

# SPX Technologies

## Investor Presentation

May 2023

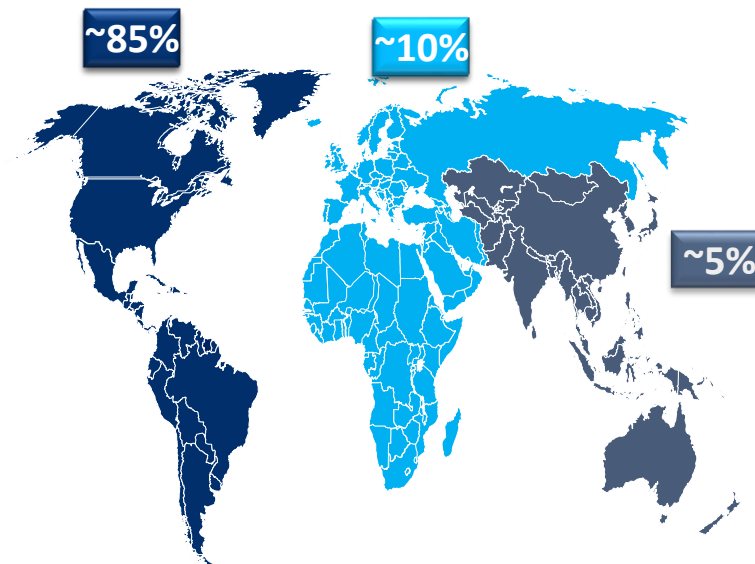


# SPX Technologies Overview

# Company Overview

- ❑ Headquartered in Charlotte, NC
- ❑ Focused, market-leading platforms:
  - ✓ HVAC
  - ✓ Detection & Measurement
- ❑ \$1.63B Revenue\*
- ❑ ~3,300 employees
- ❑ NYSE Ticker: **SPXC**

2022 Revenue by Region†



\* Midpoint of 2023 guidance as presented May 4, 2023

†Based on management estimates.

SPX is a Leading Supplier of HVAC and Detection & Measurement Products and Technologies;  
The Majority of Revenue is Generated by North American Sales

# Attractiveness of SPX for Long-Term Holders



## Attractive Core

Well positioned key platforms in growth markets

## Growth

Favorable long-term secular trends and business mix;  
growth initiatives in early innings

## Cash Flow

Solid free cash flow conversion

## Business System

Consistent repeatable process to drive improvement

## Capital Deployment

Substantial available capital and liquidity

Well Positioned to Continue Growth Journey

# Strong Product Offerings and Attractive Market Dynamics

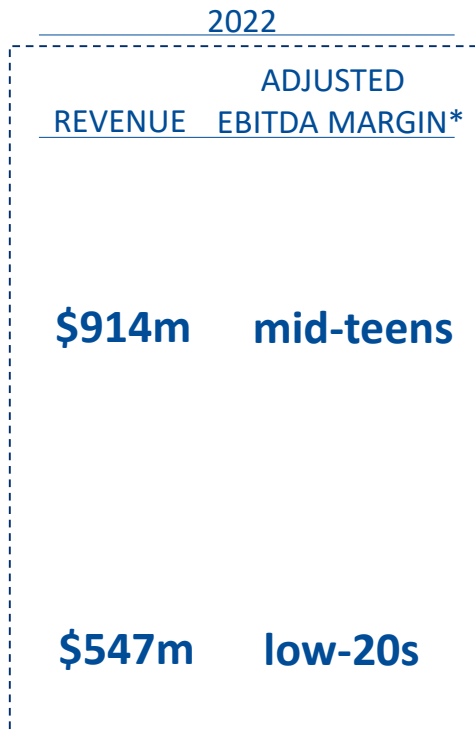


## HVAC

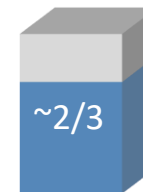
- ✓ Cooling towers
- ✓ Refrigeration
- ✓ Engineered air movement
- ✓ Process Cooling
- ✓ Boilers
- ✓ Electrical heating

## DETECTION & MEASUREMENT

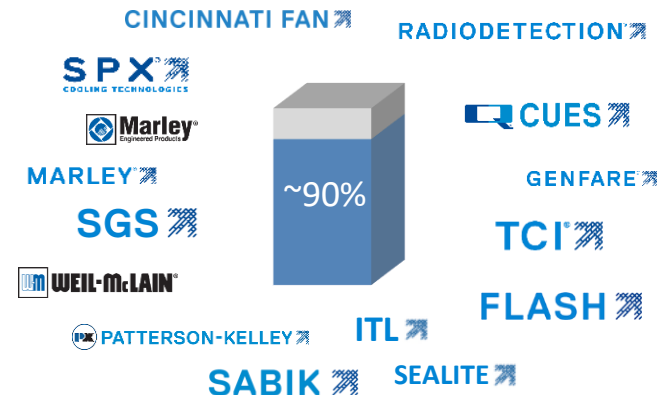
- ✓ Location & inspection
- ✓ Aids to Navigation
- ✓ Fare collection
- ✓ Communication technologies



## 2022 REVENUE FROM REPLACEMENT SALES†

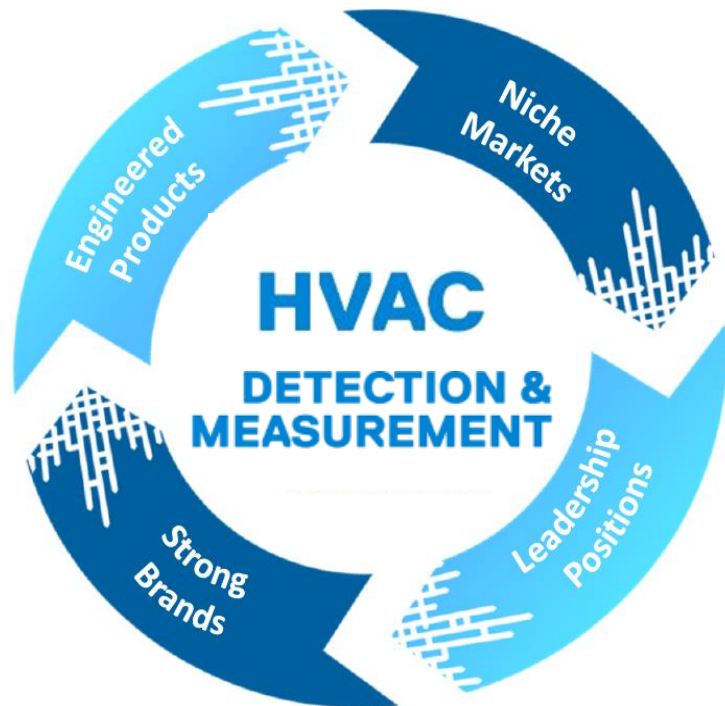


## 2022 REVENUE FROM #1 OR #2 MARKET POSITION†



\*Non-GAAP financial measure. Reconciliations from US GAAP financial measures are available in the appendix of this presentation.

†Based on management estimates.



## Organic Growth

- New products
- Channel expansion
- Adjacent markets

## Inorganic Growth

- Strategic platform focus
- Significant capital to deploy
- Large target pipeline

## SPX Business System

- Digital initiatives
- Continuous Improvement
- Due diligence/integration

## Culture & Values

- Integrity
- Results/accountability
- Diversity & Inclusion
- Employee development

## Revenue & Margin Enhancement - Tools & Drivers

### Product Innovation



### Technology



### M&A

SCHONSTEDT

CUES

SABIK

SGS  
REFRIGERATION

PATTERSON-KELLEY

ULC  
TECHNOLOGIES

SENSORS & SOFTWARE

SEALITE

ECS

CINCINNATI FAN

ITL

TAMCO

### Channel



### CI



80/20



# Focus on Sustainability

## ...In What We Make...

*Our products enable*



Lower Emissions



Safety



Clean Water



Connectivity



Clean Energy

## ...And How We Make It...



Core Values



Diversity & Inclusion



Engagement



Continuous Improvement



Minimize Waste



# 190 of 500



Using technology to help our customers become safer, more efficient, and sustainable



Driving Customer Value Through Focus on Technology

# Well-Positioned for Infrastructure Spending

- ✓ Water & Wastewater
- ✓ General Construction (heavy civil, housing)
- ✓ Public Transit
- ✓ Renewables (wind)
- ✓ Telecom (5G), Airports, Ports
- ✓ Institutional (K-12, gov't, healthcare)
- ✓ Infrastructure-centric R&D



