



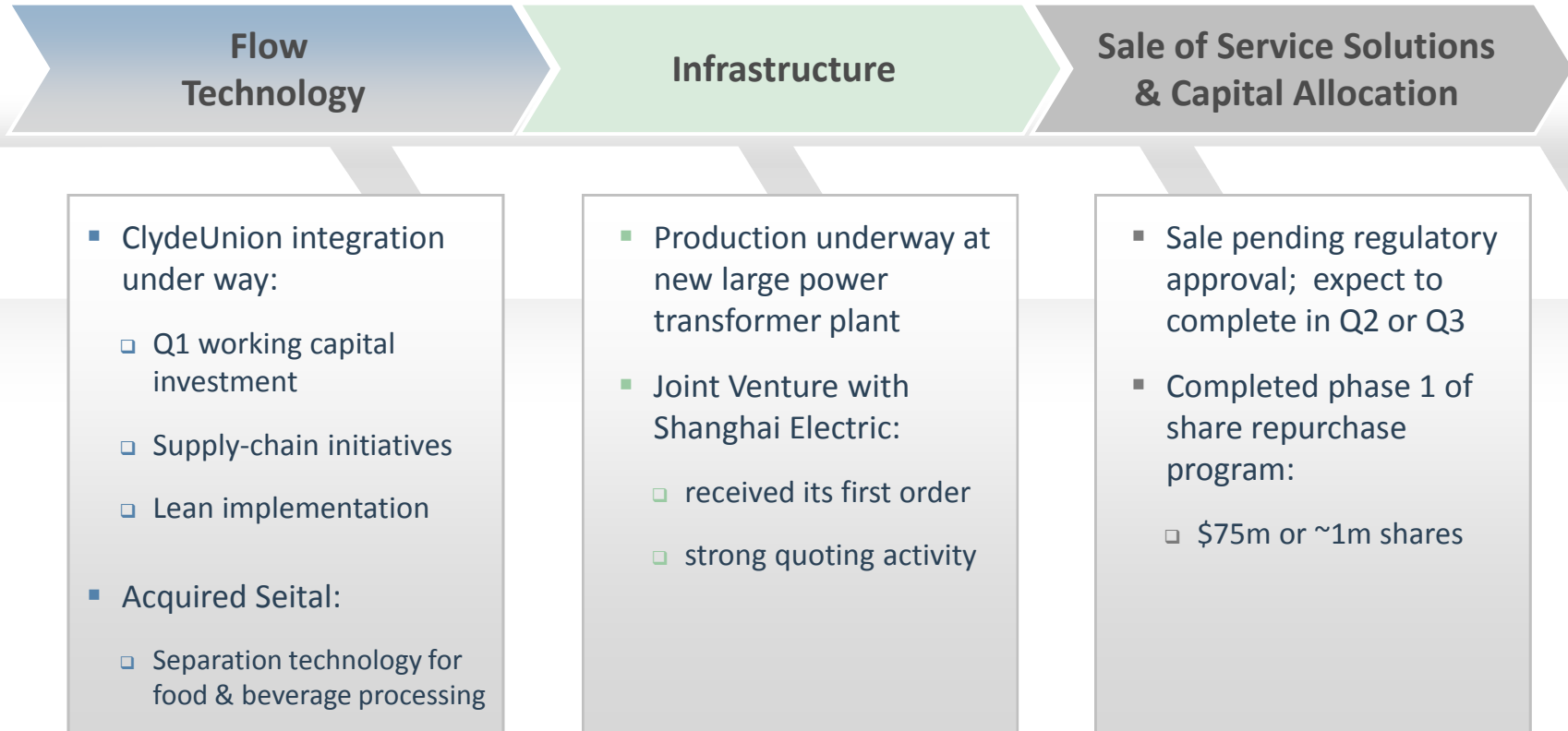
SPX Corporation

2012 First Quarter Results

- Certain statements contained in this presentation that are not historical facts, including any statements as to future market conditions, results of operations and financial projections, are forward-looking statements and are thus prospective. These forward-looking statements are subject to risks, uncertainties and other factors which could cause actual results to differ materially from future expressed or implied results.
- Although SPX believes that the expectations reflected in its forward-looking statements are reasonable, it can give no assurance that such expectations will prove to be correct. In addition, estimates of future operating results are based on the company's continuing operations, which are subject to change.
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- This presentation includes non-GAAP financial measures. A copy of this presentation, including a reconciliation of the non-GAAP financial measures with the most comparable measures calculated and presented in accordance with GAAP, is available on our website at www.spx.com.
- Unless otherwise indicated, amounts in this presentation relate to continuing operations.

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Introductory Comments



**2012 is a Year of Transition Focused on Strategic Advancements;
Strengthening Position for Future Earnings Growth**

1. Flow End Markets

- **Food & Beverage:** Strong component demand in Americas & Asia; Quoting activity for systems remains robust
- **Oil & Gas:** Price of oil continuing to drive capital investment
- **Industrial:** Emerging markets continue to drive investment; North America gaining momentum

2. Power Transformers (U.S.)

- Replacement demand for power transformers remains strong
- Price improving and industry lead times extending
- Impact of anti-dumping tariff a benefit to domestic suppliers

3. Power Generation

- Overall global market conditions remain stable
- New capacity additions driving investment in emerging markets; Highly competitive
- U.S. utilities investing on an “as needed” basis; Limited new build activity focused on Natural Gas/Solar

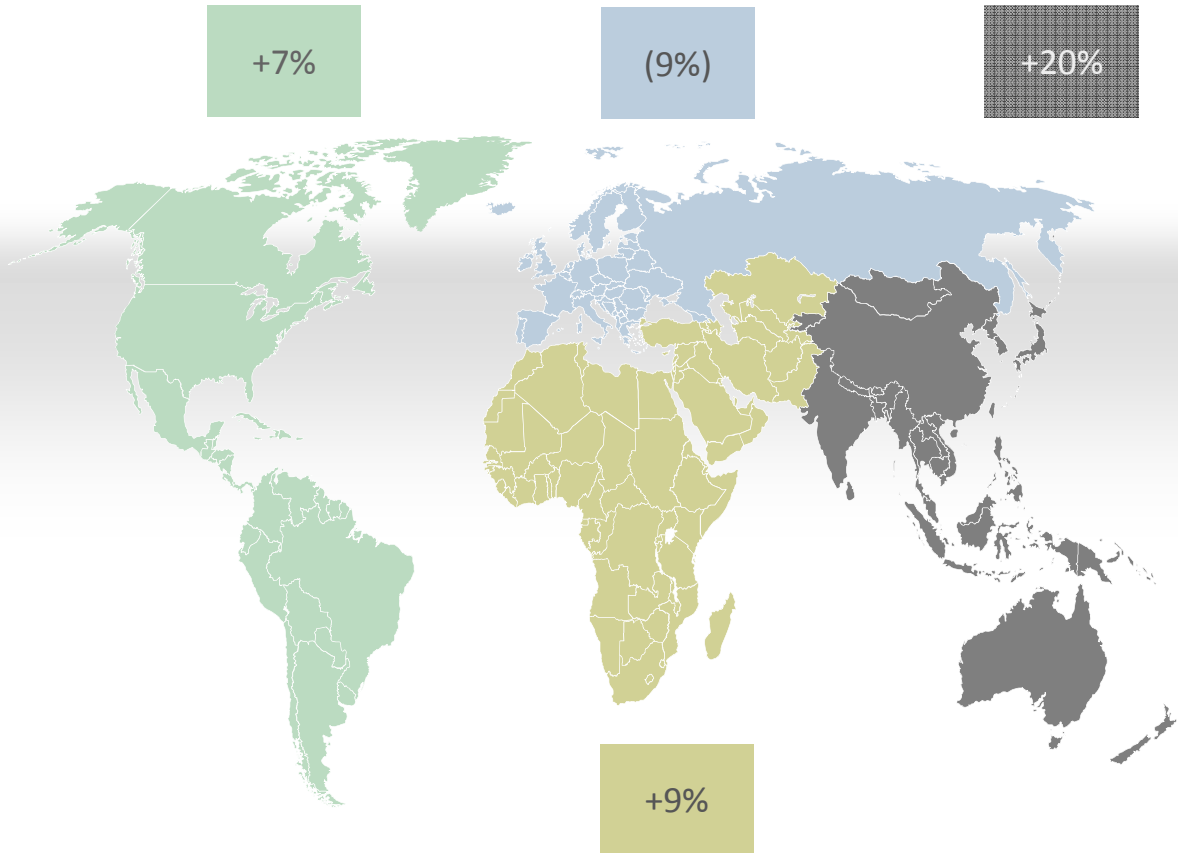
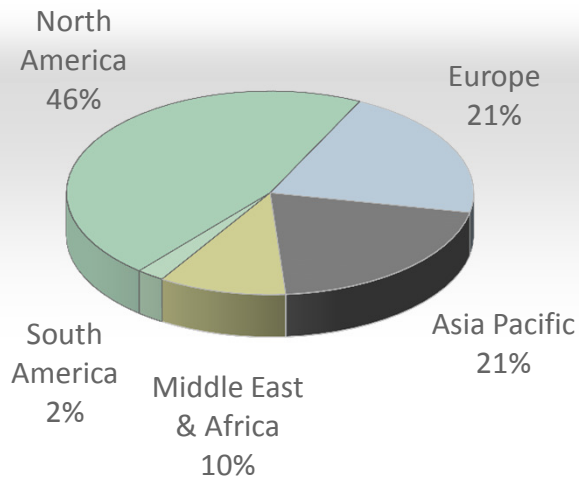
**Positive Trends Across Key Flow End Markets;
Replacement Demand For Power Transformers Continues to Improve**

