 2017 related primarily to severance costs associated with restructuring actions at the segment's process cooling and South African businesses.

*Corporate* — Charges for the nine months ended September 29, 2018 related to severance costs incurred in connection with the rationalization of certain administrative functions, while charges for the nine months ended September 30, 2017 related to severance costs incurred in connection with the sale of Balcke Dürr.

Expected charges still to be incurred under actions approved as of September 29, 2018 are approximately \$0.7 and relate primarily to the planned wind-down of our Heat Transfer business.

The following is an analysis of our restructuring liabilities for the nine months ended September 29, 2018 and September 30, 2017:

	Nine mor	ths ended		
	September 29, Se 2018			
Balance at beginning of year	\$ 0.6	\$	0.9	
Special charges <sup>(1)</sup>	4.0		2.0	
Utilization — cash	(2.4)		(1.4)	
Balance at end of period	\$ 2.2 \$		1.5	

<sup>(1)</sup> For the nine months ended September 29, 2018, excludes \$0.6 of non-cash charges that impacted "Special charges" but not the restructuring liabilities.

## (7) INVENTORIES, NET

Inventories at September 29, 2018 and December 31, 2017 comprised the following:

	Sept	ember 29, 2018	De	cember 31, 2017
Finished goods	\$	53.1	\$	33.0
Work in process		23.6		56.0
Raw materials and purchased parts		78.1		66.4
Total FIFO cost		154.8		155.4
Excess of FIFO cost over LIFO inventory value		(11.3)		(12.4)
Total inventories, net	\$	143.5	\$	143.0

As indicated in Note 2, in connection with the adoption of ASC 606, effective January 1, 2018, inventories were reduced by \$40.2. In connection with the Cues transaction, we acquired \$33.1 of inventories.

Inventories include material, labor and factory overhead costs and are reduced, when necessary, to estimated net realizable values. Certain inventories are valued using the last-in, first-out ("LIFO") method. These inventories were approximately 45% and 56% of total inventory at September 29, 2018 and December 31, 2017, respectively. Other inventories are valued using the first-in, first-out ("FIFO") method.

## (8) GOODWILL AND OTHER INTANGIBLE ASSETS

## Goodwill

The changes in the carrying amount of goodwill, by reportable segment, for the nine months ended September 29, 2018, were as follows:

	December 31, 2017		Goodwill Resulting from Business Combinations <sup>(1)</sup>		Impairments		Foreign Currency Translation	September 29, 2018
HVAC segment				-				
Gross goodwill	\$ 263.7	\$	—	\$		\$	(0.6)	\$ 263.1
Accumulated impairments	(144.7)		—		—		0.1	(144.6)
Goodwill	119.0		—		—		(0.5)	118.5
Detection and Measurement segment								
Gross goodwill	216.6		48.4		—		(0.5)	264.5
Accumulated impairments	(136.0)		—		—		0.5	(135.5)
Goodwill	 80.6		48.4		—		—	 129.0
Engineered Solutions segment								
Gross goodwill	358.3		—		—		(0.7)	357.6
Accumulated impairments	 (212.0)						0.7	 (211.3)
Goodwill	146.3		_		_		—	146.3
Total								
Gross goodwill	838.6		48.4		—		(1.8)	885.2
Accumulated impairments	(492.7)		—				1.3	(491.4)
Goodwill	\$ 345.9	\$	48.4	\$		\$	(0.5)	\$ 393.8

<sup>(1)</sup> Reflects amounts acquired in connection with the Schonstedt and Cues acquisitions of \$1.8 and \$46.6, respectively.

## Other Intangibles, Net

Identifiable intangible assets at September 29, 2018 and December 31, 2017 comprised the following:

	September 29, 2018					December 31, 2017						
	Gross Carrying Value		Accumulated Amortization		Net Carrying Value		Gross Carrying Value		Accumulated Amortization			Net Carrying Value
Intangible assets with determinable lives: <sup>(1)</sup>									_			
Customer relationships	\$	44.8	\$	(2.6)	\$	42.2	\$	1.4	\$	(1.4)	\$	_
Technology		17.1		(0.8)		16.3		2.1		(0.5)		1.6
Patents		4.5		(4.5)				4.5		(4.5)		_
Other		11.3		(7.6)		3.7		11.7		(7.9)		3.8
		77.7		(15.5)		62.2		19.7		(14.3)		5.4
Trademarks with indefinite lives <sup>(2)</sup>		138.1		—		138.1		112.2		—		112.2
Total	\$	215.8	\$	(15.5)	\$	200.3	\$	131.9	\$	(14.3)	\$	117.6

<sup>(1)</sup> The identifiable intangible assets associated with the Schonstedt acquisition consist of customer relationships and technology of \$0.8 and \$8.3, respectively. The identifiable intangible assets associated with the Cues acquisition consist of customer backlog, customer relationships, and technology of \$0.8, \$42.6, and \$8.5, respectively. Additionally, the technology associated with Heat Transfer of \$1.5 was sold during the second quarter of 2018 in connection with the planned wind-down of the business.

<sup>(2)</sup> Changes during the nine months ended September 29, 2018 related primarily to the acquisition of the Schonstedt and Cues trademarks of \$1.8 and \$27.6, respectively, and the sale of the trademarks associated with Heat Transfer of \$3.3 in connection with the planned wind-down of the business.

At September 29, 2018, the net carrying value of intangible assets with determinable lives consisted of \$3.4 in the HVAC reportable segment and \$58.8 in the Detection and Measurement reportable segment. At September 29, 2018, trademarks with indefinite lives consisted of \$89.5 in the HVAC reportable segment, \$39.5 in the Detection and Measurement reportable segment, and \$9.1 in the Engineered Solutions reportable segment.

We perform our annual goodwill impairment testing during the fourth quarter in conjunction with our annual financial planning process, with such testing based primarily on events and circumstances existing as of the end of the third quarter. In addition, we test goodwill for impairment on a more frequent basis if there are indications of potential impairment. A significant amount of judgment is involved in determining if an indication of impairment has occurred between annual testing dates. Such indication may include: a significant decline in expected future cash flows; a significant adverse change in legal factors or the business climate; unanticipated competition; and a more likely than not expectation of selling or disposing all, or a portion, of a reporting unit.

We perform our annual trademarks impairment testing during the fourth quarter, or on a more frequent basis, if there are indications of potential impairment. The fair values of our trademarks are determined by applying estimated royalty rates to projected revenues, with the resulting cash flows discounted at a rate of return that reflects current market conditions (fair value based on unobservable inputs - Level 3, as defined in Note 16). The primary basis for these projected revenues is the annual operating plan for each of the related businesses, which is prepared in the fourth quarter of each year.

## (9) WARRANTY

The following is an analysis of our product warranty accrual for the periods presented:

	Nine mon	ths ended		
	ember 29, 2018	September 30, 2017		
Balance at beginning of year	\$ 33.9	\$	35.8	
Acquisitions	1.3		_	
Impact of initial adoption of ASC 606	0.4			
Provisions	7.6		9.7	
Usage	(9.8)		(11.5)	
Currency translation adjustment	0.1		0.2	
Balance at end of period	 33.5		34.2	
Less: Current portion of warranty	14.6		14.2	
Non-current portion of warranty	\$ 18.9	\$	20.0	

## (10) EMPLOYEE BENEFIT PLANS

In July 2014, we discontinued our sponsorship of post-65 age healthcare plans, effective January 1, 2015, which resulted in eligible retirees being transitioned to coverage in the individual healthcare insurance market that we subsidize through health reimbursement accounts. In November 2014, a lawsuit was filed challenging certain aspects of this action. In September 2017, we received a favorable ruling related to the lawsuit. During the third quarter of 2017, in connection with the favorable ruling, we reduced our unfunded liability related to postretirement benefits by \$26.8. The offset for the reduction of the unfunded liability was recorded to accumulated other comprehensive income and represents unrecognized prior service credits. These unrecognized prior service credits are being recorded to net periodic postretirement benefit (income) expense over a period of approximately eight years. In addition, we remeasured our unfunded liability related to postretirement benefits, which resulted in a gain within net periodic postretirement benefit expense and a reduction of the unfunded liability of \$2.6 during the third quarter of 2017.

Net periodic benefit expense (income) for our pension and postretirement plans include the following components:

#### **Domestic Pension Plans**

	Three mo	nths ended		Nine mo	nths ended	
	ember 29, 2018		ıber 30, )17	September 29, 2018	September 30, 2017	
Service cost	\$ _	\$	0.1	\$ —	\$ 0.3	
Interest cost	3.1		3.4	9.2	10.0	
Expected return on plan assets	(2.6)		(2.5)	(7.8)	(7.5)	
Amortization of unrecognized prior service credits			(0.1)		(0.1)	
Net periodic pension benefit expense	\$ 0.5	\$	0.9	\$ 1.4	\$ 2.7	

## **Foreign Pension Plans**

		Three mo	nths ended		Nine months ended			
	Septemb 201		September 30, 2017		September 29, 2018		Septembe 2017	
Service cost	\$	_	\$	_	\$	_	\$	_
Interest cost		1.2		1.2		3.6		3.6
Expected return on plan assets		(2.0)		(1.6)		(5.8)		(4.7)
Net periodic pension benefit income	\$	(0.8)	\$	(0.4)	\$	(2.2)	\$	(1.1)

## **Postretirement Plans**

	Three mo	nths end	ed	Nine months ended			
	ember 29, 2018	September 30, 2017		September 29, 2018		Septemb 201	
Service cost	\$ _	\$	_	\$	_	\$	—
Interest cost	0.6		0.9		1.7		2.8
Recognized net actuarial gain	_		(2.6)				(2.6)
Amortization of unrecognized prior service credits	(1.0)		(0.2)		(3.0)		(0.6)
Net periodic postretirement benefit income	\$ (0.4)	\$	(1.9)	\$	(1.3)	\$	(0.4)

## (11) INDEBTEDNESS

The following summarizes our debt activity (both current and non-current) for the nine months ended September 29, 2018:

	Dec	December 31, 2017		Borrowings		Repayments		Other(4)	Sep	otember 29, 2018
Revolving loans	\$	_	\$	157.4	\$	(76.6)	\$	_	\$	80.8
Term loan <sup>(1)</sup>		347.7		_		_		0.3		348.0
Trade receivables financing arrangement <sup>(2)</sup>		—		60.0		(33.0)		_		27.0
Other indebtedness <sup>(3)</sup>		9.1		14.1		(16.1)		0.1		7.2
Total debt		356.8	\$	231.5	\$	(125.7)	\$	0.4		463.0
Less: short-term debt		7.0								113.1
Less: current maturities of long-term debt		0.5								9.3
Total long-term debt	\$	349.3							\$	340.6

- <sup>(1)</sup> The term loan is repayable in quarterly installments of 1.25% of the initial loan amount of \$350.0, beginning in the first quarter of 2019, with the remaining balance payable in full on December 19, 2022. Balances are net of unamortized debt issuance costs of \$2.0 and \$2.3 at September 29, 2018 and December 31, 2017, respectively.
- (2) Under this arrangement, we can borrow, on a continuous basis, up to \$50.0, as available. At September 29, 2018, we had \$17.4 of available borrowing capacity under this facility after giving effect to outstanding borrowings of \$27.0. Borrowings under this arrangement are collateralized by eligible trade receivables of certain of our businesses.
- (3) Primarily includes balances under a purchase card program of \$2.4 and \$2.8, capital lease obligations of \$1.9 and \$2.1, and borrowings under a line of credit in China totaling \$2.9 and \$4.1 at September 29, 2018 and December 31, 2017, respectively. The purchase card program allows for payment beyond the normal payment terms for goods and services acquired under the program. As this arrangement extends the payment of these purchases beyond their normal payment terms through third-party lending institutions, we have classified these amounts as short-term debt.
- (4) "Other" primarily includes debt assumed, foreign currency translation on any debt instruments denominated in currencies other than the U.S. dollar, and the impact of amortization of debt issuance costs associated with the term loan.

