SPX Technologies

Investor Presentation

November 2023

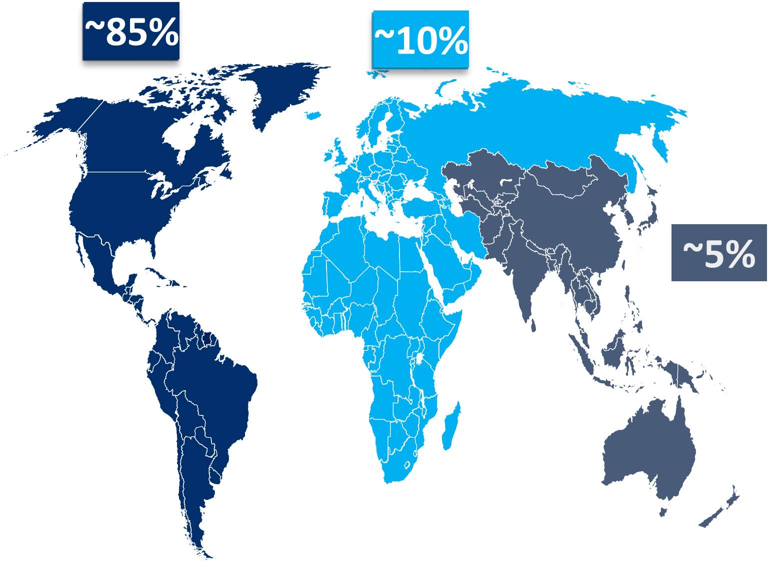
SPX TECHNOLOGIES

SPX Technologies Overview

Company Overview

- ❑ Headquartered in Charlotte, NC
- ❑ Focused, market-leading platforms:
  - ✓ HVAC
  - ✓ Detection & Measurement
- ❑ $1.75B Revenue*
- ❑ +4,000 employees
- ❑ NYSE Ticker: **SPXC**

2022 Revenue by Region†



* Midpoint of 2023 guidance as presented November 2, 2023
†Based on management estimates.

SPX is a Leading Supplier of HVAC and Detection & Measurement Products and Technologies;
The Majority of Revenue is Generated by North American Sales

Attractiveness of SPX for Long-Term Holders

SPX TECHNOLOGIES

Attractive Core	Well positioned key platforms in growth markets
Growth	Favorable long-term secular trends and business mix; growth initiatives in early innings
Cash Flow	Solid free cash flow conversion
Business System	Consistent repeatable process to drive improvement
Capital Deployment	Substantial available capital and liquidity

Well Positioned to Continue Growth Journey

Strong Product Offerings and Attractive Market Dynamics

SPX TECHNOLOGIES

HVAC

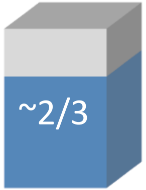
- ✓ Cooling towers
- ✓ Refrigeration
- ✓ Engineered air movement
- ✓ Process Cooling
- ✓ Boilers
- ✓ Electrical heating

DETECTION & MEASUREMENT

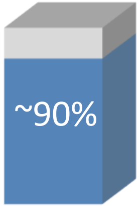
- ✓ Location & inspection
- ✓ Aids to Navigation
- ✓ Fare collection
- ✓ Communication technologies

2023[1]		
	REVENUE	ADJUSTED EBITDA MARGIN
HVAC	$1,135m	low-20s
DETECTION & MEASUREMENT	$615m	low-20s

REVENUE FROM REPLACEMENT SALES[2]



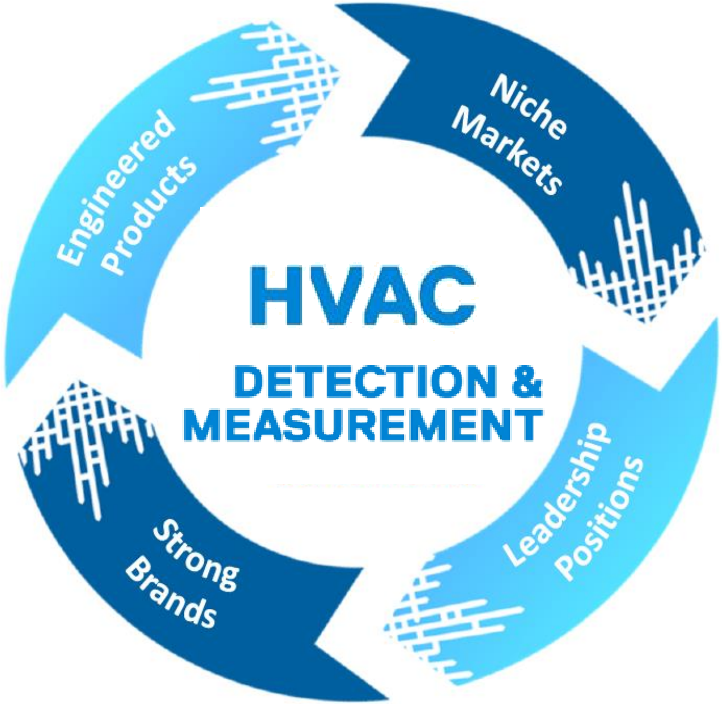
REVENUE FROM #1 OR #2 MARKET POSITION[2]



CINCINNATI FAN
RADIODETECTION
SPX COOLING TECHNOLOGIES
Marley Engineered Products
CUES
MARLEY
GENFARE
SGS
TCI
WEIL-McLAIN
FLASH
PATTERSON-KELLEY
ITL
TAMCO
SABIK
SEALITE
ASPEQ HEATING GROUP

1) *Mid-Point of 2023E Guidance as presented November 2, 2023*
2) *Based on management estimates.*

Value Creation Framework



Organic Growth

- New products
- Channel expansion
- Adjacent markets

SPX Business System

- Digital initiatives
- Continuous Improvement
- Due diligence/integration

Inorganic Growth

- Strategic platform focus
- Significant capital to deploy
- Large target pipeline

Culture & Values

- Integrity
- Results/accountability
- Diversity & Inclusion
- Employee development

2023+ Initiatives

SPX TECHNOLOGIES

Revenue & Margin Enhancement - Tools & Drivers

Product Innovation

Technology

Software

Robotics

AI

M&A

SCHONSTEDT

CUES

SABIK

SGS

PATTERSON-KELLEY

ULC TECHNOLOGIES

SENSORS & SOFTWARE

SEALITE

ECS

CINCINNATI FAN

ITL

TAMCO

ASPEQ HEATING GROUP

Channel

Geography

Service

Digital

Loyalty

CI

Lean

80/20

Sourcing

Focus on Sustainability

SPX TECHNOLOGIES

…In What We Make…

Our products enable

Lower Emissions

Safety

Clean Water

Connectivity

Clean Energy

…And How We Make It…

Core Values

Diversity & Inclusion

RiSE
SPX Talent Management

Engagement

Continuous Improvement

Minimize Waste

190 of 500

Focused, Market-Leading Growth Platforms

SPX TECHNOLOGIES

Detection & Measurement ($615M)(1)

Location & Inspection

RADIODETECTION
CUES
ULC
SENSORS & SOFTWARE
SCHONSTEDT

Aids to Navigation

FLASH
SABIK
ITL
SEALITE

CommTech / Transportation

TCI
ECS
GENFARE

SPX

$1.75 Billion(1)

- *Premium engineered niches*
- *Technology / innovation focus*
- *~90% Market Leadership (#1 or #2)*
- *High replacement revenue (~2/3)*
- *Mandated / spec-driven markets*
- *Less cyclical / capital-intensive*
- *Diverse end markets*

HVAC ($1,135M)(1)

Cooling

MARLEY
SGS
TAMCO
CINCINNATI FAN

Heating

Marley Engineered Products
WEIL-McLAIN
PATTERSON-KELLEY
ASPEQ HEATING GROUP

1) Mid-Point of 2023E Guidance as presented November 2, 2023

Simplified, Higher-Return Portfolio

Momentum in Digital

SPX TECHNOLOGIES

Using technology to help our customers become safer, more efficient, and sustainable