## RADIODETECTION

CUES

SABIK

GENFARE

ULC  
TECHNOLOGIES

FLASH

SEALITE

TCI ECS

WEIL-M-LAIN Marley

PATTERSON-KELLEY

MARLEY

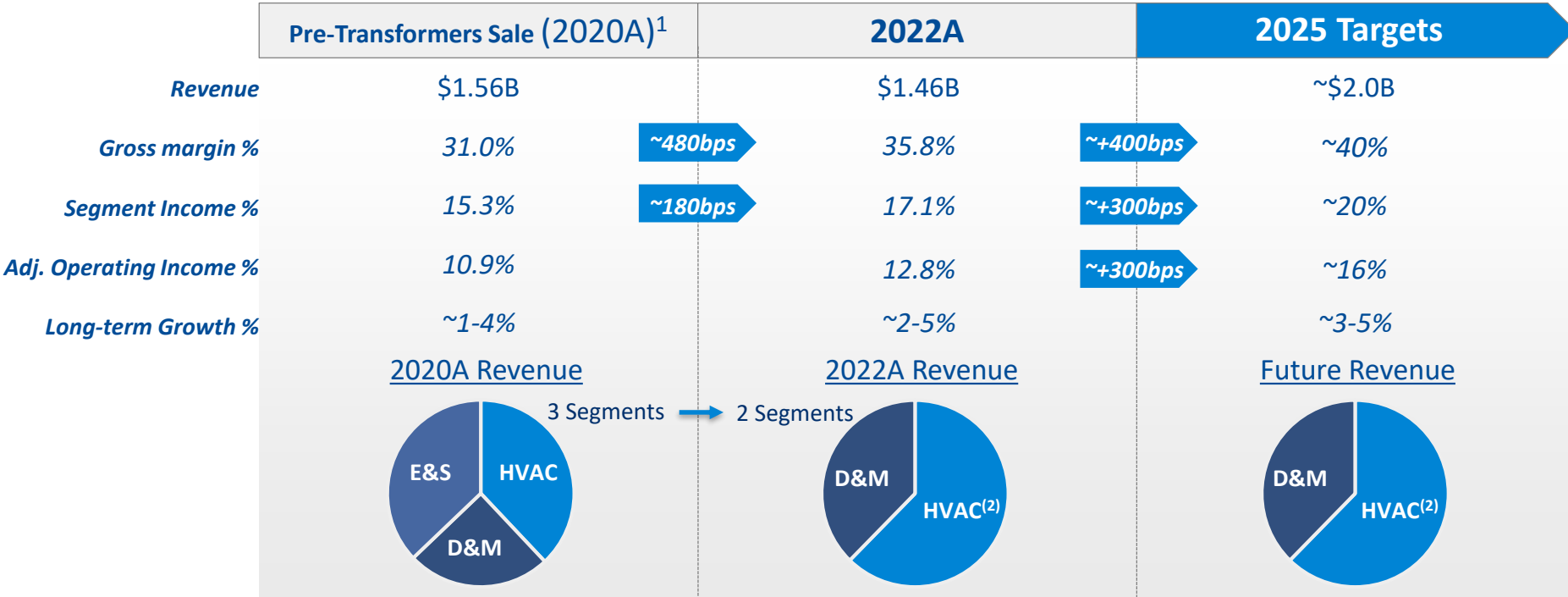
CINCINNATI FAN

TAMCO



# SPX 2025

# SPX Strategic Portfolio Transformation Continues



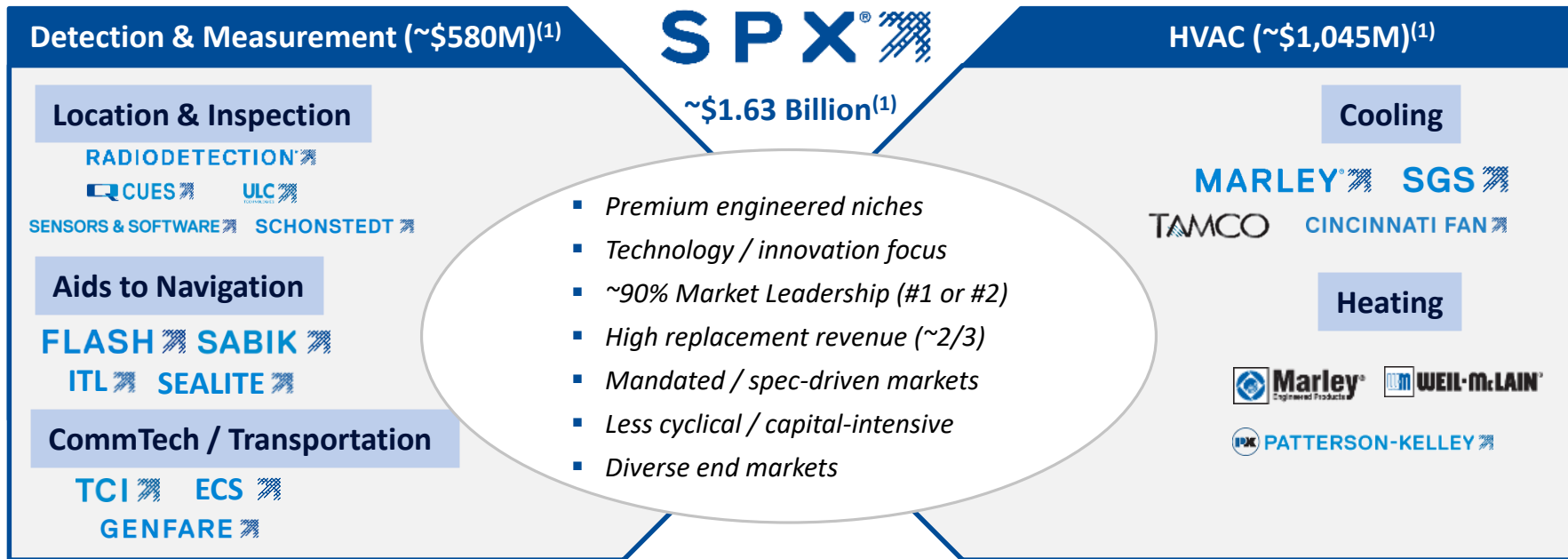
1) Derived from financial statements included in the Annual Report on form 10-K for the year ended December 31, 2020, of SPX Corporation which reflected the Engineered Solutions (E&S) segment as continued operations. Such period has subsequently been restated to reflect the classification of the E&S segment as discontinued. Non-GAAP financial measure reconciliations can be found in the Appendix.

2) Process Cooling included in HVAC Segment Revenue Post-sale.

Note: Adjusted results are non-GAAP financial measures. Reconciliations of guidance measures to US GAAP financial measures are not predictable and accordingly are not included in the Appendix of the presentation.

Focused Platforms with Higher Margin and Growth Opportunities

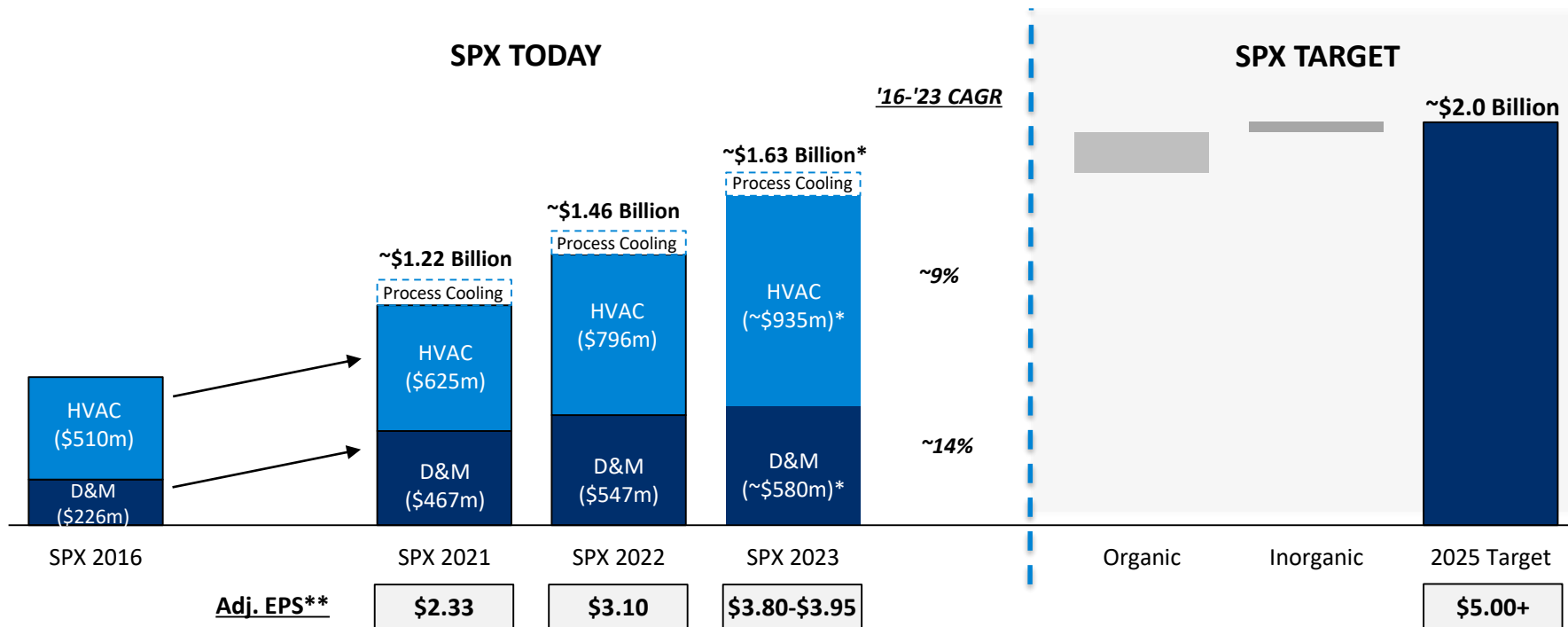
# Focused, Market-Leading Growth Platforms