#### **Senior Credit Facilities**

A detailed description of our senior credit facilities is included in our 2017 Annual Report on Form 10-K.

At September 29, 2018, we had \$32.0 and \$135.0 of outstanding letters of credit issued under our revolving credit and our foreign credit instrument facilities of our senior credit agreement, respectively.

The weighted-average interest rate of outstanding borrowings under our senior credit agreement was approximately 3.93% at September 29, 2018.

At September 29, 2018, we were in compliance with all covenants of our senior credit agreement.

## (12) DERIVATIVE FINANCIAL INSTRUMENTS

#### **Interest Rate Swaps**

During the second quarter of 2016, we entered into an interest rate swap agreement to hedge the interest rate risk on our then existing variable rate term loan. As a result of amending our senior credit agreement on December 19, 2017, these swaps ("Old Swaps") no longer qualified for hedge accounting. On March 8, 2018, we extinguished the Old Swaps and entered into a new interest rate swap agreement (the "New Swaps") to hedge the interest rate risk on the variable interest rate borrowings under our senior credit agreement. The New Swaps, which we have designated and are accounting for as cash flow hedges, have an initial notional amount of \$260.0 and maturities through December 2021 and effectively convert a portion of the borrowings under our senior credit agreement to a fixed rate of 2.535%, plus the applicable margin. As of September 29, 2018, the aggregate notional amounts of the New Swaps was \$260.0 and the unrealized gain, net of tax, recorded in AOCI was \$0.2. In addition, as of September 29, 2018, we recorded a long-term asset of \$0.3 to recognize the fair value of the New Swaps. Changes in fair value for the New Swaps are reclassified into earnings as a component of interest expense, when the forecasted transaction impacts earnings.

## **Currency Forward Contracts and Currency Forward Embedded Derivatives**

From time to time, we enter into forward contracts to manage the exposure on contracts with forecasted transactions denominated in non-functional currencies and to manage the risk of transaction gains and losses associated with assets/liabilities denominated in currencies other than the functional currency of certain subsidiaries ("FX forward contracts"). In addition, some of our contracts contain currency forward embedded derivatives ("FX embedded derivatives"), because the currency of exchange is not "clearly and closely" related to the functional currency of either party to the transaction. Certain of our FX forward contracts are designated as cash flow hedges. To the extent these derivatives are effective in offsetting the variability of the hedged cash flows, changes in the derivatives' fair value are not included in current earnings, but are included in AOCI. These changes in fair value are reclassified into earnings as a component of revenues or cost of products sold, as applicable, when the forecasted transaction impacts earnings. In addition, if the forecasted transaction is no longer probable, the cumulative change in the derivatives' fair value is recorded as a component of "Other income (expense), net" in the period in which the transaction is no longer an effective hedge, any ineffectiveness measured in the hedging relationship is recorded in earnings in the period in which it occurs.



We had FX forward contracts with an aggregate notional amount of \$14.2 and \$9.0 outstanding as of September 29, 2018 and December 31, 2017, respectively, with all of the \$14.2 scheduled to mature within one year. We also had FX embedded derivatives with an aggregate notional amount of \$0.6 and \$1.1 at September 29, 2018 and December 31, 2017, respectively, with all of the \$0.6 scheduled to mature within one year. There were no unrealized gains or losses recorded in AOCI related to FX forward contracts as of September 29, 2018 and December 31, 2017.

The fair value of our FX forward contracts and FX embedded derivative instruments were not material in relation to our condensed consolidated balance sheets as of September 29, 2018 and December 31, 2017.

#### **Commodity Contracts**

From time to time, we enter into commodity contracts to manage the exposure on forecasted purchases of commodity raw materials. At September 29, 2018 and December 31, 2017, the outstanding notional amount of commodity contracts was 3.9 and 3.6 pounds of copper, respectively. We designate and account for these contracts as cash flow hedges and, to the extent these commodity contracts are effective in offsetting the variability of the forecasted purchases, the change in fair value is included in AOCI. We reclassify AOCI associated with our commodity contracts to cost of products sold when the forecasted transaction impacts earnings. As of September 29, 2018 and December 31, 2017, the fair value of these contracts were \$0.7 (current liability) and \$1.1 (current asset), respectively. The unrealized gains (losses), net of taxes, recorded in AOCI were \$(0.5) and \$0.8 as of September 29, 2018 and December 31, 2017, respectively. We anticipate reclassifying the unrealized losses as of September 29, 2018 to earnings over the next 12 months.

## (13) EQUITY AND LONG-TERM INCENTIVE COMPENSATION

## **Income Per Share**

The following table sets forth the number of weighted-average shares outstanding used in the computation of basic and diluted income per share:

	Three mor	nths ended	Nine mon	ths ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017	
Weighted-average number of common shares used in basic income per share	43.080	42.540	42.948	42.347	
Dilutive securities — Employee stock options, restricted stock shares and restricted stock units	1.824	1.524	1.700	1.381	
Weighted-average number of common shares and dilutive securities used in diluted income per share	44.904	44.064	44.648	43.728	

The weighted-average number of restricted stock shares/units and stock options excluded from the computation of diluted income per share because the assumed proceeds for these instruments exceed the average market value of the underlying common stock for the related period was 0.252 and 0.859, respectively, for the three months ended September 29, 2018 and 0.286 and 0.871, respectively, for the nine months ended September 29, 2018.

The weighted-average number of restricted stock shares/units and stock options excluded from the computation of diluted income per share because the assumed proceeds for these instruments exceed the average market value of the underlying common stock for the related period was 0.452 and 0.961, respectively, for the three months ended September 30, 2017, and 0.534 and 1.009, respectively, for the nine months ended September 30, 2017.

## Long-Term Incentive Compensation

Long-term incentive compensation awards may be granted to certain eligible employees or non-employee directors. A detailed description of the awards granted prior to 2018 is included in our 2017 Annual Report on Form 10-K.

Awards granted on February 22, 2018 to executive officers and other members of senior management were comprised of performance stock units ("PSU's"), stock options, time-based restricted stock units ("RSU's"), and long-term cash awards, while other eligible employees were granted RSU's and long-term cash awards. The PSU's are eligible to vest at the end of a three-year performance period, with performance based on the total return of our stock over the three-year performance period against a peer group within the S&P 600 Capital Goods Index. Stock options and RSU's vest ratably over the three-year period subsequent to the date of grant. Long-term cash awards are eligible to vest at the end of a three-year performance measurement period, with performance based on our achieving a target segment income amount over the three-year measurement period.

Effective May 15, 2018, we granted 0.023 RSU's to our non-employee directors, which vest in their entirety immediately prior to the annual meeting of stockholders in May 2019.

Compensation expense within income from continuing operations related to long-term incentive awards totaled \$4.3 and \$3.6 for the three months ended September 29, 2018 and September 30, 2017, respectively and \$12.4 and \$10.4 for the nine months ended September 29, 2018 and September 30, 2017, respectively. The related tax benefit was \$1.1 and \$1.4 for the three months ended September 29, 2018 and September 30, 2017, respectively and \$3.2 and \$4.0 for the nine months ended September 29, 2018 and September 29, 2018 and September 30, 2017.

## Accumulated Other Comprehensive Income

The changes in the components of accumulated other comprehensive income, net of tax, for the three months ended September 29, 2018 were as follows:

	Foreign Currency Translation Adjustment	Net Unrealized Losses on Qualifying Cash Flow Hedges <sup>(1)</sup>	Pension and Postretirement Liability Adjustment <sup>(2)</sup>	Total
Balance at beginning of period	\$ 229.4	\$ (0.2)	\$ 22.3	\$ 251.5
Other comprehensive loss before reclassifications		(0.4)		(0.4)
Amounts reclassified from accumulated other comprehensive income (loss)	_	0.3	(0.9)	(0.6)
Current-period other comprehensive loss		(0.1)	(0.9)	(1.0)
Balance at end of period	\$ 229.4	\$ (0.3)	\$ 21.4	\$ 250.5

<sup>(1)</sup> Net of tax benefit of \$0.1 as of September 29, 2018 and June 30, 2018.

<sup>(2)</sup> Net of tax provision of \$7.2 and \$7.3 as of September 29, 2018 and June 30, 2018. The balances as of September 29, 2018 and June 30, 2018 include unamortized prior service credits.

The changes in the components of accumulated other comprehensive income, net of tax, for the nine months ended September 29, 2018 were as follows:

	Foreign Currency Translation Adjustment	Net Unrealized Gains (Losses) on Qualifying Cash Flow Hedges <sup>(1)</sup>	Pension and Postretirement Liability Adjustment <sup>(2)</sup>	Total
Balance at beginning of period	\$ 230.2	\$ 0.8	\$ 19.1	\$ 250.1
Other comprehensive loss before reclassifications	(0.8)	(1.2)		(2.0)
Amounts reclassified from accumulated other comprehensive income:				
Impact of initial adoption of ASC 606 - See Note 2		(0.3)	_	(0.3)
Stranded income tax effects resulting from tax reform - See Note 2	_	0.2	4.6	4.8
Commodity contracts and amortization of prior service credits - See below		0.2	(2.3)	(2.1)
Current-period other comprehensive income (loss)	(0.8)	(1.1)	2.3	0.4
Balance at end of period	\$ 229.4	\$ (0.3)	\$ 21.4	\$ 250.5

<sup>(1)</sup> Net of tax (provision) benefit of \$0.1 and \$(0.5) as of September 29, 2018 and December 31, 2017, respectively.

<sup>(2)</sup> Net of tax provision of \$7.2 and \$12.5 as of September 29, 2018 and December 31, 2017. The balances as of September 29, 2018 and December 31, 2017 include unamortized prior service credits.

The changes in the components of accumulated other comprehensive income, net of tax, for the three months ended September 30, 2017 were as follows:

	Foreign Currency Translation Adjustment	Net Unrealized Gains on Qualifying Cash Flow Hedges <sup>(1)</sup>	Pension and Postretirement Liability Adjustment <sup>(2)(3)</sup>	Total
Balance at beginning of period	\$ 229.3	\$ 1.3	\$ 3.6	\$ 234.2
Other comprehensive income before reclassifications	 2.4	 0.6	 16.3	19.3
Amounts reclassified from accumulated other comprehensive income	_	(0.1)	(0.1)	(0.2)
Current-period other comprehensive income	2.4	 0.5	16.2	19.1
Balance at end of period	\$ 231.7	\$ 1.8	\$ 19.8	\$ 253.3

<sup>(1)</sup> Net of tax provision of \$1.1 and \$0.8 as of September 30, 2017 and July 1, 2017, respectively.

<sup>(2)</sup> As indicated in Note 10, we reduced our unfunded liability related to postretirement benefits and increased accumulated other comprehensive income (before tax effects) by \$26.8.

<sup>(3)</sup> Net of tax provision of \$12.9 and \$2.6 as of September 30, 2017 and July 1, 2017. The balances as of September 30, 2017 and July 1, 2017 include unamortized prior service credits.

The changes in the components of accumulated other comprehensive income, net of tax, for the nine months ended September 30, 2017 were as follows:

	Foreign Currency Translation Adjustment		Net Unrealized Gains on Qualifying Cash Flow Hedges <sup>(1)</sup>			Total
Balance at beginning of period	\$	229.7	\$ 1.5	\$	3.9	\$ 235.1
Other comprehensive income before reclassifications		2.0	1.1		16.3	19.4
Amounts reclassified from accumulated other comprehensive income		_	(0.8)		(0.4)	(1.2)
Current-period other comprehensive income		2.0	0.3		15.9	18.2
Balance at end of period	\$	231.7	\$ 1.8	\$	19.8	\$ 253.3

<sup>(1)</sup> Net of tax provision of \$1.1 and \$0.9 as of September 30, 2017 and December 31, 2016, respectively.