Q1 Revenue by Region



Q1 Year-Over-Year Change*

Q1 2012 Revenue by Geography

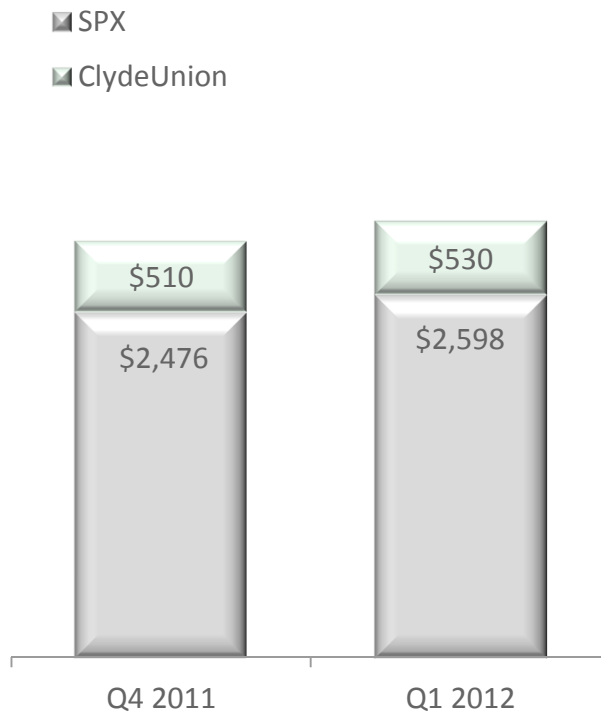


*Excludes ClydeUnion revenue

**31% of Revenue from Sales to Emerging Markets;
Highlighted by Strong Growth in Asia Pacific**

(\$ millions)

Quarterly Backlog



Q1 2012 Sequential Analysis

- Total backlog increased 5%:
 - 3% organic growth
 - 2% currency benefit
- Segment backlog change:
 - Thermal Equipment & Services +7%
 - Flow Technology +6%
 - Industrial Products & Services (3%)

Positive Sequential Backlog Development in Q1 2012

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Financial Analysis

Q1 Earnings Per Share



	<u>Q1 2012</u>									
Earnings per share	\$0.26									
Less: income from discontinued operations	(\$0.09)									
Earnings per share from continuing operations	\$0.17	← Includes a net (\$0.06) impact from strategic actions								
<p><u>Impact from Strategic Actions:</u></p> <table border="0" style="width: 100%;"> <tr> <td>Total dilution from ClydeUnion acquisition ⁽¹⁾</td> <td style="text-align: right;">(\$0.19)</td> <td rowspan="3" style="font-size: 3em; vertical-align: middle;">}</td> <td rowspan="3" style="text-align: center; vertical-align: middle;">(\$0.06)</td> </tr> <tr> <td>Start-up costs on Large Power Transformer facility</td> <td style="text-align: right;">(\$0.05)</td> </tr> <tr> <td>Gain on Joint Venture with Shanghai Electric</td> <td style="text-align: right;">\$0.18</td> </tr> </table>			Total dilution from ClydeUnion acquisition ⁽¹⁾	(\$0.19)	}	(\$0.06)	Start-up costs on Large Power Transformer facility	(\$0.05)	Gain on Joint Venture with Shanghai Electric	\$0.18
Total dilution from ClydeUnion acquisition ⁽¹⁾	(\$0.19)	}	(\$0.06)							
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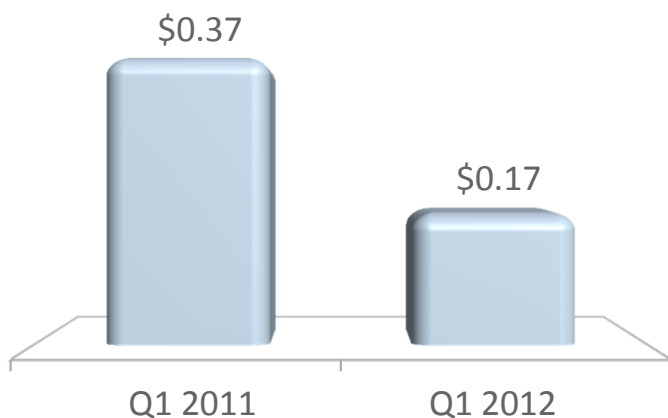
⁽¹⁾ Includes (\$0.10) per share of purchase accounting charges; (\$0.06) of financing and transaction costs; (\$0.03) net operating loss

**Service Solutions Operating Income and Related Sale Transactions Recorded as Discontinued Operations;
EPS from Continuing Operations Impacted by Strategic Actions**

Q1 Earnings Per Share (from continuing operations)



Q1 Earnings Per Share



Year-Over-Year Bridge

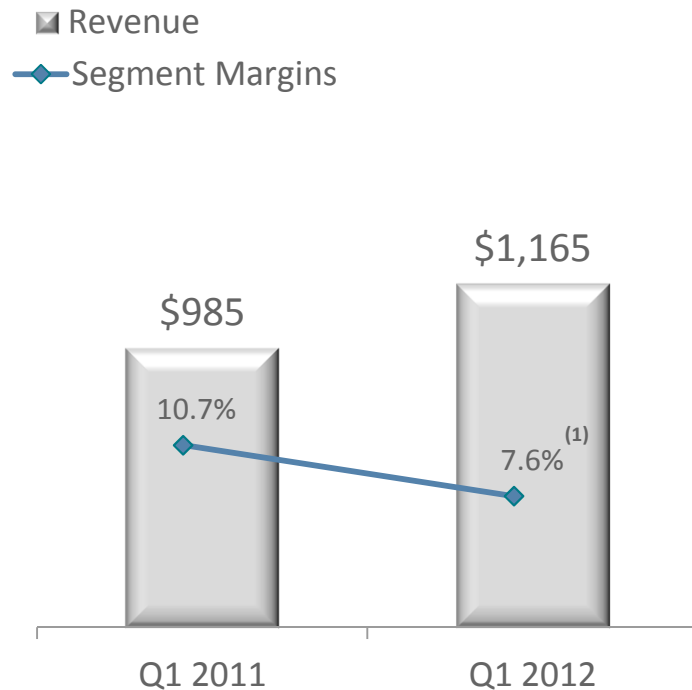
Q1 2011 EPS	\$0.37
▪ Thermal segment income	(\$0.14)
▪ Impact of strategic actions	(\$0.06)
Q1 2012 EPS	\$0.17

