# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

FORM 8-K

Current Report<br>Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 2, 2005
SPX CORPORATION
(Exact name of registrant as specified in its charter)


#### Abstract

DELAWARE (State or other jurisdiction of incorporation or organization)


1-6948
(Commission File Number)

38-1016240
(I.R.S. Employer

Identification No.)

# 13515 Ballantyne Corporate Place <br> Charlotte, North Carolina 28277 <br> (Address of principal executive offices) (Zip Code) <br> Registrant’s telephone number, including area code (704) 752-4400 

NOT APPLICABLE
(Former name or former address if changed since last)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the obligation of the registrant under any of the following provisions:
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial Condition.

On November 2, 2005, we issued the press release attached as Exhibit 99.1 hereto and incorporated herein by reference.
The press release incorporated by reference into this Item 2.02 contains disclosure regarding free cash flow, which is defined as cash flows from operating activities less capital expenditures and free cash flow including two businesses listed as discontinued operations in the quarter ended September 30. 2005. Our management believes that free cash flow can be a useful financial measure for investors in evaluating the cash flow performance of multi-industrial companies, since it provides insight into the cash flow available to fund such things as equity repurchases, dividends, debt reduction and acquisitions or other strategic investments. In addition, free cash flow is one of the factors used by our management in internal evaluations of the overall performance of our business. Our management also believes free cash flow including free cash flow from the businesses listed as discontinued operations in the quarter ended September 30, 2005, is useful to investors because it presents a measure that is comparable to our previously published free cash flow guidance. Free cash flow, however, is not a measure of financial performance under GAAP, should not be considered a substitute for cash flows from operating activities as determined in accordance with GAAP as a measure of liquidity, and may not be comparable to similarly titled measures reported by other companies. In addition, free cash flow is not a direct measure of cash flow available for discretionary spending, since non-discretionary expenditures, such as debt service, are not deducted from free cash flow.

The press release also contains disclosure regarding organic revenue growth (decline), which is defined as revenue growth (decline) excluding the effects of foreign currency fluctuations and acquisitions and divestitures. Our management believes that this metric can be a useful financial measure for investors in evaluating the normal operating performance of the company for the periods presented because excluding the effect of currency fluctuations and acquisitions and dispositions, when read in conjunction with our revenues, presents a clearer picture of our management of the ongoing operations of our company and provides investors with a tool they can use to evaluate our management of assets held from period to period. In addition, organic revenue growth (decline) is one of the factors used by our management in internal evaluations of the overall performance of our business. This metric, however, is not a measure of financial performance under GAAP and should not be considered a substitute for revenue growth (decline) as determined in accordance with GAAP.

The press release also contains disclosure on pro forma earnings per share, which excludes the impact of certain transactions during the periods presented. Our management believes that this metric can be a useful financial measure for investors in evaluating the normal operating performance of the company for the periods presented because it excludes items that are either non-recurring in nature or not an accurate reflection of the underlying growth of

# the company. This metric, however, is not a measure of financial performance under GAAP and should not be considered a substitute for revenue growth 

 (decline) as determined in accordance with GAAP.Refer to the tables included in the press release for the components of our free cash flow, pro forma earnings per share and organic revenue growth and for the reconciliations to their most comparable GAAP measures.

The information in this Report is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Report shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

## Item 9.01. Financial Statements and Exhibits.

The following exhibit is filed herewith.

## Exhibit

Number
Description
99.1 Press Release issued November 2, 2005, furnished solely pursuant to Item 2.02 of Form 8-K.

## 3

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SPX CORPORATION

By: /s/ Patrick J. O’Leary
Patrick J. O'Leary
Executive Vice President Finance, Treasurer and
Chief Financial Officer

## EXHIBIT INDEX

## Exhibit

Number
99.1

Press Release issued November 2, 2005, furnished solely pursuant to Item 2.02 of Form 8-K.

