



INFRASTRUCTURE X PROCESS SOLUTIONS X DIAGNOSTIC SYSTEMS



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- This presentation includes non-GAAP financial measures. A copy of this presentation, including a reconciliation of the non-GAAP financial measures with the most comparable measures calculated and presented in accordance with GAAP, is available on our website at www.spx.com.
- Unless otherwise indicated, amounts in this presentation relate to continuing operations.



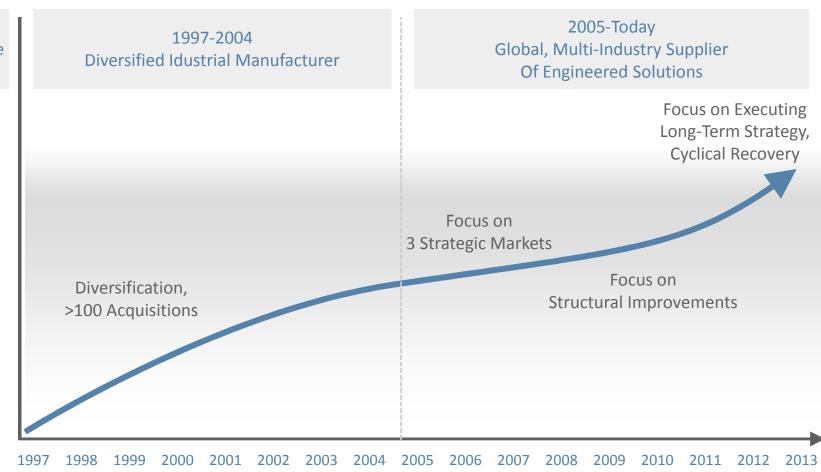
Introductory Comments

INFRASTRUCTURE X PROCESS SOLUTIONS X DIAGNOSTIC SYSTEMS

SPX Transformation







Note: Arrow is for illustration purposes only

SPX Has Undergone a Significant Transformation and Continues to Focus on Executing its Long-Term Strategy

Key End Market Drivers



Power & Energy

Electricity Demand

Retrofit and Refurbishment of Aged Infrastructure

Emerging Markets
Investment in new capacity

<u>Alternative Energy</u> Investment

Regulatory Influences

Power & Energy

Infrastructure

Food & Beverage

Customer Globalization,
Emerging Markets

Sustainability & Environmental Considerations

Product Safety

Product <u>Innovation</u>:
Nutrition & Taste

Vechicle Service

New Vehicle Platforms

Increasing <u>Electronic</u> Complexity of Vehicles

<u>Environmental</u> & Regulatory Influences

OEM Globalization



Process Solutions



Diagnostic Systems

A Rising World Population and Emerging Middle Class

Directly Impact the Need for More Electricity, Processed Foods & Transportation

Strategic Overview



Growth Initiatives

Develop

Innovative Solutions

Expand <u>Customer</u> Relevance

Broaden <u>Geographic</u>
Presence

Localize Content
with Global Expertise

Power & Energy

Infrastructure





Process Solutions

Internal Focus

Continue <u>LEAN</u>
Journey

Migrate to Shared Services

Promoting **SPX** Brand

<u>One</u>

Global Operating System



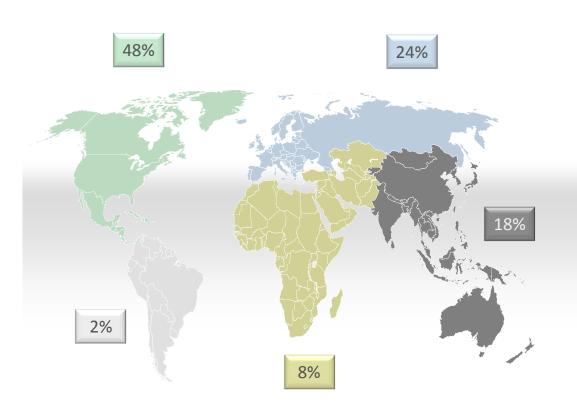
Diagnostic Systems

Focused on Executing Long-Term Strategy;
Attractive Acquisition Opportunities in 3 Strategic Markets