(2) As indicated in Note 10, we reduced our unfunded liability related to postretirement benefits and increased accumulated other comprehensive income (before tax effects) by \$26.8.

<sup>(3)</sup> Net of tax provision of \$12.9 and \$2.7 as of September 30, 2017 and December 31, 2016. The balances as of September 30, 2017 and December 31, 2016 include unamortized prior service credits.

The following summarizes amounts reclassified from each component of accumulated comprehensive income for the three months ended September 29, 2018 and September 30, 2017:

	Three months ended			
Septem	September 29, 2018		nber 30, 2017	Affected Line Item in the Condensed Consolidated Statements of Operations
\$	0.4	\$	(0.2)	Cost of products sold
	_		_	Interest expense
	0.4		(0.2)	
	(0.1)		0.1	
\$	0.3	\$	(0.1)	
\$	(1.0)	\$	(0.3)	Other income (expense), net
	0.1		0.2	
\$	(0.9)	\$	(0.1)	
	\$	September 29, 2018           \$         0.4            0.4           (0.1)         (0.1)           \$         0.3           \$         (1.0)           0.1         0.1	September 29, 2018         September 29, 2018           \$         0.4         \$                0.4         (0.1)         \$           \$         0.3         \$           \$         (1.0)         \$           0.1	September 29, 2018         September 30, 2017           \$         0.4         \$         (0.2)                0.4         (0.2)         (0.2)           (0.1)         0.1         (0.2)           (0.1)         0.1         (0.1)           \$         0.3         \$         (0.1)           \$         0.1         \$         0.3)           0.1         0.1         0.2         0.1

The following summarizes amounts reclassified from each component of accumulated comprehensive income for the nine months ended September 29, 2018 and September 30, 2017:

		Amount Reclass	ified fr	rom AOCI	
		Nine months ended			
	Septer	September 29, 2018		otember 30, 2017	Affected Line Item in the Condensed Consolidated Statements of Operations
(Gains) losses on qualifying cash flow hedges:					
Commodity contracts	\$	0.2	\$	(1.6)	Cost of products sold
Swaps		_		0.3	Interest expense
Pre-tax		0.2		(1.3)	
Income taxes		_		0.5	
	\$	0.2	\$	(0.8)	
Gains on pension and postretirement items:					
Amortization of unrecognized prior service credits - Pre-tax	\$	(3.0)	\$	(0.7)	Other income (expense), net
Income taxes		0.7		0.3	
	\$	(2.3)	\$	(0.4)	

## Common Stock in Treasury

During the nine months ended September 29, 2018 and September 30, 2017, "Common stock in treasury" was decreased by the settlement of restricted stock units issued from treasury stock of \$13.2 and \$16.7, respectively.

## Changes in Equity

A summary of the changes in equity for the three months ended September 29, 2018 and September 30, 2017 is provided below:

	Three months ended				
	Septe	mber 29, 2018		September 30, 2017	
Equity, beginning of period	\$	358.6	\$	208.7	
Net income		6.6		22.3	
Net unrealized gains (losses) on qualifying cash flow hedges, net of tax provision of \$0.0 and \$0.3 for the three months ended September 29, 2018 and September 30, 2017, respectively		(0.1)		0.5	
Pension and postretirement liability adjustment, net of tax (provision) benefit of \$0.1 and \$(10.3) for the three months ended September 29, 2018 and September 30, 2017, respectively		(0.9)		16.2	
Foreign currency translation adjustments		_		2.4	
Total comprehensive income		5.6		41.4	
Incentive plan activity		2.5		2.0	
Long-term incentive compensation expense		3.3		3.0	
Restricted stock and restricted stock unit vesting, net of tax withholdings		(0.3)		(0.1)	
Equity, end of period	\$	369.7	\$	255.0	

A summary of the changes in equity for the nine months ended September 29, 2018 and September 30, 2017 is provided below:

	Nine months ended					
	S	eptember 29, 2018		September 30, 2017		
Equity, beginning of period	\$	314.7	\$	191.6		
Net income		42.0		30.7		
Net unrealized gains (losses) on qualifying cash flow hedges, net of tax (provision) benefit of \$0.6 and (\$0.2) for the nine months ended September 29, 2018 and September 30, 2017, respectively		(1.1)		0.3		
Pension and postretirement liability adjustment, net of tax (provision) benefit of \$5.3 and \$(10.2) for the nine months ended September 29, 2018 and September 30, 2017, respectively		2.3		15.9		
Foreign currency translation adjustments		(0.8)		2.0		
Total comprehensive income		42.4		48.9		
Impact of initial adoption of ASC 606 - See Note 2		4.0		_		
Stranded income tax effects resulting from tax reform - See Note 2		(4.8)		_		
Impact of adoption of ASU 2016-16 - See Note 2		(0.2)		_		
Incentive plan activity		7.8		9.4		
Long-term incentive compensation expense		9.4		8.8		
Restricted stock and restricted stock unit vesting, net of tax withholdings		(3.6)		(3.7)		
Equity, end of period	\$	369.7	\$	255.0		

## (14) CONTINGENT LIABILITIES AND OTHER MATTERS

#### General

Numerous claims, complaints and proceedings arising in the ordinary course of business have been asserted or are pending against us or certain of our subsidiaries (collectively, "claims"). These claims relate to litigation matters (e.g., class actions and contracts, intellectual property, and competitive claims), environmental matters, product liability matters (predominately associated with alleged exposure to asbestos-containing materials), and other risk management matters (e.g., general liability, automobile, and workers' compensation claims). Additionally, we may become subject to other claims of which we are currently unaware, which may be significant, or the claims of which we are aware may result in our incurring significantly greater loss than we anticipate. While we (and our subsidiaries) maintain property, cargo, auto, product, general liability, environmental, and directors' and officers' liability insurance and have acquired rights under similar policies in connection with acquisitions that we believe cover a significant portion of these claims, this insurance may be insufficient or unavailable (e.g., in the case of insurer insolvency) to protect us against potential loss exposures. Also, while we believe we are entitled to indemnification from third parties for some of these claims, these rights may be insufficient or unavailable to protect us against potential loss exposures.

Our recorded liabilities related to these matters totaled \$648.5 (including \$605.3 for asbestos product liability matters) and \$685.7 (including \$641.2 for asbestos product liability matters) at September 29, 2018 and December 31, 2017, respectively. Of these amounts, \$618.1 and \$651.6 are included in "Other long-term liabilities" within our condensed consolidated balance sheets at September 29, 2018 and December 31, 2017, respectively, with the remainder included in "Accrued expenses." The liabilities we record for these claims are based on a number of assumptions, including historical claims and payment experience and, with respect to asbestos claims, actuarial estimates of the future period during which additional claims are reasonably foreseeable. While we base our assumptions on facts currently known to us, they entail inherently subjective judgments and uncertainties. As a result, our current assumptions for estimating these liabilities may not prove accurate, and we may be required to adjust these liabilities in the future, which could result in charges to earnings. These variances relative to current expectations could have a material impact on our financial position and results of operations.

Our asbestos-related claims are typical in certain of the industries in which we operate or pertain to legacy businesses we no longer operate. It is not unusual in these cases for fifty or more corporate entities to be named as defendants. We vigorously defend these claims, many of which are dismissed without payment, and the significant majority of costs related to these claims have historically been paid pursuant to our insurance arrangements. During the nine months ended September 29, 2018, our payments for asbestos-related matters, net of insurance recoveries of \$26.9, were \$5.3, which included cash proceeds of \$5.5 received during the third quarter of 2018 related to a settlement reached with an insurance carrier. During the nine months ended September 30, 2017, our insurance recoveries for asbestos-related matters, net of payments of \$36.8, were \$2.3, which included cash proceeds received during the first quarter of 2017 of \$8.5 related to a settlement reached with an insurance carrier. A significant increase in claims, costs and/or issues with existing insurance coverage (e.g., dispute with or insolvency of insurer(s)) could have a material adverse impact on our share of future payments related to these matters, and, as such, have a material impact on our financial position, results of operations and cash flows.

We have recorded insurance recovery assets associated with the asbestos product liability matters, with such amounts totaling \$558.5 and \$590.9 at September 29, 2018 and December 31, 2017, respectively, and included in "Other assets" within our condensed consolidated balance sheets. These assets represent amounts that we believe we are or will be entitled to recover under agreements we have with insurance companies. The assets we record for these insurance recoveries are based on a number of assumptions, including the continued solvency of the insurers, and are subject to a variety of uncertainties. Our current assumptions for estimating these assets may not prove accurate, and we may be required to adjust these assets in the future, which could result in additional charges to earnings. These variances relative to current expectations could have a material impact on our financial position and results of operations.

There were no changes in estimates associated with the liabilities and assets related to our asbestos product liability matters during the three and nine months ended September 29, 2018. During the nine months ended September 30, 2017, we recorded a charge of \$3.0 to "Other income (expense), net" related to the settlement of a group of asbestos related claims.

#### Large Power Projects in South Africa

The business environment surrounding our large power projects in South Africa remains difficult, as our South African subsidiary, DBT Technologies (PTY) LTD ("DBT"), has experienced delays, cost over-runs, and various other challenges associated with a complex set of contractual relationships among the end customer, prime contractors, various subcontractors (including DBT and its subcontractors), and various suppliers. DBT currently is involved in a number of claim disputes relating to these challenges. DBT is pursuing various commercial alternatives for addressing these challenges, in attempt to mitigate our overall financial exposure.

On October 30, 2018, a non-governmental business adjudicator in South Africa provided a decision on certain claims made against DBT by one of its subcontractors. As part of its decision, the adjudicator concluded that the subcontractor was entitled to payment of South African Rand 256.0 (or \$18.1). We believe that the decision is invalid on numerous bases. Therefore, DBT intends to pursue all available legal recourse in the matter and DBT has already referred the matter to both an arbitration process and court proceedings. Specifically, we believe, among other things, that (i) the adjudicator lacked jurisdiction to decide the claims and (ii) these and other claims were previously settled and satisfied by way of a 2015 amendment to the contract between DBT and the subcontractor. Based on the reasons stated above, we have concluded that it is not probable that a loss has been incurred with respect to this matter and, therefore, a liability has not been recorded in our condensed consolidated financial statements.

It is possible that an adverse result for any of these disputes could have a material effect on our condensed consolidated financial statements.

During the third quarter of 2018 and the second quarter of 2017, we revised our estimates of revenues, costs, and profits associated with the projects due to higher than expected costs associated with (i) our efforts to accelerate completion of certain scopes of work, (ii) financial and other challenges facing certain of our subcontractors, and (iii) delays and other on-site productivity challenges. These revisions resulted in a charge to "Income (loss) from continuing operations before income taxes" of \$4.7 during the three and nine months ended September 29, 2018 and \$22.9 during the nine months ended September 30, 2017. The third quarter of 2018 charge is comprised of a reduction in revenue of \$2.7 and an increase in cost of products sold of \$2.0, while the second quarter of 2017 charge is comprised of a reduction in revenue of \$13.5 and an increase in cost of products sold of \$9.4.

Over the past two years, we have implemented various initiatives that have reduced the risk associated with our large power projects in South Africa, including more recent steps to accelerate the timeline for completing certain portions of the projects. In addition, significant progress has occurred with regard to the projects, as we have now completed the majority of our contractual scope and are targeting to complete the remainder by the end of 2019.

Although we believe that our current estimates of revenues, costs and profits relating to these projects are reasonable, it is possible that future revisions of such estimates could have a material effect on our condensed consolidated financial statements.