## SPX Corporation

Contact: Jeremy W. Smeltser (Investors)
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Tina Betlejewski (Media)
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# SPX REPORTS THIRD QUARTER 2005 RESULTS 

## Revenues up 4\%, Segment Income up 11\%

## Initial 10 Million Share Repurchase Target Completed

CHARLOTTE, NC - November 2, 2005 - SPX Corporation (NYSE:SPW) today reported results for the third quarter ended September 30, 2005:

- Revenues increased $3.7 \%$ to $\$ 1.07$ billion from $\$ 1.03$ billion in the year-ago quarter.
- Organic revenue growth (revenue growth over the year-ago quarter excluding the effects of foreign currency fluctuations and acquisitions and divestitures) was $3.1 \%$, while acquisitions completed in 2004 and the favorable impact of currency fluctuations increased revenues by $0.3 \%$ each.
- Segment income and margins were $\$ 114.9$ million and $10.8 \%$, compared with $\$ 103.2$ million and $10.0 \%$ in the year-ago quarter.
- Diluted earnings per share from continuing operations were $\$ 0.70$, compared with a loss of $\$ 0.48$ in the year-ago quarter. The third quarter of 2004 included a charge for impairment of goodwill of $\$ 71.5$ million, or $\$ 0.83$ per share.
- Pro forma earnings per share on the basis of the company's earnings guidance were $\$ 0.74$, compared to the company's guidance of $\$ 0.65$ to $\$ 0.71$ per share.
- Free cash flow from continuing operations during the quarter was $\$ 66.8$ million, compared with $\$ 6.8$ million in the year-ago quarter. Including free cash flow from two businesses discontinued in the third quarter, free cash flow was $\$ 80.1$ million, compared with $\$ 10.9$ million in the year-ago quarter. This calculation is consistent with the company's published full year target of $\$ 180$ million.

Chris Kearney, President \& CEO said, "We are pleased with our performance in the third quarter. Once again, our revenue and segment income targets were achieved, and marked by margin improvement in three of our four segments. As we expected, improved order rates in our Flow segment drove our organic revenue growth higher in this quarter than in the first half, a trend that we expect to continue in the fourth quarter. Free cash flow is also much improved in the third quarter at $\$ 80.1$ million, consistent with our seasonal profile. We remain confident in our full year pro forma earnings target of $\$ 2.60$ per share and targeted $\$ 180$ million of free cash flow."

## FINANCIAL HIGHLIGHTS - CONTINUING OPERATIONS

## Flow Technology

Revenues for the third quarter of 2005 were $\$ 211.6$ million compared to $\$ 194.6$ million in the third quarter of 2004, an increase of $\$ 17.0$ million, or $8.7 \%$. The increase was due primarily to organic revenue growth of $8.2 \%$. The organic revenue growth related primarily to strong demand in mining, petrochemical, and sanitary markets. The strength of foreign currencies relative to the U.S. dollar also had a favorable impact on revenues of $0.5 \%$.

Segment income was $\$ 24.5$ million, or $11.6 \%$ of revenues, in the third quarter of 2005 compared to $\$ 20.3$ million, or $10.4 \%$ of revenues, in the third quarter of 2004. The increase in segment income and margins was due primarily to the increased level of organic growth and improved pricing, offset by increased raw material costs, operating inefficiencies in the company's dehydration and air filtration businesses and an increase in self-insurance expense of $\$ 1.0$ million associated with recent trends in workers' compensation, product and general liability claims. In addition, segment income in the year-ago quarter was negatively impacted by inventory write-downs of $\$ 3.3$ million.

## Test and Measurement

Revenues for the third quarter of 2005 were $\$ 251.8$ million compared to $\$ 254.7$ million in the third quarter of 2004 , a decrease of $\$ 2.9$ million, or $1.1 \%$. The decrease was due to a decline in organic revenues for the segment of $2.3 \%$ largely as a result of decreased revenues from fare collection systems. Acquisitions completed in the third and fourth quarters of 2004 had a favorable impact on revenues of $1.1 \%$.

Segment income was $\$ 33.6$ million, or $13.3 \%$ of revenues, in the third quarter of 2005 compared to $\$ 33.7$ million, or $13.2 \%$ of revenues, in the third quarter of 2004. The third quarter of 2005 benefited from the 2004 acquisitions, offset by operating profit declines from fare collection systems and an increase in self-insurance expense of $\$ 0.5$ million associated with recent trends in workers’ compensation, product and general liability claims.