**Year-Over-Year Decline in Thermal Segment Income;
Dilution from Strategic Actions**

Consolidated Q1 Financial Analysis



(\$ millions)



- 18% revenue growth:
 - 7% organic growth
 - 13% acquisition growth
 - (2%) currency impact
- Segment income margin:
 - 310 points of dilution:
 - Thermal segment margins
 - ~100 points of acquisition dilution

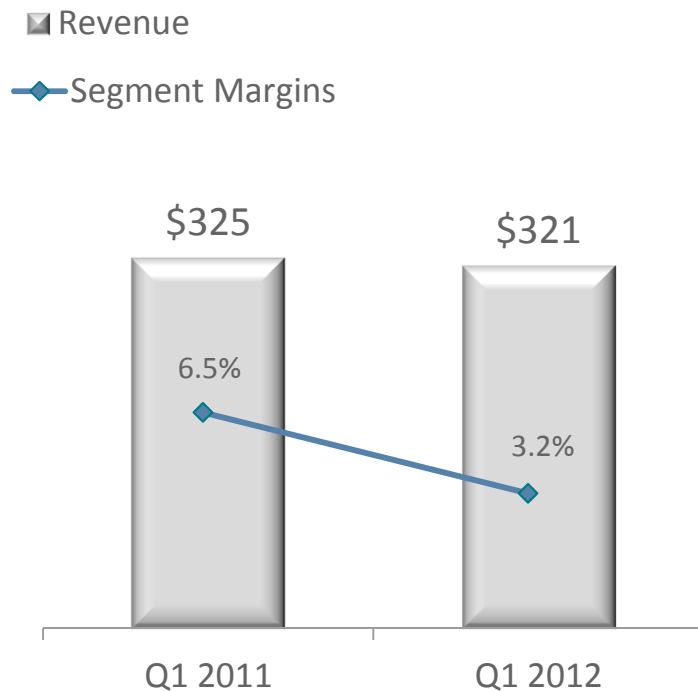
⁽¹⁾ Q1 2012 Segment margin excludes impact of ClydeUnion purchase accounting; see appendix for reconciliation to GAAP

**Q1 Revenue Increased 18% Year-Over-Year;
Margins Impacted by Thermal Segment and ClydeUnion Acquisition**

Thermal Equipment & Services Q1 Analysis



(\$ millions)



- (1.5%) decline in revenue:
 - 2% organic growth
 - (2%) currency impact
 - (1%) other ⁽¹⁾
- 52% decrease in segment income
- 330 points of margin decline:
 - Reduction of higher margin retrofit projects
 - Heating businesses impacted by warm winter weather

⁽¹⁾ 2011 revenue related to technologies included in the Shanghai Electric joint venture

**Power Generation Markets at Cyclical Lows;
Warm Winter Season Impacted HVAC Volume & Profitability**

Thermal Equipment & Services Backlog Analysis

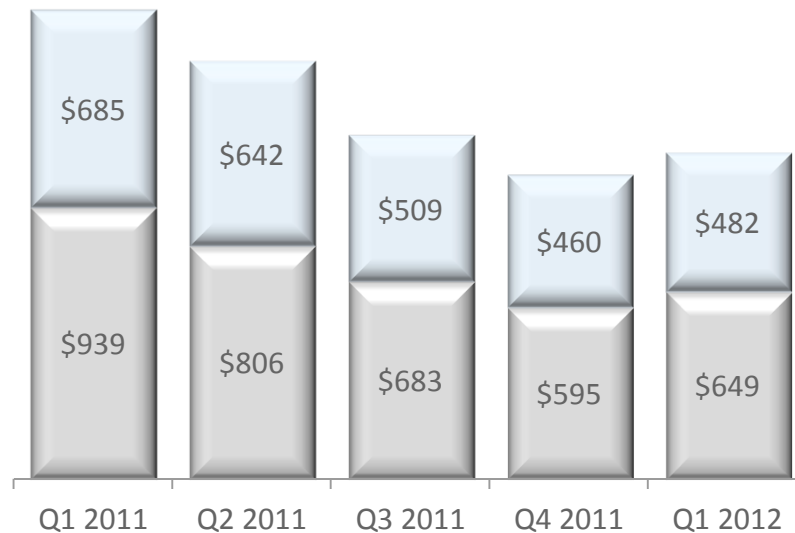


(\$ millions)

Quarter End Backlog

■ Core Backlog

■ Medupi/Kusile Project Backlog



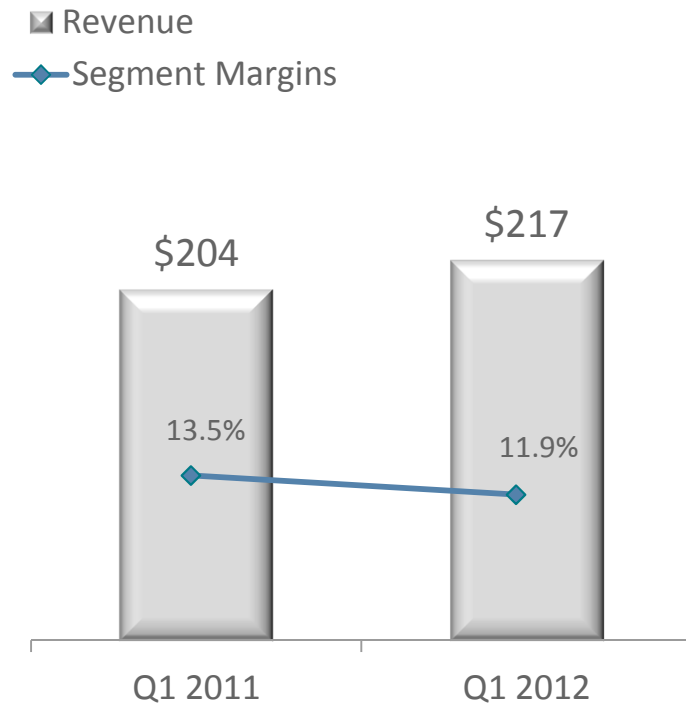
- 7% sequential growth:
 - 3.6% organic growth
 - 3.6% currency benefit
- Awarded ~\$40m dry cooling contract for a U.S. natural gas, combined cycle plant

**Q1 Backlog Increased 7% Sequentially;
Q1 Orders Modestly Above 2011 Quarterly Run-Rate**

Industrial Products & Services Q1 Analysis



(\$ millions)



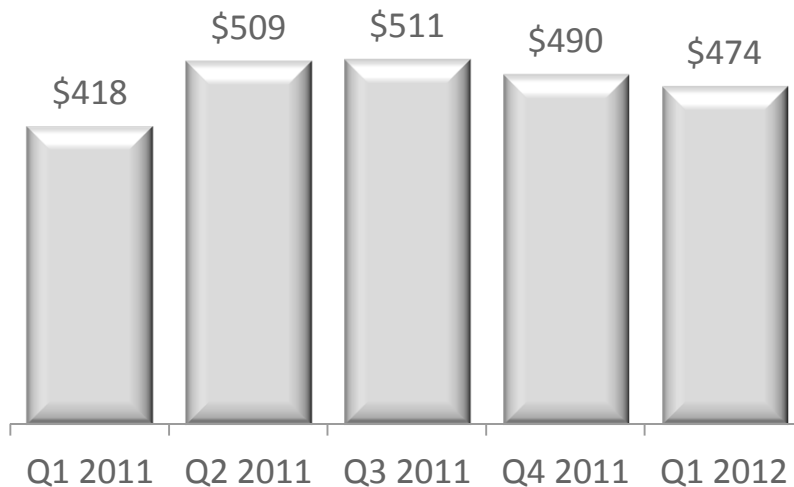
- 7% organic revenue growth:
 - >30% revenue growth in power transformer business
 - Double-digit growth in sales of hydraulic and communication technologies
- 160 points of margin decline:
 - Q1 2011 included a \$6m insurance recovery gain
 - ~\$4m of start-up costs for large power transformer facility

