

SPX

December 2016

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 - This presentation includes non-GAAP financial measures. A reconciliation of the non-GAAP financial measures with the most comparable measures calculated and presented in accordance with GAAP is available in the appendices of our applicable SEC filings. We believe that these non-GAAP measures are useful to investors in evaluating our operating performance and our management of business from period to period.
 - "Core" and "Base Power" results in this presentation are non-GAAP financial measures that exclude the results of the South African projects.

SPX Corporation: Company Overview

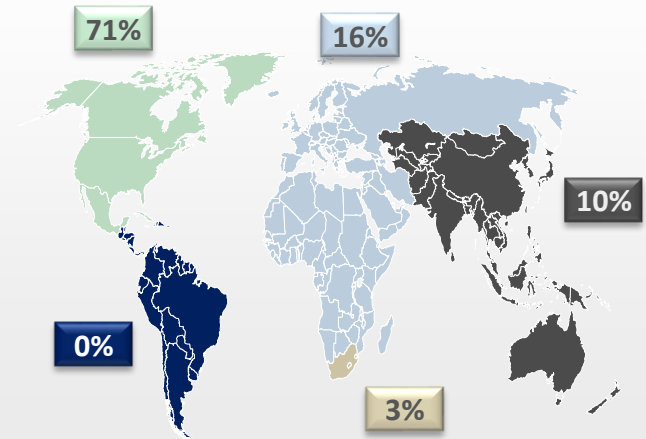
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The “New” SPX Corporation

- Headquartered in Charlotte, NC
- A leading supplier of:
 - HVAC products,
 - Detection & Measurement technologies, and
 - Power equipment
- ~\$1.7b of revenue in 2015
- ~6,000 employees
- NYSE Ticker: **SPXC**

2015 Revenue by Region



**SPX Corporation is a Leading Supplier of HVAC, Detection & Measurement and Power Equipment;
More than 2/3 of Revenue is Generated by Sales Into North America**

Key Product Offerings and Financial Profile by Segment

HVAC

- ✓ Package cooling units
- ✓ Fluid coolers
- ✓ Residential and non-residential boilers
- ✓ Electrical heating products

2015:

- \$529m revenue
- Segment Income margin: 15%

DETECTION & MEASUREMENT

- ✓ Locators
- ✓ Fare collection systems
- ✓ Communication technologies
- ✓ Obstruction lighting

2015:

- \$232m revenue
- Segment Income margin: 20%

POWER

- ✓ Power transformers
- ✓ Cooling towers
- ✓ Heat exchangers
- ✓ Pollution filters

2015 base power business⁽¹⁾:

- \$931m revenue
- Segment Income margin: 1%

⁽¹⁾ Base Power results are non-GAAP financial measures that exclude results of the South African projects.

Segment Income is Predominantly Generated by the HVAC and Detection & Measurement Segments

Value Creation in Core Businesses



HVAC

Grow HVAC platform:

- ❑ New product development
- ❑ Channel development
- ❑ Geographic expansion
- ❑ Leverage synergies

Grow Detection & Measurement platform:

- ❑ Continue to upgrade installed base
- ❑ New product launches in 2016
- ❑ Expand vertically and geographically
- ❑ Extend product offering into adjacent markets

Detection & Measurement

Substantial Growth in Earnings and Cash Flow

POWER Transformers

Improve efficiency of power transformer business:

- ❑ Increase sales of new, value-engineered power transformer design
- ❑ Productivity initiatives

Reduce complexity, risk and cost in power generation business:

- ❑ Reposition business
- ❑ Project execution and selectivity
- ❑ Focus on working capital

POWER Generation

Expanding in Attractive Markets While Reducing Exposure to Lower Return Markets

SPX “Year 1” Key Value Creation Accomplishments



HVAC

Delivering Operational Excellence

- ✓ Driving year-over-year margin expansion

Growing in Adjacent Markets

- ✓ New evaporative condenser product (industrial refrigeration)

Expanding Product Breadth

- ✓ Launch of new high-efficiency boiler (residential heating)

Innovating Transformative Solutions

- ✓ Launch of NC Everest cooling tower

DETECTION & MEASUREMENT

Building Large Project Backlog

- ✓ Awarded two of largest jobs in several years

Enhancing Product Offerings

- ✓ Launch of RD8100 GPS-enabled cable and pipe locator
- ✓ Launch of Model 709 Compact Spectrum Monitoring System (CSMS)