Revenues for the third quarter of 2005 were $\$ 320.9$ million compared to $\$ 296.0$ in the third quarter of 2004 , an increase of $\$ 24.9$ million, or $8.4 \%$. The increase was due primarily to organic revenue growth of $8.0 \%$. The organic revenue growth related largely to the strong demand for dry cooling products and services in Asia and Europe, respectively. The strength of foreign currencies relative to the U.S. dollar also had a favorable impact on revenues of $0.4 \%$.

Segment income was $\$ 33.6$ million, or $10.5 \%$ of revenues, in the third quarter of 2005 compared to $\$ 34.6$ million, or $11.7 \%$ of revenues, in the third quarter of 2004. The decrease in segment income and margins was due primarily to lower margin service contracts in Europe, and changes in customer mix resulting in an increase in revenues from lower margin dry cooling products in Asia.

## Industrial Products and Services

Revenues for the third quarter of 2005 were $\$ 282.1$ million compared to $\$ 283.5$ million in the third quarter of 2004, a decrease of $\$ 1.4$ million, or $0.5 \%$. Organic revenues for the segment decreased $0.6 \%$, as increases within power transformers and broadcast products were offset by revenue decreases associated with recent market declines within the domestic automotive market.

Segment income was $\$ 23.2$ million, or $8.2 \%$ of revenues, in the third quarter of 2005 compared to $\$ 14.6$ million, or $5.1 \%$ of revenues, in the third quarter of 2004. The increase in segment income and margins was due primarily to improved markets within power transformers and broadcast products, as well as significantly improved operations in dock products. Segment income and margins for the third quarter of 2005 were negatively impacted by revenue decreases associated with the recent market declines in the domestic automotive market and an increase in self-insurance expense of $\$ 0.8$ million associated with recent trends in workers' compensation, product and general liability claims.

## OTHER ITEMS

Discontinued Operations: During the third quarter of 2005, the company committed to a plan to divest two non-strategic businesses, one each in the Industrial Products and Services and Flow Technology segments. Primarily as a result of these planned divestitures and the sale of the company's Carfel business, the company recorded a loss on the sale of discontinued operations of $\$ 16.5$ million during the third quarter of 2005.

The results of these operations have been reported as discontinued operations in the attached condensed consolidated financial statements for all periods presented. Revenues for the two businesses reported as discontinued operations beginning in the quarter were $\$ 57.8$ million and $\$ 162.6$ million for the three and nine months ended September 30, 2005. Operating income for these businesses was $\$ 4.8$ million and $\$ 7.5$ million for the three and nine months ended September 30, 2005.

During the first half of 2005, the company completed the sales of five business units for $\$ 2.7$ billion in cash and recorded gains on the sales, net of taxes and transaction fees, of $\$ 1.1$ billion.

Share Repurchases: During the third quarter of 2005, the company repurchased 5.9 million shares of its common stock on the open market for $\$ 268.9$ million, of which $\$ 260.8$ million had settled as of September 30, 2005. On a year to date basis through October 31, 2005, the company has repurchased 10.2 million shares of its common stock on the open market for $\$ 463.7$ million. The company intends to purchase an additional two to three million shares in 2005 in order to achieve a dilutive share count of approximately 64.0 million shares for 2006.

Refinancing: The company is currently negotiating with leading financial institutions to arrange a new credit facility to replace its current credit facility and obtain funds to replace its Liquid Yield Option Notes ("LYONS"). The holders of these LYONs have the right to require the company to purchase all or a portion of their LYONs on February 6, 2006. The company has the option to pay the purchase price in cash, shares of common stock or a combination of cash and common stock. The current amount outstanding on the LYONs is $\$ 654.1$ million. The company expects to complete negotiations and execute the refinancing agreement in the fourth quarter of 2005.

Gain on Asset Sale: During the quarter, the company closed the sale of land in Milpitas, CA for $\$ 25.7$ million, resulting in a gain of $\$ 7.9$ million. This land was the site of the company's former large power transformer plant. The gain on sale has been recorded in special charges in the attached condensed consolidated income statements and excluded from the company's pro forma earnings per share.

Legal Settlement: During the quarter, the company's EGS joint venture recorded a charge for a legal settlement. The company's share of the settlement was $\$ 7.5$ million and was recorded as a reduction to equity earnings in joint ventures on the attached condensed consolidated income statements and excluded from the company's pro forma earnings per share.