Note: See appendix for non-GAAP reconciliations

7% Organic Revenue Growth Driven by Increased Volume of Power Transformer Shipments

(\$ millions)

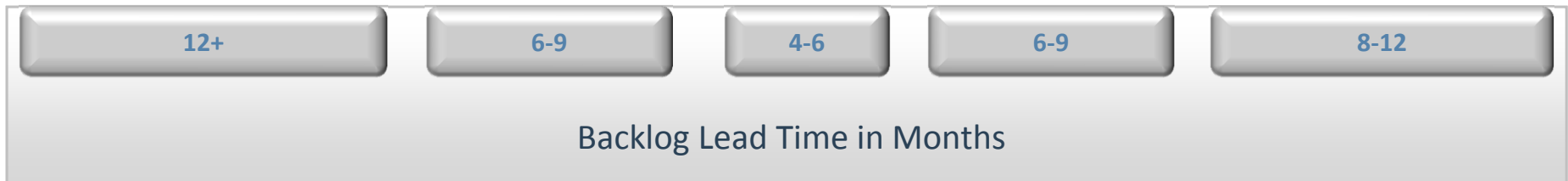
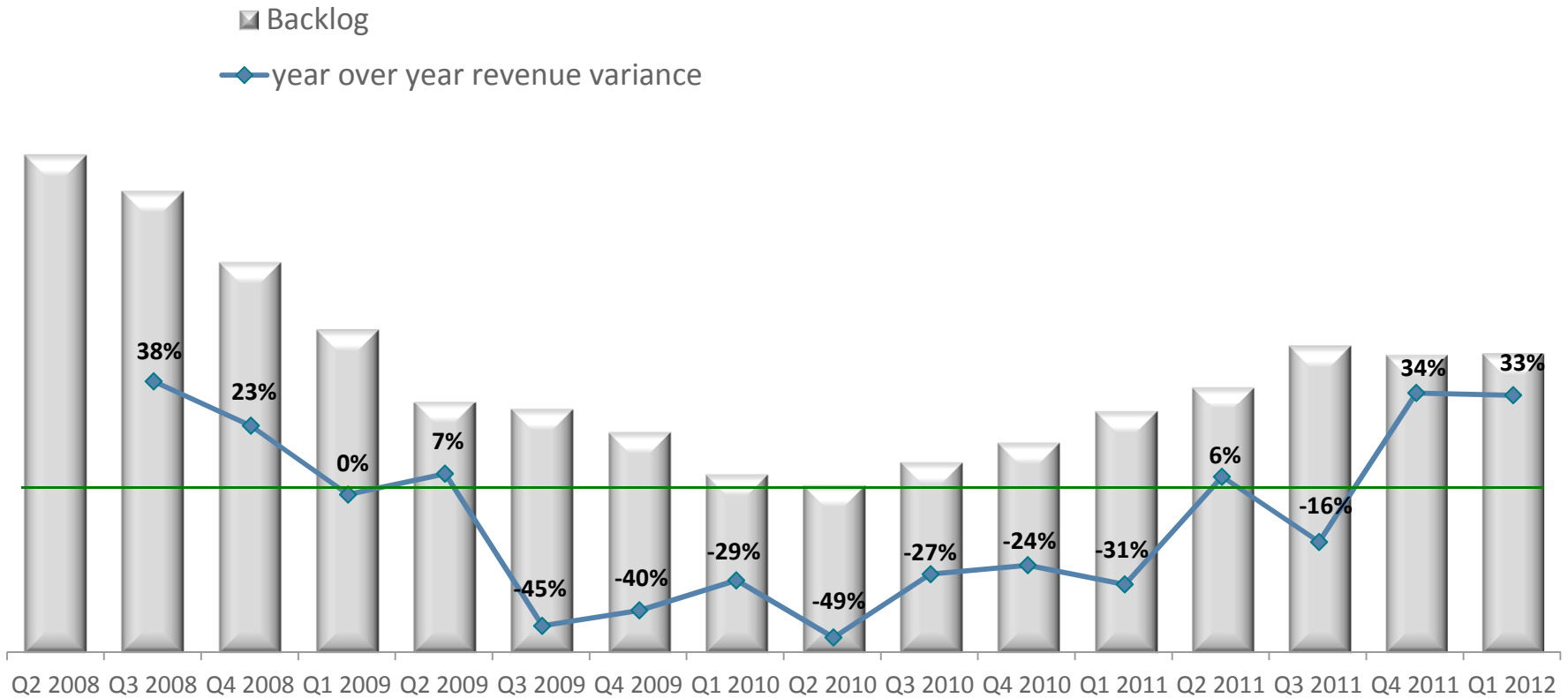
Quarter End Backlog



- 3% sequential decline:
 - Q1 execution
 - Project timing
- Power transformer trends:
 - Backlog flat sequentially
 - Replacement demand for power transformers remains robust
 - Modest increase in average price

Power Transformer Trends Remain Positive

Power Transformer Solutions Business

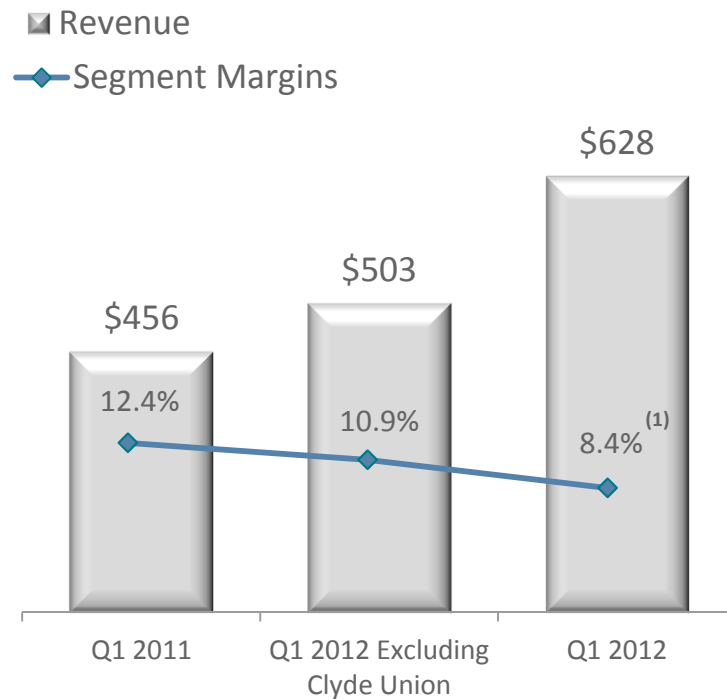


At Peak Demand, Shipments Trail Orders by ~ 1 Year

Flow Technology Q1 Analysis



(\$ millions)



- 38% revenue growth:
 - 10% organic growth
 - 29% acquisition growth
 - (2%) currency impact
- Core margins declined 150 points:
 - Reduced sales volume and weak results in Europe
- 250 points of margin dilution from ClydeUnion acquisition

⁽¹⁾ Q1 2012 Segment margin excludes impact of ClydeUnion purchase accounting; see appendix for reconciliation to GAAP