## Noncontrolling Interest in South African Subsidiary

DBT has a Black Economic Empowerment shareholder (the "BEE Partner") that holds a 25.1% noncontrolling interest in DBT. Under the terms of the shareholder agreement between the BEE Partner and SPX Technologies (PTY) LTD ("SPX Technologies"), the BEE Partner had the option to put its ownership interest in DBT to SPX Technologies, the majority shareholder of DBT, at a redemption amount determined in accordance with the terms of the shareholder agreement (the "Put Option"). The BEE Partner notified SPX Technologies of its intention to exercise the Put Option and, on July 6, 2016, an Arbitration Tribunal declared that the BEE Partner was entitled to South African Rand 287.3 in connection with the exercise of the Put Option, having not considered an amount due from the BEE Partner under a promissory note of South African Rand 30.3 held by SPX Technologies. As a result, we have reflected the net redemption amount of South African Rand 257.0 (or \$18.1 and \$20.9 at September 29, 2018 and December 31, 2017, respectively) within "Accrued expenses" on our condensed consolidated balance sheets, with the related offset recorded to "Paid-in capital" and "Accumulated other comprehensive income."

In August 2016, SPX Technologies applied to the High Court of South Africa (the "Court") to have the Arbitration Tribunal's ruling set aside. On January 22, 2018, the Court ruled in SPX Technologies' favor and set aside the Arbitration Tribunal's ruling. This ruling by the Court is subject to appeal by the BEE Partner. The BEE Partner has filed for leave to appeal the decision and SPX Technologies will continue to assert all legal defenses available to it.

#### Litigation Matters

We are subject to other legal matters that arise in the normal course of business. We believe these matters are either without merit or of a kind that should not have a material effect, individually or in the aggregate, on our financial position, results of operations or cash flows; however, we cannot assure you that these proceedings or claims will not have a material effect on our financial position, results of operations or cash flows.

#### **Environmental Matters**

Our operations and properties are subject to federal, state, local and foreign regulatory requirements relating to environmental protection. It is our policy to comply fully with all applicable requirements. As part of our effort to comply, we have a comprehensive environmental compliance program that includes environmental audits conducted by internal and external independent professionals, as well as regular communications with our operating units regarding environmental compliance requirements and anticipated regulations. Based on current information, we believe that our operations are in substantial compliance with applicable environmental laws and regulations, and we are not aware of any violations that could have a material effect, individually or in the aggregate, on our business, financial condition, and results of operations or cash flows. As of September 29, 2018, we had liabilities for site investigation and/or remediation at 28 sites (28 sites at December 31, 2017) that we own or control, or formerly owned and controlled. In addition, while we believe that we maintain adequate accruals to cover the costs of site investigation and/or remediation, we cannot provide assurance that new matters, developments, laws and regulations, or stricter interpretations of existing laws and regulations will not materially affect our business or operations in the future.

Our environmental accruals cover anticipated costs, including investigation, remediation, and maintenance of clean-up sites. Our estimates are based primarily on investigations and remediation plans established by independent consultants, regulatory agencies and potentially responsible third parties. Accordingly, our estimates may change based on future developments, including new or changes in existing environmental laws or policies, differences in costs required to complete anticipated actions from estimates provided, future findings of investigation or remediation actions, or alteration to the expected remediation plans. It is our policy to revise an estimate once the revision becomes probable and the amount of change can be reasonably estimated. We generally do not discount our environmental accruals and do not reduce them by anticipated insurance recoveries. We take into account third-party indemnification from financially viable parties in determining our accruals where there is no dispute regarding the right to indemnification.

In the case of contamination at offsite, third-party disposal sites, as of September 29, 2018, we have been notified that we are potentially responsible and have received other notices of potential liability pursuant to various environmental laws at 15 sites at which the liability has not been settled, of which 10 sites have been active in the past few years. These laws may impose liability on certain persons that are considered jointly and severally liable for the costs of investigation and remediation of hazardous substances present at these sites, regardless of fault or legality of the original disposal. These persons include the present or former owners or operators of the site and companies that generated, disposed of or arranged for the disposal of hazardous substances at the site. We are considered a "de minimis" potentially responsible party at most of the sites, and we estimate that our aggregate liability, if any, related to these sites is not material to our condensed consolidated financial statements. We conduct extensive environmental due diligence with respect to potential acquisitions, including environmental site assessments and such further testing as we may deem warranted. If an environmental matter is identified, we estimate the cost and either establish a liability, purchase insurance or obtain an indemnity from a financially sound seller; however, in connection with our acquisitions or dispositions, we may assume or retain significant environmental liabilities, some of which we may be unaware. The potential costs related to these environmental matters and the possible impact on future operations are uncertain due in part to the complexity of government laws and regulations and their interpretations, the varying costs and effectiveness of various clean-up technologies, the uncertain level of insurance or other types of recovery, and the questionable level of our responsibility. We record a liability when it is both probable and the amount can be reasonably estimated.

In our opinion, after considering accruals established for such purposes, the cost of remedial actions for compliance with the present laws and regulations governing the protection of the environment are not expected to have a material impact, individually or in the aggregate, on our financial position, results of operations or cash flows.

## Self-insured Risk Management Matters

We are self-insured for certain of our workers' compensation, automobile, product and general liability, disability and health costs, and we believe that we maintain adequate accruals to cover our retained liability. Our accruals for risk management matters are determined by us, are based on claims filed and estimates of claims incurred but not yet reported, and generally are not discounted. We consider a number of factors, including third-party actuarial valuations, when making these determinations. We maintain third-party stop-loss insurance policies to cover certain liability costs in excess of predetermined retained amounts. The insurance may be insufficient or unavailable (e.g., because of insurer insolvency) to protect us against loss exposure.

## (15) INCOME TAXES

#### **Uncertain Tax Benefits**

As of September 29, 2018, we had gross unrecognized tax benefits of \$27.9 (net unrecognized tax benefits of \$19.8). Of these net unrecognized tax benefits, \$16.1 would impact our effective tax rate from continuing operations if recognized.

We classify interest and penalties related to unrecognized tax benefits as a component of our income tax provision. As of September 29, 2018, gross accrued interest totaled \$4.8 (net accrued interest of \$3.7). As of September 29, 2018, we had no accrual for penalties included in our unrecognized tax benefits.

Based on the outcome of certain examinations or as a result of the expiration of statutes of limitations for certain jurisdictions, we believe that within the next 12 months it is reasonably possible that our previously unrecognized tax benefits could decrease by up to \$10.0. The previously unrecognized tax benefits relate to a variety of tax matters including deemed income inclusions, transfer pricing and various state matters.

#### **Other Tax Matters**

For the three months ended September 29, 2018, we recorded an income tax provision of \$1.7 on \$8.5 of pre-tax income from continuing operations, resulting in an effective rate of 20.0%. This compares to an income tax provision for the three months ended September 30, 2017 of \$4.8 on \$26.8 of pre-tax income from continuing operations, resulting in an effective rate of 17.9%. The most significant items impacting the income tax provision for the third quarter of 2017 were \$5.0 of foreign losses generated during the period for which no tax benefit was recognized, as future realization of any such tax benefit is considered unlikely, and \$4.1 of tax benefits related to various audit settlements, statute expirations, and other adjustments to liabilities for uncertain tax positions.

For the nine months ended September 29, 2018, we recorded an income tax provision of \$6.2 on \$45.1 of pre-tax income from continuing operations, resulting in an effective rate of 13.7% This compares to an income tax provision for the nine months ended September 30, 2017 of \$14.0 on \$38.0 of pre-tax income from continuing operations, resulting in an effective rate of 36.8%. The most significant items impacting the income tax provision for the first nine months of 2018 were (i) tax benefits of \$1.7 related to reductions in valuation allowances recorded against certain deferred tax assets and (ii) \$1.0 of excess tax benefits resulting from stock-based compensation awards that vested during the year. The most significant items impacting the income tax provision for the first nine months of 2017 were (i) \$34.6 of foreign losses generated during the period for which no benefit was recognized, as future realization of any such tax benefit is considered unlikely, and (ii) \$4.1 of tax benefits related to various audit settlements, statute expirations, and other adjustments to liabilities for uncertain tax positions.

On December 22, 2017, the Act was enacted which significantly changes U.S. income tax law for businesses. As a result of the reduction in the federal corporate income tax rate and other legislative changes in the Act, we revalued our net U.S. federal deferred tax assets, resulting in a provisional charge of \$11.8 in the fourth quarter of 2017. During the first three quarters of 2018, we have continued to evaluate the impact of the Act and have recorded a net additional charge of \$0.9 to revalue certain deferred tax assets.

Given the significance of the number of changes required by the Act and the historical complexity of our global tax structure, we have yet to complete our analysis of the impact of the Act on our condensed consolidated financial statements. As a result, the above net charges are based on current estimates (i.e., provisional amounts). In addition, other adjustments may be necessary to our income tax accounts to properly reflect the impact of certain provisions of the Act that have not been contemplated. For example, the impact on the potential repatriation of certain foreign earnings has not been considered in our provisional amounts. As more guidance is issued and we better understand the full impact of the Act on our tax positions, we will finalize our analysis, with any resulting adjustments reflected in our consolidated financial results for the year ended December 31, 2018.

We perform reviews of our income tax positions on a continuous basis and accrue for potential uncertain positions when we determine that an uncertain position meets the criteria of the Income Taxes Topic of the Codification. Accruals for these uncertain tax positions are recorded in "Income taxes payable" and "Deferred and other income taxes" in the accompanying condensed consolidated balance sheets based on the expectation as to the timing of when the matters will be resolved. As events change and resolutions occur, these accruals are adjusted, such as in the case of audit settlements with taxing authorities.

The Internal Revenue Service ("IRS") currently is performing an audit of our 2014 and 2015 federal income tax returns. We have filed our federal income tax returns for the 2016 and 2017 tax years and those returns are also subject to examination. With regard to all open tax years, we believe any contingencies are adequately provided for.

State income tax returns generally are subject to examination for a period of three to five years after filing the respective tax returns. The impact on such tax returns of any federal changes remains subject to examination by various states for a period of up to one year after formal notification to the states. We have various state income tax returns in the process of examination. We believe any uncertain tax positions related to these examinations have been adequately provided for.

We have various foreign income tax returns under examination. The most significant of these are in Germany for the 2010 through 2014 tax years. We believe that any uncertain tax positions related to these examinations have been adequately provided for.

An unfavorable resolution of one or more of the above matters could have a material adverse effect on our results of operations or cash flows in the quarter and year in which an adjustment is recorded or the tax is due or paid. As audits and examinations are still in process, the timing of the ultimate resolution and any payments that may be required for the above matters cannot be determined at this time.

## (16) FAIR VALUE

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In the absence of active markets for the identical assets or liabilities, such measurements involve developing assumptions based on market observable data and, in the absence of such data, internal information consistent with what market participants would use in a hypothetical transaction that occurs at the measurement date. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our market assumptions. Preference is given to observable inputs. These two types of inputs create the following fair value hierarchy:

- Level 1 Quoted prices for identical instruments in active markets.
- Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not
  active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.
- Level 3 Significant inputs to the valuation model are unobservable.

There were no changes during the periods presented to the valuation techniques we use to measure asset and liability fair values on a recurring or nonrecurring basis. There were no transfers between the three levels of the fair value hierarchy for the periods presented.

## Valuation Methodologies Used to Measure Fair Value on a Non-Recurring Basis

*Parent Guarantees and Bonds Associated with Balcke Dürr* — In connection with the sale of Balcke Dürr, existing parent company guarantees and bank surety bonds, which totaled approximately Euro 79.0 and Euro 79.0, respectively, at the time of sale (and Euro 43.0 and Euro 28.7, respectively, at September 29, 2018) will remain in place through each instrument's expiration date, with such expiration dates occurring through 2022. These guarantees and bonds provide protections for Balcke Dürr customers in regard to advance payments, performance, and warranties on projects in existence at the time of sale. In addition, certain bonds relate to lease obligations and foreign tax matters in existence at the time of sale. Balcke Dürr and the Buyer have provided us an indemnity in the event that any bank guarantees or bonds are called. Also, at the time of sale, Balcke Dürr provided cash collateral of Euro 4.0 and mutares AG provided a guarantee of Euro 5.0 as a security for the above indemnifications (Euro 3.5 and Euro 5.0, respectively, at September 29, 2018). In connection with the sale, we recorded a liability for the estimated fair value of the guarantees and bonds and an asset for the estimated cash collateral and indemnities provided. Summarized below are the liability and asset recorded at the time of sale, along with the change in the liability and the asset during the nine months ended September 29, 2018, and September 30, 2017.

