

# SPX Technologies

## Q4 2023

### Earnings Presentation

February 22, 2024



- Certain statements contained in this presentation that are not historical facts, including any statements as to future market conditions, results of operations, products introductions, and financial projections, are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to safe harbor created thereby. These forward-looking statements are subject to risks, uncertainties, and other factors which could cause actual results to differ materially from future express or implied results. Although SPX Technologies believes that the expectations reflected in its forward-looking statements are reasonable, it can give no assurance that such expectations will prove to be correct. Forward-looking statements are based on the company's existing operations and complement of businesses, which are subject to change.
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- Statements in this presentation are only as of the time made, and SPX Technologies disclaims any responsibility to update or revise such statements except as required by law.
- This presentation includes non-GAAP financial measures. Reconciliations of historical non-GAAP financial measures with the most comparable measures calculated and presented in accordance with GAAP are available in the appendix to this presentation. We believe that these non-GAAP measures are useful to investors in evaluating our operating performance and our management of business from period to period.

# Introductory Comments

## Gene Lowe

- ❑ Strong close to 2023
  - ✓ 50% Adjusted EBITDA\* growth y/y
  - ✓ Solid performance from acquisitions
  
- ❑ Ingénia further builds attractive EAM position
  - ✓ Preferred applications in key growth markets
  - ✓ Flexible, rapid design and automated production
  
- ❑ Introducing 2024 Guidance
  - ✓ ~25% Adjusted EBITDA\* growth y/y
  - ✓ Adjusted EPS\* growth of ~16% at midpoint

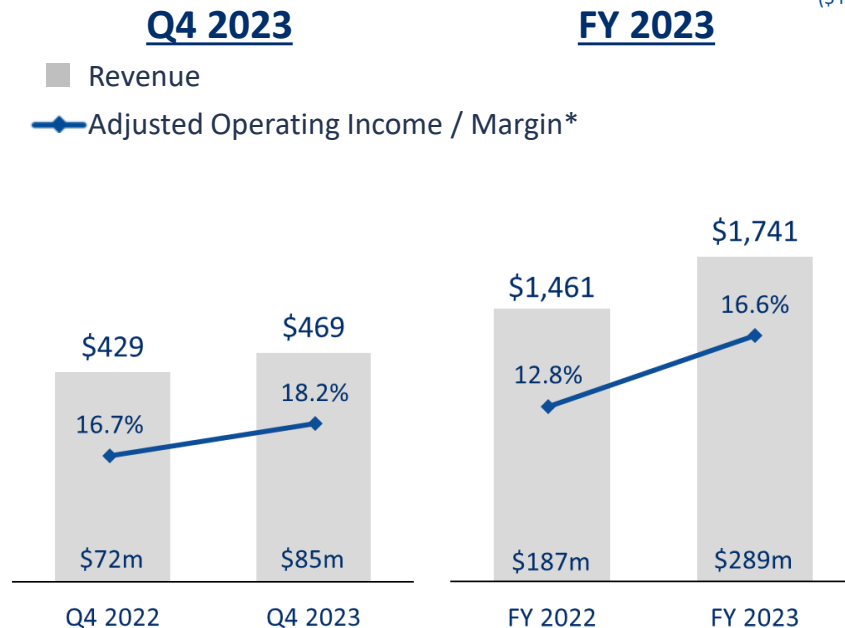
**Strong Execution on Value Creation Roadmap**

\*Adjusted EPS and Adjusted EBITDA are non-GAAP financial measures. Reconciliations from US GAAP financial measures are available in the Appendix of the presentation. Adjusted EBITDA as presented differs from the similarly titled measure calculated under the company's credit agreement, which was included in prior-period presentations. Reconciliations of non-GAAP guidance measures to US GAAP financial measures are not practicable and accordingly are not included in the Appendix of the presentation.

# Q4 2023 Results Summary

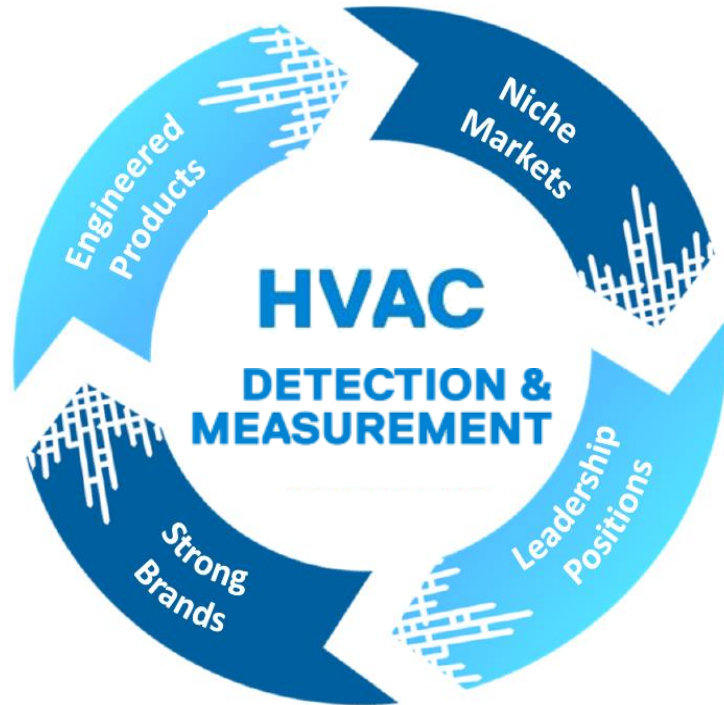
(\$ millions)

- Revenue growth of 9.3%
  - ✓ Growth driven by acquisitions in HVAC
- Strong margin performance
  - ✓ 18.7% growth in Adj. Operating Income\*
  - ✓ 150 bps of margin\* expansion



Solid Demand Trends and Strong Operational Performance

\*Adjusted results are non-GAAP financial measures. Reconciliations from US GAAP financial measures are available in the Appendix of the presentation.



## Organic Growth

- New products
- Channel expansion
- Adjacent markets

## Inorganic Growth

- Strategic platform focus
- Significant capital to deploy
- Large target pipeline