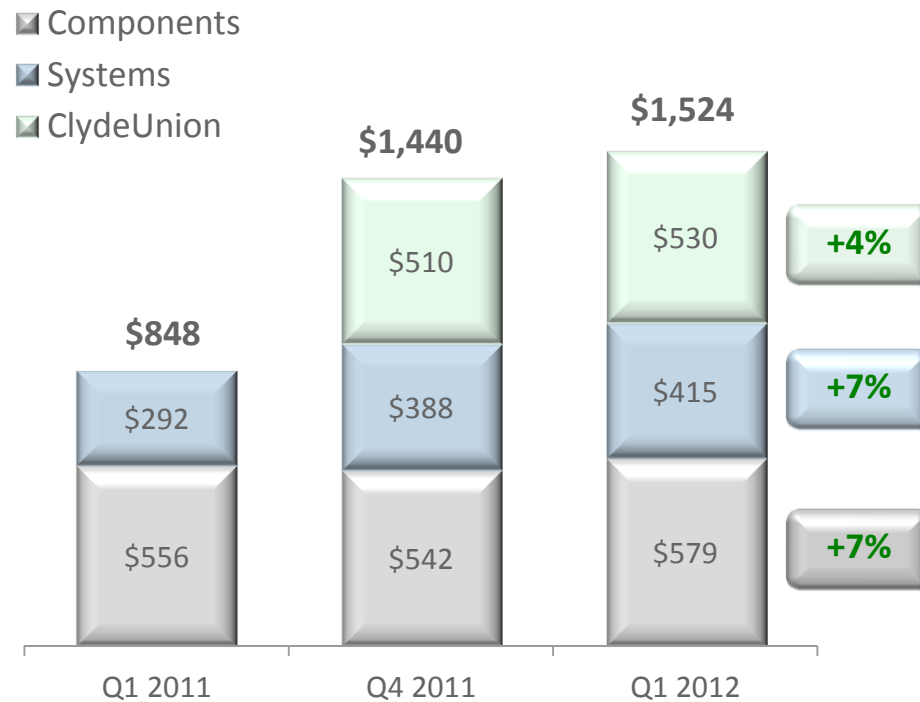
**38% Revenue Growth Driven by ClydeUnion Acquisition;
Margin Performance Expected to Improve Throughout 2012**

Flow Technology Backlog Analysis



(\$ millions)

Quarter End Backlog



Q1 2012 Backlog Commentary

- 6% sequential growth:
 - 4% organic growth
 - 1% acquisition growth (Seital)
 - 1% currency impact
- Strong demand across key end markets led by oil & gas and food & beverage components

Continued to See Positive Backlog Development in Q1 2012

ClydeUnion Q1 2012 Financial Analysis



(\$ millions)

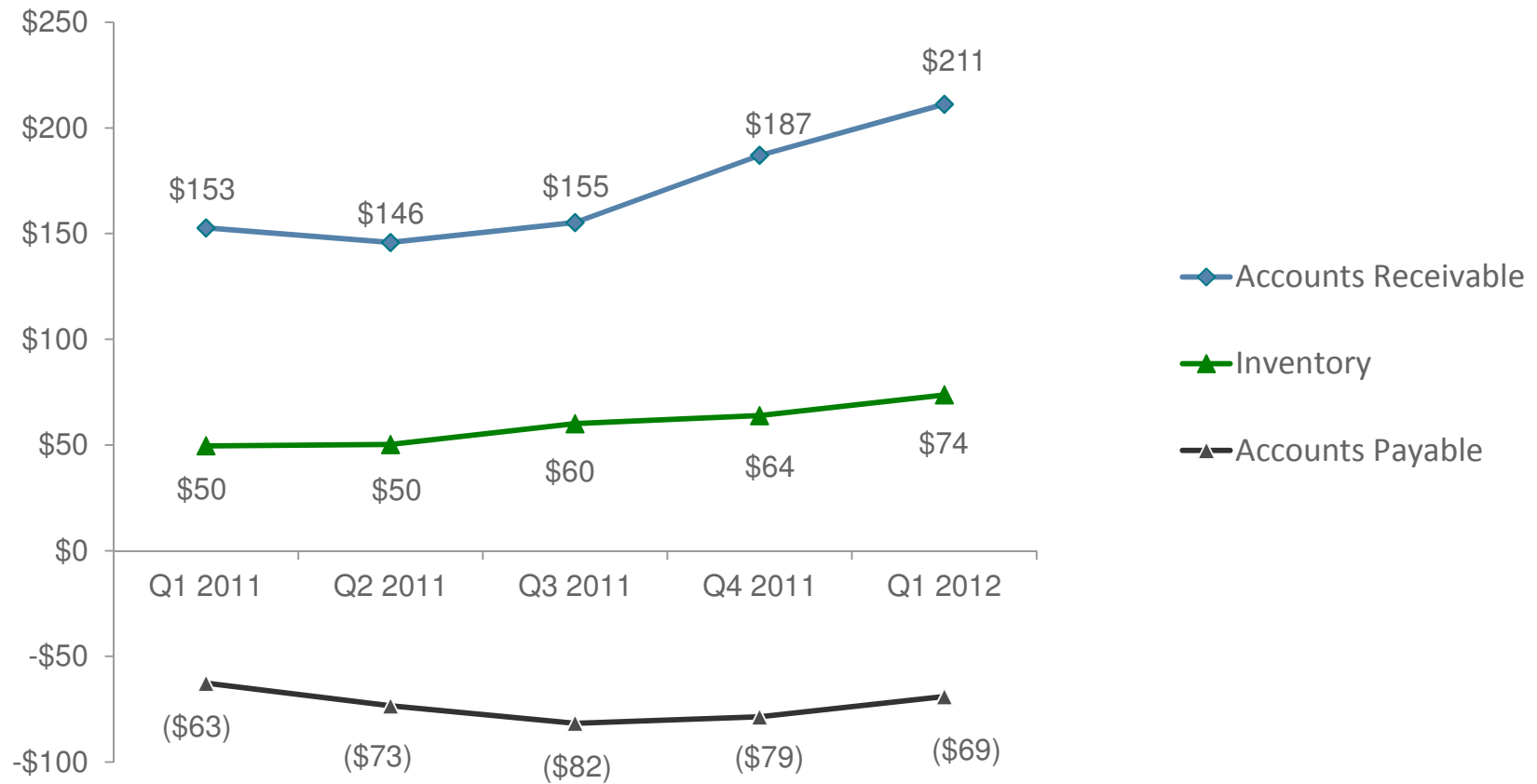
	Q1 2012	comments
Ending Backlog	\$530	+4% from Q4 2011; good order momentum
Revenue	\$125	+24% year-over-year
Operating Profit	(\$2)	operational challenges \$3m of intangible amortization expense
Purchase Accounting	(\$7)	inventory and backlog step-up charges
Free Cash Flow	(\$60)	working capital investment, partially funded by seller

Operational Bottlenecks and Working Capital Needs Were Largely Addressed in the First 90 Days After the Acquisition

ClydeUnion Working Capital



(\$ millions)



Working Capital Metrics Have Built Up Significantly Over the Past Year; Expect Working Capital to Unwind as Frequency of Shipments Improves



Business Challenges	Improvement Initiatives
organizational alignment	streamlined management structure; evaluating restructuring actions
market approach & order acceptance process	implemented contract approval process; increased pricing; realigning sales team in Q2
supply-chain & manufacturing execution	working capital infusion; integrating global supply chain; implementing Lean approach
cost containment	implemented spend authorization process