Leveraging Technology Investments

- ✓ New Genfare Link fare collection system live in key reference market

POWER

Driving Operational Initiatives

- ✓ Transformer business tracking ahead of schedule to achieve long-term margin target of 10%

Reducing Exposure to Power Gen

- ✓ Completed sale of Dry Cooling business in Q1 2016
- ✓ European Power Generation sale expected to Close year-end 2016

Reducing Project Risk

- ✓ South African Projects: Agreement with customer in Q4'15 to reduce future scope of work

Substantial Progress Achieved on Key Value Creation Initiatives

Transformation of Power Segment

Actions Taken

- Restructured Americas Power Generation Business over the past 12 months
- Closed sale of Dry Cooling Business during Q1'2016
- Signed agreement for sale of European Power Generation Business (Balcke-Dürr) to mutares AG on November 23, 2016; transaction expected to close at the end of December 2016



Results

- Adjusted EPS* impact greater than \$0.30** (full-year effect)
- Significant increase in forward cash flows
- Significant benefits to margin profile and leverage
- Power Generation sales now less than 10% of SPX total sales

* Non-GAAP financial measures. **Represents the effect of losses from Balcke-Dürr and the Dry Cooling business (sold at the end of Q1'16) included in our 2016 Adjusted EPS* guidance.

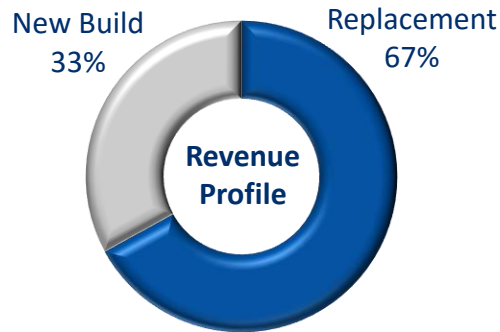
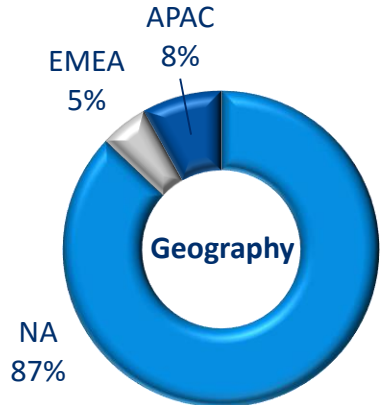
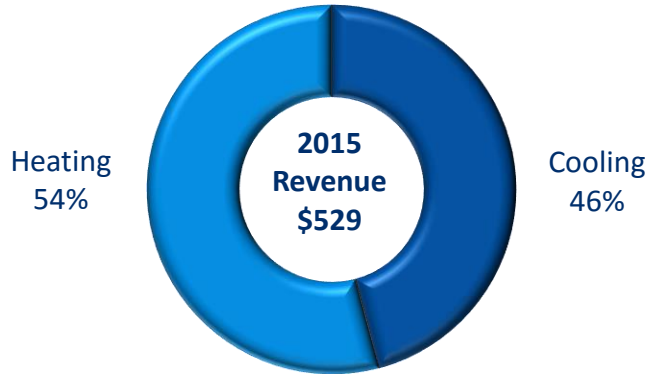
Power Segment Transformation Substantially Complete Leaving Three Strong Segments and Ability to Continue Executing on Growth Initiatives within Strategic Platforms

Segment Overview

December 2016



HVAC Segment Overview



(\$ millions)

	2014	2015	3-Yr Target
Revenue	\$536	\$529	2-4% CAGR
Segment Income %	13.0%	15.2%	15-16%