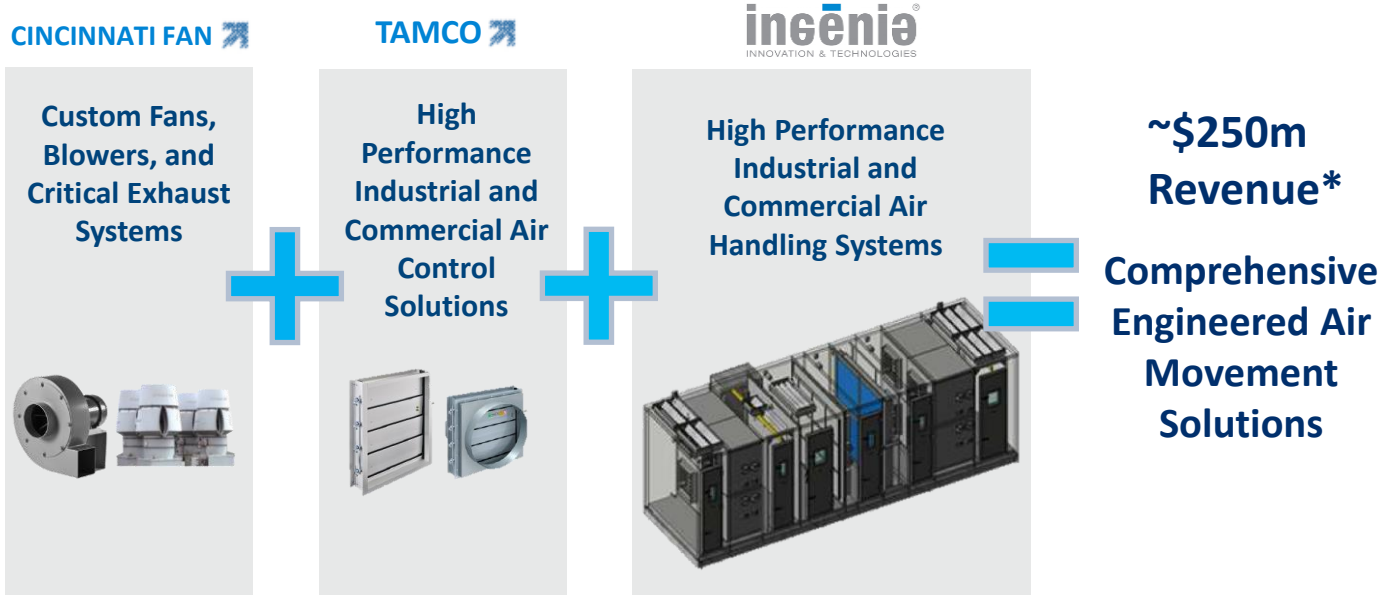
## SPX Business System

- Digital initiatives
- Continuous Improvement
- Sustainability

## Culture & Values

- Integrity
- Results/accountability
- Diversity & Inclusion
- Employee development

# Building Strategic Platforms – Cooling EAM



Extending Positioning in Attractive Engineered Air Movement Space

\*Estimated annualized run-rate revenue in 2024.

# Q4 Financial Review

Mark Carano



# Adjusted Earnings Per Share



	<u>Q4 2022</u>	<u>Q4 2023</u>	<u>FY 2022</u>	<u>FY 2023</u>
<b>GAAP EPS from continuing operations</b>	<b>(\$0.55)</b>	<b>\$0.67</b>	<b>\$0.43</b>	<b>\$3.10</b>
Amortization	\$0.09	\$0.18	\$0.46	\$0.71
Acquisition-related	\$0.02	\$0.02	\$0.06	\$0.21
Asbestos-related	\$1.65	-	\$2.03	-
Non-service pension & other*	(\$0.04)	\$0.38	\$0.12	\$0.29
<b>Adj EPS from continuing operations</b>	<b>\$1.17</b>	<b>\$1.25</b>	<b>\$3.10</b>	<b>\$4.31</b>

**Q4 2023 Adjusted EPS of \$1.25**

Note: Adjusted results are non-GAAP financial measures. Reconciliations from US GAAP financial measures are available in the Appendix of the presentation.

\*Primarily includes (i) the impact of non-cash mark-to-market pension and postretirement adjustments, (ii) costs associated with the reorganization of SPX Technologies' legal structure, (iii) the after-tax impact of a legal settlement, and (iv) certain discrete tax items that are considered non-recurring, among other items.

# Q4 2023 Results

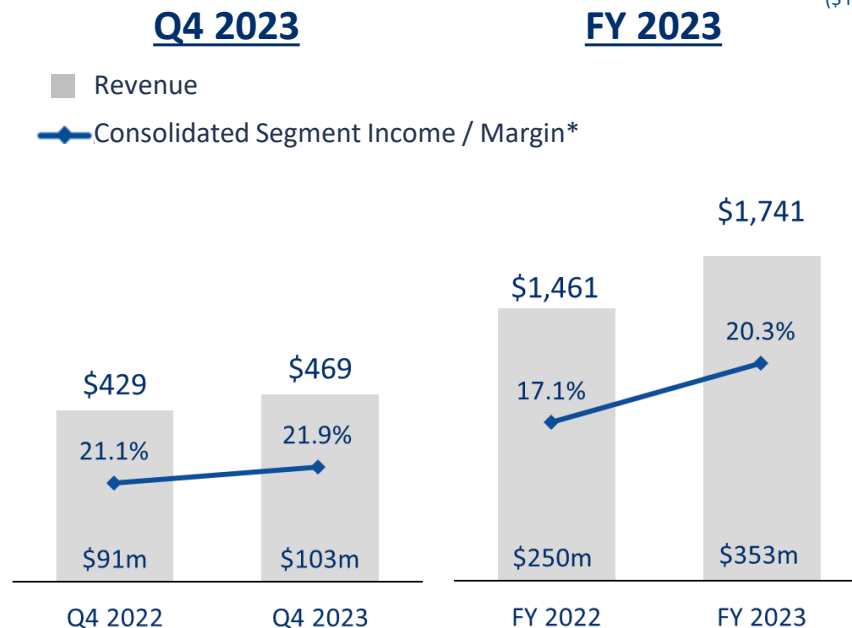
## Q4 Revenue:

- ❑ 9.3% year-over-year increase:
  - ✓ **-1.4% organic** decline due primarily to lower Heating volumes
  - ✓ **10.0% acquisition** impact (TAMCO & ASPEQ)
  - ✓ **0.7% currency** impact

## Q4 Consolidated Segment Income\* and Margin\*:

- ❑ \$12.3m increase in Consolidated Segment Income\* driven by HVAC
- ❑ 80 bps increase in margin\* driven by HVAC

(\$ millions)



Continued Strength in HVAC

\*Consolidated segment income and margin as shown above are non-GAAP financial measures, and represent the summation of our HVAC and D&M segments. Reconciliations from US GAAP financial measures are available in the Appendix of the presentation.