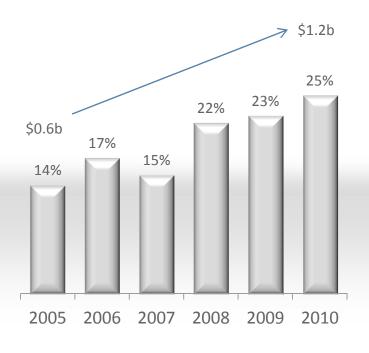
Revenue by Region



2010 Revenue % by Geography



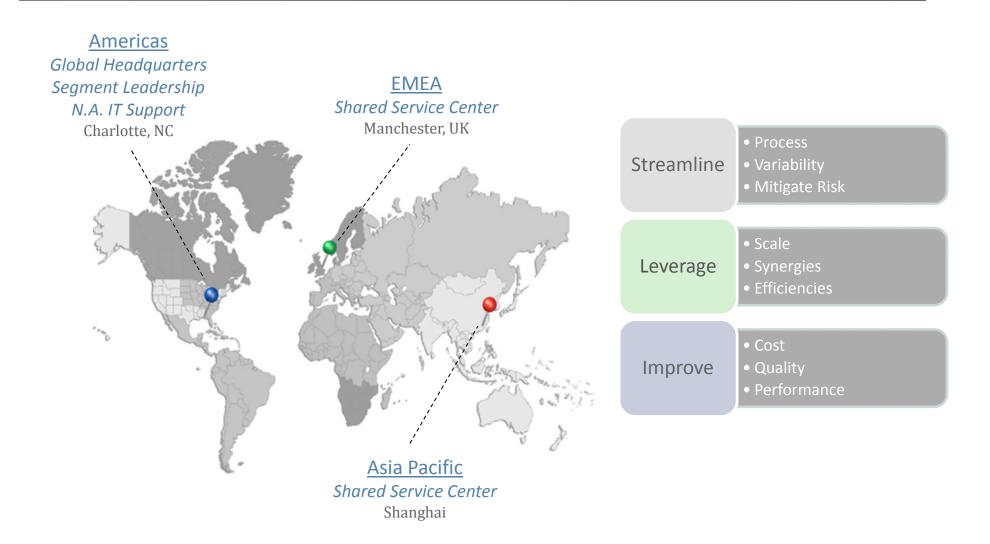
Emerging Market Revenue % of Total Reported Revenue



Globalization has Improved Growth Prospects; Emerging Markets have Provided Growth Opportunities

Global Business Systems & Services





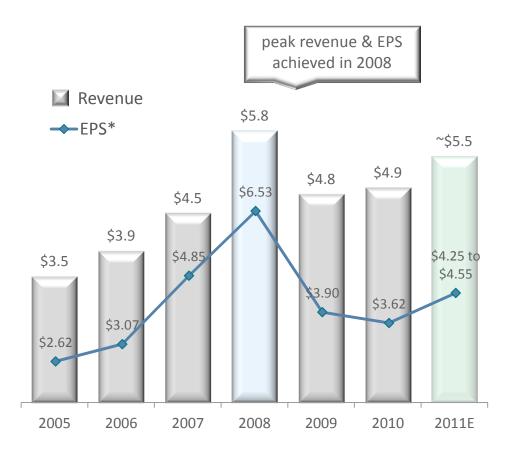
Migrating to Regional Shared Service Centers

Driving Standardization, Efficiency and Reduced Costs Over Time

Financial Performance



(\$ billions; except per share data)



Actions Since Late 2008

- Structural improvements:
 - □ >\$100m of restructuring actions
 - □ Reduced tax rate 300 points
 - □ Reduced debt & interest expense
 - Repurchased ~12% of outstanding shares
- Completed acquisitions:
 - □ +\$300m revenue

We Believe Transformation, Strategic Focus and Recent Actions
Have Improved SPX's Future Earnings Potential

^{*2005-2010} EPS is as adjusted and as reported at the time, 2011E as of 5/4/2011; see appendix for non-GAAP reconciliations



Medium Term Growth Drivers

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Medium Term Growth Drivers



- Cyclical recovery, particularly in power-related businesses
- Expansion in large power transformers
- Expansion in food & beverage systems
- Robust OEM new vehicle launch forecast
- Margin expansion across all four segments
- Strategic acquisitions
- Innovation focus