<sup>1)</sup> Mid-Point of 2023E Guidance as presented May 4, 2023

Simplified, Higher-Return Portfolio

# SPX Long-Term Targets - Revenue



\*Guidance as of 5/4/23; Mid-point for revenue

\*\*Non-GAAP financial measure. Reconciliations from US GAAP historical financial measures are available in the Appendix of the presentation. Note: Process Cooling not included in '16-'23 HVAC CAGR calculation

**Focused, Strategic Path to Long-term Targets**

# Segment Overview

- HVAC
- Detection & Measurement

# HVAC



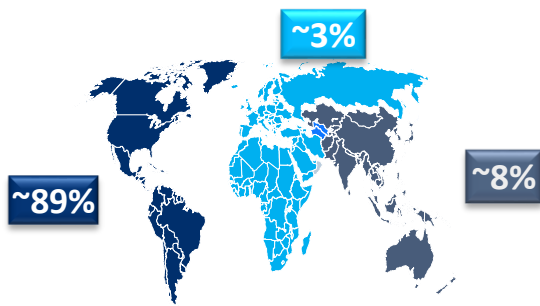
# HVAC Segment Overview



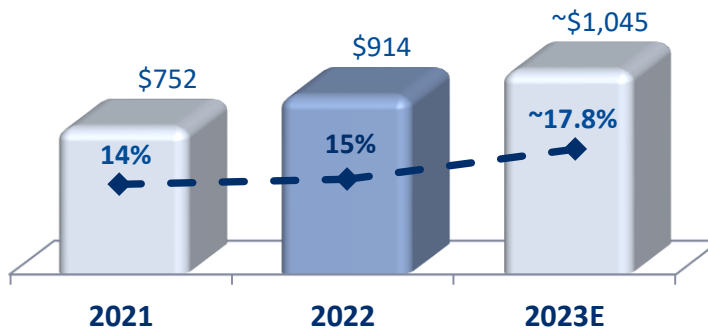
## 2022 Revenue by Product



## 2022 Revenue by Geography



■ 2021 ■ 2022 ■ 2023E  
 — Adjusted segment income % (\$ millions)

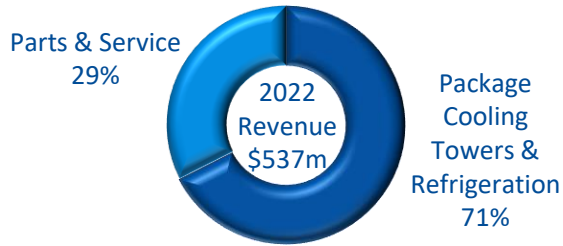


	2021	2022	2023E
Gross Margin%	30%	30%	-
Adjusted EBITDA*	\$116	\$145	-

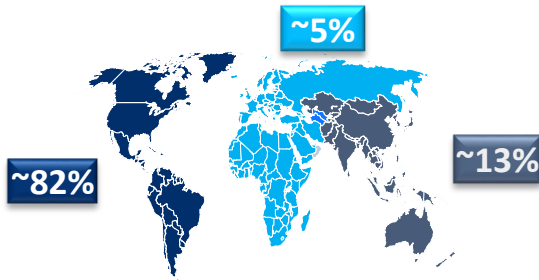
\*Non-GAAP financial measure. Reconciliations from US GAAP historical financial measures are available in the Appendix of the presentation.

Strong Product Brands and Leading Market Positions Across HVAC Heating and Cooling Product Portfolio

## 2022 Revenue by Product



## 2022 Revenue by Geography



- ❑ Cooling products used in non-residential, commercial construction, process cooling and refrigeration applications
- ❑ Well-recognized product brands: Marley and Recold
- ❑ Well-established sales channel including reps and distributors
- ❑ Demand generally follows construction trends (e.g., Dodge Index)
- ❑ Approximately 50% replacement sales
- ❑ Growing component and aftermarket opportunities

Strong Product Brands and Leading Market Positions Across Cooling Product Portfolio

# Cooling Product Examples

## Marley NC Cooling Tower

- ✓ High efficiency
- ✓ Low drift rates
- ✓ Quiet by design
- ✓ Long-life construction



## Marley MH Element Fluid Cooler

- ✓ Industrial and process cooling
- ✓ High performance copper coils
- ✓ Most efficient system in its class



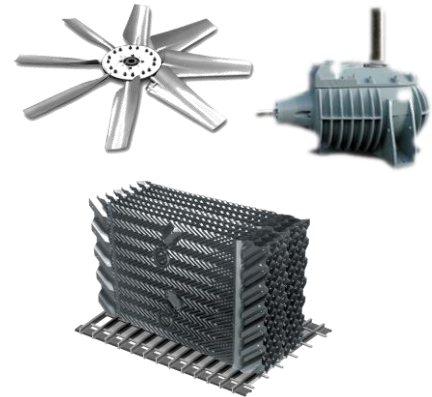
## Engineered Air Movement

- ✓ Custom Fans & Blowers
- ✓ Two stage filtration Dust Collectors
- ✓ Portable Fume Exhauster Blowers
- ✓ Air Control Solutions



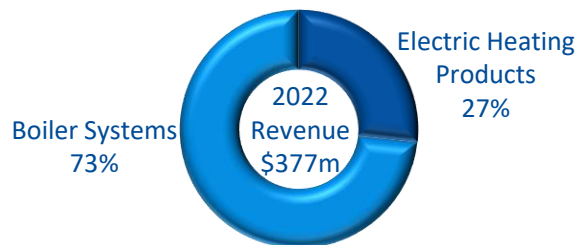
## High-Value Components

- ✓ Gearboxes, motors, drives
- ✓ Fans and cylinders
- ✓ Heat Transfer Media

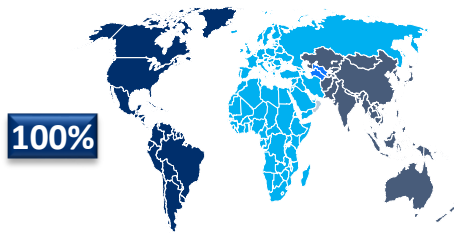


Strong Product Portfolio and Brands with Opportunities for Expansion

## 2022 Revenue by Product



## 2022 Revenue by Geography



- ❑ North American businesses with strong brands
- ❑ Large installed base / established spec position
- ❑ Products used in residential and non-residential markets and sold primarily through distributors
- ❑ Demand for boiler systems is seasonal:
  - ✓ Concentrated in the fourth quarter
- ❑ High level of replacement revenues

Strong Product Brands and Leading Market Positions in North America;  
Financial Performance Seasonally Strong in Second Half

# Heating Product Examples

## Residential Boilers

- ✓ High efficiency natural gas
- ✓ Standard cast iron
- ✓ Unique hybrid design
- ✓ Gas combi boilers



## Commercial Boilers

- ✓ High efficiency natural gas
- ✓ Standard cast iron



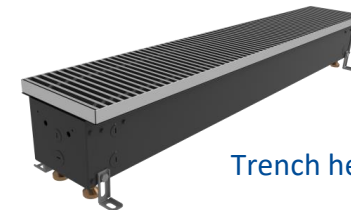
## Electrical Heating Products



Digital wall heaters



Wash-down, corrosion resistant heaters



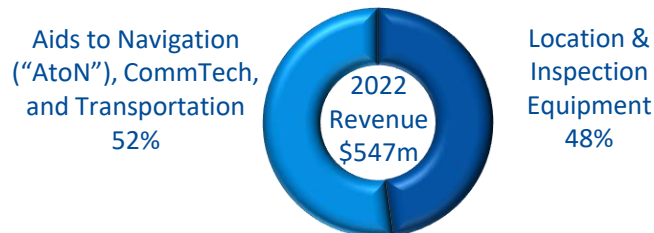
Trench heaters

Broad Product Offering of Heating Solutions for Residential and Commercial Applications