# HVAC Q4 2023 Results

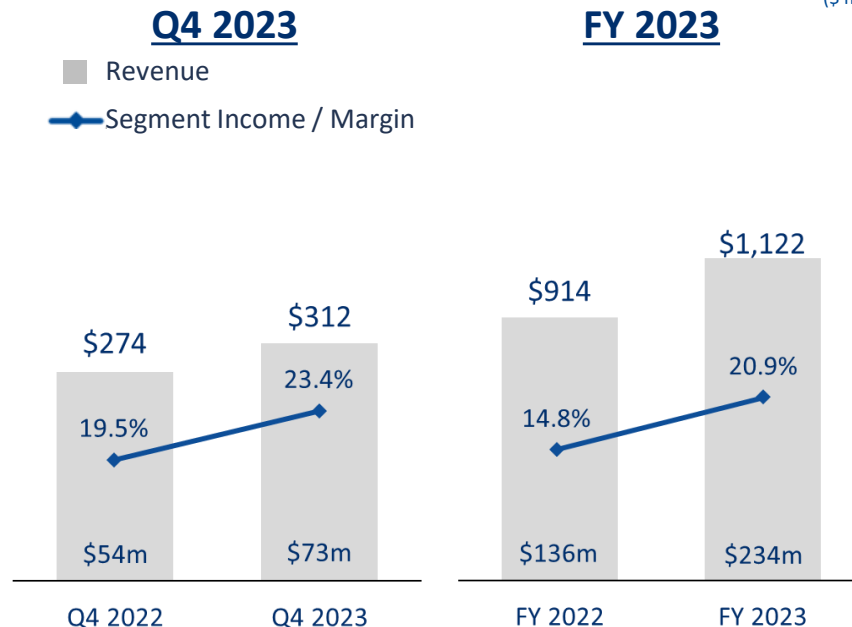
(\$ millions)

## Q4 Revenue:

- ❑ 14.0% year-over-year increase:
  - ✓ **15.7% acquisition** impact (*TAMCO & ASPEQ*)
  - ✓ **-2.0% organic** decline, with growth in Cooling offset by a decline in Heating
  - ✓ **0.3% currency** impact

## Q4 Segment Income and Margin:

- ❑ \$19.7m increase in Segment Income
- ❑ 390 bps increase in margin primarily due to higher Cooling volumes and acquisitions



**Strong Margin Performance**

# Detection & Measurement Q4 2023 Results

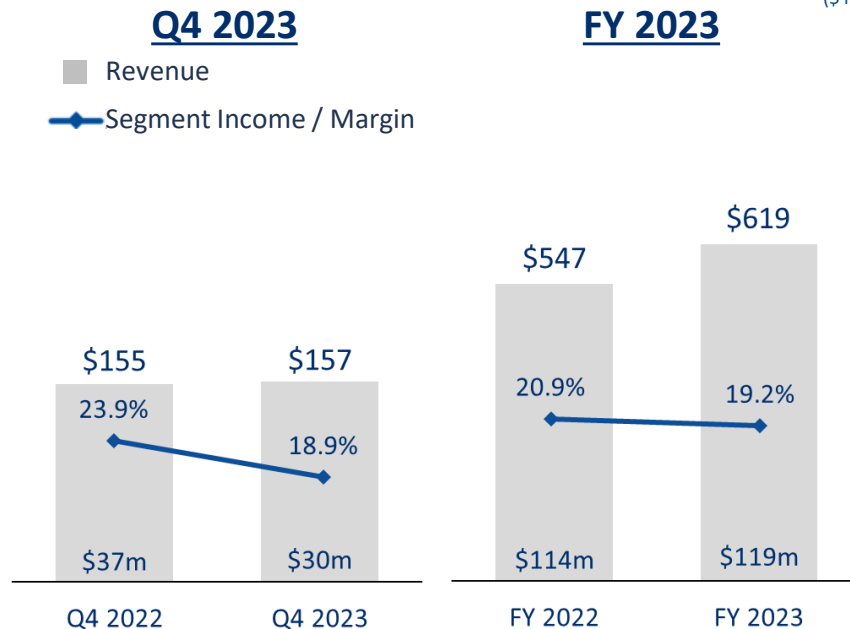
(\$ millions)

## Q4 Revenue:

- ❑ 1.2% year-over-year increase:
  - ✓ **-0.2% organic** decline with lower run-rate sales offset by higher project sales
  - ✓ **1.4% currency** impact

## Q4 Segment Income and Margin:

- ❑ **-\$7.4m** decline in Segment Income
- ❑ **-500 bps** decrease in margin



Less Favorable Revenue Mix

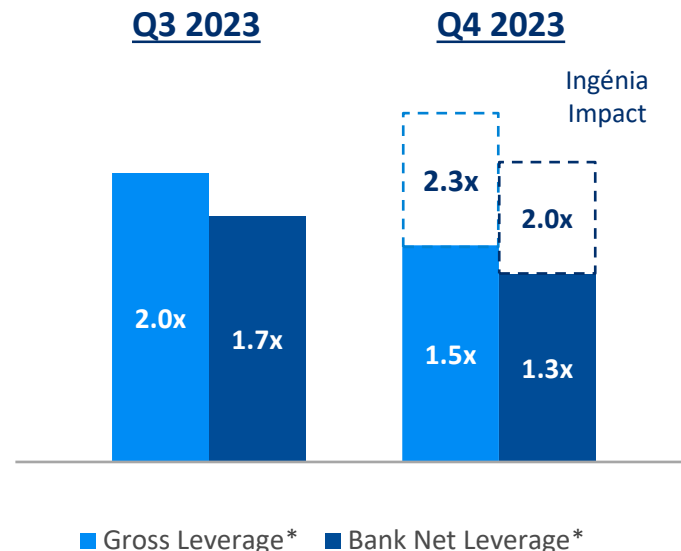
# Financial Position and Liquidity Review

Mark Carano

# Financial Position - Capital Structure & Liquidity Update

(\$ millions)

	Q3 2023	Q4 2023
Short-term debt	\$130	\$18
Current maturities of long-term debt	14	17
Long-term debt	530	523
<b>Total Debt</b>	<b>\$674</b>	<b>\$558</b>
Less: Cash on hand **	(102)	(104)
<b>Net Debt*</b>	<b>\$572</b>	<b>\$454</b>



**Well-Positioned to Continue Growth Initiatives**

\* Calculated as provided in SPX Technologies' credit facility agreement.

\*\* Includes cash related to discontinued operations of ~\$1m in Q3 2023 and ~\$5.5m in Q4 2023.



	Total SPX	HVAC	Detection & Measurement
<b>Revenue</b>	<b>\$1.93-\$2.00B</b>	<b>\$1,325-\$1,375m</b>	<b>\$605-\$625m</b>
<i>Prior year</i>	<i>\$1.74B</i>	<i>\$1.12B</i>	<i>619m</i>
<b>Segment Income Margin*</b>	<b>21.0%-22.0%</b>	<b>21.25%-22.25%</b>	<b>20.0%-21.0%</b>
<i>Prior year</i>	<i>20.3%</i>	<i>20.9%</i>	<i>19.2%</i>
<b>Adj. EBITDA*</b>	<b>\$375-\$405m</b>	<p>Anticipate achieving key 'SPX 2025' targets a year ahead of plan</p>	
<i>Prior year</i>	<i>\$310M</i>		
<b>Adj. EBITDA Margin*</b>	<b>19.5%-20.25%</b>		
<i>Prior year</i>	<i>17.8%</i>		
<b>Adj. EPS*</b>	<b>\$4.85-\$5.15</b>		
<i>Prior year</i>	<i>\$4.31</i>		

\*Adjusted results and consolidated segment income margin are non-GAAP financial measures. Reconciliations of non-GAAP guidance measures to US GAAP financial measures are not practicable and accordingly are not included in the Appendix of the presentation.