Driving Customer Value Through Focus on Technology

Well-Positioned for Infrastructure Spending

SPX TECHNOLOGIES

- ☑ Water & Wastewater
- ☑ General Construction (heavy civil, housing)
- ☑ Public Transit
- ☑ Renewables (wind)
- ☑ Telecom (5G), Airports, Ports
- ☑ Institutional (K-12, gov't, healthcare)
- ☑ Infrastructure-centric R&D

RADIODETECTION
CUES
SABIK
GENFARE
ULC
FLASH
SEALITE
TCI ECS
WEIL-McLAIN Marley
PATTERSON-KELLEY
MARLEY
CINCINNATI FAN
TAMCO
ASPEQ

SPX 2025

SPX Strategic Portfolio Transformation Continues

SPX TECHNOLOGIES

	2021	2023 Current Guidance*	2025 Targets
Revenue	$1.22B	$1.75B	~$2.0B
Gross margin %	*35.4%*	*~38%*	*~40%*
Segment Income %†	*16.4%*	*~20%*	*~20%* ✓
Adj. Operating Income %†	*11.1%*	*~16.3%*	*~16%* ✓
Long-term Growth %	*~2-4%*	*~3-5%*	*~3-5%* ✓
Adj. EPS	*$2.33*	*~$4.27*	*+$5.00*

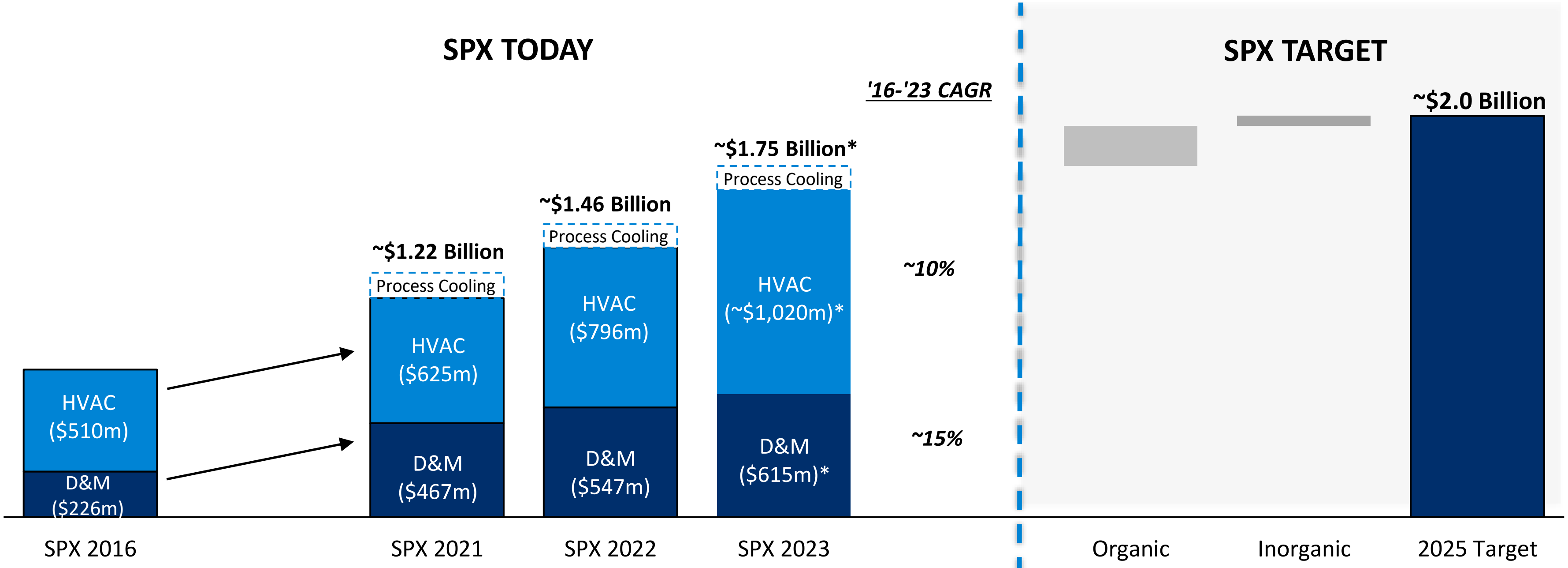
*Midpoint of Full-Year 2023 Guidance from November 2nd, 2023.

†Adjusted results and consolidated segment information are non-GAAP financial measures. Reconciliations of guidance measures to US GAAP financial measures are not predictable and accordingly are not included in the Appendix of the presentation.

Approaching SPX 2025 Targets

SPX Long-Term Targets – Revenue

SPX TECHNOLOGIES



Adj. EPS**	$2.33	$3.10	$4.22-$4.32	$5.00+

*Guidance as of 11/2/23; Mid-point for revenue

**Non-GAAP financial measure. Reconciliations from US GAAP historical financial measures are available in the Appendix of the presentation. Note: Process Cooling not included in '16-'23 HVAC CAGR calculation

Focused, Strategic Path to Long-term Targets

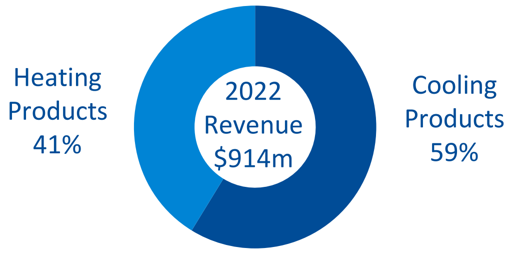
Segment Overview

- HVAC
- Detection & Measurement

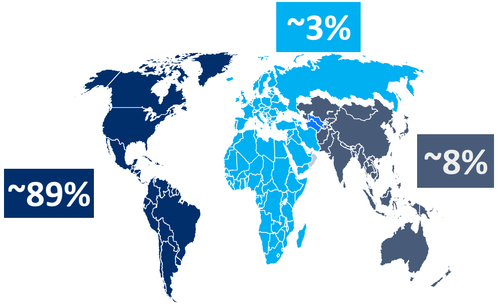
HVAC

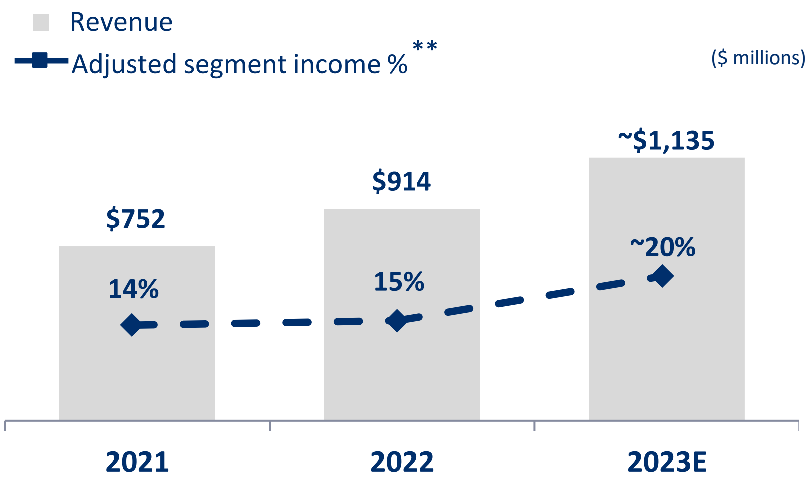
HVAC Segment Overview

2022 Revenue by Product



2022 Revenue by Geography





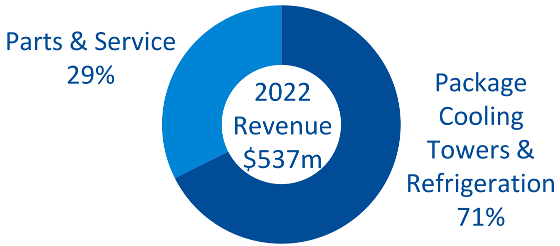
	2021	2022	2023E
Gross Margin%	30%	30%	-
Adjusted EBITDA*	$116	$145	-