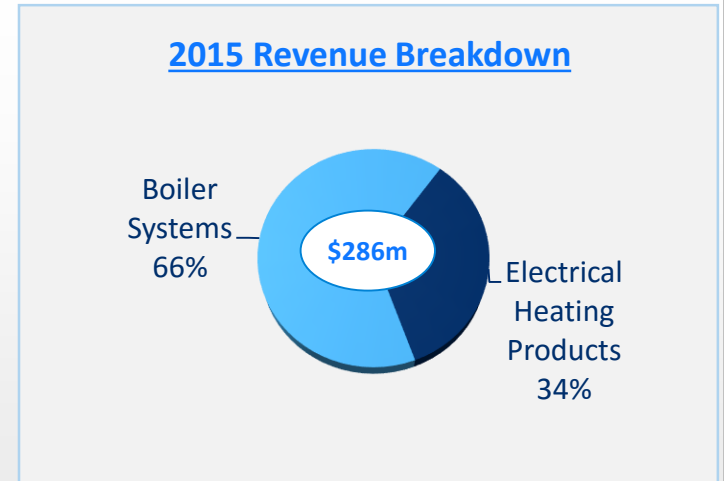
2016 Outlook Considerations

- EMEA and APAC market environments
- Timing of start of Q4'15 winter heating season
- Growth from 2015/2016 new product launches
- Commercial construction sensitivity
- Favorable mix effect on 2015 margins
- **High degree of replacement sales and North American-focused footprint**

Note: Revenue Profile breakdown is based on Management's best estimates of end-market uses

Heating Products Overview

- North American businesses with strong brands
- Products used in residential and non-residential markets and sold primarily through distributors
- End customers concentrated in the Northeast and Midwest
- Demand for boiler systems is seasonal:
 - ❑ Concentrated in the second half
 - ❑ Sensitive to heating season degree days
- Key organic growth opportunities:
 - ❑ Product portfolio expansion
 - ❑ Sales channel management



Strong Product Brands and Leading Market Positions in North America

Heating Product Examples

Residential Boilers

- ✓ Standard cast iron
- ✓ High efficiency
- ✓ Natural gas and oil



Commercial Boilers

- ✓ Standard cast iron
- ✓ High efficiency
- ✓ Natural gas and oil



Electrical Heating Products



Wash-down, corrosion resistant heaters

Digital wall heaters



Aluminum convection heaters

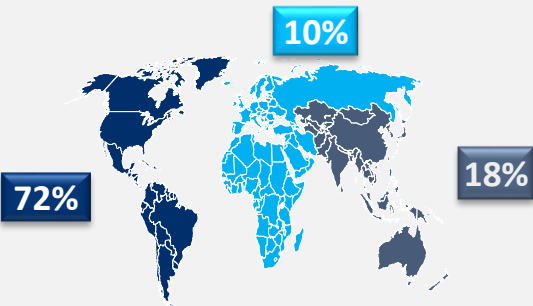
Broad Product Offering of Heating Solutions for Residential and Light Commercial Applications

Cooling Products Overview

2015 Revenue Breakdown



2015 Revenue by Geography



- Cooling products used in non-residential, commercial construction, process cooling and refrigeration applications
- Well-recognized product brands: Marley and Recold
- Well-established sales channel including reps and distributors
- Demand generally follows construction trends (e.g., Dodge Index)
- Key growth opportunities:
 - ❑ Expand in adjacent markets
 - ❑ New product development
 - ❑ Channel expansion
 - ❑ Geographic expansion

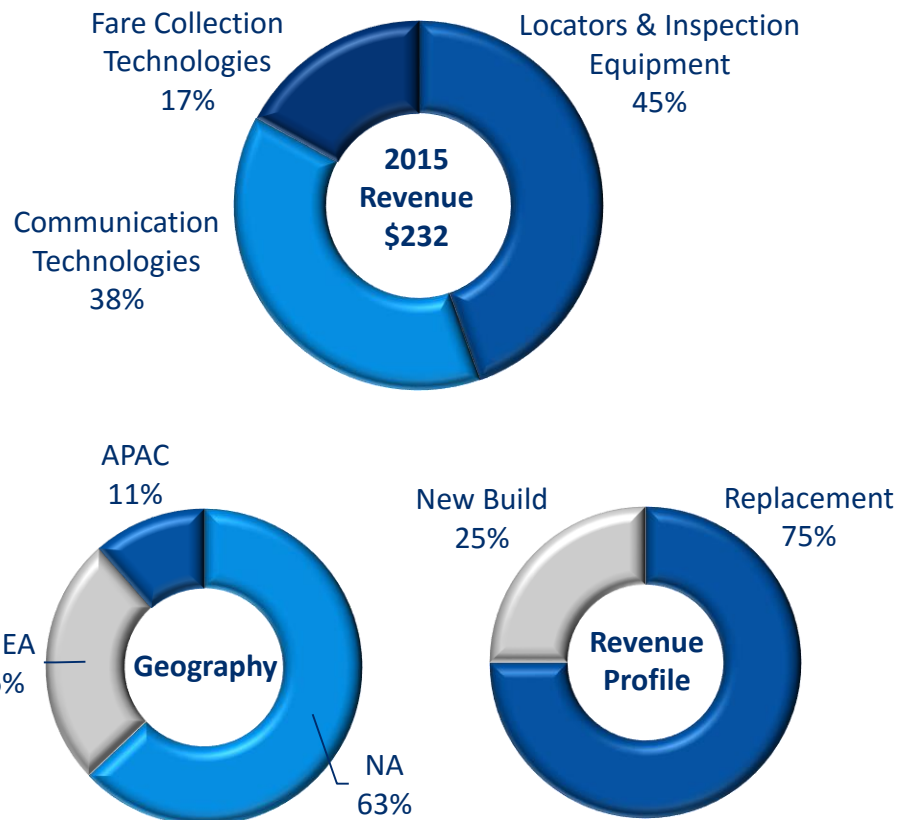
**Strong Product Brands and Leading Market Positions
Across Cooling Product Portfolio**