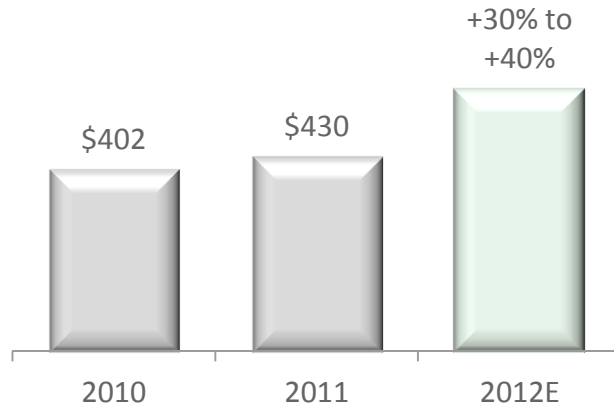
Actions in Place to Drive Improved Performance and Increase Profitability

ClydeUnion Commercial Update

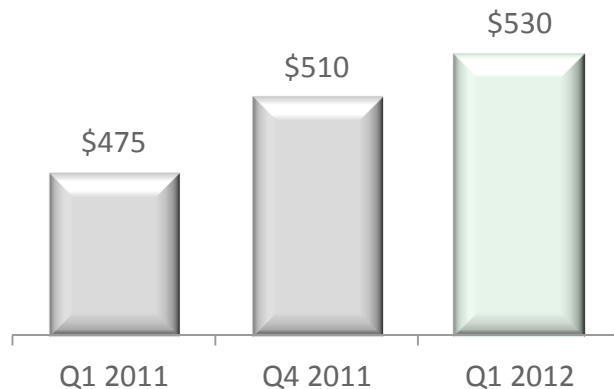


(\$ millions)

Revenue



Backlog

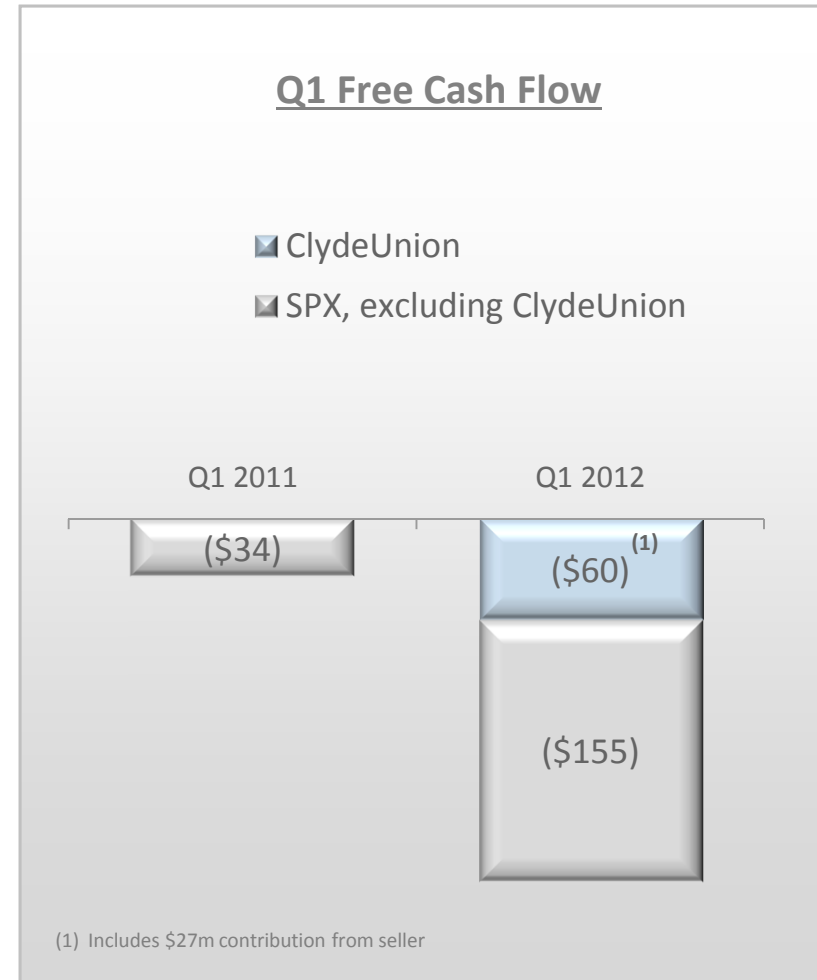
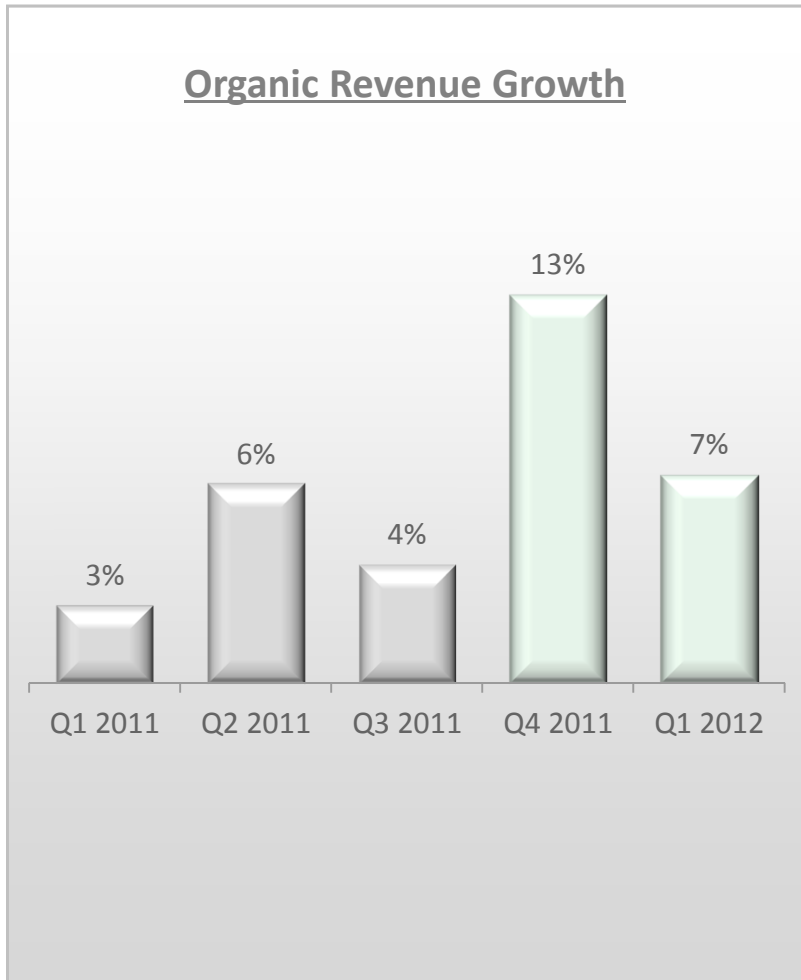


- Q1 orders up 7% year over year driven by aftermarket orders
- Q1 ending backlog up 4% sequentially:
 - 73% of Q2-Q4 revenue forecast is in the ending Q1 backlog
- Integration of ClydeUnion provides a foundation for establishing power & energy market platform
- Working on developing strategic approach to multi-product offerings

**Customer Response Has Been Very Positive;
Expect ~\$0.30 Cents of EPS Accretion in 2012**

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Free Cash Flow and Capital Allocation



Note: see appendix for reconciliations to GAAP

**Expect Q1 2012 Working Capital Investment to Unwind Over the Balance of the Year;
Targeting \$350m of Free Cash Flow From Q2-Q4 2012**

Projected Liquidity



(\$ millions)

Estimated Cash on Hand at 3/31/2012	\$337
Available Credit Lines	\$431
Estimated Q2-Q4 2012 Free Cash Flow	~\$350
Regular Quarterly Dividend ⁽²⁾	~(\$38)
After-Tax Proceeds from Sale of Service Solutions	~\$1,000
Estimated Debt Repayment	(\$350)
Estimated Remaining Share Repurchases	(\$307)
2012 Projected Liquidity	\$1,423