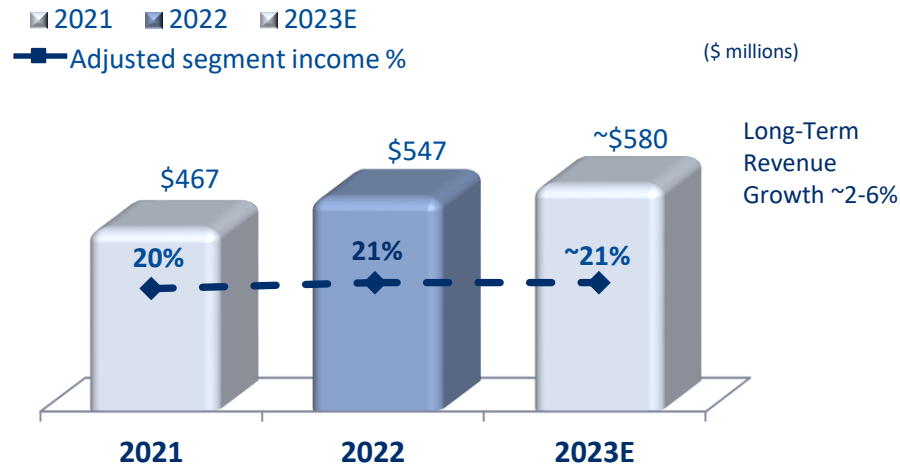
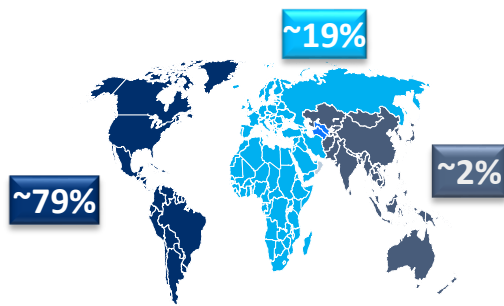
# Detection & Measurement

# Detection & Measurement Segment Overview

## 2022 Revenue by Product



## 2022 Revenue by Geography



	2021	2022	2023E
Gross Margin%	44%	45%	-
Adjusted EBITDA*	\$103	\$121	-

\*Non-GAAP financial measure. Reconciliations from US GAAP historical financial measures are available in the Appendix of the presentation.

Attractive Platform for Growth Investments in Niche High Margin Technologies

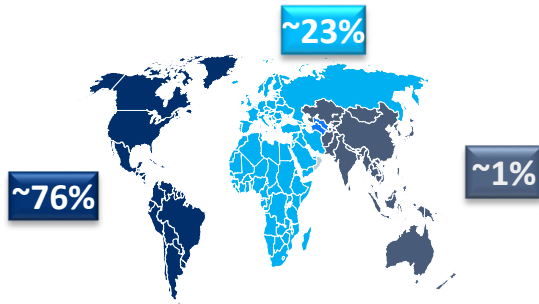
# Location & Inspection Overview

## 2022 Revenue by Product



- ❑ A leading global supplier of location & inspection equipment for underground infrastructure
- ❑ Global distribution / established channels
- ❑ Integrated hardware and software solutions
- ❑ Leading technology competencies (data analytics, robotics, AI)
- ❑ Key demand drivers:
  - ✓ Global infrastructure growth
  - ✓ Construction growth
  - ✓ Health & safety legislation

## 2022 Revenue by Geography



Leading Global Supplier of Equipment to Locate and Inspect Buried Utility Cables & Pipes



# Location & Inspection - Key Products

## Location Equipment

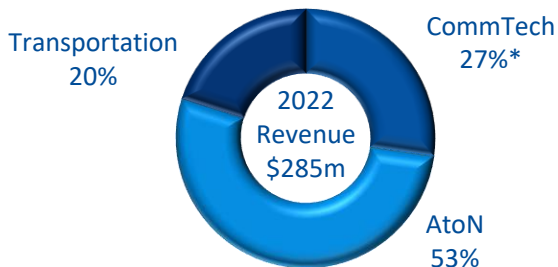


## Inspection Equipment



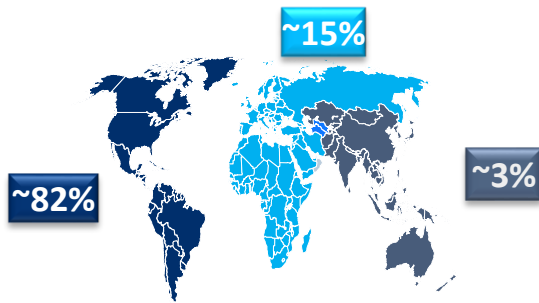
Full Lifecycle Infrastructure Solutions Provider for Location & Inspection Markets

### 2022 Revenue by Product



- ❑ **CommTech** : A leading global supplier of spectrum monitoring, communication intelligence and geolocation technologies
- ❑ **Aids to Navigation**: Global Leader in terrestrial obstruction lighting, marine aids-to-navigation, and airfield ground lighting solutions
- ❑ **Transportation**: North American farebox leader with growing software solution

### 2022 Revenue by Geography



- ❑ Key demand drivers:
  - ✓ Global growth of wireless usage
  - ✓ Increased spectrum provisioning and monitoring
  - ✓ Anti-terrorism and drug interdiction effort
  - ✓ Compliance with government & industry regulations
  - ✓ Infrastructure funding
  - ✓ Urbanization

AtoN, CommTech, and Transportation Platforms are Leaders in Niche End Markets

\*Spectrum Monitoring Solutions and Communications Intelligence products

# Aids to Navigation - Key End Markets

## Terrestrial Obstruction Lighting



## Marine Obstruction Lighting



## Airfield Ground Lighting



Global Leader with Full Product Range

## Spectrum Monitoring (SMS)



## Communications Intelligence



Spectrum monitoring leader with expanding COMINT presence

# Transportation - Next Generation Fare Collection



Fare Collection Suite of Products Integrated with Back-End Support;  
We Believe This is the New Industry Standard

# Financial Performance & Capital Allocation

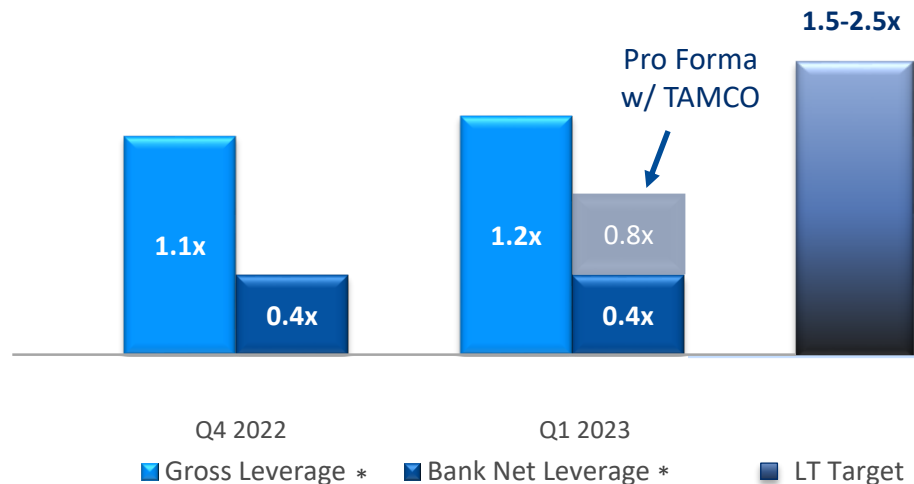
# Capital Allocation Discipline

Methodology	Expected Outcome
1) Utilize strategic planning process to evaluate future revenue and earnings growth	<ul style="list-style-type: none"><li>▪ Quantify projected future cash flows and estimate total company valuation</li></ul>
2) Maintain target capital structure	<ul style="list-style-type: none"><li>▪ Net Debt to EBITDA<sup>(1)</sup> target range: 1.5x to 2.5x</li></ul>
3) Invest available capital in highest, risk-adjusted, return opportunities	<ul style="list-style-type: none"><li>▪ Cost reduction initiatives</li><li>▪ Organic business development</li><li>▪ Bolt-on acquisitions</li><li>▪ Return of capital to shareholders</li></ul>

<sup>(1)</sup> Net Debt and EBITDA as defined in SPX Technologies' credit agreement

# Financial Position - Capital Structure & Liquidity Update

(\$millions)	Q4 2022	Q1 2023
Short-term debt	\$2	\$69
Current maturities of long-term debt	2	3
Long-term debt	243	242
<b>Total Debt</b>	<b>\$247</b>	<b>\$314</b>
Less: Cash on hand	(157)	(213)
<b>Net Debt (Cash)</b>	<b>\$90</b>	<b>\$101</b>



Well-Positioned to Continue Growth Initiatives

\* Calculated as provided in SPX's credit facility agreement.