# End Market Overview and Closing Remarks

Gene Lowe



Market	Comments
	<ul style="list-style-type: none"><li>❑ <b>Cooling:</b><ul style="list-style-type: none"><li>- Strong demand trends (data centers, semiconductors, etc.)</li><li>- Stable labor and supply chain</li></ul></li><li>❑ <b>Heating:</b><ul style="list-style-type: none"><li>- Decarbonization driving commercial and industrial demand</li><li>- Hydronics demand impacted by warm winter (Q4/Q1)</li></ul></li></ul>
	<ul style="list-style-type: none"><li>❑ <b>Project-oriented:</b><ul style="list-style-type: none"><li>- Overall project demand healthy; Lower pass-through project volumes in CommTech</li><li>- Infrastructure spending on horizon</li></ul></li><li>❑ <b>Run-rate:</b><ul style="list-style-type: none"><li>- Uneven global demand</li></ul></li></ul>

Overall Demand Trends Remain Solid

- ❑ Solid close to 2023
- ❑ Ingénia further builds attractive EAM position
- ❑ Continued demand strength in core markets
- ❑ Well-positioned to achieve “SPX 2025” targets ahead of schedule

Significant Growth and Value-Creation Opportunities Ahead

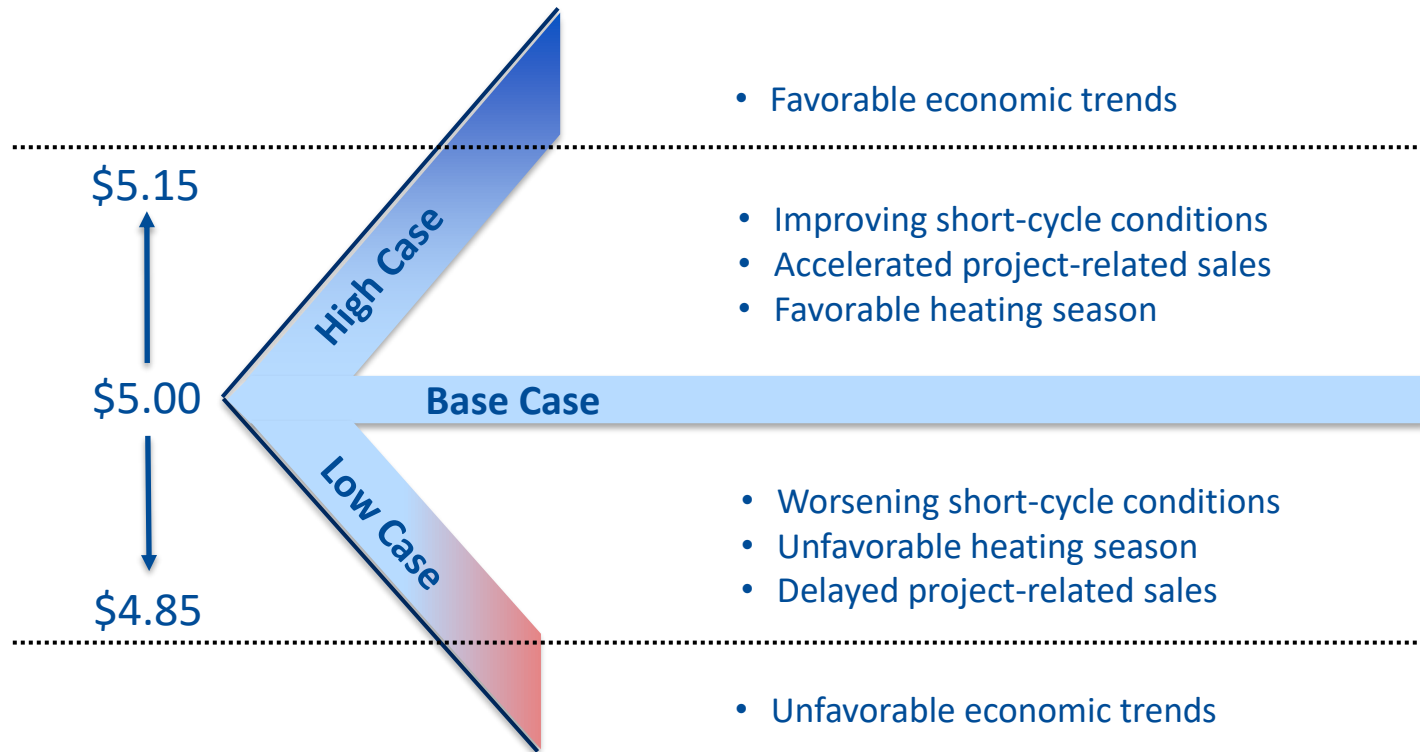
# Questions

# Appendix

# Modeling Considerations – Full Year 2024

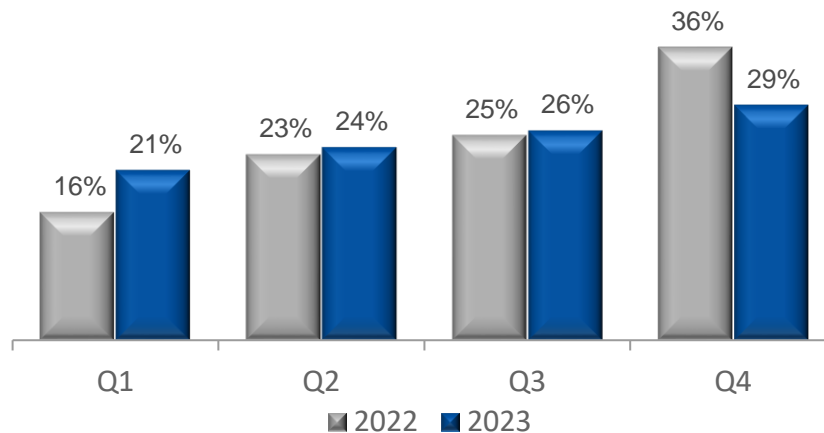
Metric	Considerations
Corporate expense	\$46.0-48.0m
Long-term incentive comp	\$14.5-15.5m
Restructuring costs	\$1.0-2.0m
Interest cost	\$44.0-47.5m
Other income/(expense), and Non-service pension benefit/(expense)	~\$1-2m
Tax rate	24.0%-26.0%
Capex	~\$40m
Cash cost of pension + OPEB	~\$10-11m
Depreciation	~\$29-30m
Amortization	~\$49-51m
Share count	47.20m-47.35m
Currency effect	Topline sensitivity to USD-GBP and USD-CAD rate

# 2024 Adjusted EPS Guidance - Key Drivers



Note: Adjusted results are non-GAAP financial measures. Reconciliations of non-GAAP guidance measures to US GAAP financial measures are not practicable and accordingly are not included in this Appendix.

# Consolidated Segment Income\* Phasing



\*Consolidated Segment income margin for a period is calculated by dividing consolidated segment income for the period by revenue for the period.