Cooling Product Examples



**Over 90 Years of Experience Engineering and Manufacturing Cooling Towers;
Marley Sets a High Standard for Efficiency and Quality**

Detection & Measurement Segment Overview



(\$ millions)

	2014	2015	3-Yr Target
Revenue	\$244	\$232	2-6% CAGR
Segment Income %	22.6%	19.8%	22-24%

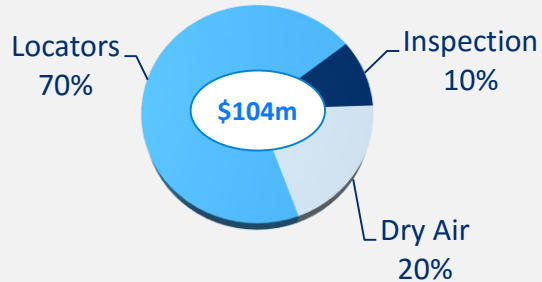
2016 Outlook Considerations

- U.S. federal transportation funding
- Industrial and commercial construction
- Global government spending
- Growth from 2015/2016 new product launches
- Currency fluctuation
- **High degree of replacement sales; strong operating leverage and growth in infrastructure-based project businesses**

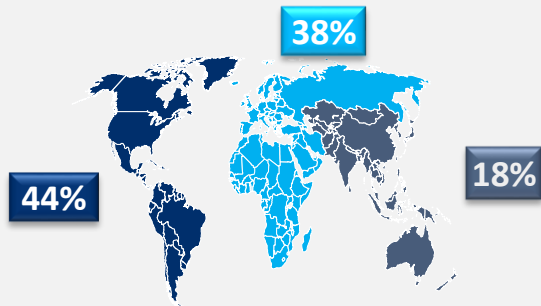
Note: Revenue Profile breakdown is based on Management's best estimates of end-market uses

Locators & Inspection Equipment

2015 Revenue by Product



2015 Revenue by Geography



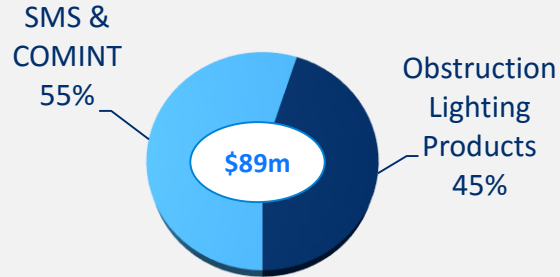
- Based in the U.K., a leading global supplier of underground pipe and conduit locators and inspection equipment
- Continuous new product enhancements and loyal customer base
- ~6% revenue CAGR from 2010-2015
- Key demand drivers:
 - Global infrastructure growth
 - Construction growth
 - Telecommunications growth



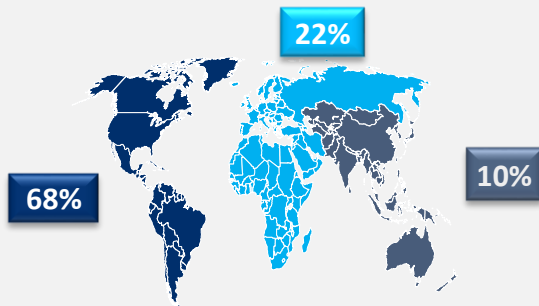
**Leading Global Supplier of
Underground Pipe and Conduit Detection Equipment**