Dividend: On August 25, 2005, the Board of Directors declared a quarterly dividend of $\$ 0.25$ per common share payable to shareholders of record on September 10, 2005. The third quarter dividend, totaling $\$ 17.5$ million, was paid on October 3, 2005.

Form 10-Q: The company expects to file its quarterly report on Form 10-Q for the period ended September 30, 2005 with the Securities and Exchange Commission by November 9, 2005. This press release should be read in conjunction with that filing, which will be available on the company's website at www.spx.com, in the Investor Relations section.

SPX Corporation is a leading global provider of thermal products and services, flow technology, test and measurement solutions and industrial products and services. The Internet address for SPX Corporation's home page is www.spx.com.

Certain statements in this press release are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the safe harbor created thereby. Please read these results in conjunction with the company's documents filed with the Securities and Exchange Commission, including the company's quarterly report on Form 10-Q for the period ended September 30, 2005 and the company's annual report on Form 10-K for
the year ended December 31, 2004. These filings identify important risk factors and other uncertainties that could cause actual results to differ from those contained in the forward-looking statements. Actual results may differ materially from these statements. The words "believe," "expect," "anticipate," "estimate," "guidance," "target" and similar expressions identify forward-looking statements. Although the company believes that the expectations reflected in its forward-looking statements are reasonable, it can give no assurance that such expectations will prove to be correct. In addition, estimates of future operating results are based on the company's current complement of businesses, which is subject to change.

## SPX CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Unaudited) (\$ in millions)

|  | September 30, 2005 |  | $\begin{gathered} \text { December 31, } \\ 2004 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS $\quad$ - 2005 - |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and equivalents | \$ | 731.4 | \$ | 579.4 |
| Accounts receivable, net |  | 926.6 |  | 937.8 |
| Inventories, net |  | 482.2 |  | 480.3 |
| Other current assets |  | 81.2 |  | 111.1 |
| Deferred income taxes |  | 88.1 |  | 141.8 |
| Assets of discontinued operations |  | 168.2 |  | 1,820.9 |
| Total current assets |  | 2,477.7 |  | 4,071.3 |
| Property, plant and equipment |  | 928.4 |  | 921.2 |
| Accumulated depreciation |  | (471.7) |  | (438.2) |
| Net property, plant and equipment |  | 456.7 |  | 483.0 |
| Goodwill |  | 1,903.1 |  | 1,927.1 |
| Intangibles, net |  | 433.7 |  | 460.2 |
| Other assets |  | 634.3 |  | 647.0 |
| Total assets | \$ | 5,905.5 | \$ | 7,588.6 |

LIABILITIES AND SHAREHOLDERS’ EQUITY

| Current liabilities: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Accounts payable | \$ | 456.9 | \$ | 500.6 |
| Accrued expenses |  | 635.7 |  | 668.9 |
| Income taxes payable |  | 258.4 |  | 79.9 |
| Short-term debt |  | 46.8 |  | 63.5 |
| Current maturities of long-term debt |  | 344.9 |  | 48.3 |
| Liabilities of discontinued operations |  | 37.5 |  | 453.0 |
| Total current liabilities |  | 1,780.2 |  | 1,814.2 |
|  |  |  |  |  |
| Long-term debt |  | 423.4 |  | 2,414.3 |
| Deferred and other income taxes |  | 564.8 |  | 600.6 |
| Other long-term liabilities |  | 576.7 |  | 627.8 |
| Total long-term liabilities |  | 1,564.9 |  | 3,642.7 |
|  |  |  |  |  |
| Minority interest |  | 1.6 |  | 3.9 |
| Shareholders' equity: |  |  |  |  |
| Common stock |  | 916.9 |  | 899.9 |
| Paid-in capital |  | 1,073.2 |  | 988.6 |
| Retained earnings |  | 1,610.5 |  | 622.6 |
| Unearned compensation |  | (66.2) |  | (33.2) |
| Accumulated other comprehensive income |  | 63.6 |  | 327.5 |
| Common stock in treasury |  | $(1,039.2)$ |  | (677.6) |
| Total shareholders' equity |  | 2,558.8 |  | 2,127.8 |
| Total liabilities and shareholders' equity | \$ | 5,905.5 | \$ | 7,588.6 |