# GAAP Reconciliation Results by Quarter



(\$ millions)

	2022					2023				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
Consolidated Segment income*	\$ 39.6	\$ 56.1	\$ 63.4	\$ 90.5	\$ 249.6	\$ 74.4	\$ 84.4	\$ 91.6	\$ 102.8	\$ 353.2
Corporate expense	(16.6)	(16.4)	(17.2)	(18.4)	(68.6)	(14.6)	(16.6)	(13.0)	(14.2)	(58.4)
Acquisition-related and other costs	(0.1)	(0.9)	(0.1)	(0.8)	(1.9)	(0.6)	(1.5)	(2.9)	(0.8)	(5.8)
Long-term incentive compensation expense	(3.1)	(2.5)	(2.1)	(3.2)	(10.9)	(3.1)	(3.5)	(3.4)	(3.4)	(13.4)
Intangible amortization	(9.3)	(7.1)	(6.7)	(5.4)	(28.5)	(6.3)	(11.5)	(14.6)	(11.5)	(43.9)
Impairment of goodwill and intangible assets	-	-	-	(13.4)	(13.4)	-	-	-	-	-
Special charges, net	-	(0.1)	-	(0.3)	(0.4)	-	-	-	(0.8)	(0.8)
Other operating income (expense), net	0.9	(1.9)	-	(73.9)	(74.9)	-	-	-	(9.0)	(9.0)
<b>Operating income (loss)</b>	<b>11.4</b>	<b>27.2</b>	<b>37.3</b>	<b>(24.9)</b>	<b>51.0</b>	<b>49.8</b>	<b>51.3</b>	<b>57.7</b>	<b>63.1</b>	<b>221.9</b>
Other income (expense), net	6.5	(1.7)	(24.6)	4.6	(15.2)	2.5	-	(0.2)	(12.4)	(10.1)
Interest expense, net	(2.3)	(2.0)	(1.6)	(1.7)	(7.6)	(1.9)	(5.2)	(9.4)	(9.0)	(25.5)
Loss on amendment/refinancing of senior credit agreement	-	-	(1.1)	-	(1.1)	-	-	-	-	-
<b>Income (loss) from continuing operations before income taxes</b>	<b>15.6</b>	<b>23.5</b>	<b>10.0</b>	<b>(22.0)</b>	<b>27.1</b>	<b>50.4</b>	<b>46.1</b>	<b>48.1</b>	<b>41.7</b>	<b>186.3</b>
Income tax (provision) benefit	(2.6)	(4.4)	2.5	(2.8)	(7.3)	(11.3)	(7.8)	(12.4)	(10.1)	(41.6)
<b>Income (loss) from continuing operations</b>	<b>13.0</b>	<b>19.1</b>	<b>12.5</b>	<b>(24.8)</b>	<b>19.8</b>	<b>39.1</b>	<b>38.3</b>	<b>35.7</b>	<b>31.6</b>	<b>144.7</b>
Income (loss) from discontinued operations, net of tax	-	-	-	-	-	-	-	-	-	-
Income (loss) on disposition of discontinued operations, net of tax	(1.6)	(6.1)	(9.4)	(2.5)	(19.6)	3.7	(2.3)	(56.1)	(0.1)	(54.8)
<b>Income (loss) from discontinued operations, net of tax</b>	<b>(1.6)</b>	<b>(6.1)</b>	<b>(9.4)</b>	<b>(2.5)</b>	<b>(19.6)</b>	<b>3.7</b>	<b>(2.3)</b>	<b>(56.1)</b>	<b>(0.1)</b>	<b>(54.8)</b>
<b>Net income (loss)</b>	<b>\$ 11.4</b>	<b>\$ 13.0</b>	<b>\$ 3.1</b>	<b>\$ (27.3)</b>	<b>\$ 0.2</b>	<b>\$ 42.8</b>	<b>\$ 36.0</b>	<b>\$ (20.4)</b>	<b>\$ 31.5</b>	<b>\$ 89.9</b>

\*Consolidated Segment income margin for a period is calculated by dividing consolidated segment income for the period by revenue for the period.



# Adjusted SPX Results by Quarter



(\$ millions,  
except per  
share values)

	2022					2023				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
HVAC segment income	\$ 20.6	\$ 28.3	\$ 33.1	\$ 53.5	\$ 135.5	\$ 47.7	\$ 55.2	\$ 58.3	\$ 73.2	\$ 234.4
Detection & Measurement segment income	19.0	27.8	30.3	37.0	114.1	26.7	29.2	33.3	29.6	118.8
Consolidated segment income	<u>\$ 39.6</u>	<u>\$ 56.1</u>	<u>\$ 63.4</u>	<u>\$ 90.5</u>	<u>\$ 249.6</u>	<u>\$ 74.4</u>	<u>\$ 84.4</u>	<u>\$ 91.6</u>	<u>\$ 102.8</u>	<u>\$ 353.2</u>
Operating income (loss) from continuing operations	\$ 11.4	\$ 27.2	\$ 37.3	\$ (24.9)	\$ 51.0	\$ 49.8	\$ 51.3	\$ 57.7	\$ 63.1	221.9
Exclude: "Other" operating adjustments <sup>(1)</sup>	13.7	15.0	11.0	96.7	136.4	8.5	18.1	18.1	22.1	66.8
Adjusted operating income	<u>\$ 25.1</u>	<u>\$ 42.2</u>	<u>\$ 48.3</u>	<u>\$ 71.8</u>	<u>\$ 187.4</u>	<u>\$ 58.3</u>	<u>\$ 69.4</u>	<u>\$ 75.8</u>	<u>\$ 85.2</u>	<u>\$ 288.7</u>
Net income (loss) from continuing operations	\$ 13.0	\$ 19.1	\$ 12.5	\$ (24.8)	\$ 19.8	\$ 39.1	\$ 38.3	\$ 35.7	\$ 31.6	\$ 144.7
Exclude: "Other" income adjustments <sup>(2)</sup>	5.8	13.9	25.0	78.8	123.5	4.0	11.2	13.7	27.1	\$ 56.0
Adjusted net income	<u>\$ 18.8</u>	<u>\$ 33.0</u>	<u>\$ 37.5</u>	<u>\$ 54.0</u>	<u>\$ 143.3</u>	<u>\$ 43.1</u>	<u>\$ 49.5</u>	<u>\$ 49.4</u>	<u>\$ 58.7</u>	<u>\$ 200.7</u>
Adjusted EPS	\$0.40	\$0.71	\$0.81	\$1.17	\$3.10	\$0.93	\$1.06	\$1.06	\$1.25	\$4.31

<sup>(1)</sup> Excludes amortization expense associated with acquired intangible assets, acquisition-related costs (including inventory step-up charges), strategic/transformation and integration costs, asset impairment charges, costs associated with our South Africa business that could not be allocated to discontinued operations for U.S. GAAP purposes, revisions of liabilities associated with contingent consideration on acquisitions, charges resulting from changes in estimates associated with asbestos product liability matters, the removal of a benefit related to long-term incentive compensation forfeitures and the removal of a charge related to the resolution of a dispute with a former representative at one of our Detection & Measurement reportable segment businesses. In addition, includes a reclassification of transition services income from "Other non-operating income/expense".