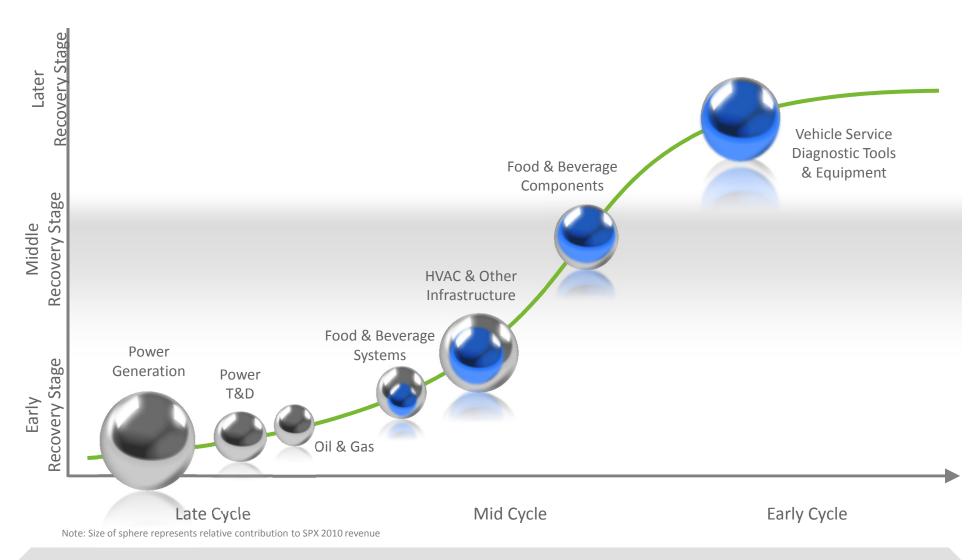


Targeting 5% Organic Revenue CAGR From 2011 to 2014

And 200+ Points of Cumulative Segment Income Margin Expansion

Cyclical Analysis of Primary End Markets



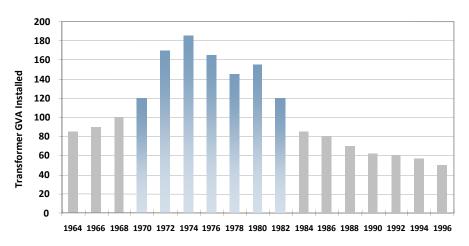


Cyclical Recovery Underway; 2/3rds of SPX Business is Mid-Late Cycle

U.S. Power Transformer Market



Base Giga-Voltage Ampere (GVA) per Year Additions





• Electricity demand:

- Load growth on the grid
- Increased industrial utilization
- New housing starts

Aging infrastructure:

- Average age of power transformers is between 30 and 40 years ⁽¹⁾
- Regulation:
 - Energy Policy Act of 2005
 - Electric Reliability Organization (2007)

Fundamental Long-Term Demand Drivers are Positive

⁽¹⁾ Management estimates

North American Transformer Market



(\$ billions)

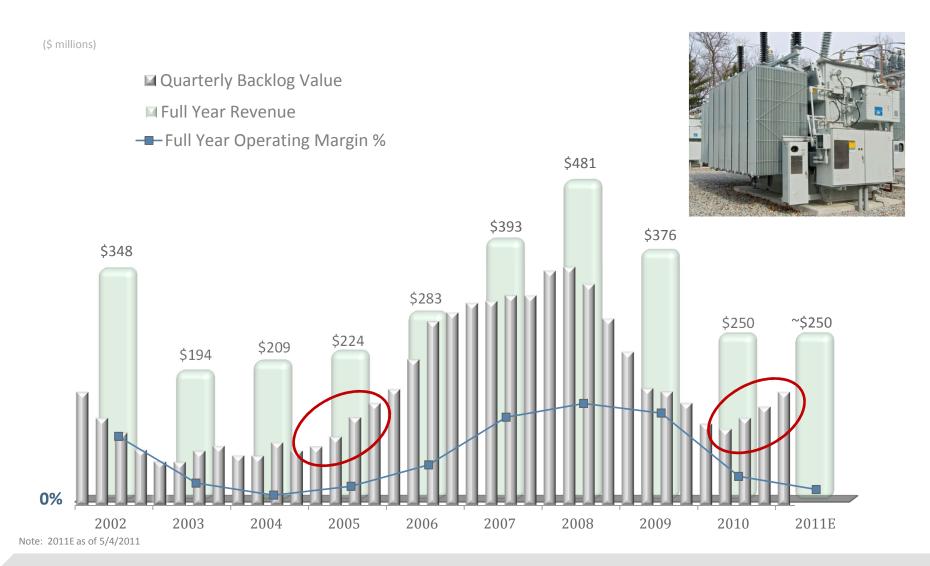


Source: Frost & Sullivan2009 World Power Transformer Market; Market Overview, Section 3-9, Chart 3.6

The North American Power Transformer Market is Projected to Grow at a CAGR of ~7% Between 2011 and 2015

Historical Financial Results for SPX Transformer Business





Cyclical Recovery Underway;
Historically, Volume and Price Have Been Highly Correlated