\*\* Includes cash related to discontinued operations of ~\$9m in Q4'22 and ~8m in Q1 2023.



## Qualitative

- ❑ Focused on building existing platforms
  - ✓ Existing markets or close adjacencies
- ❑ Engineered products
- ❑ Attractive growth opportunities
  - ✓ Secular growth drivers
  - ✓ Fragmented market with consolidation opportunities
- ❑ Differentiated offering through technology, brand or channel

## Quantitative

- ❑ Revenue transaction size \$20-\$200 million (primary focus); opportunistically consider larger targets
- ❑ Cash ROIC  $\geq$  double digits 3-5 yrs
- ❑ Accretive to adjusted EPS in year 1, GAAP EPS in year 2

# Building Strategic Platforms

# SPX Business Value Model

## Disciplined Business System

### Strategic Organic Sales Growth

(Innovation, Product Mgmt.)

### Continuous Improvement

(Lean, 80/20)

### Talent Development

(360 Leadership)

### Digital

(Software, Productivity)

## Strategic Acquisition Approach

PATTERSON-KELLEY SABIK ULC  
*SPX has acquired*  
*~\$415M of revenue*  
*in ~4 years* CUES SCHONSTEDT SEALITE  
 SENSORS & SOFTWARE SGS  
 CINCINNATI FAN  
 TAMCO ITL ECS

**Average EV/EBITDA Multiple Paid:**

<u>Pre-Synergy</u>	<u>Post-Synergy</u>
~10.5x	~8.5x

## Superior Performance

Organic / Inorganic  
Revenue Growth

Margin Expansion

Cash Flow Generation

Note: ASPEQ not included; expected to close late Q2 2023

Established Model for Sustainable Growth

# Building Strategic Platforms - Location & Inspection

RADIODETECTION

SENSORS & SOFTWARE

SCHONSTEDT

CUES

ULC  
TECHNOLOGIES

Location Equipment

Inspection Equipment

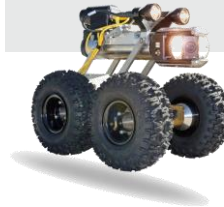
Location & Inspection Equipment

Specialized Ferrous Locators

GPR Location Equipment

Water & Waste Water Pipeline Inspection Equipment

Gas Utility Pipeline Inspection & Remediation



**Transformed ~\$100m  
Locator Business into  
~\$260m Full Life Cycle  
Infrastructure Solutions  
Provider**

Accelerating Momentum with Broad Range of Opportunities

# Building Strategic Platforms - Aids to Navigation

**FLASH** 

**SABIK** 

**SEALITE** 

**ITL** 

Terrestrial  
Obstruction Lighting

Marine Obstruction  
Lighting

Airfield Ground and  
Marine Obstruction  
Lighting

Bolt-on Terrestrial  
Obstruction  
Lighting

Transformed ~\$40-50m  
Obstruction Lighting  
Business into ~\$150m  
Global Leader in Aids to  
Navigation Solutions



Global Leader with Full Product Range

**TCI** 

**Spectrum Monitoring  
and COMINT Solutions**



**ECS** 

**Tactical Data Links and  
RF Countermeasures**



**Broad Provider of  
Spectrum Monitoring  
and COMINT Solutions**

**Product/Technology Synergies Driving Substantial Growth**

# Building Strategic Platforms - Cooling

**MARLEY**

**SGS**

**CINCINNATI FAN**

**TAMCO**

Open and Close Loop Cooling

Engineered Air Movement

Leading Position in  
Packaged Cooling  
Towers

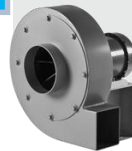
Industrial  
Refrigeration  
Products

Custom fans,  
blowers, and  
critical exhaust  
systems

High Performance  
Industrial and  
Commercial Air  
Control Solutions

>\$660m  
Revenue\*

Comprehensive  
Solutions for High-  
Value Cooling and  
Air Movement  
Applications



Extending Positioning in Attractive Engineered Air Movement Space

\*Includes estimated annualized run-rate for TAMCO for 2023

## Company Profile

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**Headquarters:** St. Louis, Missouri

**Description:** Leader in electrical heating providing solutions for high-value applications in industrial and commercial markets.

- \$418m purchase price
- Anticipated closing late Q2, subject to HSR
- >\$120m annualized revenue
- Growth rate/margin above HVAC average

### Acquisition Rationale:

- Growth in attractive electrical heating market
- Decarbonization trends
- Product innovation opportunities (eco-friendly)
- Enhance customer experience (service, distribution)





# Executive Summary

- ❑ Balanced business portfolio with attractive and diverse end market drivers
- ❑ Strong balance sheet, significant capital availability, and cash generation
- ❑ Effective business system and continued focus on growth accelerators, including inorganic opportunities

Significant Value Creation Opportunity

# Appendix

	Revenue	Segment Income Margin
HVAC	<ul style="list-style-type: none"> <li>▪ <b>\$1,035-\$1,055m</b> <i>Prior \$935-\$955m</i></li> </ul>	<ul style="list-style-type: none"> <li>▪ <b>17.25%-18.25%</b> <i>Prior 15.25%-16.00%</i></li> </ul>
Detection & Measurement	<ul style="list-style-type: none"> <li>▪ <b>\$570-\$590m</b> <i>Prior \$565-\$585m</i></li> </ul>	<ul style="list-style-type: none"> <li>▪ <b>20.50%-21.50%</b> <i>Prior 20.50%-21.50%</i></li> </ul>
Total SPX	<ul style="list-style-type: none"> <li>▪ <b>\$1.61-1.65b</b> <i>Prior \$1.50-1.54b</i></li> </ul>	<ul style="list-style-type: none"> <li>▪ <b>18.50%-19.50%</b> <i>Prior 17.00%-18.00%</i></li> </ul>

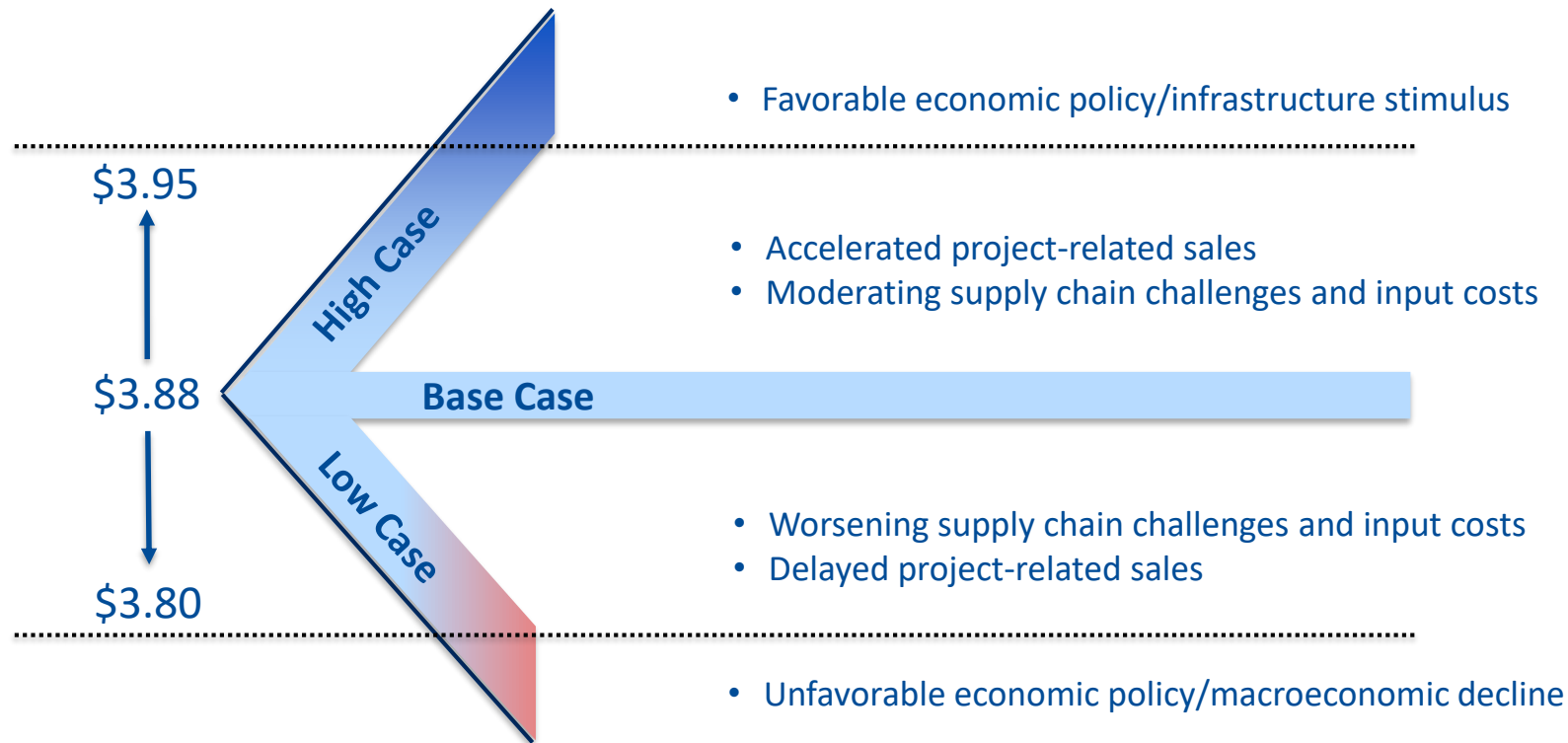
Adj. Operating Income\* of **\$235-\$250m** (*Prior \$200-\$217m*), Adjusted Operating Income margin\* of **14.50%-15.25%** (*Prior 13%-14%*); Adj. EPS\* of **\$3.80-\$3.95** (*Prior \$3.30-\$3.55*)