*Non-GAAP financial measure. Reconciliations from US GAAP historical financial measures are available in the Appendix of the presentation.
** Guidance as of 11/2/23; Mid-point for revenue and segment income margin

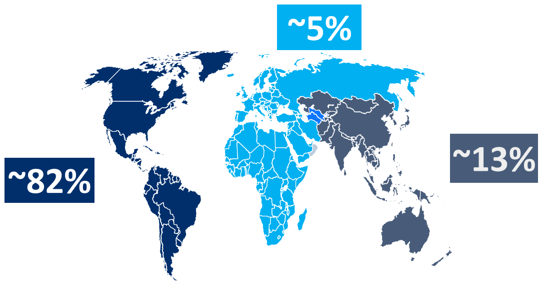
Strong Product Brands and Leading Market Positions Across HVAC Heating and Cooling Product Portfolio

HVAC Cooling Overview

2022 Revenue by Product



2022 Revenue by Geography



- Cooling products used in non-residential, commercial, industrial, process cooling and refrigeration applications
- Well-recognized product brands: Marley and Recold
- Well-established sales channel including reps and distributors
- Demand generally follows construction trends (e.g., Dodge Index)
- Approximately 50% replacement sales
- Growing component and aftermarket opportunities

Strong Product Brands and Leading Market Positions Across Cooling Product Portfolio

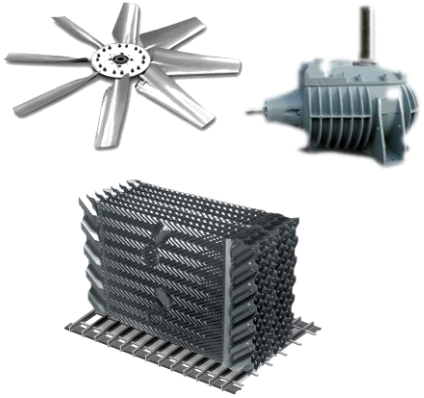
Cooling Product Examples

Marley NC Cooling Tower
- ✓ High efficiency
- ✓ Low drift rates
- ✓ Quiet by design
- ✓ Long-life construction

Marley MH Element Fluid Cooler
- ✓ Industrial and process cooling
- ✓ High performance copper coils
- ✓ Most efficient system in its class

Engineered Air Movement
- ✓ Custom Fans & Blowers
- ✓ Two stage filtration Dust Collectors
- ✓ Portable Fume Exhauster Blowers
- ✓ Air Control Solutions

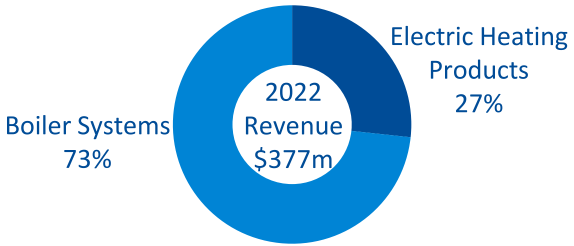
High-Value Components
- ✓ Gearboxes, motors, drives
- ✓ Fans and cylinders
- ✓ Heat Transfer Media



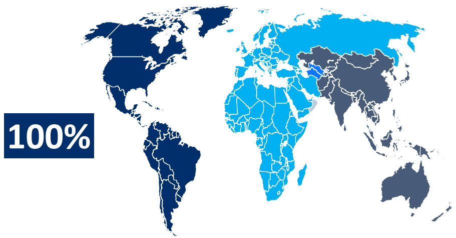
Strong Product Portfolio and Brands with Opportunities for Expansion

HVAC Heating Overview

2022 Revenue by Product



2022 Revenue by Geography



- North American businesses with strong brands
- Large installed base / established spec position
- Products used in residential and non-residential markets and sold primarily through distributors
- Demand for boiler systems is seasonal:
  - ✓ Concentrated in the fourth quarter
- High level of replacement revenues

Strong Product Brands and Leading Market Positions in North America;
Financial Performance Seasonally Strong in Second Half

Heating Product Examples

Residential Boilers

- ✓ High efficiency natural gas
- ✓ Standard cast iron
- ✓ Unique hybrid design
- ✓ Gas combi boilers

Commercial Boilers

- ✓ High efficiency natural gas
- ✓ Standard cast iron

Electrical Heating Products

Wash-down, corrosion resistant heaters

Digital wall heaters

Trench heaters

Radiant heaters

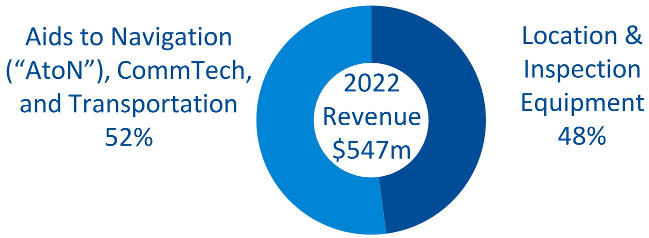
Broad Product Offering of Heating Solutions for Residential and Commercial Applications

Detection & Measurement

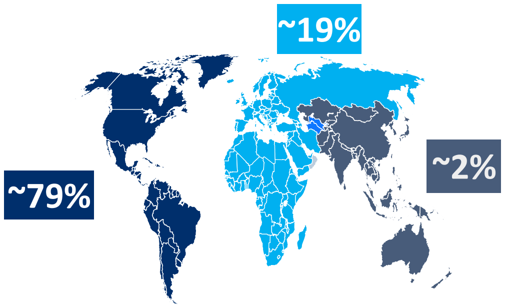
Detection & Measurement Segment Overview

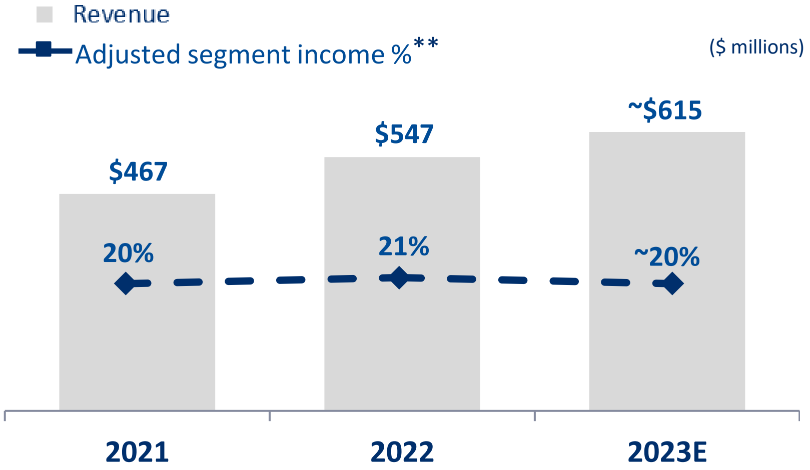
DETECTION & MEASUREMENT

2022 Revenue by Product



2022 Revenue by Geography





	2021	2022	2023E
Gross Margin%	44%	45%	-
Adjusted EBITDA*	$103	$121	-

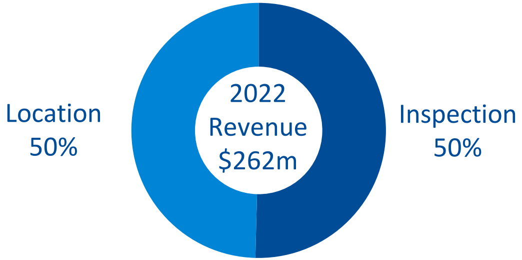
*Non-GAAP financial measure. Reconciliations from US GAAP historical financial measures are available in the Appendix of the presentation.
** Guidance as of 11/2/23; Mid-point for revenue and segment income margin