Large Power Expansion



- 140k square foot (~50%) expansion of power transformer facility in Waukesha, WI
- Estimated total investment: ~\$70m
 - Government subsidies: \$25m
 - □ Estimated net investment: ~\$45m
- Construction underway:
 - On schedule to being shipping units in 2012
- Awarded <u>7 large transformer orders</u> to be manufactured in the expanded facility



Power Plant Offerings







Power Generation Plant



Natural Gas Nuclear Coal-Fired Solar Geothermal

Wet & Dry **Cooling Systems** Stationary Heat **Exchangers**

Rotating Heat Exchangers

Polution Control Systems

Process Solutions

Large Power **Transformers**

Thermal Equipment & Services Segment

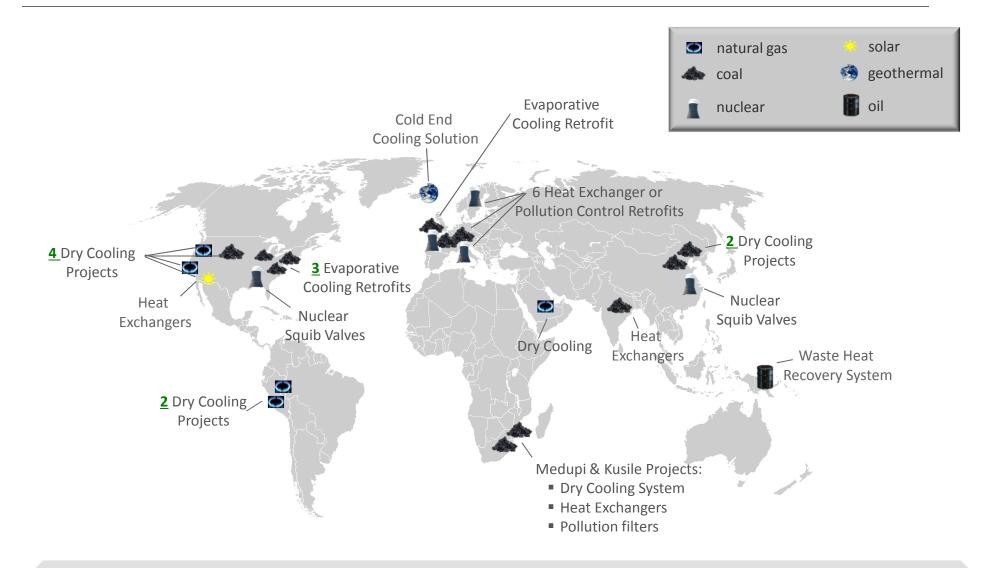
Segment

Flow Technology Industrial Products & Services Segment

SPX is a Leading Global Supplier of Engineered Products and Solutions that are Critical to the Thermal Performance and Safety of Many Types of Power Plants

Power Projects >\$15m in Q1 Ending Backlog



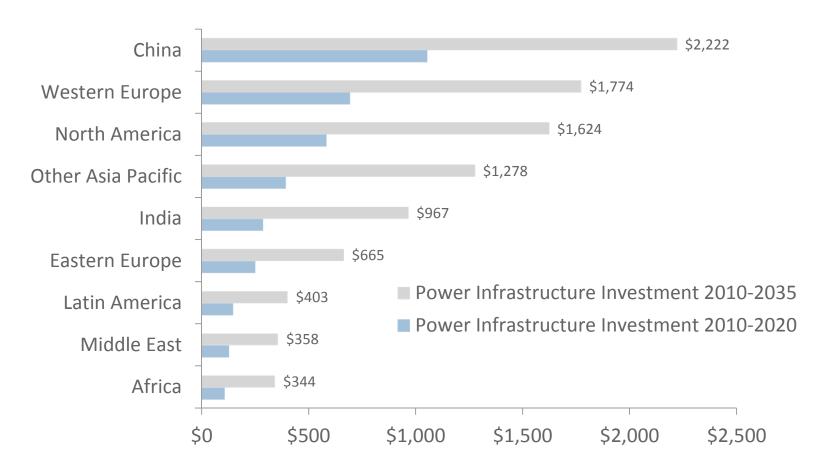


Orders in Backlog Illustrate Global Capabilities and Diverse Power Generation Offerings

Power Generation Infrastructure Investment Needs



(\$ billions)



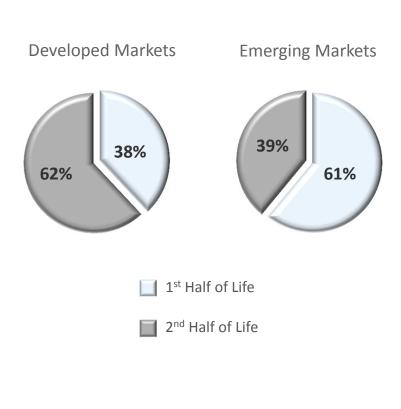
Source: WEO 2010 Copyright OECD/IEA, 2010; Table 7.2, page 228, as modified by SPX Corporation