Communication Technologies

2015 Revenue by Product



2015 Revenue by Geography



- A leading global supplier of spectrum monitoring (SMS) and communications intelligence (COMINT) systems
- A leading North American supplier of obstruction lighting products
- Key demand drivers:
 - ❑ Global growth of wireless usage
 - ❑ Increased spectrum provisioning and monitoring
 - ❑ Anti-terrorism and drug interdiction efforts
 - ❑ Maintenance and replacement of installed base

Leading Brands and Technologies

Spectrum Monitoring (SMS)



Communications Intelligence (COMINT)



**From Borders to Battlefields and From Urban Landscapes to Wide Open Spaces,
Our Products Empower Customers to Monitor, Analyze and Manage the RF Spectrum**

Flash Lighting Systems



Flash Lighting Systems



We Provide High-Quality LED and Xenon Lighting Systems for a Variety of Tower Applications

Fare Collection Technologies

- A leading North American supplier in fare collection:
 - Historical market position concentrated on fare box installations

- Rapidly evolving technology in the market has driven a transformation in our business:
 - Evolved from “fare box supplier” to “fare collection system provider”
 - Invested in software, product development, program management and marketing
 - Strategic relationships with larger public infrastructure system integrators

- New product introductions have expanded product offering to include:
 - ✓ Mobile ticketing
 - ✓ Cloud-based data hosting
 - ✓ Remote ticket validator
 - ✓ Point-of-sale delivery systems



A Leading North American Supplier of Fare Collection Technologies

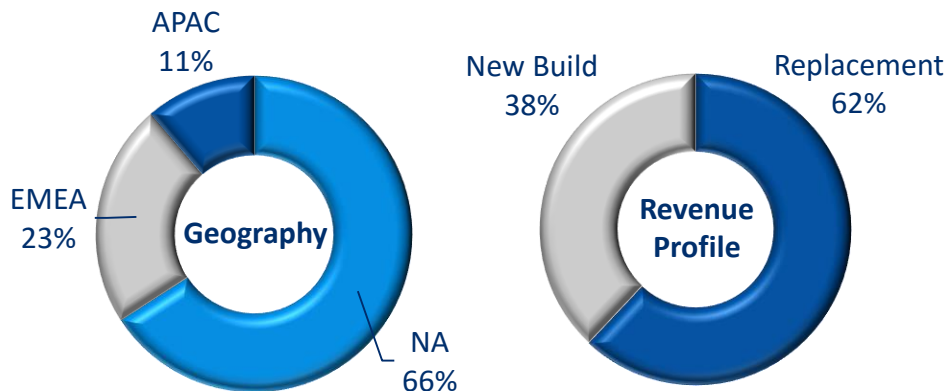
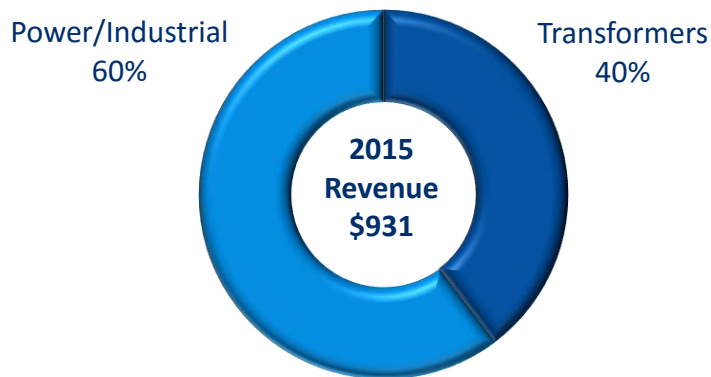
Next Generation Fare Collection System



<p>Legacy Farebox</p> 	<p>Fast Fare Box</p> 	<p>Fast Fare-e™</p> 	<p>e-Fare™</p> 	<p>E-ticketing</p> 	<p>Point-of-Sale</p> 
<p>Cloud-Based Software Support</p> <p>Software Support >Genfare</p>  <p>Field Support >Genfare</p> 					