Attractive Platform for Growth Investments in Niche High Margin Technologies

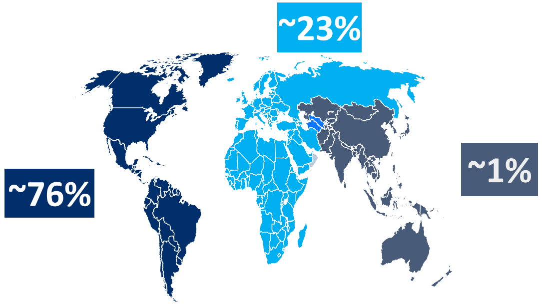
Location & Inspection Overview

DETECTION & MEASUREMENT

2022 Revenue by Product



2022 Revenue by Geography



- A leading global supplier of location & inspection equipment for underground infrastructure
- Global distribution / established channels
- Integrated hardware and software solutions
- Leading technology competencies (data analytics, robotics, AI)
- Key demand drivers:
  - ✓ Global infrastructure growth
  - ✓ Construction growth
  - ✓ Health & safety legislation

Leading Global Supplier of Equipment to Locate and Inspect Buried Utility Cables & Pipes

Location & Inspection – Key Products

Location Equipment

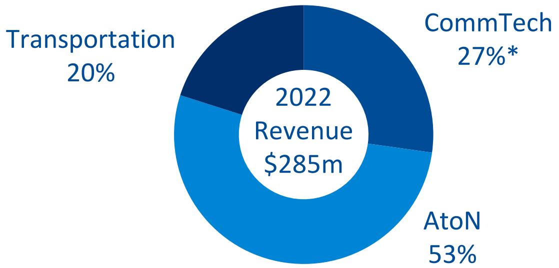
Inspection Equipment

Full Lifecycle Infrastructure Solutions Provider for Location & Inspection Markets

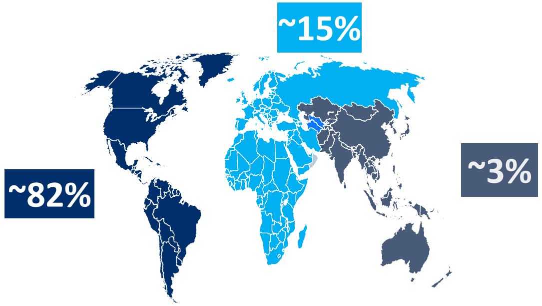
AtoN, CommTech, and Transportation

DETECTION & MEASUREMENT

2022 Revenue by Product



2022 Revenue by Geography



- **Aids to Navigation**: Global Leader in terrestrial obstruction lighting, marine aids-to-navigation, and airfield ground lighting solutions
- **CommTech** : A leading global supplier of spectrum monitoring, communication intelligence and geolocation technologies
- **Transportation:** North American farebox leader with growing software solution
- Key demand drivers:
  - ✓ Infrastructure funding
  - ✓ Compliance with government & industry regulations
  - ✓ Global growth of wireless usage
  - ✓ Increased spectrum provisioning and monitoring
  - ✓ Anti-terrorism and drug interdiction effort
  - ✓ Urbanization

AtoN, CommTech, and Transportation Platforms are Leaders in Niche End Markets

*Spectrum Monitoring Solutions and Communications Intelligence products

Aids to Navigation – Key End Markets

DETECTION & MEASUREMENT

Terrestrial Obstruction Lighting

Marine Obstruction Lighting

Airfield Ground Lighting

Global Leader with Full Product Range

CommTech – Key Capabilities & Solutions

DETECTION & MEASUREMENT

Spectrum Monitoring (SMS)

Communications Intelligence

Spectrum monitoring leader with expanding COMINT presence

Transportation – Next Generation Fare Collection

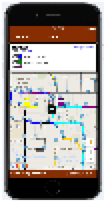
Legacy Farebox

Fast Fare Farebox

Fast Fare-e

e-Fare

Mobile Ticketing



Point-of-Sale

Cloud-Based Infrastructure

Software as a Service

Service and Support

Fare Collection Suite of Products Integrated with Back-End Support;
We Believe This is the New Industry Standard

Financial Performance & Capital Allocation

Capital Allocation Discipline

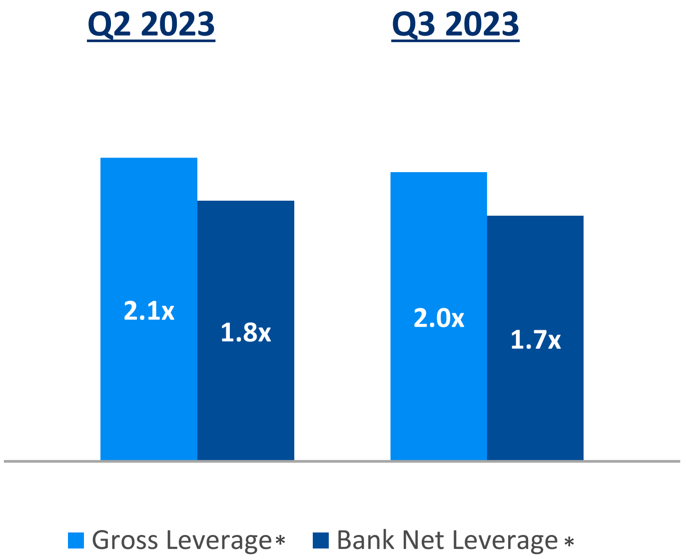
Methodology	Expected Outcome
1) Utilize strategic planning process to evaluate future revenue and earnings growth	▪ Quantify projected future cash flows and estimate total company valuation
2) Maintain target capital structure	▪ Net Debt to EBITDA[1] target range: 1.5x to 2.5x
3) Invest available capital in highest, risk-adjusted, return opportunities	▪ Cost reduction initiatives ▪ Organic business development ▪ Bolt-on acquisitions ▪ Return of capital to shareholders

[1] Net Debt and EBITDA as defined in SPX Technologies' credit agreement

Financial Position - Capital Structure & Liquidity Update

($ millions)

($millions)	Q2 2023	Q3 2023
Short-term debt	$132	$130
Current maturities of long-term debt	11	14
Long-term debt	533	530
Total Debt	$676	$674
Less: Cash on hand **	(95)	(102)
Net Debt	$581	$572

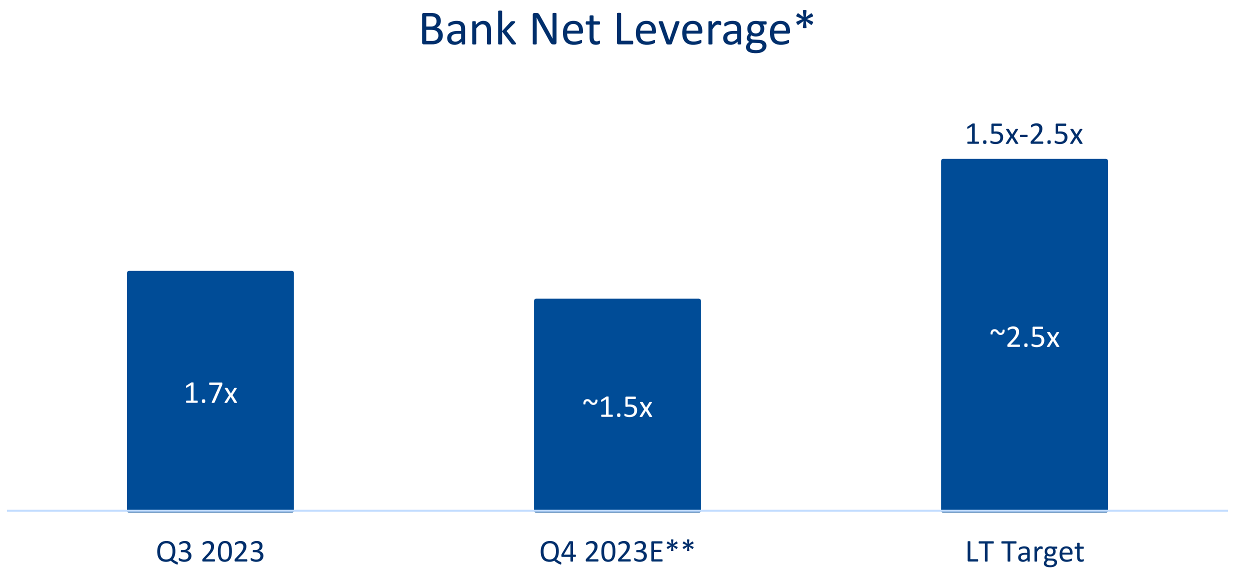


Well-Positioned to Continue Growth Initiatives

* Calculated as provided in SPX Technologies' credit facility agreement.