	Nine months ended										
		September 29, 2018					September 30, 2017				
		Guarantees and Bonds Liability <sup>(1)</sup>		Indemnification Assets		Guarantees and Bonds Liability <sup>(1)</sup>		tion Assets			
Balance at beginning of year	\$	8.7	\$	2.8	\$	9.9	\$	4.8			
Reduction/Amortization for the period <sup>(2)</sup>		(3.6)		(1.4)		(1.6)		(2.0)			
Impact of changes in foreign currency rates		—		_		1.2		0.6			
Balance at end of period <sup>(3)</sup>	\$	5.1	\$	1.4	\$	9.5	\$	3.4			

(1) In connection with the sale, we estimated the fair value of the existing parent company guarantees and bank and surety bonds considering the probability of default by Balcke Dürr and an estimate of the amount we would be obligated to pay in the event of a default. Additionally, we estimated the fair value of the cash collateral provided by Balcke Dürr and guarantee provided by mutares AG based on the terms and conditions and relative risk associated with each of these securities (unobservable inputs - Level 3).

(2) We reduce the liability generally at the earlier of the completion of the related underlying project milestones or the expiration of the guarantees or bonds. We amortize the asset based on the expiration terms of each of the securities. We record the reduction of the liability and the amortization of the asset to "Other income (expense), net."

<sup>(3)</sup> The balance associated with the guarantees and bonds is reflected within "Other long-term liabilities," while the balance associated with the indemnification assets is reflected within "Other assets."

Goodwill, Indefinite-Lived Intangible and Other Long-Lived Assets — Certain of our non-financial assets are subject to impairment analysis, including long-lived assets, indefinite-lived intangible assets and goodwill. We review the carrying amounts

of such assets whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable or at least annually for indefinite-lived intangible assets and goodwill. Any resulting asset impairment would require that the instrument be recorded at its fair value.

## Valuation Methodologies Used to Measure Fair Value on a Recurring Basis

Derivative Financial Instruments — Our financial derivative assets and liabilities include interest rate swaps, FX forward contracts, FX embedded derivatives and commodity contracts, valued using valuation models based on observable market inputs such as forward rates, interest rates, our own credit risk and the credit risk of our counterparties, which comprise investment-grade financial institutions. Based on these inputs, the derivative assets and liabilities are classified within Level 2 of the valuation hierarchy. We have not made any adjustments to the inputs obtained from the independent sources. Based on our continued ability to enter into forward contracts, we consider the markets for our fair value instruments active. We primarily use the income approach, which uses valuation techniques to convert future amounts to a single present amount.

As of September 29, 2018, there has been no significant impact to the fair value of our derivative liabilities due to our own credit risk, as the related instruments are collateralized under our senior credit facilities. Similarly, there has been no significant impact to the fair value of our derivative assets based on our evaluation of our counterparties' credit risks.

*Indebtedness and Other* — The estimated fair value of our debt instruments as of September 29, 2018 and December 31, 2017 approximated the related carrying values due primarily to the variable market-based interest rates for such instruments. See Note 11 for further details.

#### ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (in millions)

## FORWARD-LOOKING STATEMENTS

Some of the statements in this document and any documents incorporated by reference, including any statements as to operational and financial projections, constitute "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). These statements relate to future events or our future financial performance and involve known and unknown risks, uncertainties and other factors that may cause our businesses' or our industries' actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by any forward-looking statements. Such statements may address our plans, our strategies, our prospects, changes and trends in our business and the markets in which we operate under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" ("MD&A") or in other sections of this document. In some cases, you can identify forward-looking statements by terminology such as "may," "could," "would," "should," "expect," "plan," "anticipate," "intend," "believe," "estimate," "predict," "project," "potential" or "continue" or the negative of those terms or other comparable terminology. Particular risks facing us include economic, business and other risks stemming from our internal operations, legal and regulatory risks, costs of raw materials, pricing pressures, pension funding requirements, integration of acquisitions and changes in the economy. These statements are only predictions. Actual events or results may differ materially because of market conditions in our industries or other factors, and forward-looking statements should not be relied upon as a prediction of actual results. In addition, management's estimates of future operating results are based on our current complement of businesses, which is subject to change as management selects strategic markets.

All the forward-looking statements are qualified in their entirety by reference to the factors discussed under the heading "Risk Factors" in our 2017 Annual Report on Form 10-K, in any subsequent filing with the U.S. Securities and Exchange Commission, as well as in any documents incorporated by reference that describe risks and factors that could cause results to differ materially from those projected in these forward-looking statements. We caution you that these risk factors may not be exhaustive. We operate in a continually changing business environment and frequently enter into new businesses and product lines. We cannot predict these new risk factors, and we cannot assess the impact, if any, of these new risk factors on our businesses or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those projected in any forward-looking statements. Accordingly, you should not rely on forward-looking statements as a prediction of actual results. We disclaim any responsibility to update or publicly revise any forward-looking statements to reflect events or circumstances that arise after the date of this document.

## **OVERVIEW OF OPERATING RESULTS**

Revenues for the three and nine months ended September 29, 2018 increased by \$14.0 (or 4.0%) and \$54.8 (or 5.3%), respectively, when compared to the same periods in 2017. The increase in revenues was primarily due to the impact of the acquisitions of Schonstedt and Cues during 2018 (see below for additional details), partially offset by a decline in organic revenue. In addition, revenues for the nine months ended September 29, 2018 were higher, when compared to the same period in 2017, due to (i) the impact of the adoption of ASC 606 (see below for additional details) and (ii) a reduction in revenue of \$13.5 during the second quarter of 2017 resulting from a revision to the expected revenues and profits on our large power projects in South Africa (see Note 14 to our condensed consolidated financial statements for additional details). The decline in organic revenue was due primarily to lower revenues within our Engineered Solutions reportable segment associated with (i) lower sales of process cooling products and (ii) the continued wind-down of our SPX Heat Transfer business (see below for additional details) and our large power projects in South Africa, partially offset by higher sales of heating and cooling products within our HVAC reportable segment.

During the three months ended September 29, 2018 and September 30, 2017, we generated operating income of \$13.4 and \$29.7, respectively, while during the nine months ended September 29, 2018 and September 30, 2017, we generated operating income of \$55.4 and \$54.0, respectively. Operating income for the three and nine months ended September 29, 2018 was negatively impacted by a charge of \$4.7 associated with our large power projects in South Africa, charges associated with the continued wind-down of our SPX Heat Transfer business (\$0.8 and \$2.8 during the three and nine months ended September 29, 2018, respectively), and charges associated with the excess fair value (over historical cost) of inventory acquired in the Schonstedt and Cues transactions which has been subsequently sold (\$2.5 and \$4.4 during the three and nine months ended September 29, 2018, respectively). Operating income for the three months ended September 30, 2017 was favorably impacted by a gain on settlement of a customer contract within our Engineered Solutions reportable segment of \$10.2, while operating income for the nine months ended September 30, 2017 was negatively impacted by a \$22.9 charge related to our large power projects in South Africa that was recorded during the second quarter of 2017 and favorably impacted by the aforementioned contract settlement gain of \$10.2 that was recorded during the third quarter of 2017.

Cash flows from operating activities totaled \$15.0 during the nine months ended September 29, 2018, compared to cash flows used in operating activities of \$3.3 during the nine months ended September 30, 2017. The increase in cash flows from operating activities was due primarily to net income tax refunds during the first nine months of 2018 of \$16.1 (versus net income

tax payments of \$22.4 during the same period in 2017), partially offset by a decline in operating cash flows within certain of our project-based businesses relating to the timing of cash receipts on project milestones.

Other significant items impacting our financial results for the three and nine months ended September 29, 2018 are as follows:

- Effective January 1, 2018, we adopted a new standard on revenue recognition ("ASC 606") using the modified retrospective transition approach See Notes 2 and 4 to our condensed consolidated financial statements for additional details:
  - The most significant effect of adopting ASC 606 is on our power transformer business.
  - The adoption of ASC 606 resulted in an increase in revenues of \$0.6 and \$20.2 during the three and nine months ended September 29, 2018, respectively, and an increase in operating income of \$1.3 and \$3.8 during the three and nine months ended September 29, 2018, respectively, when compared to the same periods in 2017.
- On March 1, 2018, we completed the acquisition of Schonstedt Instrument Company ("Schonstedt") See Note 1 to our condensed consolidated financial statements for additional details:
  - The purchase price for Schonstedt was \$16.4, net of cash acquired of \$0.3.
  - Schonstedt's revenues for the twelve months prior to the date of acquisition were approximately \$9.0.
  - The post-acquisition operating results of Schonstedt are reflected within our Detection and Measurement reportable segment.
- On March 8, 2018, we settled our then-existing interest rate swap agreement ("Old Swaps") and entered into a new interest rate swap agreement ("New Swaps") See Note 12 to our condensed consolidated financial statements for additional details:
  - Old Swaps
    - We discontinued hedge accounting for the Old Swaps in the fourth quarter of 2017 in connection with an amendment of our senior credit agreement.
    - During the three months ended March 31, 2018, we recorded a gain of \$0.6 (to "Other income, net") representing the change in fair value of the Old Swaps from January 1, 2018 through the date of settlement on March 8, 2018.
  - New Swaps
    - The New Swaps have an initial notional amount of \$260.0 and effectively convert a portion of our borrowings under our senior credit agreement to a fixed interest rate of 2.535%, plus the applicable margin.
    - We have designated and are accounting for the New Swaps as cash flow hedges.
- On April 30, 2018, we reached an agreement with a subsidiary of mutares AG, the acquirer of Balcke Dürr in 2016 (the "Buyer"), on (i) the amount of cash and working capital of Balcke Dürr at the closing date of the sale and (ii) various other matters. The settlement resulted in:
  - A net payment from the Buyer in the amount of Euro 3.0, with Euro 2.0 received in May 2018 and Euro 1.0 in July 2018; and
  - A gain, net of tax, of \$3.8, which was recorded to "Gain (loss) on disposition of discontinued operations, net of tax" during the second quarter of 2018.
- On June 7, 2018, we completed the acquisition of Cues, Inc. ("Cues") See Notes 1 and 3 to our condensed consolidated financial statements for additional details:
  - The purchase price for Cues was \$166.2, net of cash acquired of \$20.6.
  - Cues' revenues for the twelve months prior to the acquisition were approximately \$84.0.
  - The post-acquisition operating results of Cues are reflected within our Detection and Measurement reportable segment.
- During the second quarter of 2018, as a continuation of our strategic shift away from power generation end markets, we initiated a plan to wind-down the SPX Heat Transfer, LLC ("Heat Transfer") business within our Engineered Solutions reportable segment.
  - In connection with the planned wind-down, we recorded charges of \$0.8 and \$2.8 during the three and nine months ended September 29, 2018, respectively, with \$0.9 related to the write-down of inventories (included in "Cost of products sold"), \$0.6 related to the impairment of machinery and equipment, and \$1.3 related to severance costs (both included in "Special charges, net").
  - In addition, we sold certain intangible assets of the Heat Transfer business for net cash proceeds of \$4.8, which resulted in a gain of less than \$0.1 within our second quarter 2018 operating results.
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• We anticipate completing the wind-down by the end of the first quarter of 2019.