**Fast Fare Suite of Products Integrated With Back-End Support;
We Believe This is The New Industry Standard**

Base Power Overview



Note: Revenue Profile breakdown is based on Management's best estimates of end-market uses

(\$ millions)

	2014	2015	3-Yr Target
Revenue	\$1,097	\$931	(3%)-0% CAGR
Segment Income %	3.5%	1.1%	4-5%

2016 Outlook Considerations

- Transformer pricing and lead times
- Impact of transformers' operational initiatives
- Restructuring savings in power generation
- Additional cost reduction opportunities
- Global power demand
- **Margin growth in Transformers business; portfolio re-shaping and cost reduction initiatives in power generation**

Note: Base Power results are non-GAAP financial measures that exclude the results of the South African projects.

Power Transformers

- SPX is a leading supplier of power transformers into North America with strong brand equity
 - Locations: Waukesha, WI and Goldsboro, NC
- Demand largely driven by replacement of aging installed base:
 - Average age of installed base is ~40 years
- Recent end market trends:
 - Replacement demand has been strong
 - Market pricing remains competitive with stable lead times
- Commercial initiatives:
 - Marketing new, value engineered transformer design
 - Focusing on the market segments that best leverage our manufacturing and engineering value



Our Focus is on Creating Higher Margins through Operational Efficiencies and Commercial Initiatives

- Leading supplier of cooling systems, large scale heat exchangers and pollution control systems
- Highly engineered products
- Equipment and technological solutions for several types of power generation plants
- Large installed base with recurring service opportunities
- Focused on specific strategic actions to significantly reduce our cost base and improve operational efficiency

Hybrid Cooling (ClearSky)



We Provide Highly Engineered Products that Serve Several Types of Power Generation Plants

South Africa

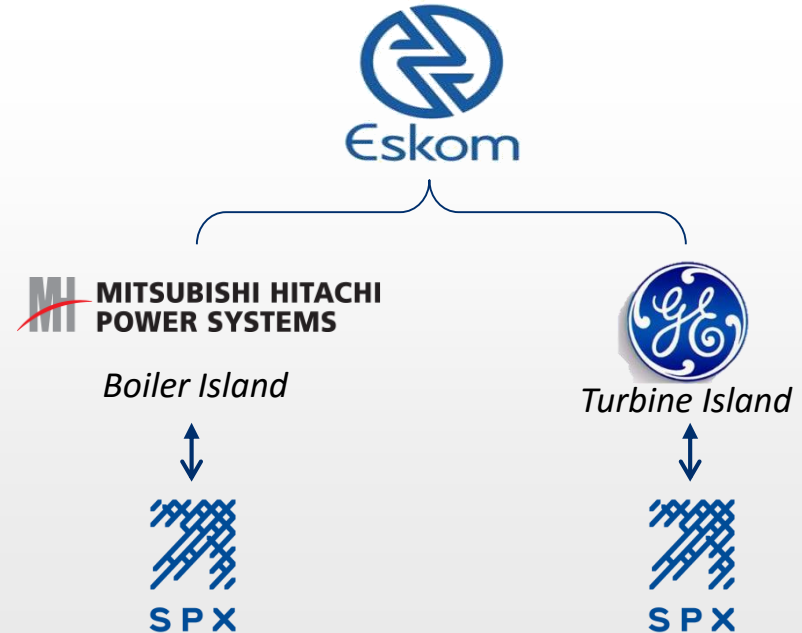
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South African Projects Overview

Medupi & Kusile Power Stations

- Medupi and Kusile are the two mega-projects:
 - **Twelve 800 mega-watt coal-fired plants (six at each project site)**
- Eskom is a state-owned South African utility
- Alstom and Mitsubishi Hitachi are the primary contractors
- The final unit is expected to be commercially operational around 2021
- Four primary phases: manufacturing, construction, commissioning and warranty