~\$10 Trillion of Total Estimated Investment; ~68% of Investment Expected in China, Europe, North America and India

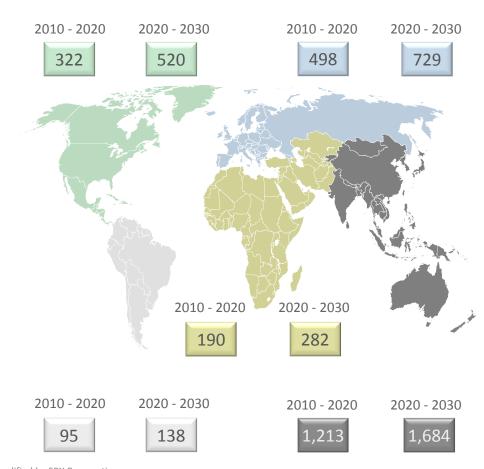
Power Plant Age and New Capacity Projections



Power Plant Age in 2008



Projected Power Generation Additions (GW)

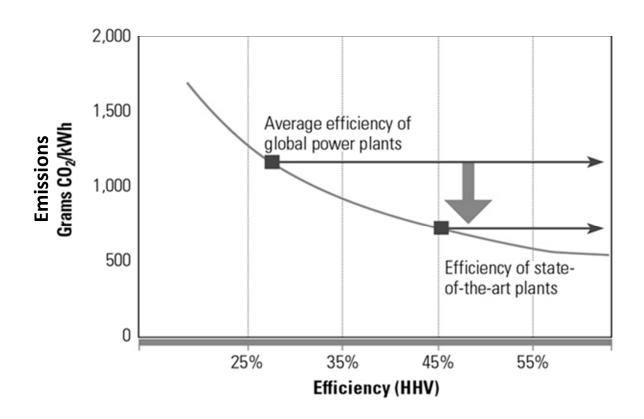


Source: WEO 2010 Copyright OECD/IEA, 2010; Figure 7.9, page 227 and Table 7.2, page 228, as modified by SPX Corporation

Worldwide, ~1,000 GW of Power Generation Capacity is Over 30 Years of Age; 2,318 GW of Capacity Additions is Projected in the Current Decade