<sup>(2)</sup> Excludes items noted above, gains and losses on an equity security associated with fair value adjustments, removal of the loss related to the Asbestos Portfolio Sale, non-service pension items, reclassification of transition service income to operating income, non-cash charges, certain expenses incurred in connection with an amendment to our senior credit agreement, and the tax impacts of these items, as well as certain discrete tax items.

# HVAC Segment Results



(\$ millions)

	2022					2023				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
Revenue	\$193.1	\$218.7	\$227.8	\$274.2	\$913.8	\$251.6	\$269.0	\$289.2	\$312.5	\$1,122.3
Segment income	\$20.6	\$28.3	\$33.1	\$53.5	\$135.5	\$47.7	\$55.2	\$58.3	\$73.2	\$234.4
	<i>11%</i>	<i>13%</i>	<i>15%</i>	<i>20%</i>	<i>15%</i>	<i>19%</i>	<i>21%</i>	<i>20%</i>	<i>23%</i>	<i>21%</i>

# Detection & Measurement Segment Results



(\$ millions)

	2022					2023				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
Revenue	\$114.0	\$135.3	\$142.7	\$155.1	\$547.1	\$148.2	\$154.3	\$159.5	\$156.9	\$618.9
Segment income	\$19.0	\$27.8	\$30.3	\$37.0	\$114.1	\$26.7	\$29.2	\$33.3	\$29.6	\$118.8
	17%	21%	21%	24%	21%	18%	19%	21%	19%	19%

# Q4 2023 U.S. GAAP to Adjusted EPS Reconciliation



(\$ millions,  
except per  
share values)

	GAAP	Adjustments	Adjusted
Segment income	\$ 102.8	\$ —	\$ 102.8
Corporate expense <sup>(1)</sup>	(14.2)	0.8	(13.4)
Acquisition-related and other costs <sup>(2)</sup>	(0.8)	0.8	—
Long-term incentive compensation expense	(3.4)	—	(3.4)
Amortization of acquired intangible assets <sup>(3)</sup>	(11.5)	11.5	—
Special charges, net	(0.8)	—	(0.8)
Other operating expense, net <sup>(4)</sup>	(9.0)	9.0	—
<b>Operating income</b>	<b>63.1</b>	<b>22.1</b>	<b>85.2</b>
Other income (expense), net <sup>(5)</sup>	(12.4)	12.5	0.1
Interest expense, net	(9.0)	—	(9.0)
<b>Income from continuing operations before income taxes</b>	<b>41.7</b>	<b>34.6</b>	<b>76.3</b>
Income tax provision <sup>(6)</sup>	(10.1)	(7.5)	(17.6)
<b>Income from continuing operations</b>	<b>31.6</b>	<b>27.1</b>	<b>58.7</b>
Diluted shares outstanding	46.873		46.873
<b>Earnings per share from continuing operations</b>	<b>\$ 0.67</b>		<b>\$ 1.25</b>

<sup>(1)</sup> Adjustment represents the removal of acquisition and strategic/transformation related costs of \$0.8.

<sup>(2)</sup> Adjustment represents the removal of integration costs of \$0.7 and \$0.1 within the HVAC and Detection & Measurement reportable segments, respectively.

<sup>(3)</sup> Adjustment represents the removal of amortization expense associated with acquired intangible assets of \$7.2 and \$4.3 within the HVAC and Detection & Measurement reportable segments, respectively.

<sup>(4)</sup> Adjustment represents the removal of a charge related to the resolution of a dispute with a former representative at one of our Detection & Measurement reportable segment businesses of \$9.0.

<sup>(5)</sup> Adjustment represents the removal of non-service pension and postretirement charges of \$12.5.

<sup>(6)</sup> Adjustment represents the tax impact of items (1) through (5) above and the removal of certain discrete income tax items that are considered non-recurring.

# Q4 2022 U.S. GAAP to Adjusted EPS Reconciliation



(\$ millions,  
except per  
share values)

	GAAP	Adjustments	Adjusted
Segment income	\$ 90.5	\$ —	\$ 90.5
Corporate expense <sup>(1)</sup>	(18.4)	2.9	(15.5)
Acquisition-related and other costs <sup>(2)</sup>	(0.8)	0.8	—
Long-term incentive compensation expense	(3.2)	—	(3.2)
Amortization of acquired intangible assets <sup>(3)</sup>	(5.4)	5.4	—
Impairment of goodwill and intangible assets <sup>(4)</sup>	(13.4)	13.4	—
Special charges, net <sup>(5)</sup>	(0.3)	0.3	—
Other operating expense, net <sup>(6)</sup>	(73.9)	73.9	—
<b>Operating income (loss)</b>	<b>(24.9)</b>	<b>96.7</b>	<b>71.8</b>
Other income (expense), net <sup>(7)</sup>	4.6	(7.7)	(3.1)
Interest expense, net	(1.7)	—	(1.7)
<b>Income (loss) from continuing operations before income taxes</b>	<b>(22.0)</b>	<b>89.0</b>	<b>67.0</b>
Income tax provision <sup>(8)</sup>	(2.8)	(10.2)	(13.0)
<b>Income (loss) from continuing operations</b>	<b>(24.8)</b>	<b>78.8</b>	<b>54.0</b>
Diluted shares outstanding	45,236		46,311
<b>Earnings (loss) per share from continuing operations</b>	<b>\$ (0.55)</b>		<b>\$ 1.17</b>

<sup>(1)</sup> Adjustment represents the removal of acquisition and strategic/transformation related expenses (\$2.2), costs associated with our South Africa business that could not be allocated to discontinued operations for U.S. GAAP purposes (\$0.2), as well as a reclassification of transition services income (\$0.5) from "Other income (expense), net."

<sup>(2)</sup> Adjustment represents the removal of integration costs of \$0.4 and \$0.4 within the HVAC and Detection & Measurement reportable segments, respectively.

<sup>(3)</sup> Adjustment represents the removal of amortization expense associated with acquired intangible assets of \$1.2 and \$4.2 within the HVAC and Detection & Measurement reportable segments, respectively.

<sup>(4)</sup> Adjustment represents the removal of non-cash charges related to the impairment of goodwill and intangible assets.

<sup>(5)</sup> Adjustment represents the removal of a non-cash asset write-down associated with acquisition integration activities.

<sup>(6)</sup> Adjustment represents the removal of the loss related to the Asbestos Portfolio Sale.

<sup>(7)</sup> Adjustment represents the removal of non-service pension and postretirement gains (\$7.2), and the reclassification of income related to a transition services agreement (\$0.5) to "Corporate expense."

<sup>(8)</sup> Adjustment represents the tax impact of items (1) through (7) above and the removal of certain discrete income tax items that are considered non-recurring.