# **RESULTS OF CONTINUING OPERATIONS**

The unaudited information included in this Quarterly Report on Form 10-Q should be read in conjunction with the consolidated financial statements contained in our 2017 Annual Report on Form 10-K. Interim results are not necessarily indicative of results for the full year. We establish actual interim closing dates using a fiscal calendar, which requires our businesses to close their books on the Saturday closest to the end of the first calendar quarter, with the second and third quarters being 91 days in length. Our fourth quarter ends on December 31. The interim closing dates for the first, second and third quarters of 2018 are March 31, June 30 and September 29, compared to the respective April 1, July 1 and September 30, 2017 dates. We had one less day in the first quarter of 2018 and will have one more day in the fourth quarter of 2018 than in the respective 2017 periods. We do not believe the one less day during the first quarter of 2018 had a material impact on our consolidated operating results for the first nine months of 2018, when compared to the consolidated operating results for the first nine months of 2017.

*Cyclicality of End Markets, Seasonality and Competition* — The financial results of our businesses closely follow changes in the industries in which they operate and end markets in which they serve. In addition, certain of our businesses have seasonal fluctuations. For example, our boiler and heating and ventilation businesses tend to be stronger in the third and fourth quarters, as customer buying habits are driven largely by seasonal weather patterns. In aggregate, our businesses tend to be stronger in the second half of the year.

Although our businesses operate in highly competitive markets, our competitive position cannot be determined accurately in the aggregate or by segment since none of our competitors offer all the same product lines or serve all the same markets as we do. In addition, specific reliable comparative figures are not available for many of our competitors. In most product groups, competition comes from numerous concerns, both large and small. The principal methods of competition are service, product performance, technical innovation and price. These methods vary with the type of product sold. We believe we compete effectively on the basis of each of these factors.

*Non-GAAP Measures* — Organic revenue growth (decline) presented herein is defined as revenue growth (decline) excluding the effects of foreign currency fluctuations, acquisitions/divestitures, the impact of accounting standard adoptions, and the impact of the revenue reduction that resulted from the third quarter 2018 and second quarter 2017 revisions to the expected revenues and profits on our large power projects in South Africa, which resulted in a reduction of revenues of \$2.7 for the three and nine months ended September 29, 2018 and \$13.5 for the nine months ended September 30, 2017. We believe this metric is a useful financial measure for investors in evaluating our operating performance for the periods presented, as, when read in conjunction with our revenues, it presents a useful tool to evaluate our ongoing operations and provides investors with a tool they can use to evaluate our management of assets held from period to period. In addition, organic revenue growth (decline) is one of the factors we use in internal evaluations of the overall performance of our business. This metric, however, is not a measure of financial performance under accounting principles generally accepted in the United States ("GAAP"), should not be considered a substitute for net revenue growth (decline) as determined in accordance with GAAP, and may not be comparable to similarly titled measures reported by other companies.

The following table provides selected financial information for the three and nine months ended September 29, 2018 and September 30, 2017, respectively, including the reconciliation of organic revenue decline to the net revenue increase:

	Three months ended						Nine months ended								
	September 29, 2018			September 30, 2017	% Change	September 29, 2018		S	eptember 30, 2017	% Change					
Revenues	\$	362.5	\$	348.5	4.0	\$	1,093.6	\$	1,038.8	5.3					
Gross profit		87.7		85.1	3.1		275.5		249.3	10.5					
% of revenues		24.2%		24.4%			25.2%		24.0%						
Selling, general and administrative expense		71.6		64.4	11.2		212.8		203.0	4.8					
% of revenues		19.8%		18.5%			19.5%		19.5%						
Intangible amortization		1.7		0.2	*		2.7		0.5	*					
Special charges, net		1.0		1.0	—		4.6		2.0	130.0					
Gain on contract settlement		_		10.2	*		_		10.2	*					
Other income (expense), net		0.7		1.2	(41.7)		3.9	(4.0)		*					
Interest expense, net		(5.6)		(4.1)	36.6		(14.2)		(12.0)	18.3					
Income from continuing operations before income taxes		8.5		26.8	(68.3)		45.1		38.0	18.7					
Income tax provision		(1.7)		(4.8)	(64.6)		(6.2)		(14.0)	(55.7)					
Income from continuing operations		6.8		22.0	(69.1)		38.9		24.0	62.1					
Components of consolidated revenue increase:															
Organic					(2.6)					(1.8)					
Foreign currency					(0.4)					0.6					
South Africa revenue revision					(0.8)					1.0					
Acquisitions					7.6					3.6					
Adoption of ASC 606					0.2					1.9					
Net revenue increase					4.0					5.3					

\* Not meaningful for comparison purposes.

<u>Revenues</u> — For the three and nine months ended September 29, 2018, the increase in revenues, when compared to the same periods in 2017, was primarily due to the impact of the Schonstedt acquisition on March 1, 2018 and the Cues acquisition on June 7, 2018, partially offset by a decline in organic revenue. In addition, the revenues for the nine months ended September 29, 2018 were higher, when compared to the same period in 2017, due to the (i) impact of the adoption of ASC 606, (ii) a reduction in revenue of \$13.5 during the second quarter of 2017 resulting from a revision to the expected revenues and profits on our large power projects in South Africa (see Note 14 to our condensed consolidated financial statements for additional details), and (iii) the impact of a weaker U.S. dollar (primarily against the South African Rand and British Pound) during 2018. The decline in organic revenue was due primarily to lower revenues within our Engineered Solutions reportable segment associated primarily with (i) lower sales of process cooling products and (ii) the continued wind-down of our Heat Transfer business and our large power projects in South Africa, partially offset by higher sales of heating and cooling products within our HVAC reportable segment.

<u>Gross Profit</u> — Gross profit and gross profit as a percentage of revenues for the three and nine months ended September 29, 2018, compared to the respective periods in 2017, was favorably impacted by the increase in revenues noted above, offset by a reduction in gross profit for (i) a charge of \$4.7 in the third quarter of 2018 resulting from revisions to the expected revenues and profits of our large power projects in South Africa, (ii) charges associated with the excess fair value (over historical cost) of inventory acquired in the Schonstedt and Cues transactions which has been subsequently sold (\$2.5 and \$4.4 during the three and nine months ended September 29, 2018, respectively), (iii) a less profitable sale mix within our HVAC reportable segment during 2018, and (iv) a decline in profitability during 2018 for our power transformer business associated primarily with a less profitable sale mix, higher commodity costs, and less favorable cost absorption. Additionally, gross profit and gross profit as a percentage of revenues for the nine months ended September 30, 2017, were impacted by the reduction of gross profit of \$22.9 in the second quarter of 2017 resulting from a revision to the expected revenues and profits of our large power projects in South Africa.

<u>Selling, General and Administrative ("SG&A") Expense</u> — For the three and nine months ended September 29, 2018, the increase in SG&A expense, compared to the respective periods in 2017, was primarily a result of the incremental SG&A associated with Schonstedt and Cues since their respective dates of acquisition, higher long-term incentive compensation, and higher professional fees related to acquisition activities, partially offset by cost reductions associated with restructuring actions implemented over the past year.

<u>Intangible Amortization</u> — For the three and nine months ended September 29, 2018, the increase in intangible amortization, compared to the respective periods in 2017, was due to the impact of the intangible assets acquired in connection with the Schonstedt and Cues transactions during the first and second quarters of 2018, respectively.

<u>Special Charges, net</u> — Special charges, net, related primarily to restructuring initiatives to reduce workforce at our South African and Heat Transfer businesses, with the latter being in connection with the planned wind-down of the business. See Note 6 to our condensed consolidated financial statements for the details of actions taken in the first nine months of 2018 and 2017.

<u>Gain on Contract Settlement</u> — During the third quarter of 2017, we settled a contract that had been suspended and then ultimately canceled by a customer for cash proceeds of \$9.0 and other consideration. In connection with the settlement, we recorded a gain of \$10.2 during the quarter.

<u>Other Income (Expense), net</u> — Other income, net, for the three months ended September 29, 2018 was composed primarily of pension and postretirement income of \$0.7 and income of \$0.4 related to the reduction of the parent company guarantees and bank surety bonds liability and the amortization of the related indemnification asset that remain outstanding in connection with the Balcke Dürr sale (See Note 16 to our condensed consolidated financial statements for additional details), partially offset by charges related to certain environmental remediation efforts of \$0.4.

Other income, net, for the three months ended September 30, 2017 was composed primarily of pension and postretirement income of \$1.5 and equity earnings in joint ventures of \$0.2, partially offset by foreign currency transaction losses of \$0.3 and charges of \$0.2 related to the reduction of the parent company guarantees and bank surety bonds liability and the amortization of the related indemnification asset that remain outstanding in connection with the Balcke Dürr sale.

Other income, net, for the nine months ended September 29, 2018 was composed primarily of (i) pension and postretirement income of \$2.1, (ii) income of \$2.2 related to the reduction of the parent company guarantees and bank surety bonds liability and the amortization of the related indemnification asset that remain outstanding in connection with the Balcke Dürr sale, and (iii) a gain on the Old Swaps of \$0.6, partially offset by foreign currency transaction losses of \$0.4 and charges related to certain environmental remediation efforts of \$0.4.

Other expense, net, for the nine months ended September 30, 2017 was composed primarily of (i) a charge of \$3.0 associated with the settlement of a group of asbestos-related claims, (ii) foreign currency transaction losses of \$1.5, (iii) pension and postretirement expense of \$0.9, (iv) losses on FX embedded derivatives of \$0.5, and (v) charges of \$0.4 related to the reduction

of the parent company guarantees and bank surety bonds liability and the amortization of the related indemnification asset that remain outstanding in connection with the Balcke Dürr sale, partially offset by income derived from company-owned life insurance policies of \$1.2, income associated with transition services provided in connection with business dispositions of \$0.6, and equity earnings in joint ventures of \$0.5.

<u>Interest Expense, net</u> — Interest expense, net, includes both interest expense and interest income. The increase in interest expense, net, during the three and nine months ended September 29, 2018, compared to the same periods in 2017, was primarily a result of the borrowings required to finance the acquisition of Cues and a higher weighted-average interest rate during the first nine months of 2018 on the outstanding borrowings of our senior credit facilities.

<u>Income Tax Provision</u> — For the three months ended September 29, 2018, we recorded an income tax provision of \$1.7 on \$8.5 of pre-tax income from continuing operations, resulting in an effective rate of 20.0%. This compares to an income tax provision for the three months ended September 30, 2017 of \$4.8 on \$26.8 of a pre-tax income from continuing operations, resulting in an effective rate of 17.9%. The most significant items impacting the income tax provision for the third quarter of 2017 were \$5.0 of foreign losses generated during the period for which no tax benefit was recognized, as future realization of any such tax benefit is considered unlikely, and \$4.1 of tax benefits related to various audit settlements, statute expirations, and other adjustments to liabilities for uncertain tax positions.

For the nine months ended September 29, 2018, we recorded an income tax provision of \$6.2 on \$45.1 of pre-tax income from continuing operations, resulting in an effective rate of 13.7%. This compares to an income tax provision for the nine months ended September 30, 2017 of \$14.0 on \$38.0 of pre-tax income from continuing operations, resulting in an effective rate of 36.8%. The most significant items impacting the income tax provision for the first nine months of 2018 were (i) tax benefits of \$1.7 related to reductions in valuation allowances recorded against certain deferred tax assets and (ii) \$1.0 of excess tax benefits resulting from stock-based compensation awards that vested during the year. The most significant items impacting the income tax provision for the first nine months of 2017 were (i) \$34.6 of foreign losses generated during the period for which no benefit was recognized, as future realization of any such tax benefit is considered unlikely, and (ii) \$4.1 of tax benefits related to various audit settlements, statute expirations, and other adjustments to liabilities for uncertain tax positions.