** Includes cash related to discontinued operations of ~$9m in Q2 2023 and ~$1m in Q3 2023.

Financial Position – Outlook



Anticipate Low-End of Target Leverage Range by Year-End

* Calculated as provided in SPX Technologies' credit facility agreement.

** Based on management estimate debt pay down and cash conversion.

SPX Acquisition Approach

SPX TECHNOLOGIES

Qualitative	Quantitative
❑ Focused on building existing platforms ✓ Existing markets or close adjacencies ❑ Engineered products ❑ Attractive growth opportunities ✓ Secular growth drivers ✓ Fragmented market with consolidation opportunities ❑ Differentiated offering through technology, brand or channel	❑ Revenue transaction size \$20-\$200 million (primary focus); opportunistically consider larger targets ❑ Cash ROIC ≥ double digits 3-5 yrs ❑ Accretive to adjusted EPS in year 1, GAAP EPS in year 2

Building Strategic Platforms

SPX Business Value Model

SPX TECHNOLOGIES

Disciplined Business System

Strategic Organic Sales Growth
(Innovation, Product Mgmt.)

Continuous Improvement
(Lean, 80/20)

Talent Development
(360 Leadership)

Digital
(Software, Productivity)

Strategic Acquisition Approach

SPX has acquired ~$535M of revenue in ~5 years

PATTERSON-KELLEY SABIK ULC
CUES SCHONSTEDT SEALITE
SENSORS & SOFTWARE CINCINNATI FAN
SGS ITL ECS
ASPEQ HEATING GROUP TAMCO

Average EV/EBITDA Multiple Paid:

Pre-Synergy	Post-Synergy
~10.6x	*~9x*

Superior Performance

Organic / Inorganic Revenue Growth

Margin Expansion

Cash Flow Generation

Established Model for Sustainable Growth

Building Strategic Platforms – Location & Inspection

SPX TECHNOLOGIES

Location Equipment

- RADIODETECTION — Location & Inspection Equipment
- SCHONSTEDT — Specialized Ferrous Locators
- SENSORS & SOFTWARE — GPR Location Equipment

Inspection Equipment

- CUES — Water & Waste Water Pipeline Inspection Equipment
- ULC TECHNOLOGIES — Gas Utility Pipeline Inspection & Remediation

+

+

+

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=

Transformed ~$100m locator business into ~$260m full life cycle infrastructure solutions provider

Accelerating Momentum with Broad Range of Opportunities

Building Strategic Platforms – Aids to Navigation

SPX TECHNOLOGIES

Obstruction Lighting

Marine & Airfield Lighting

FLASH

Terrestrial Obstruction Lighting

ITL

Bolt-on Terrestrial Obstruction Lighting

SEALITE

Airfield Ground and Marine Obstruction Lighting

SABIK

Marine Obstruction Lighting

Transformed ~$40-50m obstruction lighting business into ~$150m global leader in aids to navigation solutions

Global Leader with Full Product Range

Building Strategic Platforms – CommTech

TCI

Spectrum Monitoring and COMINT Solutions

+

ECS

Tactical Data Links and RF Countermeasures

=

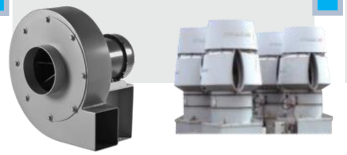
Broad provider of spectrum monitoring and COMINT solutions

Product/Technology Synergies Driving Substantial Growth

Building Strategic Platforms - Cooling

SPX TECHNOLOGIES

Open and Close Loop Cooling		Engineered Air Movement	
MARLEY	SGS	CINCINNATI FAN	TAMCO
Leading Position in Packaged Cooling Towers	Industrial Refrigeration Products	Custom fans, blowers, and critical exhaust systems	High Performance Industrial and Commercial Air Control Solutions



>$660m Revenue* Comprehensive solutions for high-value cooling and air movement applications

Extending Positioning in Attractive Engineered Air Movement Space

*Includes estimated annualized run-rate for TAMCO for 2023

Building Strategic Platforms – HVAC Heating

SPX TECHNOLOGIES

Hydronic Heating

WEIL-McLAIN

Leading Position in Residential Boilers

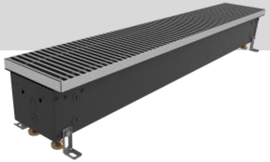
PATTERSON-KELLEY

High-efficiency Commercial Boilers

Electrical Heating

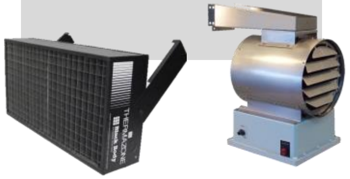
Marley Engineered Products

Leader in Supplemental Electric Heat for Commercial Applications



ASPEQ HEATING GROUP

High-quality Electric Heating for Industrial and Commercial Applications



>$500M high-value hydronic and electrical heating solutions provider with significant expansion potential

Well-Positioned for Decarbonization Trends with Access to Attractive Adjacencies

Executive Summary

Executive Summary

SPX TECHNOLOGIES

- Balanced business portfolio with attractive and diverse end market drivers
- Effective business system and continued focus on growth accelerators, including inorganic opportunities
- Strong cash generation and solid balance sheet support growth investments

Significant Value Creation Opportunity

Appendix

2023 Guidance

	Total SPX	HVAC	Detection & Measurement
Revenue	**$1.74-1.77b**	**$1,125-$1,145m**	**$610-$620m**
Prior	*$1.72-1.75b*	*$1,125-$1,145m*	*$590-$605m*
Segment Income Margin %*	**~20%**	**~20%**	**~20%**
Prior	*~20%*	*~20%*	*~20%*

	Total SPX
Adj. Operating Income*	**$283-$288m**
Prior	*$277-$285m*
Adj. Operating Income Margin*	**~16.30%**
Prior	*16.00%-16.25%*
Adj. EPS*	**$4.22-$4.32**
Prior	*$4.15-$4.30*

SPX 2025 Targets

Revenue	$2.0B
Segment Income %	~20%
Adj. Operating Income %*	~16%
Adj. EPS*	$5.00+

*Adjusted results and consolidated segment income margin are non-GAAP financial measures. Reconciliations of guidance measures to US GAAP financial measures are not practicable and accordingly are not included in the Appendix of the presentation.