# FY 2023 U.S. GAAP to Adjusted EPS Reconciliation



	GAAP	Adjustments	Adjusted
Segment income	\$ 353.2	\$ —	\$ 353.2
Corporate expense <sup>(1)</sup>	(58.4)	8.1	(50.3)
Acquisition-related and other costs <sup>(2)</sup>	(5.8)	5.8	—
Long-term incentive compensation expense	(13.4)	—	(13.4)
Amortization of acquired intangible assets <sup>(3)</sup>	(43.9)	43.9	—
Special charges, net	(0.8)	—	(0.8)
Other operating expense, net <sup>(4)</sup>	(9.0)	9.0	—
<b>Operating income</b>	<b>221.9</b>	<b>66.8</b>	<b>288.7</b>
Other income (expense), net <sup>(5)</sup>	(10.1)	12.4	2.3
Interest expense, net	(25.5)	—	(25.5)
<b>Income from continuing operations before income taxes</b>	<b>186.3</b>	<b>79.2</b>	<b>265.5</b>
Income tax provision <sup>(6)</sup>	(41.6)	(23.2)	(64.8)
<b>Income from continuing operations</b>	<b>144.7</b>	<b>56.0</b>	<b>200.7</b>
Diluted shares outstanding	46.612		46.612
<b>Earnings per share from continuing operations</b>	<b>\$ 3.10</b>		<b>\$ 4.31</b>

(\$ millions,  
except per  
share values)

<sup>(1)</sup> Adjustment represents the removal of acquisition and strategic/transformation related expenses of \$7.8 and a reclassification of transition services income of \$0.3 from “Other income (expense), net.”

<sup>(2)</sup> Adjustment represents the removal of (i) an inventory step-up charge of \$3.6 related to the ASPEQ acquisition within the HVAC reportable segment and (ii) integration costs of \$1.7 and \$0.5 within the HVAC and Detection & Measurement reportable segments, respectively.

<sup>(3)</sup> Adjustment represents the removal of amortization expense associated with acquired intangible assets of \$26.7 and \$17.2 within the HVAC and Detection & Measurement reportable segments, respectively.

<sup>(4)</sup> Adjustment represents the removal of a charge related to the resolution of a dispute with a former representative at one of our Detection & Measurement reportable segment businesses of \$9.0.

<sup>(5)</sup> Adjustment represents the removal of (i) non-service pension and postretirement losses (\$16.1) and (ii) the removal of a charge related to the Asbestos Portfolio Sale of \$0.2, partially offset by (i) a gain on an equity security associated with a fair value adjustment (\$3.6) and (ii) the reclassification of income related to a transition services agreement (\$0.3) to “Corporate expense.”

<sup>(6)</sup> Adjustment primarily represents the tax impact of items (1) through (5) above and the removal of certain discrete income tax items that are considered non-recurring.

# FY 2022 U.S. GAAP to Adjusted EPS Reconciliation



(\$ millions,  
except per  
share values)

	GAAP	Adjustments	Adjusted
Segment income	\$ 249.6	\$ —	\$ 249.6
Corporate expense <sup>(1)</sup>	(68.6)	18.2	(50.4)
Acquisition-related and other costs <sup>(2)</sup>	(1.9)	1.9	—
Long-term incentive compensation expense <sup>(3)</sup>	(10.9)	(0.8)	(11.7)
Amortization of acquired intangible assets <sup>(4)</sup>	(28.5)	28.5	—
Impairment of goodwill and intangible assets <sup>(5)</sup>	(13.4)	13.4	—
Special charges, net <sup>(6)</sup>	(0.4)	0.3	(0.1)
Other operating expense, net <sup>(7)</sup>	(74.9)	74.9	—
<b>Operating income</b>	<b>51.0</b>	<b>136.4</b>	<b>187.4</b>
Other income (expense), net <sup>(8)</sup>	(15.2)	16.7	1.5
Interest expense, net	(7.6)	—	(7.6)
Loss on amendment/refinancing of senior credit agreement <sup>(9)</sup>	(1.1)	1.1	—
<b>Income from continuing operations before income taxes</b>	<b>27.1</b>	<b>154.2</b>	<b>181.3</b>
Income tax provision <sup>(10)</sup>	(7.3)	(30.7)	(38.0)
<b>Income from continuing operations</b>	<b>19.8</b>	<b>123.5</b>	<b>143.3</b>
Diluted shares outstanding	46,221		46,221
<b>Earnings per share from continuing operations</b>	<b>\$ 0.43</b>		<b>\$ 3.10</b>

<sup>(1)</sup> Adjustment represents the removal of acquisition and strategic/transformation related expenses incurred during the period (\$14.5), costs associated with our South Africa business that could not be allocated to discontinued operations for U.S. GAAP purposes (\$0.8), as well as a reclassification of transition services income (\$2.9) from "Other income (expense), net."

<sup>(2)</sup> Adjustment represents the removal of inventory step-up charges related to the ITL acquisition of \$1.1 within the Detection & Measurement reportable segment and integration costs of \$0.4 and \$0.4 within the HVAC and Detection & Measurement reportable segments, respectively.

<sup>(3)</sup> Adjustment represents the removal of a gain of \$0.8 related to long-term incentive compensation forfeitures.

<sup>(4)</sup> Adjustment represents the removal of amortization expense associated with acquired intangible assets of \$11.5 and \$17.0 within the HVAC and Detection & Measurement reportable segments, respectively.

<sup>(5)</sup> Adjustment represents the removal of non-cash charges related to the impairment of goodwill and intangible assets.

<sup>(6)</sup> Adjustment represents the removal of a non-cash asset write-down associated with acquisition integration activities.

<sup>(7)</sup> Adjustment represents the removal of (i) the loss related to the Asbestos Portfolio Sale (\$73.9), (ii) a charge of (\$2.3) related to revisions of recorded liabilities for asbestos-related claims, and (iii) a gain of (\$1.3) related to a revision of the liability associated with contingent consideration on a recent acquisition.

<sup>(8)</sup> Adjustment represents the removal of (i) asbestos-related charges (\$16.5), (ii) a loss on an equity security associated with a fair value adjustment (\$3.0), and (iii) non-service pension and postretirement losses (\$0.1), partially offset by the reclassification of income related to a transition services agreement (\$2.9) to "Corporate expense."

<sup>(9)</sup> Adjustment represents the removal of a non-cash charge and certain expenses incurred in connection with an amendment to our senior credit agreement.

<sup>(10)</sup> Adjustment primarily represents the tax impact of items (1) through (9) above and the removal of certain discrete income tax items that are considered non-recurring.