\*Adjusted results and consolidated segment income margin are non-GAAP financial measures. Reconciliations of guidance measures to US GAAP financial measures are not predictable and accordingly are not included in the Appendix of the presentation.

# Modeling Considerations - Full Year 2023

Metric	Considerations
Corporate expense	\$48-52m
Long-term incentive comp	\$13-14m
Restructuring costs	\$1-2m
Interest cost	~\$10-11m
Other income/(expense), and Non-service pension benefit/(expense)	\$4-6m
Tax rate	23.5-24.5%
Capex	~\$25m
Cash cost of pension + OPEB	\$10-11m
D&A	~\$46-48m
Share count	~46.3-46.6m
Currency effect	Topline sensitivity to USD-GBP rate

# 2023 Adjusted EPS Guidance - Key Drivers



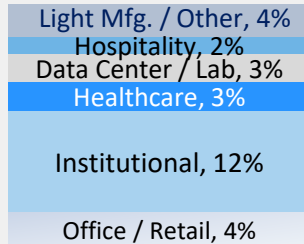
Note: Adjusted results are non-GAAP financial measures. Reconciliations of non-GAAP guidance measures to US GAAP financial measures are not practicable and accordingly are not included in this Appendix.

# End Market Exposure

**~\$1.46 Billion\***  
(~2/3 Replacement Revenue)

## Non-Resi

28%



## Industrial

17%



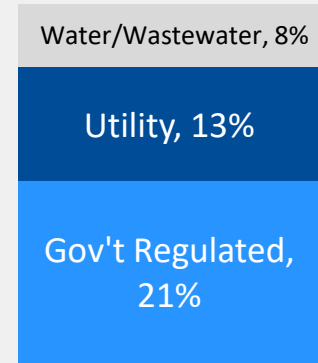
## Residential

13%



## Gov't, Regulated & Utility

42%



**HVAC**

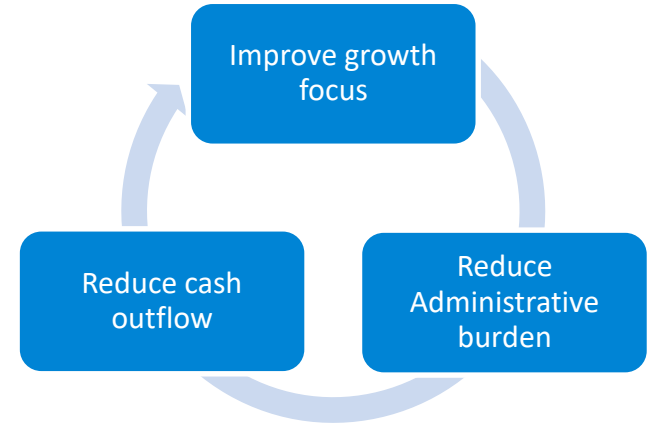


**Detection & Measurement**

\* 2022 revenue. Breakdowns based on Management estimates

# Divestiture of Asbestos Assets & Liabilities

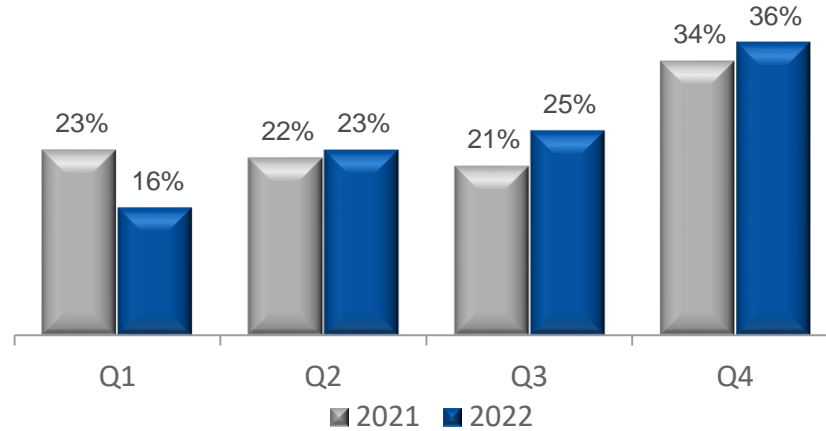
- ❑ Strengthens and simplifies enterprise
- ❑ \$139m contribution
- ❑ Annual EPS accretion of \$0.08-\$0.10
  - 100% cash conversion
- ❑ Eliminates cash settlements
- ❑ Frees up resources for growth focus



Reduced Legacy Exposure / Improves Operational Efficiency



# Segment Income Phasing and Reconciliations



# GAAP Reconciliation Results by Quarter



(\$ millions)

	2021					2022				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
Segment income	\$ 47.0	\$ 44.7	\$ 41.6	\$ 67.3	\$ 200.6	\$ 39.6	\$ 56.1	\$ 63.4	\$ 90.5	\$ 249.6
Corporate expense	(14.4)	(13.6)	(11.9)	(20.6)	(60.5)	(16.6)	(16.4)	(17.2)	(18.4)	(68.6)
Acquisition related and other costs	(0.7)	(0.9)	(3.2)	(0.3)	(5.1)	(0.1)	(0.9)	(0.1)	(0.8)	(1.9)
Long-term incentive compensation expense	(2.7)	(3.3)	(3.4)	(3.4)	(12.8)	(3.1)	(2.5)	(2.1)	(3.2)	(10.9)
Intangible amortization	(4.0)	(6.5)	(5.5)	(5.6)	(21.6)	(9.3)	(7.1)	(6.7)	(5.4)	(28.5)
Impairment of goodwill and intangible assets	-	-	(24.3)	(5.7)	(30.0)	-	-	-	(13.4)	(13.4)
Special charges, net	(0.2)	(0.6)	0.1	(0.3)	(1.0)	-	(0.1)	-	(0.3)	(0.4)
Other operating income (expense), net	-	(2.7)	24.3	(17.5)	4.1	0.9	(1.9)	-	(73.9)	(74.9)
<b>Operating income (loss)</b>	<b>25.0</b>	<b>17.1</b>	<b>17.7</b>	<b>13.9</b>	<b>73.7</b>	<b>11.4</b>	<b>27.2</b>	<b>37.3</b>	<b>(24.9)</b>	<b>51.0</b>
Other income (expense), net	7.4	6.4	3.8	(8.6)	9.0	6.5	(1.7)	(24.6)	4.6	(15.2)
Interest expense, net	(4.1)	(3.2)	(3.4)	(1.9)	(12.6)	(2.3)	(2.0)	(1.6)	(1.7)	(7.6)
Loss on amendment/refinancing of senior credit agreement	-	(0.2)	-	-	(0.2)	-	-	(1.1)	-	(1.1)
<b>Income (loss) from continuing operations before income taxes</b>	<b>28.3</b>	<b>20.1</b>	<b>18.1</b>	<b>3.4</b>	<b>69.9</b>	<b>15.6</b>	<b>23.5</b>	<b>10.0</b>	<b>(22.0)</b>	<b>27.1</b>
Income tax (provision) benefit	(5.3)	(2.4)	(4.2)	1.0	(10.9)	(2.6)	(4.4)	2.5	(2.8)	(7.3)
<b>Income (loss) from continuing operations</b>	<b>23.0</b>	<b>17.7</b>	<b>13.9</b>	<b>4.4</b>	<b>59.0</b>	<b>13.0</b>	<b>19.1</b>	<b>12.5</b>	<b>(24.8)</b>	<b>19.8</b>
Income (loss) from discontinued operations, net of tax	4.6	40.1	(35.3)	(3.7)	5.7	-	-	-	-	-
Income (loss) on disposition of discontinued operations, net of tax	(0.8)	4.1	351.7	5.7	360.7	(1.6)	(6.1)	(9.4)	(2.5)	(19.6)
<b>Income (loss) from discontinued operations, net of tax</b>	<b>3.8</b>	<b>44.2</b>	<b>316.4</b>	<b>2.0</b>	<b>366.4</b>	<b>(1.6)</b>	<b>(6.1)</b>	<b>(9.4)</b>	<b>(2.5)</b>	<b>(19.6)</b>
<b>Net income (loss)</b>	<b>\$ 26.8</b>	<b>\$ 61.9</b>	<b>\$ 330.3</b>	<b>\$ 6.4</b>	<b>\$ 425.4</b>	<b>\$ 11.4</b>	<b>\$ 13.0</b>	<b>\$ 3.1</b>	<b>\$ (27.3)</b>	<b>\$ 0.2</b>