Modeling Considerations – Full Year 2023

SPX TECHNOLOGIES

Metric	Considerations
Corporate expense	$51.5-52.5m
Long-term incentive comp	$13.0-13.5m
Restructuring costs	$0
Interest cost	$25.0-25.5m
Other income/(expense), and Non-service pension benefit/(expense)	$3.5-4.0m
Tax rate	24.0%-24.5%
Capex	~$25m
Cash cost of pension + OPEB	$10-11m
Depreciation & Amortization	$63-64m
Share count	~46.7m
Currency effect	Topline sensitivity to USD-GBP rate

2023 Adjusted EPS Guidance - Key Drivers

SPX TECHNOLOGIES

- Favorable economic trends

$4.32

High Case

- Accelerated project sales
- Favorable heating season

$4.27

Base Case

Low Case

- Unfavorable heating season
- Delayed project-related sales

$4.22

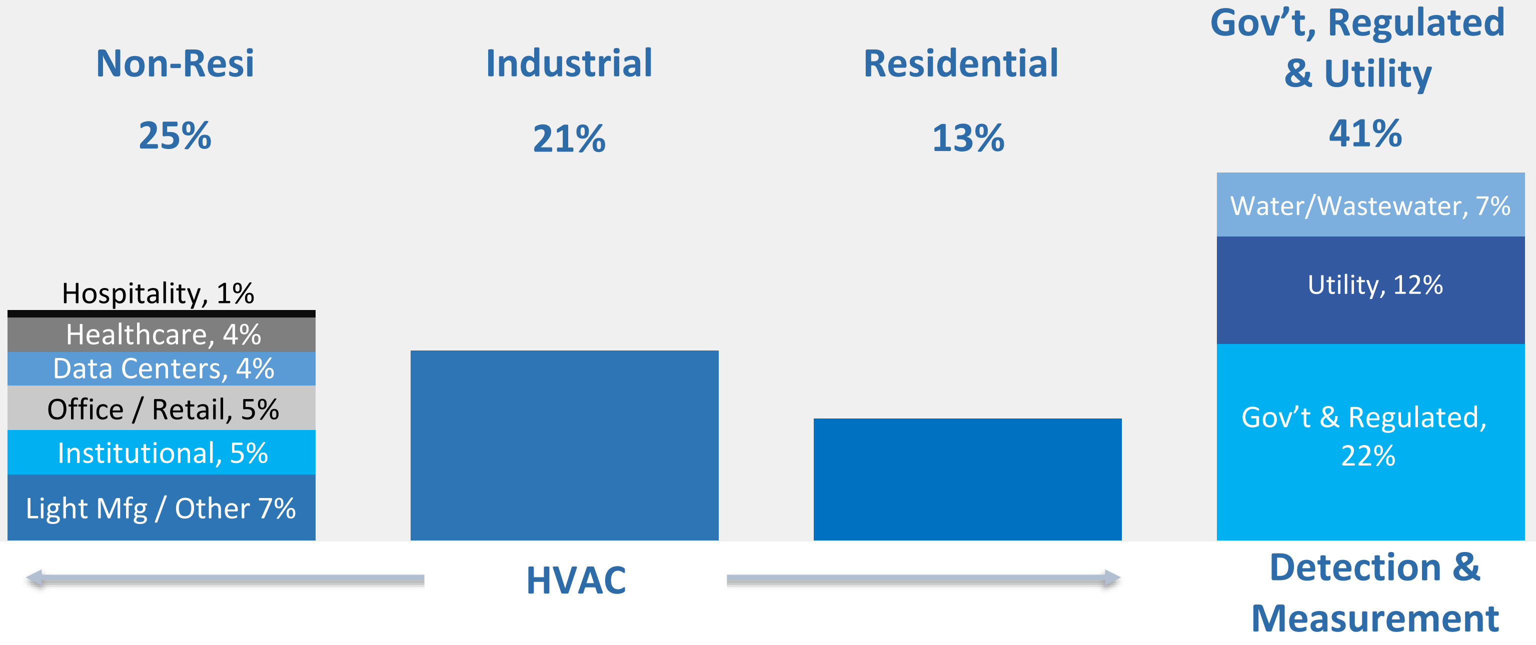
- Unfavorable economic trends

Note: Adjusted results are non-GAAP financial measures. Reconciliations of non-GAAP guidance measures to US GAAP financial measures are not practicable and accordingly are not included in this Appendix.

End Market Exposure

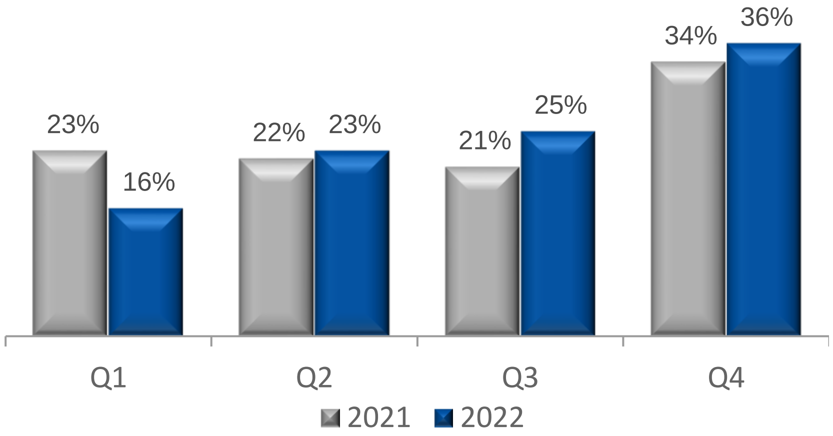
~$1.75 Billion*

(~2/3 Replacement Revenue)



* 2023 Midpoint revenue guidance. Breakdowns based on Management estimates

Segment Income Phasing



GAAP Reconciliation Results by Quarter

($ millions)

	2021 Q1	2021 Q2	2021 Q3	2021 Q4	2021 FY	2022 Q1	2022 Q2	2022 Q3	2022 Q4	2022 FY
Segment income	$ 47.0	$ 44.7	$ 41.6	$ 67.3	$ 200.6	$ 39.6	$ 56.1	$ 63.4	$ 90.5	$ 249.6
Corporate expense	(14.4)	(13.6)	(11.9)	(20.6)	(60.5)	(16.6)	(16.4)	(17.2)	(18.4)	(68.6)
Acquisition related and other costs	(0.7)	(0.9)	(3.2)	(0.3)	(5.1)	(0.1)	(0.9)	(0.1)	(0.8)	(1.9)
Long-term incentive compensation expense	(2.7)	(3.3)	(3.4)	(3.4)	(12.8)	(3.1)	(2.5)	(2.1)	(3.2)	(10.9)
Intangible amortization	(4.0)	(6.5)	(5.5)	(5.6)	(21.6)	(9.3)	(7.1)	(6.7)	(5.4)	(28.5)
Impairment of goodwill and intangible assets	-	-	(24.3)	(5.7)	(30.0)	-	-	-	(13.4)	(13.4)
Special charges, net	(0.2)	(0.6)	0.1	(0.3)	(1.0)	-	(0.1)	-	(0.3)	(0.4)
Other operating income (expense), net	-	(2.7)	24.3	(17.5)	4.1	0.9	(1.9)	-	(73.9)	(74.9)
Operating income (loss)	25.0	17.1	17.7	13.9	73.7	11.4	27.2	37.3	(24.9)	51.0
Other income (expense), net	7.4	6.4	3.8	(8.6)	9.0	6.5	(1.7)	(24.6)	4.6	(15.2)
Interest expense, net	(4.1)	(3.2)	(3.4)	(1.9)	(12.6)	(2.3)	(2.0)	(1.6)	(1.7)	(7.6)
Loss on amendment/refinancing of senior credit agreement	-	(0.2)	-	-	(0.2)	-	-	(1.1)	-	(1.1)
Income (loss) from continuing operations before income taxes	28.3	20.1	18.1	3.4	69.9	15.6	23.5	10.0	(22.0)	27.1
Income tax (provision) benefit	(5.3)	(2.4)	(4.2)	1.0	(10.9)	(2.6)	(4.4)	2.5	(2.8)	(7.3)
Income (loss) from continuing operations	23.0	17.7	13.9	4.4	59.0	13.0	19.1	12.5	(24.8)	19.8
Income (loss) from discontinued operations, net of tax	4.6	40.1	(35.3)	(3.7)	5.7	-	-	-	-	-
Income (loss) on disposition of discontinued operations, net of tax	(0.8)	4.1	351.7	5.7	360.7	(1.6)	(6.1)	(9.4)	(2.5)	(19.6)
Income (loss) from discontinued operations, net of tax	3.8	44.2	316.4	2.0	366.4	(1.6)	(6.1)	(9.4)	(2.5)	(19.6)
Net income (loss)	$ 26.8	$ 61.9	$ 330.3	$ 6.4	$ 425.4	$ 11.4	$ 13.0	$ 3.1	$ (27.3)	$ 0.2