# **RESULTS OF DISCONTINUED OPERATIONS**

During the first quarter of 2017, we reduced the net loss associated with the sale of Balcke Dürr by \$7.2. The reduction in the net loss was comprised of an additional income tax benefit recorded for the sale of \$8.4, partially offset by the impact of adjustments to liabilities retained in connection with the sale, net of tax, of \$1.2. During the second quarter of 2017, we increased the net loss associated with the sale of Balcke Dürr by \$0.4, with the increase resulting from adjustments to liabilities retained in connection with the sale.

As indicated in Note 1 to our condensed consolidated financial statements, during the second quarter of 2018, we reached a settlement with the Buyer of Balcke Dürr on the working capital and cash at the closing date, as well as on various other matters. The settlement resulted in a gain, net of tax, of \$3.8, which was recorded to "Gain (loss) on disposition of discontinued operations, net of tax" during the second quarter of 2018.

In addition to the adjustments to the net loss related to the Balcke Dürr sale, we recognized net losses of \$0.2 and \$0.7 during the three and nine months ended September 29, 2018 and net gains (losses) of \$0.3 and \$(0.1) during the three and nine months ended September 30, 2017, respectively, resulting primarily from revisions to liabilities retained from businesses discontinued prior to 2016.

For the three and nine months ended September 29, 2018 and September 30, 2017, the table below presents a reconciliation of discontinued operations activity to the related amounts in the condensed consolidated statements of operations:

	Three mo	nths	ended		Nine mor	onths ended		
September 29, 2018			September 30, 2017		September 29, 2018	September 30, 2017		
\$	_	\$	—	\$	6.3	\$	(2.6)	
	_		—		(2.5)		9.4	
	—		_		3.8		6.8	
	(0.3)		(0.1)		(1.0)		(1.0)	
	0.1		0.4		0.3		0.9	
	(0.2)		0.3		(0.7)		(0.1)	
	(0.3)		(0.1)		5.3		(3.6)	
	0.1		0.4		(2.2)		10.3	
\$	(0.2)	\$	0.3	\$	3.1	\$	6.7	
	\$	September 29, 2018	September 29, 2018         Image: Constraint of the sector of the se	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	September 29, 2018         September 30, 2017           \$         -           \$         -           -         -      -         -      -	September 29, 2018         September 30, 2017         September 29, 2018         September 29, 2018           \$          \$         6.3             (2.5)             3.8           (0.3)         (0.1)         (1.0)           0.1         0.4         0.3           (0.2)         0.3         (0.7)           (0.3)         (0.1)         5.3           0.1         0.4         (2.2)	September 29, 2018         September 30, 2017         September 29, 2018         September 29, 2018           \$         -         \$         6.3         \$           -         -         \$         6.3         \$           -         -         \$         6.3         \$           -         -         \$         6.3         \$           -         -         \$         0.3         \$           (0.3)         (0.1)         (1.0)         \$           0.1         0.4         0.3         \$           (0.3)         (0.1)         \$         \$           (0.3)         (0.1)         \$         \$           (0.3)         \$         \$         \$           (0.3)         \$         \$         \$           0.1         0.4         \$         \$	

### **RESULTS OF REPORTABLE SEGMENTS**

The following information should be read in conjunction with our condensed consolidated financial statements and related notes. These results exclude the operating results of discontinued operations for all periods presented. See Note 5 to the condensed consolidated financial statements for a description of each of our reportable segments.

<u>Non-GAAP Measures</u> — Throughout the following discussion of segment results, we use "organic revenue" growth (decline) to facilitate explanation of the operating performance of our segments. Organic revenue growth (decline) is a non-GAAP financial measure and is not a substitute for revenue growth (decline). Refer to the explanation of this measure and purpose of use by management under "Results of Continuing Operations—Non-GAAP Measures."

#### HVAC Reportable Segment

			Three 1	months ended		Nine months ended							
	Septen	ptember 29, 2018		mber 30, 2017	% Change	September 29, 2018		September 30, 2017		% Change			
Revenues	\$	132.0	\$	119.4	10.6	\$	399.4	\$	349.8	14.2			
Income		15.6		15.6	—		52.7		47.5	10.9			
% of revenues		11.8%		13.1%			13.2%		13.6%				
Components of revenue increase:													
Organic					10.8					13.7			
Foreign currency					(0.2)					0.5			
Net revenue increase					10.6				_	14.2			

<u>Revenues</u> — For the three months ended September 29, 2018, the increase in revenues, compared to the respective period in 2017, was due to an increase in organic revenue, partially offset by the impact of a stronger U.S. dollar. For the nine months ended September 29, 2018, the increase in revenues, compared to the respective period in 2017, was due to an increase in organic revenue and, to a lesser extent, the impact of a weaker U.S. dollar. The increase in organic revenue was a result of an increase in sales for all of the primary product lines within the segment.

<u>Income</u> — For the three and nine months ended September 29, 2018, the decrease in margin, compared to the respective periods in 2017, was due primarily to a less profitable sales mix during 2018. For the nine months ended September 29, 2018, income increased, compared to the respective period in 2017, due primarily to the revenue increase noted above.

Backlog — The segment had backlog of \$47.9 and \$43.5 as of September 29, 2018 and September 30, 2017, respectively.

#### **Detection and Measurement Reportable Segment**

			Three m	onths ended	Nine months ended							
	Septem	September 29, 2018		ıber 30, 2017	% Change	September 29, 2018		September 30, 2017		% Change		
Revenues	\$	84.3	\$	66.9	26.0	\$	224.5	\$	185.0	21.4		
Income		15.5		16.5	(6.1)		47.7		45.0	6.0		
% of revenues		18.4%		24.7%			21.2%		24.3%			
Components of revenue increase:												
Organic					(13.3)					0.5		
Foreign currency					(0.3)					1.0		
Acquisitions					39.6					19.9		
Net revenue increase				_	26.0				_	21.4		

<u>Revenues</u> — For the three months ended September 29, 2018, the increase in revenues, compared to the respective period in 2017, was due to the impact of the Schonstedt and Cues acquisitions, partially offset by a decline in organic revenue. The decline in organic revenue was due to lower sales of communication technologies products.

For the nine months ended September 29, 2018, the increase in revenues, compared to their respective period in 2017, was due primarily to the impact of the acquisitions noted above.

<u>Income</u> — For the three months ended September 29, 2018, income and margin decreased, compared to the respective period in 2017, primarily as a result of (i) a charge of \$2.5 associated with the excess fair value (over historical cost) of inventory acquired in the Cues transaction which has been subsequently sold and (ii) the incremental amortization expense associated with the intangible assets acquired in the Cues and Schonstedt transactions.

For the nine months ended September 29, 2018, income increased, compared to the respective period in 2017, primarily as a result of the revenue increase noted above. The decrease in margin was primarily the result of (i) a charge of \$4.4 associated with the excess fair value (over historical cost) of inventory acquired in the Cues and Schonstedt transactions which has been subsequently sold and (ii) the incremental amortization expense associated with the intangible assets acquired in these transactions.

Backlog — The segment had backlog of \$50.9 and \$73.7 as of September 29, 2018 and September 30, 2017, respectively.

### **Engineered Solutions Reportable Segment**

			Three	months ended						
	Septen	September 29, 2018 S		ember 30, 2017	% Change	September 29, 2018		September 30, 2017		% Change
Revenues	\$	146.2	\$	162.2	(9.9)	\$	469.7	\$	504.0	(6.8)
Income (loss)		(1.5)		13.3	(111.3)		7.2		7.9	(8.9)
% of revenues		(1.0)%		8.2%			1.5%		1.6%	
Components of revenue decline:										
Organic					(8.0)					(13.4)
Foreign currency					(0.6)					0.5
South Africa revenue revision					(1.7)					2.1
Adoption of ASC 606					0.4					4.0
Net revenue decline				-	(9.9)				_	(6.8)

<u>Revenues</u> — For the three months ended September 29, 2018, the decrease in revenue, when compared to the same period in 2017, was due primarily to a decline in organic revenue and a reduction in revenue of \$2.7 during the period resulting from a revision to the expected revenues and profits on our large power projects in South Africa.

For the nine months ended September 29, 2018, the decline in revenue, when compared to the same period in 2017, was due primarily to a decline in organic revenue and the reduction in revenue of \$2.7 noted above related to our large power projects in South Africa, partially offset by the impact of (i) the adoption of ASC 606 and (ii) a reduction in revenue in the second quarter of 2017 of \$13.5 resulting from a revision to the expected revenues and profits on our large power projects in South Africa.

The decline in organic revenue during the three and nine months ended September 29, 2018 primarily resulted from a decrease in sales of process cooling products. Revenue for the segment's process cooling business continues to be impacted by a shift in its sales model, as the business is now focused more on high-margin components and services and less on low-margin large projects.

<u>Income (loss)</u> — For the three months ended September 29, 2018, income and margin decreased, compared to the respective period in 2017, primarily due to (i) charges of \$4.7 during the period which resulted from a revision to the expected

revenues and profits on our large power projects in South Africa and (ii) a \$10.2 gain recorded during the third quarter of 2017 resulting from the settlement of a contract that had been suspended and then ultimately canceled by a customer.

For the nine months ended September 29, 2018, income and margin decreased, when compared to the respective period in 2017, primarily as a result of (i) a decline in profitability associated with the segment's power transformer business, (ii) the \$4.7 of charges noted above associated with our large power projects in South Africa that were recorded during the third quarter of 2018, and (iii) the \$10.2 gain noted above that was recorded during the third quarter of 2017. The impact of these decreases in income and margin were generally offset by a charge of \$22.9 recorded during the second quarter of 2017 that resulted from a revision to the expected revenues and profits on our large power projects in South Africa. The decline in profitability for the segment's power transformer business was due primarily to a less profitable sale mix, higher commodity costs, and less favorable cost absorption during 2018.

<u>Backlog</u> — The segment had backlog of \$364.9 and \$368.1 as of September 29, 2018 and September 30, 2017, respectively. Portions of the segment's backlog are long-term in nature, with the related revenues expected to be recorded through 2018 and beyond.

# CORPORATE AND OTHER EXPENSES

			Three m	onths ended		Nine months ended							
	Septem	September 29, 2018		mber 30, 2017	% Change	Change Septem		September 30, 2017		% Change			
Total consolidated revenues	\$	362.5	\$	348.5	4.0	\$	1,093.6	\$	1,038.8	5.3			
Corporate expense		10.5		11.0	(4.5)		34.8		33.7	3.3			
% of revenues		2.9%		3.2%			3.2%		3.2%				
Long-term incentive compensation expense		4.3		3.6	19.4		12.4		10.4	19.2			

<u>Corporate Expense</u> — Corporate expense generally relates to the cost of our Charlotte, North Carolina corporate headquarters. The decrease in corporate expense for the three months ended September 29, 2018, compared to the respective period in 2017, was primarily related to lower annual incentive compensation expense. The increase in corporate expense during the nine months ended September 29, 2018, compared to the respective period in 2017, was primarily related to professional fees incurred in connection with acquisition-related activities, partially offset by lower annual incentive compensation expense.

<u>Long-Term Incentive Compensation Expense</u> — Long-term incentive compensation expense represents our consolidated expense, which we do not allocate for segment reporting purposes. The increase in long-term incentive compensation expense during the three and nine months ended September 29, 2018, compared to the respective periods in 2017, was due primarily to the timing and extent of compensation expense associated with awards granted to the members of our senior management team following the spin-off of SPX FLOW Inc. in the third quarter of 2015.

## LIQUIDITY AND FINANCIAL CONDITION

Listed below are the cash flows from (used in) operating, investing, and financing activities and discontinued operations, as well as the net change in cash and equivalents for the nine months ended September 29, 2018 and September 30, 2017.