## SPX CORPORATION AND SUBSIDIARIES

 CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)
## (\$ in millions, except per share amounts)

|  | Three months ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| Revenues | \$ | 1,066.4 | \$ | 1,028.8 | \$ | 3,114.5 | \$ | 2,995.7 |
|  |  |  |  |  |  |  |  |  |
| Costs and expenses: |  |  |  |  |  |  |  |  |
| Cost of products sold |  | 784.6 |  | 760.1 |  | 2,307.4 |  | 2,207.8 |
| Selling, general and administrative |  | 201.2 |  | 186.9 |  | 613.9 |  | 574.8 |
| Intangible amortization |  | 3.7 |  | 4.2 |  | 11.9 |  | 10.5 |



## SPX CORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

 (\$ in millions)|  | Nine Months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Cash flows from (used in) operating activities: |  |  |  |  |
| Net income | \$ | 1,042.6 | \$ | 93.7 |
| Income from discontinued operations, net of tax |  | 1,045.0 |  | 71.6 |
| Income (loss) from continuing operations |  | (2.4) |  | 22.1 |
|  |  |  |  |  |
| Adjustments to reconcile income (loss) from continuing operations to net cash from (used in) operating activities: |  |  |  |  |
| Special charges, net |  | 4.8 |  | 17.9 |
| Impairment of goodwill and indefinite lived intangible assets |  | - |  | 71.5 |
| Deferred and other income taxes |  | (16.2) |  | (18.9) |
| Depreciation |  | 52.8 |  | 56.0 |
| Amortization of intangibles and other assets |  | 12.9 |  | 12.0 |
| Loss on early extinguishment of debt |  | 110.4 |  | - |
| Accretion of LYONs |  | 13.5 |  | 13.1 |
| Pension and other employee benefits |  | 39.5 |  | 37.2 |
| Stock-based compensation |  | 21.0 |  | 17.1 |
| Dividends from joint ventures in excess of equity earnings |  | 9.0 |  | 11.6 |
| Other, net |  | 11.2 |  | (3.7) |
| Changes in operating assets and liabilities, net of effects from acquisitions and divestitures |  |  |  |  |
| Accounts receivable and other |  | (33.9) |  | 21.4 |
| Inventories |  | (12.5) |  | (67.4) |
| Accounts payable, accrued expenses, and other |  | (94.4) |  | (231.4) |
| Taxes paid on repatriated foreign earnings |  | (24.5) |  | - |
| Payments to terminate interest rate swap contracts |  | (13.3) |  | - |
| Cash spending on restructuring actions |  | (15.9) |  | (23.8) |
| Net cash from (used in) continuing operations |  | 62.0 |  | (65.3) |
| Net cash (used in) from discontinued operations |  | (394.1) |  | 108.0 |
| Net cash (used in) from operating activities |  | (332.1) |  | 42.7 |


| Cash flows from (used in) investing activities: |
| :--- |
| Proceeds from sales of discontinued operations, net of cash sold |
| Proceeds from other assets sales |

## SPX CORPORATION AND SUBSIDIARIES RESULTS OF OPERATIONS BY SEGMENT (Unaudited) (in millions)



| Corporate expenses |  | (21.5) |  | (16.9) |  | (65.8) |  | (50.7) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pension / retiree healthcare expense (1) |  | (8.0) |  | (3.2) |  | (23.0) |  | (14.4) |
| Stock-based compensation |  | (8.5) |  | (5.5) |  | (21.0) |  | (17.1) |
| Special charges, net (1) |  | 5.4 |  | (6.3) |  | (4.8) |  | (17.9) |
| Impairment of goodwill and indefinite lived intangible assets (1) |  | - |  | (71.5) |  | - |  | (71.5) |
| Consolidated operating income (loss) | \$ | 82.3 | \$ | (0.2) | \$ | 176.5 | \$ | 113.2 |

(1) Excludes results of discontinued operations.