The Efficiency-Emissions Connection

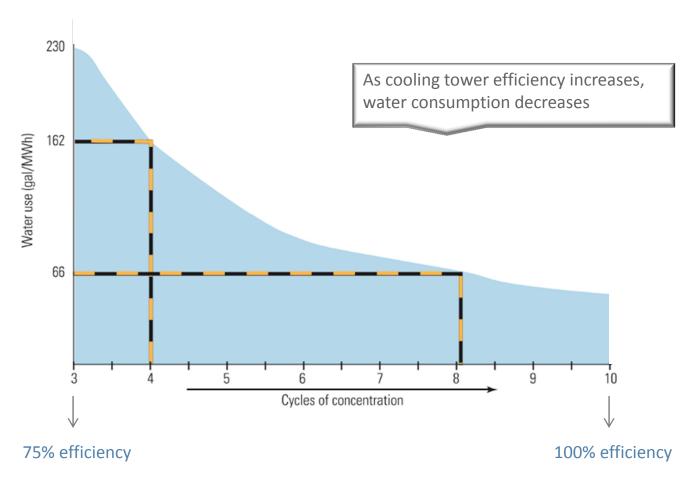


Source: IEA "Focus on Clean Coal" 2006

A 1% Increase in Efficiency is Equal to a 2% to 3% Reduction in Emissions

Cooling System Efficiency





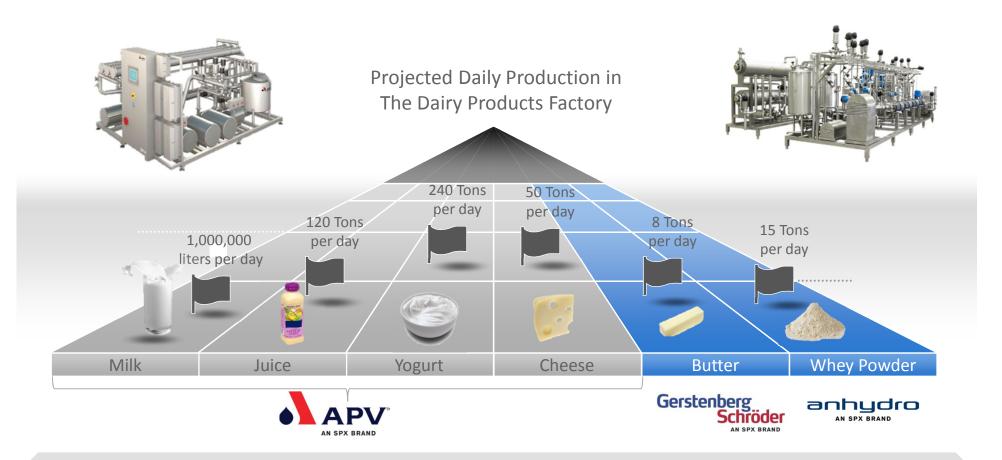
Source: IEA "Focus on Clean Coal" 2006

Retrofitting Aged Cooling Systems can Result in Efficiency Gains and Reduced Water Consumption

Dairy Products Factory Project



SPX Awarded >\$15m Contract to Design, Manufacture and Install
Process Solutions For a New Dairy Products Factory in Turkey



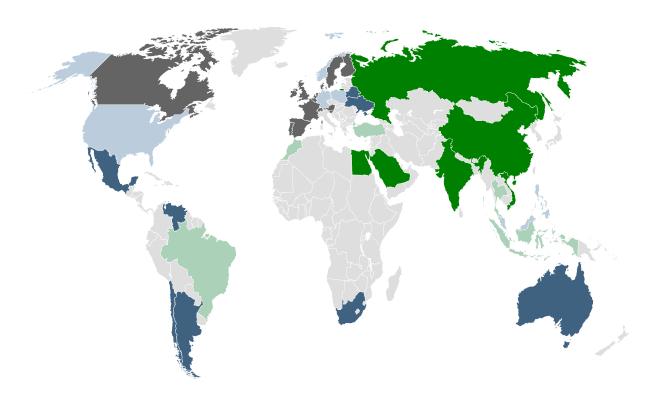
Acquisitions Have Expanded SPX's Capabilities as a Supplier of Dairy, Food & Beverage Process Solutions

Forecasted Growth Rates of Ultra High Temperature (UHT) Milk



2010 to 2015 CAGR

- 5.5% to 11%
- 3.5% to 5.4%
- 2.1% to 3.4%
- 0.0% to 2.0%
- -0.1% to -5.0%
- data not available



Source: Euromonitor International; Retail Value, US\$, Fixed 2010 Ex. Rates

Vehicle Service Solutions





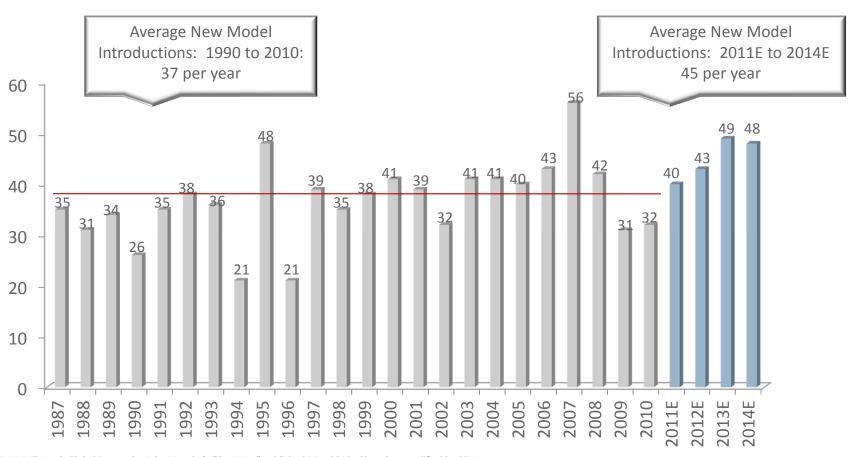
OEM Dealerships

SPX Is a Leading Global Supplier of Specialized Service Solutions for Vehicle Maintenance