Note: Our ability to access these sources under our various facilities may be limited by the terms of our credit facility and by tax regulations that pertain to cash in overseas locations

⁽¹⁾ See appendix for non-GAAP reconciliation

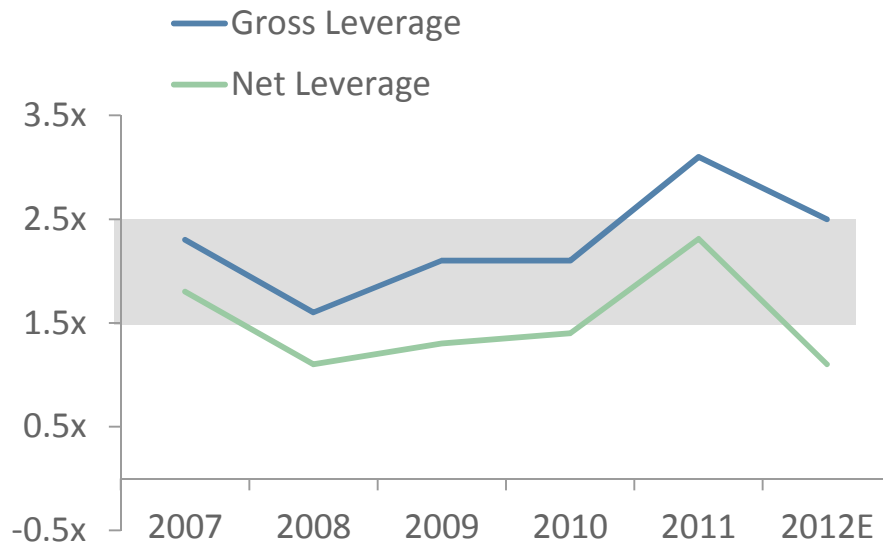
⁽²⁾ Assumes average share count of 50 million in 2012

~\$1.4 Billion of Projected Liquidity in 2012

Leverage Ratios



Debt to EBITDA*



Gross Leverage
Target Range:
1.5x to 2.5x

Gross Leverage > 2.5x



Capital allocation focus:

- Debt repayment
- Non-leveraging strategic acquisitions using cash on hand

Capital allocation focus:

- Strategic acquisitions
- Share repurchases

Gross Leverage < 2.5x

*EBITDA is as defined in SPX's credit facility; see appendix for non-GAAP reconciliation

**Expect to Return to Target Gross Leverage Range During 2012;
Plan to Maintain Disciplined Approach to Capital Allocation**

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Q2 and Full Year 2012 Targets

Q2 2012 Targets



(\$ millions)




	Q2 2011	Q2 2012 Targets	comments
Revenue	\$1,137	\$1,275 to \$1,325	+12% to 17%
Segment Income*	\$117	\$118 to \$125	expect increases in Flow and Industrial segments to be largely offset by a decline in the Thermal segment
Segment Income %*	10.3%	9.1% to 9.6%	~(100) pts due to acquisition dilution and lower Thermal segment margins
Special Charges (restructuring expense)	\$4	\$10 to \$15	restructuring actions concentrated in Flow and Thermal segments
Shares Outstanding	51.4	~51	assumes no additional share repurchases

*Excludes inventory and backlog step-up charges on ClydeUnion acquisition

**Improved Operating Performance in Flow Technology and Industrial Segments
Expected to be Largely Offset by Year-on-Year Decline in Thermal Segment Income**

2012 Full Year Segment Targets



Flow Technology	Thermal Equipment & Services	Industrial Products & Services
		
<p><u>Revenue</u></p> <p>+35% to +40%</p> <p><u>Segment Income Margin</u></p> <p>11.2% to 11.7%</p> <p>Note: ~100 points of margin dilution from ClydeUnion acquisition</p>	<p><u>Revenue</u></p> <p>(7%) to (12%)</p> <p><u>Segment Income Margin</u></p> <p>7.6% to 8.1%</p>	<p><u>Revenue</u></p> <p>+10% to +15%</p> <p><u>Segment Income Margin</u></p> <p>13.2% to 13.7%</p>

**Increased Revenue Targets Across Each Segment;
Reduced Margin Targets for Flow and Thermal Segments**

2012 Pro Forma Modeling Framework



(\$ millions)

	Previous 2012 Pro Forma Modeling Framework ⁽¹⁾	Updated 2012 Pro Forma Modeling Framework ⁽¹⁾
Revenue	\$5,050 to \$5,300	\$5,150 to \$5,400
Segment Income %	10.9% to 11.4%	10.5% to 11.0%
Interest Expense		\$105m
Tax Rate	28%	28%
Share Count	~47m	~47m
Cash on Hand	~\$940	~\$900
Projected Liquidity	~\$1,486	~\$1,423
Gross Debt ⁽²⁾ & Leverage	~\$1,567 ~2.5x	~\$1,585 ~2.5x
Net Debt ⁽²⁾ & Leverage	~\$675 ~1.1x	~\$700 ~1.1x

⁽¹⁾ Assumes the annualized impact of the Service Solutions divestiture , share repurchases and debt reduction

⁽²⁾ As defined in SPX's credit facility

**2012 Pro Forma Modeling Framework Reflects
Annualized Impact of Divestiture and Capital Allocation Intentions**

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Executive Summary

▪ Flow Technology:

- ❑ Building global Power & Energy platform:
 - Oil & Gas market growth
 - ClydeUnion integration; revenue & cost synergies
- ❑ Continued growth in Food & Beverage business
- ❑ Additional strategic acquisitions

▪ Power transformers:

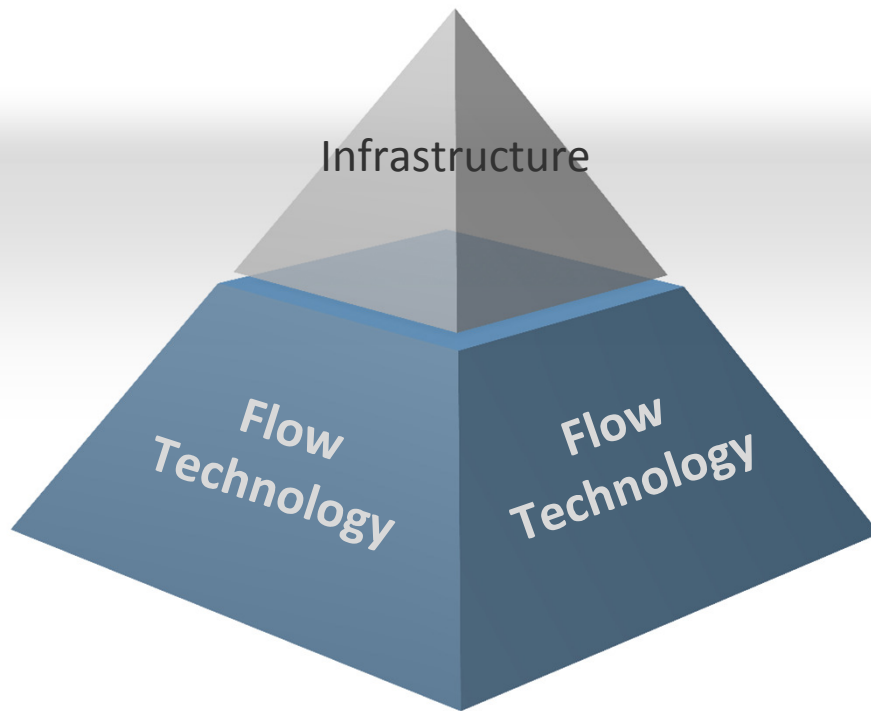
- ❑ Large power transformer expansion
- ❑ Price recovery in medium power transformers

▪ Earnings Per Share Leverage:

- ❑ Long-term tax rate of ~28%
- ❑ Low outstanding share count to be further reduced with 2012 share repurchase plan