# Segment Results - 2021-2022

(\$ millions)

	HVAC		D&M	
	2021	2022	2021	2022
Revenue	752.1	913.8	467.4	547.1
Segment income	107.7	135.5	92.9	114.1
<i>% of revenue</i>	<i>14.3%</i>	<i>14.8%</i>	<i>19.9%</i>	<i>20.9%</i>
Depreciation	8.1	9.0	9.8	6.5
Adjusted EBITDA	115.8	144.5	102.7	120.6
<i>% of revenue</i>	<i>15.4%</i>	<i>15.8%</i>	<i>22.0%</i>	<i>22.0%</i>

# 2020 Historical Reconciliation\*



	As reported 12/31/2020	Adjustments as reported 12/31/2020	Adjusted as reported 12/31/2020
Revenue <sup>(1)</sup>	1,559.5	(4.0)	1,555.5
Segment Income <sup>(2)</sup>	203.7	34.6	238.3
Corporate expense <sup>(3)</sup>	(44.8)	1.7	(43.1)
Long-term incentive compensation	(14.0)	-	(14.0)
Impairment of intangible assets <sup>(4)</sup>	(0.7)	0.7	-
Special charges, net <sup>(5)</sup>	(3.2)	0.8	(2.4)
Other operating expense <sup>(6)</sup>	(9.0)	(0.4)	(9.4)
<b>Operating Income</b>	<b>132.0</b>	<b>37.4</b>	<b>169.4</b>

\*Derived from financial statements included in the Annual Report on Form 10-K for the year ended December 31, 2020 of SPX Corporation, which reflected the Engineered Solutions Segment as continuing operations. Such period has subsequently been restated to reflect the classification of the Engineered Solutions segment as discontinued operations. These figures are presented solely for the purpose of historical comparison and do not reflect the classification of the former Engineered Solutions segment as discontinued operations.

<sup>(1)</sup> Represents the removal of the financial results of our South Africa business. Note: This business is being reported as an "Other" operating segment for U.S. GAAP purposes due to certain wind-down activities that are occurring within this business.

<sup>(2)</sup> Adjustment represents the removal of (i) operating losses associated with the South Africa business (\$19.3), (ii) amortization expense associated with acquired intangible assets (\$14.0), (iii) one-time acquisitions costs of (\$1.0), and (iv) inventory step-up charges related to the Sensors & Software acquisition of (\$0.3).

<sup>(3)</sup> Adjustment represents the removal of acquisition related expenses incurred during the period.

<sup>(4)</sup> Adjustment represents removal of non-cash charges related to the impairment of certain intangible assets.

<sup>(5)</sup> Adjustment primarily represents removal of restructuring charges associated with the South Africa business.

<sup>(6)</sup> Adjustment represents the removal of income associated with revisions to estimates of certain liabilities retained in connection with the 2016 sale of the dry cooling business.

# 2022 U.S. GAAP to Adjusted EPS Reconciliation

	GAAP	Adjustments	Adjusted
Segment income	\$ 249.6	\$ —	\$ 249.6
Corporate expense <sup>(1)</sup>	(68.6)	18.2	(50.4)
Acquisition related costs <sup>(2)</sup>	(1.9)	1.9	—
Long-term incentive compensation expense <sup>(3)</sup>	(10.9)	(0.8)	(11.7)
Amortization of intangible assets <sup>(4)</sup>	(28.5)	28.5	—
Impairment of goodwill and intangible assets <sup>(5)</sup>	(13.4)	13.4	—
Special charges, net <sup>(6)</sup>	(0.4)	0.3	(0.1)
Other operating expense <sup>(7)</sup>	(74.9)	74.9	—
<b>Operating income</b>	<b>51.0</b>	<b>136.4</b>	<b>187.4</b>
Other income (expense), net <sup>(8)</sup>	(15.2)	16.7	1.5
Interest expense, net	(7.6)	—	(7.6)
Loss on amendment/refinancing of senior credit agreement <sup>(9)</sup>	(1.1)	1.1	—
<b>Income from continuing operations before income taxes</b>	<b>27.1</b>	<b>154.2</b>	<b>181.3</b>
Income tax provision <sup>(10)</sup>	(7.3)	(30.7)	(38.0)
<b>Income from continuing operations</b>	<b>19.8</b>	<b>123.5</b>	<b>143.3</b>
Diluted shares outstanding	46,221		46,221
<b>Earnings per share from continuing operations</b>	<b>\$ 0.43</b>		<b>\$ 3.10</b>

(\$ millions)

<sup>(1)</sup> Adjustment represents the removal of acquisition and strategic/transformation related expenses incurred during the period (\$14.5), costs associated with our South Africa business that could not be allocated to discontinued operations for U.S. GAAP purposes (\$0.8), as well as a reclassification of transition services income (\$2.9) from "Other income (expense), net."

<sup>(2)</sup> Adjustment represents the removal of inventory step-up charges related to the ITL acquisition of \$1.1 within the Detection & Measurement reportable segment and integration costs of \$0.4 and \$0.4 within the HVAC and Detection & Measurement reportable segments, respectively.

<sup>(3)</sup> Adjustment represents the removal of a gain of \$0.8 related to long-term incentive compensation forfeitures.

<sup>(4)</sup> Adjustment represents the removal of amortization expense associated with acquired intangible assets of \$11.5 and \$17.0 within the HVAC and Detection & Measurement reportable segments, respectively.

<sup>(5)</sup> Adjustment represents the removal of non-cash charges related to the impairment of goodwill and intangible assets.

<sup>(6)</sup> Adjustment represents the removal of a non-cash asset write-down associated with acquisition integration activities.

<sup>(7)</sup> Adjustment represents the removal of (i) the loss related to the Asbestos Portfolio Sale (\$73.9), (ii) a charge of (\$2.3) related to revisions of recorded liabilities for asbestos-related claims, and (iii) a gain of (\$1.3) related to a revision of the liability associated with contingent consideration on a recent acquisition.

<sup>(8)</sup> Adjustment represents the removal of (i) asbestos-related charges (\$16.5), (ii) a loss on an equity security associated with a fair value adjustment (\$3.0), and (iii) non-service pension and postretirement losses (\$0.1), partially offset by the reclassification of income related to a transition services agreement (\$2.9) to "Corporate expense."

<sup>(9)</sup> Adjustment represents the removal of a non-cash charge and certain expenses incurred in connection with an amendment to our senior credit agreement.

<sup>(10)</sup> Adjustment primarily represents the tax impact of items (1) through (9) above and the removal of certain discrete income tax benefits that are considered non-recurring.