New Vehicle Model Launch Forecast



New Model Launches



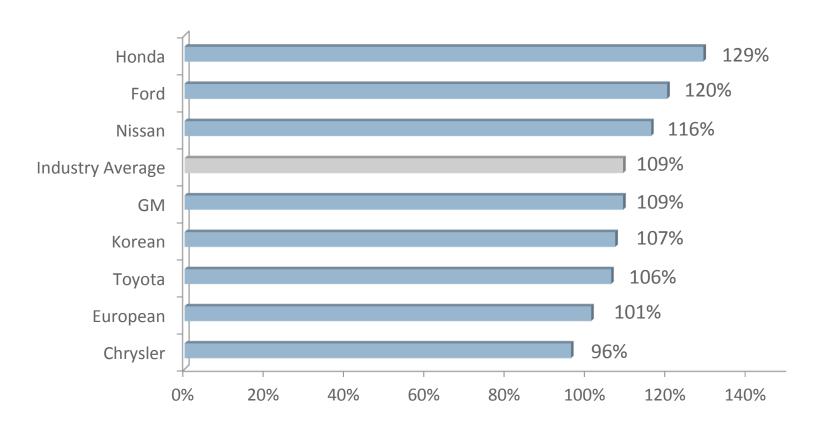
Source: BofA Merrill Lynch Global Research; John Murphy's "Car Wars" published May 2010; Chart 3 as modified by SPX

New Vehicle Platforms Drive Need for New Tools, Diagnostic Software, Technician Procedures and Training

Expected Replacement Rates for Select OEMs



Cumulative Replacement Rates % of 2009 CY Volume Replaced in Model Year 2011E – 2014E



Source: BofA Merrill Lynch Global Research; John Murphy's "Car Wars" published May 2010; Chart 9 as modified by SPX

By 2014, Most Global OEMs are Expected to Replace Their 2009 Volume With New Model Launches



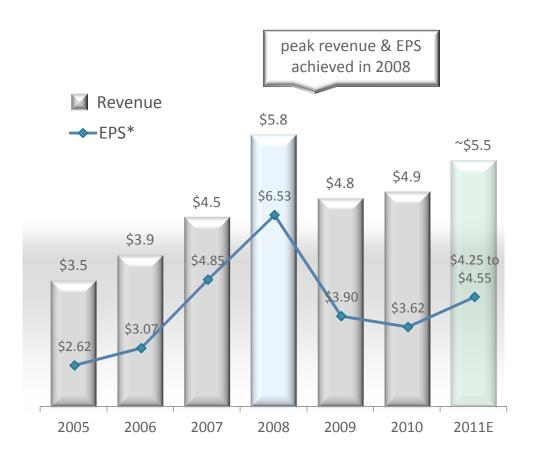
Executive Summary

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Executive Summary



(\$ billions; except per share data)



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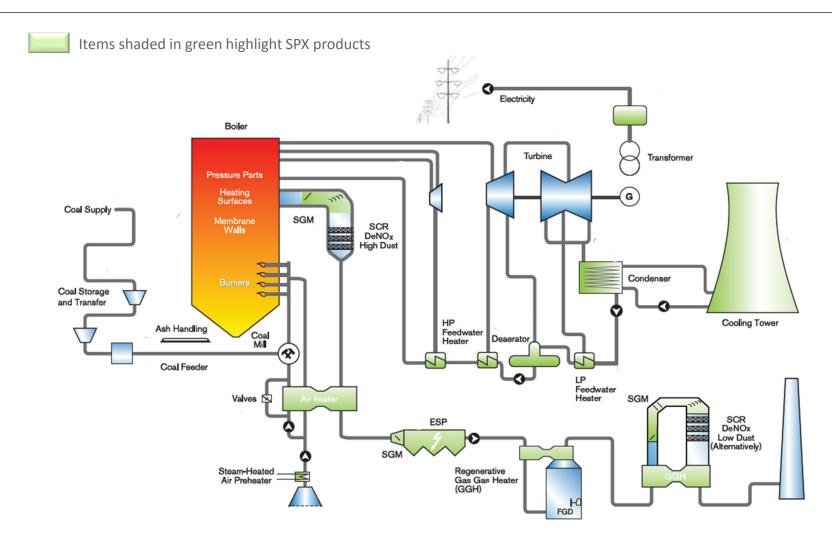


Questions

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Coal-Fired Power Generation



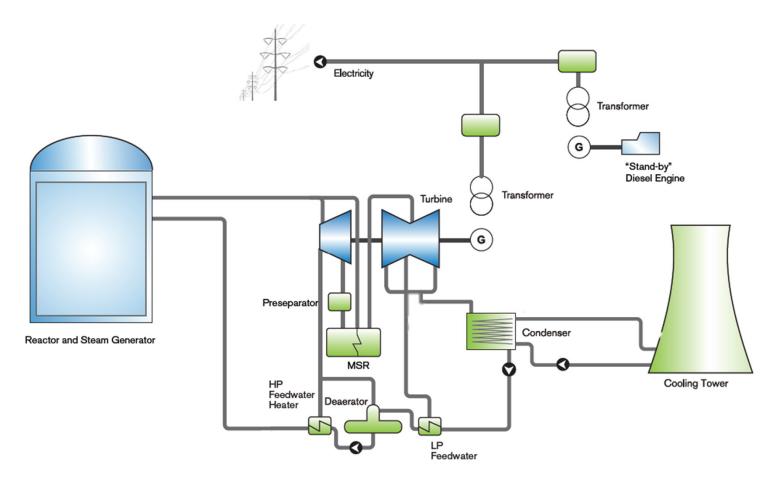


SPX Supplies Critical Heat Exchange Technology to the Steam Turbine Island of a Coal-Fired Power Plant