# U.S. GAAP to Adjusted Operating Income Reconciliation



(\$ millions)

	Three months ended		Twelve months ended	
	December 31, 2023	December 31, 2022	December 31, 2023	December 31, 2022
Operating income (loss)	\$ 63.1	\$ (24.9)	\$ 221.9	\$ 51.0
Include - TSA Income <sup>(1)</sup>	—	0.5	0.3	2.9
Exclude:				
Acquisition-related and other costs <sup>(2)</sup>	(1.6)	(3.5)	(13.6)	(16.7)
Other operating expense, net <sup>(3)</sup>	(9.0)	(73.9)	(9.0)	(74.9)
Amortization of acquired intangible assets	(11.5)	(5.4)	(43.9)	(28.5)
Impairment of goodwill and intangible assets	—	(13.4)	—	(13.4)
Adjusted operating income	\$ 85.2	\$ 71.8	\$ 288.7	\$ 187.4
as a percent of revenues	18.2 %	16.7 %	16.6 %	12.8 %

<sup>(1)</sup> Represents transition services income related to the Asbestos Portfolio Sale for the twelve months ended December 31, 2023 and the Transformer Solutions disposition for the three and twelve months ended December 31, 2022. Amounts recorded in non-operating income for U.S. GAAP purposes. The Asbestos Portfolio Sale and Transformer Solutions disposition are described in the Company's most recent Form 10-K.

<sup>(2)</sup> For the three and twelve months ended December 31, 2023, represents (i) acquisition and strategic/transformation related costs of \$0.8 and \$7.8, respectively, (ii) certain integration costs of \$0.8 and \$2.2, respectively, and (iii) inventory step-up charges of \$0.0 and \$3.6, respectively, related to the ASPEQ acquisition. For the three and twelve months ended December 31, 2022, represents (i) acquisition and strategic/transformation related costs of \$3.3 and \$15.6, respectively, inclusive of "special charges" of \$0.3, (ii) costs associated with our South Africa business that could not be allocated to discontinued operations for U.S. GAAP purposes of \$0.2 and \$0.8, respectively, (iii) inventory step-up charges related to our ITL acquisition of \$0.0 and \$1.1, respectively, and (iv) during the twelve months a gain of \$0.8 related to forfeitures of long-term incentive compensation.

<sup>(3)</sup> For the three and twelve months ended December 31, 2023 represents a charge related to the resolution of a dispute with a former representative at one of our Detection & Measurement reportable segment businesses of \$9.0. For the three and twelve months ended December 31, 2022, represents (i) the loss of \$73.9 related to the Asbestos Portfolio Sale, (ii) asbestos-related charges of \$0.0 and \$2.3, respectively, partially offset by (iii) a gain during the twelve months of \$1.3 related to the revision of a liability associated with contingent consideration on a recent acquisition.



# Q4 2023 Non-GAAP Reconciliation - Organic Revenue



	Three months ended December 31, 2023					
	HVAC		Detection & Measurement		Consolidated	
Net Revenue Growth	14.0	%	1.2	%	9.3	%
Exclude: Foreign Currency	0.3	%	1.4	%	0.7	%
Exclude: Acquisitions	15.7	%	-	%	10.0	%
Organic Revenue Decline	<u>(2.0)</u>	%	<u>(0.2)</u>	%	<u>(1.4)</u>	%

# Adjusted EBITDA Reconciliation



(\$ millions)

	2022					2023				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
Net income (loss)	\$ 11.4	\$ 13.0	\$ 3.1	\$ (27.3)	\$ 0.2	\$ 42.8	\$ 36.0	\$ (20.4)	\$ 31.5	\$ 89.9
Exclude:										
Income tax (provision) benefit	(2.6)	(4.4)	2.5	(2.8)	(7.3)	(11.3)	(7.8)	(12.4)	(10.1)	(41.6)
Interest expense, net	(2.3)	(2.0)	(1.6)	(1.7)	(7.6)	(1.9)	(5.2)	(9.4)	(9.0)	(25.5)
Amortization expense	(9.3)	(7.1)	(6.7)	(5.5)	(28.6)	(6.3)	(11.5)	(14.6)	(11.6)	(44.0)
Depreciation expense	(4.7)	(4.5)	(4.6)	(4.0)	(17.8)	(4.4)	(4.5)	(5.1)	(5.2)	(19.2)
Income (loss) from discontinued operations, net of tax	(1.6)	(6.1)	(9.4)	(2.5)	(19.6)	3.7	(2.3)	(56.1)	(0.1)	(54.8)
<b>EBITDA</b>	<b>31.9</b>	<b>37.1</b>	<b>22.9</b>	<b>(10.8)</b>	<b>81.1</b>	<b>63.0</b>	<b>67.3</b>	<b>77.2</b>	<b>67.5</b>	<b>275.0</b>
Exclude:										
Acquisition and strategic/transformation related costs	(4.3)	(4.2)	(4.4)	(2.4)	(15.3)	(1.5)	(5.0)	(0.5)	(0.8)	(7.8)
Acquisition-related and other costs	(0.1)	(0.9)	(0.1)	(0.8)	(1.9)	(0.6)	(1.5)	(2.9)	(0.8)	(5.8)
Long-term incentive compensation expense forfeitures	-	-	0.8	-	0.8	-	-	-	-	-
Impairment of goodwill and intangible assets	-	-	-	(13.4)	(13.4)	-	-	-	-	-
Special charges, net	-	-	-	(0.3)	(0.3)	-	-	-	-	-
Other operating expense, net	0.9	(1.9)	-	(73.9)	(74.9)	-	-	-	(9.0)	(9.0)
Non-service pension and postretirement adjustments	(0.4)	(3.8)	(3.1)	7.2	(0.1)	(1.2)	(1.2)	(1.2)	(12.5)	(16.1)
Asbestos-related charges	-	-	(16.5)	-	(16.5)	-	(0.1)	(0.1)	-	(0.2)
Fair value adjustments on an equity security	4.4	-	(7.4)	-	(3.0)	3.6	-	-	-	3.6
Loss on amendment/refinancing of senior credit agreement	-	-	(1.1)	-	(1.1)	-	-	-	-	-
<b>Adjusted EBITDA</b>	<b>\$ 31.4</b>	<b>\$ 47.9</b>	<b>\$ 54.7</b>	<b>\$ 72.8</b>	<b>\$ 206.8</b>	<b>\$ 62.7</b>	<b>\$ 75.1</b>	<b>\$ 81.9</b>	<b>\$ 90.6</b>	<b>\$ 310.3</b>
as a percent of revenues	10.2%	13.5%	14.8%	17.0%	14.2%	15.7%	17.7%	18.3%	19.3%	17.8%

# Q4 2023 Adjusted Free Cash Flow Reconciliation

	<u>FY 2023</u>
Operating cash flow from continuing operations	\$ 243.8
Capital expenditures	<u>(23.9)</u>
Free cash flow from continuing operations	219.9
Adjustments*	<u>10.2</u>
Adjusted free cash flow from continuing operations	<u>\$ 230.1</u>

\* Adjustments represent the removal of acquisition and strategic/transformation related expenses of \$7.8m, the removal of a charge related to the Asbestos Portfolio Sale of \$0.2m, and integration costs of \$1.7m and \$0.5m within our HVAC and Detection & Measurement reportable segments, respectively.