# 2021 U.S. GAAP to Adjusted EPS Reconciliation

	GAAP	Adjustments	Adjusted
Segment income	\$ 200.6	\$ —	\$ 200.6
Corporate expense <sup>(1)</sup>	(60.5)	8.6	(51.9)
Acquisition related and other costs <sup>(2)</sup>	(5.1)	5.1	—
Long-term incentive compensation expense	(12.8)	—	(12.8)
Amortization of intangible assets <sup>(3)</sup>	(21.6)	21.6	—
Impairment of goodwill and intangible assets <sup>(4)</sup>	(30.0)	30.0	—
Special charges, net <sup>(5)</sup>	(1.0)	0.2	(0.8)
Other operating income <sup>(6)</sup>	4.1	(4.1)	—
<b>Operating income</b>	<b>73.7</b>	<b>61.4</b>	<b>135.1</b>
Other income, net <sup>(7)</sup>	9.0	(3.7)	5.3
Interest expense, net	(12.6)	—	(12.6)
Loss on amendment/refinancing of senior credit agreement	(0.2)	0.2	—
<b>Income from continuing operations before income taxes</b>	<b>69.9</b>	<b>57.9</b>	<b>127.8</b>
Income tax provision <sup>(8)</sup>	(10.9)	(8.7)	(19.6)
<b>Income from continuing operations</b>	<b>59.0</b>	<b>49.2</b>	<b>108.2</b>
Diluted shares outstanding	46,495		46,495
<b>Earnings per share from continuing operations</b>	<b>\$ 1.27</b>		<b>\$ 2.33</b>

(\$ millions)

<sup>(1)</sup> Adjustment represents the removal of acquisition related expenses (\$4.6) and costs associated with our Transformer Solutions and South Africa businesses that could not be allocated to discontinued operations for U.S. GAAP purposes (\$3.1), as well as a reclassification of transition services income (\$0.9) from "Other income, net."

<sup>(2)</sup> Adjustment represents the removal of (i) inventory step-up charges related to the Sensors & Software, Sealite and ECS acquisitions within the Detection & Measurement reportable segment of \$2.5 and Cincinnati Fan acquisition within the HVAC reportable segment of \$0.1, (ii) integration costs within the Detection & Measurement reportable segment of \$0.7, and (iii) a non-cash asset impairment charge within the Detection & Measurement reportable segment of \$1.8.

<sup>(3)</sup> Adjustment represents the removal of amortization expense associated with acquired intangible assets of \$3.4 and \$18.2 within the HVAC and Detection & Measurement reportable segments, respectively.

<sup>(4)</sup> Adjustment represents the removal of non-cash charges related to the impairment of goodwill and intangible assets.

<sup>(5)</sup> Adjustment represents the removal of restructuring charges associated with acquisition integration activities.

<sup>(6)</sup> Adjustment represents the removal of net gains related to contingent consideration fair value adjustments (\$30.4) and charges related to asbestos product liability matters (\$26.3).

<sup>(7)</sup> Adjustment represents the removal of (i) charges related to asbestos product liability matters (\$21.0), (ii) a gain on equity security associated with a fair value adjustment (\$11.8), (iii) non-service pension and postretirement gains (\$11.6), and (iv) a gain on the sale of an equity security of (\$0.4), as well as the reclassification of income related to a transition services agreement (\$0.9) to "Corporate expense."

<sup>(8)</sup> Adjustment primarily represents the tax impact of items (1) through (7) above and the removal of certain discrete income tax charges that are considered non-recurring.

# U.S. GAAP to Adjusted Operating Income Reconciliation



(\$ millions)

	Three months ended		Twelve months ended	
	December 31, 2022	December 31, 2021	December 31, 2022	December 31, 2021
Operating income (loss)	\$ (24.9)	\$ 13.9	\$ 51.0	\$ 73.7
Include - TSA Income <sup>(1)</sup>	0.5	0.9	2.9	0.9
Exclude:				
Acquisition related and other costs <sup>(2)</sup>	(3.5)	(4.8)	(16.7)	(13.0)
Other operating income/expense <sup>(3)</sup>	(73.9)	(17.5)	(74.9)	4.1
Amortization expense <sup>(4)</sup>	(5.4)	(5.6)	(28.5)	(21.6)
Impairment of goodwill and intangible assets <sup>(5)</sup>	(13.4)	(5.7)	(13.4)	(30.0)
Adjusted operating income	\$ 71.8	\$ 48.4	\$ 187.4	\$ 135.1
as a percent of revenues	16.7 %	13.8 %	12.8 %	11.1 %

<sup>(1)</sup> Represents transition services revenue related to the Transformer Solutions disposition. Amount recorded in non-operating (income) expense, net for U.S. GAAP purposes.

<sup>(2)</sup> For the three and twelve months ended December 31, 2022, represents (i) costs incurred in connection with acquisitions and strategic/transformation initiatives of \$3.3 and \$15.6, respectively, inclusive of "special charges" of \$0.3, (ii) costs associated with our South Africa business that could not be allocated to discontinued operations for U.S. GAAP purposes of \$0.2 and \$0.8, respectively, (iii) inventory step-up charges related to our ITL acquisition of \$0.0 and \$1.1, respectively, and (iv) during the twelve months a gain of \$0.8 related to forfeitures of long-term incentive compensation. For the three and twelve months ended December 31, 2021, represents (i) costs incurred in connection with acquisitions of \$2.5 and \$8.1, respectively, including inventory step-up charges of \$0.3 and \$2.6, respectively, (ii) costs associated with our Transformer Solutions and South Africa businesses that could not be allocated to discontinued operations for U.S. GAAP purposes of \$2.3 and \$3.1, respectively, and (iii) non-cash impairment charges of \$0.0 and \$1.8, respectively.

<sup>(3)</sup> For the three and twelve months ended December 31, 2022, represents (i) the loss of \$73.9 related to the Asbestos Portfolio Sale, (ii) asbestos-related charges of \$0.0 and \$2.3, respectively, partially offset by (iii) a gain during the twelve months of \$1.3 related to the revision of a liability associated with contingent consideration on a recent acquisition. For the three and twelve months ended December 31, 2021, represents (i) gains of \$6.1 and \$30.4, respectively, related to revisions of liabilities associated with contingent consideration on recent acquisitions, and (ii) asbestos-related charges of \$23.6 and \$26.3, respectively.

<sup>(4)</sup> Represents amortization expense associated with acquired intangible assets.

<sup>(5)</sup> Represents non-cash charges related to the impairment of goodwill and intangible assets.

# Q4 2022 Debt Reconciliation

(\$ millions)

	<u>Q4 2022</u>
Short-term debt	\$ 1.8
Current maturities of long-term debt	2.0
Long-term debt	<u>243.0</u>
Gross debt	246.8
Plus: adjustment associated with credit agreement <sup>(i)</sup>	(1.1)
Adjusted gross debt	245.7
Less: cash and equivalents	<u>(156.6)</u>
Adjusted net debt	<u>\$ 89.1</u>

<sup>(i)</sup> Includes unamortized debt issuance costs associated with term loan of \$0.7, and excludes purchase card debt of \$1.8.

Note: Adjusted net debt as defined by SPX's current credit facility agreement.



# Q1 2023 Debt Reconciliation

	<u>Q1 2023</u>
Short-term debt	\$ 68.9
Current maturities of long-term debt	3.5
Long-term debt	<u>241.5</u>
Gross debt	313.9
plus: adjustment associated with credit agreement <sup>(1)</sup>	(1.2)
Adjusted gross debt	312.7
less: cash and equivalents	<u>(212.2)</u>
Adjusted net debt	<u>\$ 100.5</u>

(1) Includes unamortized debt issuance costs associated with term loan of \$0.7 and excludes purchase card debt of \$1.9.

Note: Adjusted net debt as defined by SPX Technologies' current credit facility agreement.

# 2022 Adjusted EBITDA\* Reconciliation



(\$ millions)

	<u>FY 2022</u>
Net Income	\$ 0.2
Income tax provision	7.3
Interest expense	<u>9.3</u>
Income before interest and taxes	16.8
Depreciation and amortization	<u>46.4</u>
EBITDA	63.2
Adjustments:	
Losses on disposition of assets outside the ordinary course of business	19.6
Impairments & other organizational costs	13.4
Non-cash compensation	18.7
Pension adjustments	(4.4)
Extraordinary non-recurring, non-cash charges, net	22.4
Extraordinary non-recurring cash charges, net	74.4
Material acquisition / disposition related fees, costs, or expenses, net	3.4
Pro forma effect of acquisitions and divestitures, and other	14.1
Adjusted EBITDA	<u>\$ 224.8</u>

\* Adjusted EBITDA includes the pro-forma impact related to acquisitions closed during the last 12 months.

Note: Adjusted consolidated EBITDA as defined by SPX's current credit facility agreement.

# 2022 Adjusted Free Cash Flow Reconciliation



(\$ millions)

	<u>FY 2022</u>
Operating cash flow used in continuing operations	\$ (115.2)
Capital expenditures	<u>(15.9)</u>
Free cash flow used in continuing operations	(131.1)
Adjustments*	228.1
Adjusted free cash flow from continuing operations	<u><u>\$ 97.0</u></u>

\* Adjustments align with our reconciliation of GAAP to Adjusted EPS