	Nine months ended						
	September 29, 2018			September 30, 2017			
Continuing operations:							
Cash flows from (used in) operating activities	\$	15.0	\$	(3.3)			
Cash flows used in investing activities		(180.6)		(7.5)			
Cash flows from financing activities		102.8		9.0			
Cash flows from (used in) discontinued operations		1.9		(6.1)			
Change in cash and equivalents due to changes in foreign currency exchange rates		(1.5)		(4.5)			
Net change in cash and equivalents	\$	(62.4)	\$	(12.4)			

<u>Operating Activities</u> — The increase in cash flows from operating activities during the nine months ended September 29, 2018, as compared to the same period in 2017, was due primarily to net income tax refunds during the first nine months of 2018 of \$16.1 (versus net income tax payments of \$22.4 during the same period in 2017), partially offset by a decline in operating cash flows within certain of our project-based businesses related to the timing of cash receipts on project milestones.

<u>Investing Activities</u> — Cash flows used in investing activities for the nine months ended September 29, 2018 were comprised primarily of cash utilized in the acquisitions of Schonstedt and Cues of \$182.6 and capital expenditures of \$8.0, partially offset by net cash proceeds of \$4.8 received in connection with the sale of certain intangible assets of our Heat Transfer business and cash proceeds of \$4.6 received in connection with the subsequent sale of marketable securities acquired in connection with the Cues transaction. Cash flows used in investing activities for the nine months ended September 30, 2017 were comprised of capital expenditures of \$8.4, partially offset by net proceeds from company-owned life insurance policies of \$0.9.

<u>*Financing Activities*</u> — Cash flows from financing activities for the nine months ended September 29, 2018 primarily related to our borrowings under our senior credit facility in connection with the Cues acquisition. Cash flows from financing activities for the nine months ended September 30, 2017 primarily related to net borrowings under our various debt instruments of \$10.1, partially offset by net withholdings paid on behalf of employees for net share settlements of \$1.1.

<u>Discontinued Operations</u> — Cash flows from discontinued operations for the nine months ended September 29, 2018 related primarily to proceeds of \$3.6 received in connection with a settlement reached with the Buyer of Balcke Dürr, partially offset by disbursements for liabilities retained in connection with dispositions. Cash flows used in discontinued operations for the nine months ended September 30, 2017 related primarily to disbursements for liabilities retained in connection with dispositions.

<u>Change in Cash and Equivalents due to Changes in Foreign Currency Exchange Rates</u> — Changes in foreign currency exchange rates did not have a significant impact on our cash and equivalents during the first nine months of 2018 and 2017.

# **Borrowings and Availability**

Borrowings — The following summarizes our debt activity (both current and non-current) for the nine months ended September 29, 2018.

	December 31, 2017		Borrowings		Repayments		Other(4)		Sej	otember 29, 2018
Revolving loans	\$	_	\$	157.4	\$	(76.6)	\$	_	\$	80.8
Term loan <sup>(1)</sup>		347.7				_		0.3		348.0
Trade receivables financing arrangement <sup>(2)</sup>		_		60.0		(33.0)		_		27.0
Other indebtedness <sup>(3)</sup>		9.1		14.1		(16.1)		0.1		7.2
Total debt		356.8	\$	231.5	\$	(125.7)	\$	0.4		463.0
Less: short-term debt		7.0								113.1
Less: current maturities of long-term debt		0.5								9.3
Total long-term debt	\$	349.3							\$	340.6

<sup>(1)</sup> The term loan is repayable in quarterly installments of 1.25% of the initial loan amount of \$350.0, beginning in the first quarter of 2019, with the remaining balance payable in full on December 19, 2022. Balances are net of unamortized debt issuance costs of \$2.0 and \$2.3 at September 29, 2018 and December 31, 2017, respectively.

- (2) Under this arrangement, we can borrow, on a continuous basis, up to \$50.0, as available. At September 29, 2018, we had \$17.4 of available borrowing capacity under this facility after giving effect to outstanding borrowings of \$27.0. Borrowings under this arrangement are collateralized by eligible trade receivables of certain of our businesses.
- (3) Primarily includes balances under a purchase card program of \$2.4 and \$2.8, capital lease obligations of \$1.9 and \$2.1, and borrowings under a line of credit in China totaling \$2.9 and \$4.1 at September 29, 2018 and December 31, 2017, respectively. The purchase card program allows for payment beyond the normal payment terms for goods and services acquired under the program. As this arrangement extends the payment of these purchases beyond their normal payment terms through third-party lending institutions, we have classified these amounts as short-term debt.
- <sup>(4)</sup> "Other" primarily includes debt assumed, foreign currency translation on any debt instruments denominated in currencies other than the U.S. dollar, and the impact of amortization of debt issuance costs associated with the term loan.

At September 29, 2018, we were in compliance with all covenant provisions of our senior credit agreement.

<u>Availability</u> — At September 29, 2018, we had \$237.2 of available borrowing capacity under our revolving credit facilities after giving effect to borrowings under the domestic revolving loan facility of \$80.8 and \$32.0 reserved for domestic outstanding letters of credit. In addition, at September 29, 2018, we had \$65.0 of available issuance capacity under our foreign credit instrument facilities after giving effect to \$135.0 reserved for outstanding letters of credit.

Financing instruments may be used from time to time including, but not limited to, public and private debt and equity offerings, operating leases, capital leases and securitizations. We expect that we will continue to access these markets as appropriate to maintain liquidity and to provide sources of funds for general corporate purposes, acquisitions or to refinance existing debt.

#### **Concentrations of Credit Risk**

Financial instruments that potentially subject us to significant concentrations of credit risk consist of cash and equivalents, trade accounts receivable, and interest rate swap, foreign currency forwards, and commodity contracts. These financial instruments, other than trade accounts receivable, are placed with high-quality financial institutions throughout the world. We periodically evaluate the credit standing of these financial institutions.

We maintain cash levels in bank accounts that, at times, may exceed federally-insured limits. We have not experienced, and believe we are not exposed to, significant risk of loss in these accounts.

We have credit loss exposure in the event of nonperformance by counterparties to the above financial instruments, but have no other off-balancesheet credit risk of accounting loss. We anticipate, however, that counterparties will be able to fully satisfy their obligations under the contracts. We do not obtain collateral or other security to support financial instruments subject to credit risk, but we do monitor the credit standing of counterparties.

Concentrations of credit risk arising from trade accounts receivable are due to selling to customers in a particular industry. Credit risks are mitigated by performing ongoing credit evaluations of our customers' financial conditions and obtaining collateral, advance payments, or other security when appropriate. No one customer, or group of customers that to our knowledge are under common control, accounted for more than 10% of our revenues for any period presented.

# **Other Matters**

<u>Contractual Obligations</u> — There have been no material changes in the amounts of our contractual obligations from those disclosed in our 2017 Annual Report on Form 10-K. Our total net liabilities for unrecognized tax benefits including interest were \$23.2 as of September 29, 2018. Based on the outcome of certain examinations or as a result of the expiration of statutes of limitations for certain jurisdictions, we believe that within the next 12 months it is reasonably possible that our previously unrecognized tax benefits could decrease by up to \$10.0.

<u>Contingencies and Other Matters</u> — Numerous claims, complaints and proceedings arising in the ordinary course of business have been asserted or are pending against us or certain of our subsidiaries (collectively, "claims"). These claims relate to litigation matters (e.g., class actions and contracts, intellectual property, and competitive claims), environmental matters, product liability matters (predominately associated with alleged exposure to asbestos-containing materials), and other risk management matters (e.g., general liability, automobile, and workers' compensation claims). Additionally, we may become subject to other claims of which we are currently unaware, which may be significant, or the claims of which we are aware may result in our incurring significantly greater loss than we anticipate. We accrue for these contingencies when we believe a liability is probable and can be reasonably estimated. As events change and resolutions occur, these accruals may be adjusted and could differ materially from amounts originally estimated. See Note 14 to the condensed consolidated financial statements for a further discussion of contingencies and other matters.

Our Certificate of Incorporation provides that we shall indemnify our officers and directors to the fullest extent permitted by the Delaware General Corporation Law for any personal liability in connection with their employment or service with us. While we maintain insurance for this type of liability, the liability could exceed the amount of the insurance coverage.

In addition, you should read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Other Matters" and "Risk Factors" in our 2017 Annual Report on Form 10-K, as well as similar sections in any future filings for an understanding of the risks, uncertainties, and trends facing our businesses.

## **Critical Accounting Policies and Use of Estimates**

<u>General</u> — The preparation of financial statements in accordance with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and disclosure of contingent assets and liabilities. The accounting policies that we believe are most critical to the portrayal of our financial condition and results of operations, and that require our most difficult, subjective or complex judgments in estimating the effect of inherent uncertainties are discussed in our 2017 Annual Report on Form 10-K. We have affected no material change in either our critical accounting policies or use of estimates since the filing of our 2017 Annual Report on Form 10-K, except for changes to our revenue recognition policy that resulted from our adoption of ASC 606 (see Notes 2 and 4 to our condensed consolidated financial statements for additional details).

### ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

Management does not believe our exposure to market risk has significantly changed since December 31, 2017 and does not believe that such risks will result in significant adverse impacts to our financial condition, results of operations or cash flows.

#### **ITEM 4. Controls and Procedures**

SPX management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness of disclosure controls and procedures, pursuant to Exchange Act Rule 13a-15(b), as of September 29, 2018. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of September 29, 2018.

In connection with the evaluation by SPX management, including the Chief Executive Officer and the Chief Financial Officer, of our internal control over financial reporting, pursuant to Exchange Act Rule 13a-15(d), no changes during the quarter ended September 29, 2018 were identified that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### PART II—OTHER INFORMATION

# **ITEM 1. Legal Proceedings**

The information required by this Item is incorporated by reference from the footnotes to the condensed consolidated financial statements, specifically Note 14, included under Part I of this Form 10-Q.

# **ITEM 1A. Risk Factors**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our 2017 Annual Report on Form 10-K, which could materially affect our business, financial condition or future results.

# ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

# **ITEM 6. Exhibits**

- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.1 SPX Corporation financial information from its Form 10-Q for the quarterly period ended September 29, 2018, formatted in XBRL, including: (i) Condensed Consolidated Statements of Operations and Comprehensive Income for the three and nine months ended September 29, 2018 and September 30, 2017; (ii) Condensed Consolidated Balance Sheets at September 29, 2018 and December 31, 2017; (iii) Condensed Consolidated Statements of Cash Flows for the nine months ended September 29, 2018 and September 30, 2017; and (iv) Notes to Condensed Consolidated Financial Statements.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# SPX CORPORATION

Vice President, Chief Financial Officer and Treasurer

(Registrant)

 Date: November 6, 2018
 By
 /s/ Eugene J. Lowe, III

 President and Chief Executive Officer

 Date: November 6, 2018
 By
 /s/ Scott W. Sproule

# CERTIFICATION PURSUANT TO RULE 13a-14(a) AND 15d-14(a), AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Eugene J. Lowe, III, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of SPX Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)), for the registrant and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2018

/s/ EUGENE J. LOWE, III

Eugene J. Lowe, III President and Chief Executive Officer

# CERTIFICATION PURSUANT TO RULE 13a-14(a) AND 15d-14(a), AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Scott W. Sproule, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of SPX Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)), for the registrant and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2018

/s/ SCOTT W. SPROULE

Scott W. Sproule Vice President, Chief Financial Officer and Treasurer

# CERTIFICATIONS PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of SPX Corporation on Form 10-Q for the period ended September 29, 2018, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of our knowledge:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of SPX Corporation.

Date: November 6, 2018

/s/ EUGENE J. LOWE, III

/s/ SCOTT W. SPROULE

Eugene J. Lowe, III President and Chief Executive Officer Scott W. Sproule Vice President, Chief Financial Officer and Treasurer

A signed original of this written statement required by Section 906 has been provided to SPX Corporation and will be retained by SPX Corporation and furnished to the Securities and Exchange Commission or its staff upon request.