## SPX CORPORATION AND SUBSIDIARIES

## CASH RECONCILIATION

(Unaudited)
(\$ in millions)

|  | Nine Months <br> ended <br> 09/30/05 |  |
| :--- | ---: | ---: |
| Beginning cash (1) | $\$$ | 586.4 |
| Cash from continuing operations | 62.0 |  |
| Acquisitions | $(9.0)$ |  |
| Capital expenditures | $(44.3)$ |  |
| Proceeds from sales of discontinued operations | $2,706.6$ |  |
| Proceeds from asset sales | 41.3 |  |
| Net borrowings / (payments) | $(1,725.7)$ |  |
| Fees / premiums on debt repayments | $(72.9)$ |  |
| Purchases of common stock | $(342.5)$ |  |
| Proceeds from the exercise of employee stock options | 27.9 |  |
| Dividends paid | $(55.8)$ |  |
| Decrease in cash due to changes in exchange rates | $(21.8)$ |  |
| Cash used in discontinued operations |  | $(416.9)$ |
| Ending cash (1) | $\$$ | 735.3 |


|  | $\begin{gathered} \text { Ending } \\ \text { Debt } \\ 12 / 31 / 2004 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Net } \\ \text { Change } \end{gathered}$ |  | Acquisitions/ Currency |  | LYONs Discount Accretion |  | $\underset{\text { Debt }}{\text { Ending }}$ 09/30/0 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revolver | \$ | - |  | - |  | - |  | - | \$ | - |
| Tranche A |  | 191.3 |  | (134.1) |  | - |  | - |  | 57.2 |
| Tranche B |  | 882.1 |  | (882.1) |  | - |  | - |  | - |
| LYONs, net of unamortized discount |  | 658.5 |  | (17.9) |  | - |  | 13.5 |  | 654.1 |
| 7.5\% Senior Notes |  | 472.5 |  | (444.3) |  | - |  | - |  | 28.2 |
| 6.25\% Senior Notes |  | 248.6 |  | (227.3) |  | - |  | - |  | 21.3 |
| Other |  | 73.1 |  | (18.8) |  | - |  | - |  | 54.3 |
| Totals | \$ | 2,526.1 | \$ | (1,724.5) | \$ | - | \$ | 13.5 | \$ | 815.1 |

(1) Includes cash of discontinued operations of $\$ 3.9$ and $\$ 7.0$ as of September 30, 2005 and December 31, 2004, respectively.

## SPX CORPORATION AND SUBSIDIARIES

## ORGANIC GROWTH RECONCILIATION

 (Unaudited)Three months ended September 30, 2005

|  | Net Revenue Growth (Decline) | Acquisitions/ Divestitures | Foreign Currency | $\begin{gathered} \text { Organic } \\ \text { Growth (Decline) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Flow Technology | 8.7\% | -\% | 0.5\% | 8.2\% |
| Test and Measurement | (1.1)\% | 1.1\% | 0.1\% | (2.3)\% |
|  |  |  |  |  |
| Thermal Equipment and Services | 8.4\% | -\% | 0.4\% | 8.0\% |
|  |  |  |  |  |
| Industrial Products and Services | (0.5)\% | -\% | 0.1\% | (0.6)\% |
|  |  |  |  |  |
| Consolidated | 3.7\% | 0.3\% | 0.3\% | 3.1\% |

## SPX CORPORATION AND SUBSIDIARIES PRO FORMA MODEL EPS RECONCILIATION (Unaudited)

|  |  | $\begin{gathered} \text { Three Months Ended } \\ \text { 30-Sep-05 } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
|  | Diluted GAAP EPS from continuing operations | \$ | 0.70 |
|  | Impact of converitible LYONs |  | 0.06 |
|  | Adjusted EPS from continuing operations | \$ | 0.76 |
| Deducts: | Gain on asset sale |  | (0.06) |
|  | Normalized tax rate |  | (0.10) |
|  | Normalized interest expense |  | (0.04) |
|  |  |  |  |
| Add Backs: | EGS Joint Venture Class Action Settlement |  | 0.06 |
|  | Q3 2005 Discontinued Operations |  | 0.04 |
|  | Projected share count (64m) |  | 0.08 |
|  |  |  |  |
|  | Pro forma model earnings per share | \$ | 0.74 |
|  |  |  |  |
|  | Weighted average number of shares outstanding (in millions) |  | 64.0 |
|  |  |  |  |
|  | Effective tax rate |  | 40\% |

## SPX CORPORATION AND SUBSIDIARIES FREE CASH FLOW FROM CONTINUING OPERATIONS RECONCILIATIONS (Unaudited)