**Attractive Growth Prospects Led by Our
Flow Technology and Power Transformer Businesses**



- 2012 is a year of transition focused on strategic advancements
- Q1 performance reflects strategic investments and bottom of the cycle results in the Thermal segment
- Expect significant sequential improvement in earnings per share
- Positive trends in key end markets

**2012 is a Year of Transition Focused on Executing Strategic Actions;
Strengthening Position for Future Earnings Growth**

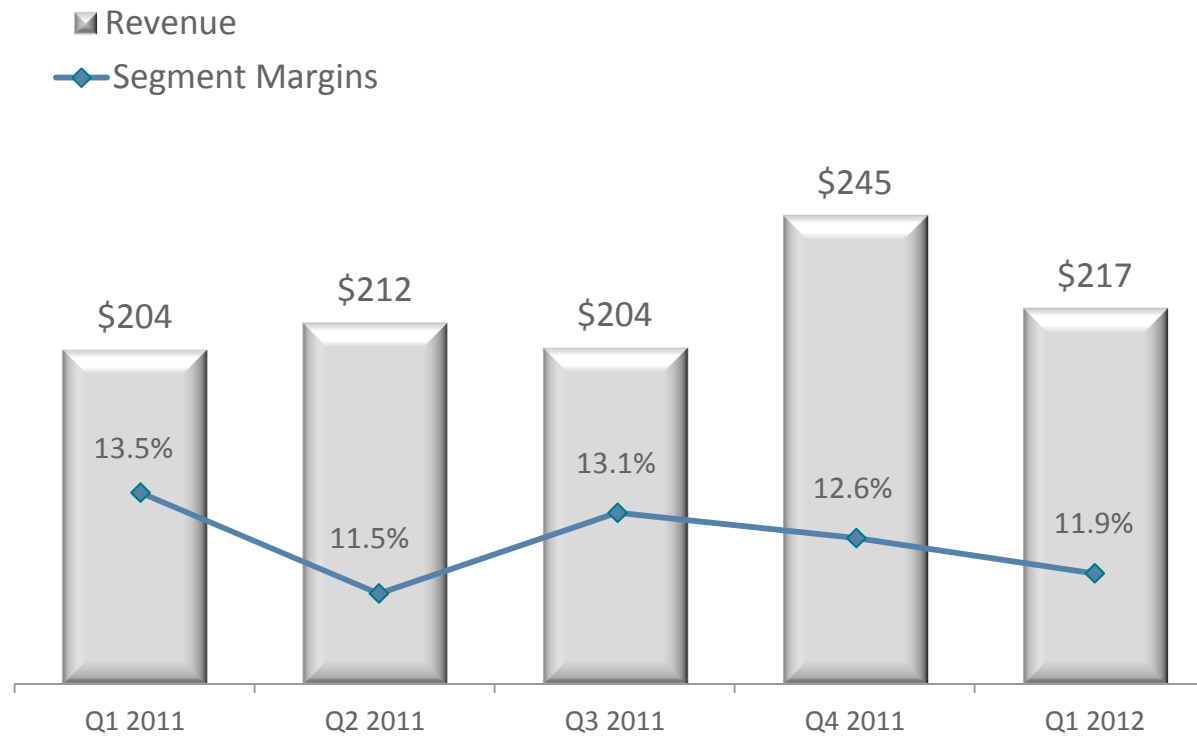
Questions?

Appendix

Historical Quarterly Results Restated for Industrial Products & Services Segment



(\$ millions)



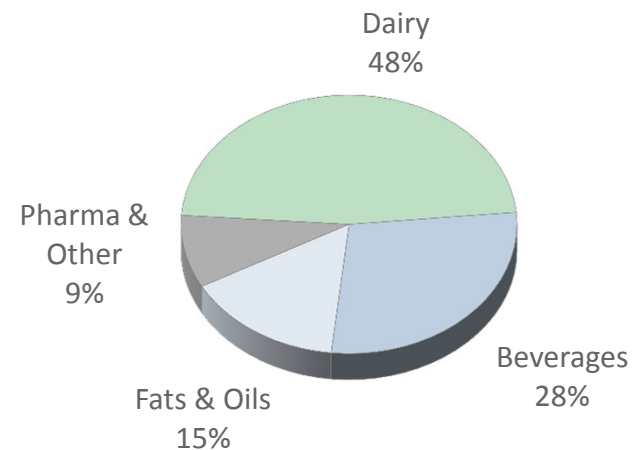
Company Overview

- Based in Italy, Seital is a leading global supplier of separation technology
- Its primary end market is food & beverage for applications including dairy, wine, beverages and fats & oils

2011 Financial Information:

- Purchase price: \$28m
- Revenue: ~\$13m
- Double-digit operating profit margins

Revenue by End Market



Seital is a Leading Global Supplier of Separation Technology

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Non-GAAP Reconciliations

Q1 2012 Organic Revenue Growth Reconciliation



Quarter Ended March 31, 2012

	Net Revenue Change	Acquisitions/ Divestitures	Currency	Organic
Flow Technology	37.8%	29.2%	-1.8%	10.4%
Thermal Equipment & Services	-1.5%	-0.9%	-2.3%	1.7%
Industrial Products & Services	6.3%	0.0%	-0.3%	6.6%
Consolidated SPX	18.3%	13.2%	-1.6%	6.7%

Free Cash Flow



(\$ millions)

	<u>Q1 2011</u>	<u>Q1 2012</u>
Net cash from continuing operations	\$ (19)	\$ (194)
Capital expenditures	<u>(15)</u>	<u>(22)</u>
Free cash flow from continuing operations	<u>\$ (34)</u>	<u>\$ (215)</u>

Q2 to Q4 2012E Free Cash Flow



(\$ millions)

	<u>Q2 to Q4 2012E</u>
Net cash from continuing operations	\$ 450
Capital expenditures	<u>(100)</u>
Free cash flow from continuing operations	<u><u>\$ 350</u></u>

Debt Reconciliations



(\$ millions)

	<u>3/31/2012</u>
Short-term debt	\$ 191
Current maturities of long-term debt	331
Long-term debt	<u>1,597</u>
Gross Debt	\$ 2,119
Less: Purchase card program and extended A/P programs	<u>\$ (38)</u>
Adjusted Gross Debt	\$ 2,081
Less: Cash in excess of \$50	<u>\$ (287)</u>
Adjusted Net Debt	<u>\$ 1,794</u>

Note: Debt as defined in the credit facility

Bank EBITDA Reconciliations



(\$ millions)	<u>LTM</u>
Net Income	\$171
Income tax provision (benefit)	34
Interest expense	<u>102</u>
Income before interest and taxes	\$307
Depreciation and intangible amortization expense	<u>120</u>
EBITDA from continuing operations	\$426
Adjustments:	
Amortization and write-off of intangibles and organizational costs	28
Non-cash compensation expense	44
Extraordinary non-cash charges	39
Extraordinary non-recurring cash charges	63
Joint venture EBITDA adjustments	12
Pro Forma effect of acquisitions and divestitures	39
Other	<u>(2)</u>
Bank LTM EBITDA from continuing operations	<u><u>\$649</u></u>

Note: EBITDA as defined in the credit facility

Consolidated Organic Growth Reconciliation



	<u>Q1 2011</u>	<u>Q2 2011</u>	<u>Q3 2011</u>	<u>Q4 2011</u>	<u>Q1 2012</u>
Organic Growth	2.5%	6.4%	3.8%	12.5%	6.7%
Acquisition Growth	3.1%	2.4%	0.2%	1.7%	13.2%
Currency Impact	<u>2.2%</u>	<u>6.0%</u>	<u>2.5%</u>	<u>-1.0%</u>	<u>-1.6%</u>
Total Revenue Growth	7.8%	14.8%	6.5%	13.2%	18.3%