GAAP Reconciliation Results by Quarter

SPX TECHNOLOGIES

($ millions)

	2022 Q1	2022 Q2	2022 Q3	2022 Q4	2022 FY	2023 Q1	2023 Q2	2023 Q3	2023 YTD
Consolidated Segment income*	$ 39.6	$ 56.1	$ 63.4	$ 90.5	$ 249.6	$ 74.4	$ 84.4	$ 91.6	$ 250.4
Corporate expense	(16.6)	(16.4)	(17.2)	(18.4)	(68.6)	(14.6)	(16.6)	(13.0)	(44.2)
Acquisition related and other costs	(0.1)	(0.9)	(0.1)	(0.8)	(1.9)	(0.6)	(1.5)	(2.9)	(5.0)
Long-term incentive compensation expense	(3.1)	(2.5)	(2.1)	(3.2)	(10.9)	(3.1)	(3.5)	(3.4)	(10.0)
Intangible amortization	(9.3)	(7.1)	(6.7)	(5.4)	(28.5)	(6.3)	(11.5)	(14.6)	(32.4)
Impairment of goodwill and intangible assets	-	-	-	(13.4)	(13.4)	-	-	-	-
Special charges, net	-	(0.1)	-	(0.3)	(0.4)	-	-	-	-
Other operating income (expense), net	0.9	(1.9)	-	(73.9)	(74.9)	-	-	-	-
Operating income (loss)	11.4	27.2	37.3	(24.9)	51.0	49.8	51.3	57.7	158.8
Other income (expense), net	6.5	(1.7)	(24.6)	4.6	(15.2)	2.5	-	(0.2)	2.3
Interest expense, net	(2.3)	(2.0)	(1.6)	(1.7)	(7.6)	(1.9)	(5.2)	(9.4)	(16.5)
Loss on amendment/refinancing of senior credit agreement	-	-	(1.1)	-	(1.1)	-	-	-	-
Income (loss) from continuing operations before income taxes	15.6	23.5	10.0	(22.0)	27.1	50.4	46.1	48.1	144.6
Income tax (provision) benefit	(2.6)	(4.4)	2.5	(2.8)	(7.3)	(11.3)	(7.8)	(12.4)	(31.5)
Income (loss) from continuing operations	13.0	19.1	12.5	(24.8)	19.8	39.1	38.3	35.7	113.1
Income (loss) from discontinued operations, net of tax	-	-	-	-	-	-	-	-	-
Income (loss) on disposition of discontinued operations, net of tax	(1.6)	(6.1)	(9.4)	(2.5)	(19.6)	3.7	(2.3)	(56.1)	(54.7)
Income (loss) from discontinued operations, net of tax	(1.6)	(6.1)	(9.4)	(2.5)	(19.6)	3.7	(2.3)	(56.1)	(54.7)
Net income (loss)	$ 11.4	$ 13.0	$ 3.1	$ (27.3)	$ 0.2	$ 42.8	$ 36.0	$ (20.4)	$ 58.4

*Consolidated Segment income margin for a period is calculated by dividing consolidated segment income for the period by revenue for the period.

Segment Results – 2021-2022

($ millions)

	HVAC		D&M	
	2021	2022	2021	2022
Revenue	752.1	913.8	467.4	547.1
Segment income	107.7	135.5	92.9	114.1
% of revenue	*14.3%*	*14.8%*	*19.9%*	*20.9%*
Depreciation	8.1	9.0	9.8	6.5
Adjusted EBITDA	115.8	144.5	102.7	120.6
% of revenue	*15.4%*	*15.8%*	*22.0%*	*22.0%*

Q3 2023 U.S. GAAP to Adjusted EPS Reconciliation

SPX TECHNOLOGIES

($ millions, except per share values)

	GAAP	Adjustments	Adjusted
Segment income	$ 91.6	$ —	$ 91.6
Corporate expense [1]	(13.0)	0.6	(12.4)
Acquisition-related costs [2]	(2.9)	2.9	—
Long-term incentive compensation expense	(3.4)	—	(3.4)
Amortization of intangible assets [3]	(14.6)	14.6	—
Operating income	57.7	18.1	75.8
Other income (expense), net [4]	(0.2)	1.2	1.0
Interest expense, net	(9.4)	—	(9.4)
Income from continuing operations before income taxes	48.1	19.3	67.4
Income tax provision [5]	(12.4)	(5.6)	(18.0)
Income from continuing operations	35.7	13.7	49.4
Diluted shares outstanding	46.751		46.751
Earnings per share from continuing operations	$ 0.76		$ 1.06

(1) Adjustment represents the removal of acquisition and strategic/transformation related expenses of $0.5 and a reclassification of transition services income of $0.1 from "Other income (expense), net."

(2) Adjustment represents the removal of (i) an inventory step-up charge of $2.5 related to the ASPEQ acquisition and (ii) integration costs of $0.4 within the HVAC reportable segment.

(3) Adjustment represents the removal of amortization expense associated with acquired intangible assets of $4.3 and $10.3 within the Detection & Measurement and HVAC reportable segments, respectively.

(4) Adjustment represents the removal of (i) non-service pension and postretirement charges of $1.2, (ii) the reclassification of income related to a transition services agreement of $0.1 to "Corporate expense," and (iii) the removal of a charge related to the Asbestos Portfolio Sale of $0.1.

(5) Adjustment primarily represents the tax impact of items (1) through (4) above.

Q3 2022 U.S. GAAP to Adjusted EPS Reconciliation

SPX TECHNOLOGIES

($ millions, except per share values)

	GAAP	Adjustments	Adjusted
Segment income	$ 63.4	$ —	$ 63.4
Corporate expense [1]	(17.2)	5.0	(12.2)
Acquisition-related costs [2]	(0.1)	0.1	—
Long-term incentive compensation expense [3]	(2.1)	(0.8)	(2.9)
Amortization of intangible assets [4]	(6.7)	6.7	—
Operating income	37.3	11.0	48.3
Other income (expense), net [5]	(24.6)	26.4	1.8
Interest expense, net	(1.6)	—	(1.6)
Loss on amendment/refinancing of senior credit agreement [6]	(1.1)	1.1	—
Income from continuing operations before income taxes	10.0	38.5	48.5
Income tax (provision) benefit [7]	2.5	(13.5)	(11.0)
Income from continuing operations	12.5	25.0	37.5
Diluted shares outstanding	46.132		46.132
Earnings per share from continuing operations	$ 0.27		$ 0.81

[1] Adjustment represents the removal of acquisition and strategic/transformation related expenses ($4.2), costs associated with our South Africa business that could not be allocated to discontinued operations for U.S. GAAP purposes ($0.2), as well as a reclassification of transition services income ($0.6) from "Other income (expense), net."

[2] Adjustment represents the removal of an inventory step-up charge related to the ITL acquisition of $0.1 within the Detection & Measurement reportable segment.

[3] Adjustment represents the removal of a benefit of $0.8 related to long-term incentive compensation forfeitures.

[4] Adjustment represents the removal of amortization expense associated with acquired intangible assets of $2.2 and $4.5 within the HVAC and Detection & Measurement reportable segments, respectively.

[5] Adjustment represents the removal of (i) asbestos-related charges ($16.5), (ii) a loss on an equity security associated with a fair value adjustment ($7.4), and (iii) pension "mark-to-market" losses and non-service pension and postretirement charges ($3.1), partially offset by (iv) the reclassification of income related to a transition services agreement ($0.6) to "Corporate expense."