Nuclear Power Generation



Items shaded in green highlight SPX products

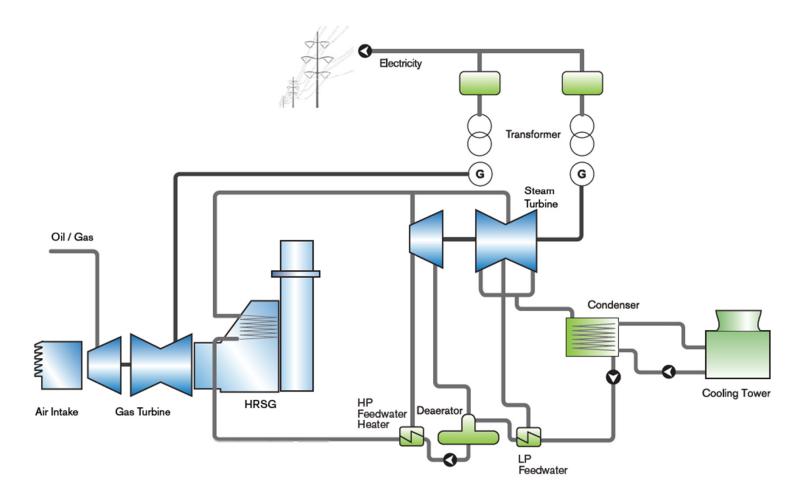


SPX Supplies Critical Heat Exchange Technology to the Steam Turbine Island of a Nuclear Power Plant

Combined Cycle Power Generation



Items shaded in green highlight SPX products

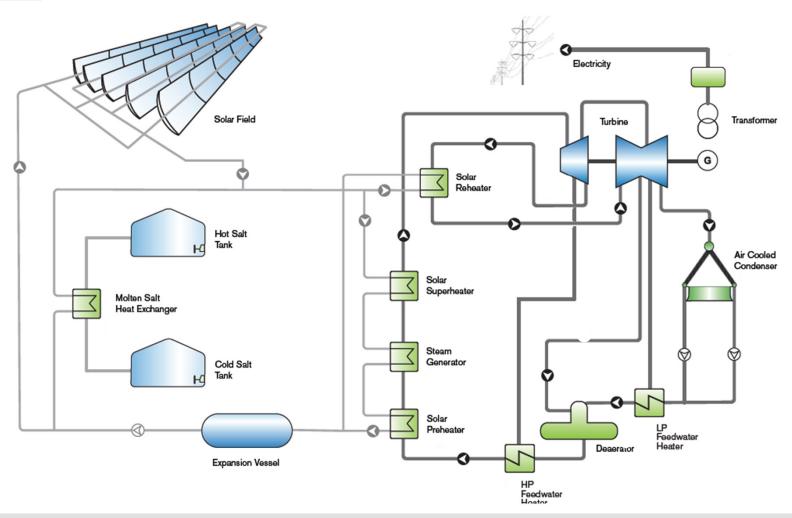


SPX Supplies Critical Heat Exchange Technology to the Steam Turbine Island of a Combined Cycle Power Plant

Solar Power Generation



Items shaded in green highlight SPX products



SPX Supplies Critical Heat Exchange Technology to the Steam Turbine Island of a Nuclear Power Plant



Non-GAAP Reconciliations

INFRASTRUCTURE X PROCESS SOLUTIONS X DIAGNOSTIC SYSTEMS

2006 to 2010 Adjusted EPS



	2006		e d	2007	2008	2009		2010	
GAAP EPS from continuing operations	\$	3.74	\$	5.33	\$ 4.68	\$	0.95	\$	3.86
refinancing charges		-		-	-		-		0.33
asset impairments		-		0.05	2.21		3.40		-
tax benefits		(0.85)		(0.59)	(0.47)		(0.43)		(0.57)
legal matters		0.27		0.06	0.11		-		-
other		(80.0)		-	-		-		-
Adjusted EPS from continuing operations	\$	3.07	\$	4.85	\$ 6.53	\$	3.92	\$	3.62