These Two Power Stations Expected to Add ~10 GW of Power Capacity When Completed

Financial Position & Capital Allocation

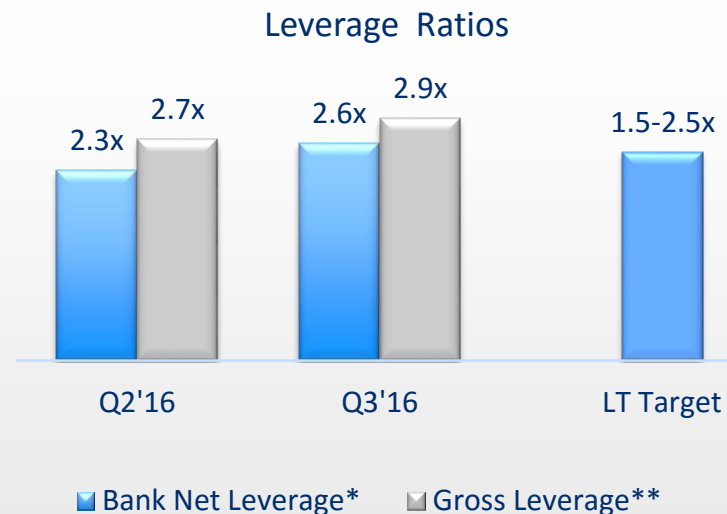
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Financial Position

Capital Structure Update

(\$ millions)	Q2 2016	Q3 2016
Short-term debt	\$22	\$15
Current maturities of long-term debt	18	18
Long-term debt	334	331
Gross Debt	\$374	\$364
Less: Cash on hand	(102)	(83)
Net Debt	\$272	\$281



*Calculated as defined by SPX's credit facility agreement. Net debt subtracts cash in excess of \$50 million.

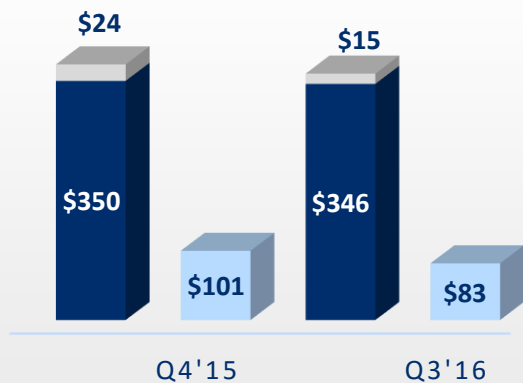
** Uses gross debt and LTM EBITDA as defined by SPX's credit facility agreement.

On Track to Achieve Year-End 2016 Targeted Net Leverage Around Mid-Point of Long-Term Range

Financial Position

Capital Structure Update

■ Term Debt ■ Cash ■ Other ST Debt



Term Debt Repayment Schedule



No Significant Debt Repayment Requirement Until 2020

Capital Allocation Discipline



Methodology	Expected Outcome
1) Utilize strategic planning process to evaluate future revenue and earnings growth	<ul style="list-style-type: none">▪ Quantify projected future cash flows and estimate total company valuation
2) Maintain target capital structure	<ul style="list-style-type: none">▪ Net Debt to EBITDA⁽¹⁾ target range: <u>1.5x to 2.5x</u>
3) Invest available capital in highest, risk-adjusted, return opportunities: <ul style="list-style-type: none">▪ ROIC & EVA models continue to drive allocation decision-making	<ul style="list-style-type: none">▪ Cost reduction initiatives▪ Organic business development▪ Bolt-on acquisitions (HVAC and Detection & Measurement)▪ Return of capital to shareholders

⁽¹⁾ Net Debt and EBITDA as defined in SPX Corporation's credit facility.

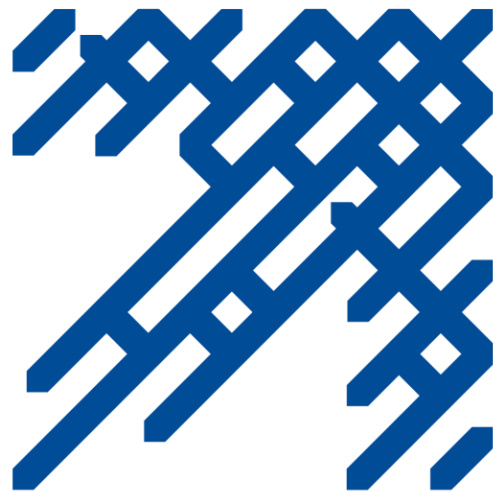
Evaluating Highest, Risk-Adjusted Return Opportunities

Capital Allocation Strategy

Incremental Liquidity of \$200m by YE 2018

- Growth Investments in Core Businesses
- Return of Capital to Shareholders
- Reduction in Debt and Equivalents

Expect At Least \$200m of Cumulative Incremental Liquidity by Year-End 2018



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