[6] Adjustment represents the removal of a non-cash charge and certain expenses incurred in connection with an amendment to our senior credit agreement.

[7] Adjustment represents the tax impact of items (1) through (6) above and removal of certain non-recurring income tax benefits.

U.S. GAAP to Adjusted Operating Income Reconciliation

SPX TECHNOLOGIES

($ millions)

	Three months ended		Nine months ended	
	September 30, 2023	October 1, 2022	September 30, 2023	October 1, 2022
Operating income	$ 57.7	$ 37.3	$ 158.8	$ 75.9
Include - TSA Income [1]	0.1	0.6	0.3	2.4
Exclude:				
Acquisition-related and other costs [2]	(3.4)	(3.7)	(12.0)	(13.2)
Other operating expense, net [3]	—	—	—	(1.0)
Amortization expense [4]	(14.6)	(6.7)	(32.4)	(23.1)
Adjusted operating income	$ 75.8	$ 48.3	$ 203.5	$ 115.6
as a percent of revenues	16.9 %	13.0 %	16.0 %	11.2 %

[1] Represents transition services income related to the Asbestos Portfolio Sale for the three and nine months ended September 30, 2023 and the Transformer Solutions disposition for the three and nine months ended October 1, 2022. Amounts recorded in non-operating income for U.S. GAAP purposes. The Asbestos Portfolio Sale and Transformer Solutions disposition are described in the Company's most recent Form 10-K.

[2] For the three and nine months ended September 30, 2023, represents (i) acquisition and strategic/transformation related costs of $0.5 and $7.0, respectively, (ii) certain integration costs of $0.4 and $1.4, respectively, and (iii) inventory step-up charges of $2.5 and $3.6, respectively, related to the ASPEQ acquisition. For the three and nine months ended October 1, 2022, represents (i) acquisition and strategic/transformation related costs of $4.2 and $12.3, respectively, (ii) costs associated with our South Africa business that could not be allocated to discontinued operations for U.S. GAAP purposes of $0.2 and $0.6, respectively, (iii) inventory step-up charges of $0.1 and $1.1, respectively, related to the ITL acquisition, and (iv) a benefit of $0.8 related to forfeitures of long-term incentive compensation.

[3] For the nine months ended October 1, 2022, represents asbestos-related charges of $2.3, partially offset by a gain of $1.3 related to the revision of a liability associated with contingent consideration on a recent acquisition.

[4] Represents amortization expense associated with acquired intangible assets.

Adjusted SPX 2021 Results by Quarter

SPX TECHNOLOGIES

($ millions)

	Q1	Q2	Q3	Q4	2021
HVAC segment income	$ 23.0	$ 26.6	$ 23.6	$ 34.5	$ 107.7
Detection & Measurement segment income	24.0	18.1	18.0	32.8	92.9
Consolidated segment income	$ 47.0	$ 44.7	$ 41.6	$ 67.3	$ 200.6
Operating income from continuing operations	$ 25.0	$ 17.1	$ 17.7	$ 13.9	$ 73.7
Exclude: "Other" operating adjustments[1]	5.6	11.6	9.7	34.5	61.4
Adjusted operating income	$ 30.6	$ 28.7	$ 27.4	$ 48.4	$ 135.1
Net income from continuing operations	$ 23.0	$ 17.7	$ 13.9	$ 4.4	$ 59.0
Exclude: "Other" income adjustments[2]	(0.2)	6.1	6.8	36.5	49.2
Adjusted net income	$ 22.8	$ 23.8	$ 20.7	$ 40.9	$ 108.2
Adjusted EPS	$0.49	$0.51	$0.44	$0.88	$2.33

[1] Excludes amortization expense associated with acquired intangible assets, acquisition-related costs (including inventory step-up charges), asset impairment charges, costs associated with our Transformers Solutions and South Africa businesses that could not be allocated to discontinued operations for U.S. GAAP purposes, revisions of liabilities associated with contingent consideration on acquisitions, and charges resulting from changes in estimates associated with asbestos product liability matters. In addition, includes a reclassification of transition services income from “Other non-operating income/expense”.

[2] Excludes items noted above, gains on an equity security associated with a fair value adjustments, non-service pension items, and the tax impacts of these items, as well as certain discrete tax items.

Q2 2023 Debt Reconciliation

($ millions)

	Q2 2023
Short-term debt	$ 132.0
Current maturities of long-term debt	10.5
Long-term debt	533.1
Gross debt	675.6
plus: adjustment associated with credit agreement[1]	(0.1)
Adjusted gross debt	675.5
less: cash and equivalents	(94.8)
Adjusted net debt	$ 580.7

(1) Includes unamortized debt issuance costs associated with term loan of $1.9 and excludes purchase card debt of $2.0.

Note: Adjusted net debt as defined by SPX Technologies' current credit facility agreement.

Q3 2023 Debt Reconciliation

SPX TECHNOLOGIES

($ millions)

	Q3 2023
Short-term debt	$ 130.1
Current maturities of long-term debt	14.0
Long-term debt	529.8
Gross debt	673.9
Plus: adjustment associated with credit agreement(1)	-
Adjusted gross debt	673.9
Less: cash and equivalents	(100.9)
Adjusted net debt	$ 573.0

(1) Includes unamortized debt issuance costs associated with term loan of $1.8 and excludes purchase card debt of $1.8.

Note: Adjusted net debt as defined by SPX Technologies' current credit facility agreement.

Adjusted EBITDA* Reconciliation

SPX TECHNOLOGIES

($ millions)

	2022	2023				
	Q4	Q1	Q2	Q3	YTD	LTM**
Net income (loss)	$ (27.3)	$ 42.8	$ 36.0	$ (20.4)	$ 58.4	$ 31.1
Income tax provision	2.8	11.3	7.8	12.4	31.5	34.3
Interest expense	2.0	2.4	5.4	10.2	18.0	20.0
Income (loss) before interest and taxes	(22.5)	56.5	49.2	2.2	107.9	85.4
Depreciation and amortization	9.5	10.7	16.0	19.7	46.4	55.9
EBITDA	(13.0)	67.2	65.2	21.9	154.3	141.3
Adjustments:						
Income (loss) from discontinued operations, net of tax	2.5	(3.7)	2.3	56.1	54.7	57.2
Impairments & other organizational costs	13.4	-	-	-	-	13.4
Non-cash compensation	4.9	6.4	5.5	5.7	17.6	22.5
Pension adjustments	(8.3)	0.2	0.2	0.2	0.6	(7.7)
Extraordinary non-recurring, non-cash charges (gains), net	0.3	(3.6)	1.1	2.5	-	0.3
Extraordinary non-recurring cash charges, net	73.9	-	-	-	-	73.9
Material acquisition / disposition related fees, costs, or expenses, net	0.8	2.0	5.0	0.2	7.2	8.0
Pro forma effect of acquisitions and divestitures, and other	11.8	12.6	5.4	-	18.0	29.8
Adjusted EBITDA	$ 86.3	$ 81.1	$ 84.7	$ 86.6	$ 252.4	$ 338.7

*Adjusted EBITDA includes the pro-forma impact of acquisitions closed during the last 12 months.
Note: Adjusted consolidated EBITDA as defined by SPX Technologies' current credit facility agreement.
**Amounts for the last 12 months are derived by adding, for each respective item, the amounts presented for "2022 Q4" plus "2023 Q1" plus "2023 Q2" and "2023 Q3".

Q3 2023 Adjusted Free Cash Flow Reconciliation

($ millions)

	Q3 2023
Operating cash flow from continuing operations	$ 45.4
Capital expenditures	(7.8)
Free cash flow from continuing operations	37.6
Adjustments*	1.0
Adjusted free cash flow from continuing operations	$ 38.6

*Adjustments represent the removal of acquisition and strategic/transformation related expenses of $0.5, integration costs of $0.4 within the HVAC reportable segment, and costs related to the Asbestos Portfolio Sale of $0.1.