



ISI Group 2010 Industrials Conference

GLOBAL INFRASTRUCTURE X PROCESS EQUIPMENT X DIAGNOSTIC TOOLS

Forward Looking Statements



- Certain statements contained in this presentation that are not historical facts, including any statements as to future market conditions, results of operations and financial projections, are forward-looking statements and are thus prospective. These forward-looking statements are subject to risks, uncertainties and other factors which could cause actual results to differ materially from future results expressed or implied by such forward-looking statements.
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- This presentation includes non-GAAP financial measures. A copy of this presentation, including a
 reconciliation of the non-GAAP financial measures with the most comparable measures calculated and
 presented in accordance with GAAP, is available on our website at <u>www.spx.com</u>.



 Global, multi-industry manufacturer of highly specialized, engineered solutions

Strategically Focused on <u>3 Global Markets</u>

2010E revenue: ~\$5b
~15k global employees:

-20% in China

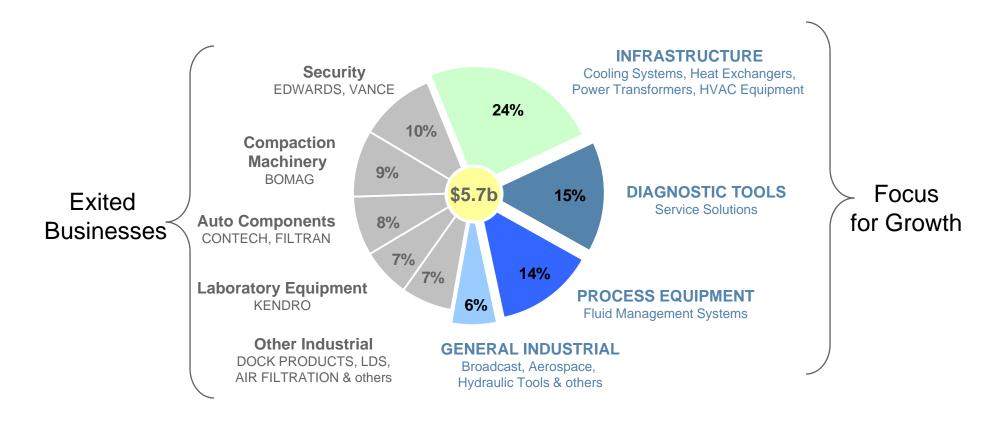
Operations in over 35 countries with sales into over 150 countries

Note: Data from continuing operations; 2010E as of 2/25/2010

Global, Multi-Industry Supplier of Engineered Solutions; Supporting Power & Energy, Food & Beverage and Vehicle Service Demand



2004 Revenue Mix



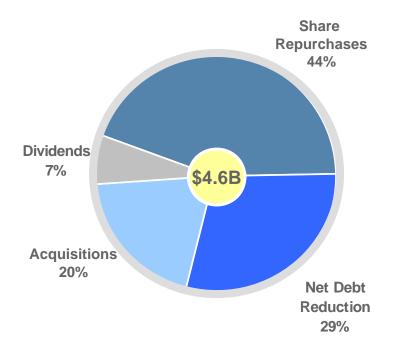
Note: 2004 revenue includes discontinued businesses

Focused Long-Term Strategy for Growth on Infrastructure, Process Equipment & Diagnostic Tools

Capital Allocation



2005 to 2009_ Capital Allocation



- Acquisition criteria:
 - ✓ Strategic to three core end markets
 - Accretive to earnings within the first 12 months
 - Generate returns above SPX's cost of capital within a reasonable time frame

>50% of Available Capital Returned to Shareholders; Disciplined Acquisition Criteria

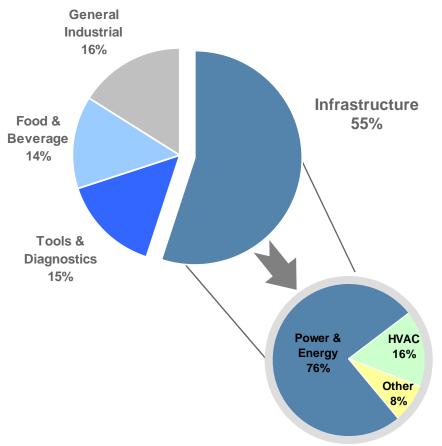
SPX Strategic Acquisitions and Joint Venture infrastructure process equipment diagnostic tools food & beverage power & energy vehicle service Yuba Gerstenberg AUTO30SS Schröder 2008 2010 ~\$10m ~\$70m Year Acquired: 2009 **Annual Revenue:** ~\$125m **Johnson Controls European Diagnostics** APV 2007 **THERMAX** SPX ~\$80m 2007 ENERGY TECHNOLOGIES LIMITED ~\$800m **India Joint Venture** Thermax: 51% ownership 2007~\$25m SPX: 49% ownership **Johnson Pump** 2006 2005 ~\$100m ~\$50m Note: Approximate annual revenue in the year of acquisition

Acquisitions Focused on Long-Term Growth Strategy

Key End Markets



2009 Pro Forma <u>Revenue by End Market</u>



Note: Data from continuing operations and pro forma for acquisitions

Primary Demand Drivers

- Growing world population with emerging middle class
- Advancement of emerging countries
- Replacement of aged infrastructure
- Government regulations
- Environmental considerations

84% of 2009 Revenues in 3 Strategic End Markets; Positive, Long-Term Fundamental Demand Drivers

Primary Technology Offerings



infrastructure

power & energy



Cooling Systems



Heat Exchangers



Power Transformers

process equipment

food & beverage



Engineered Components



Skidded Systems



Full-Line Systems



vehicle service



OEM Professional



Aftermarket Professional

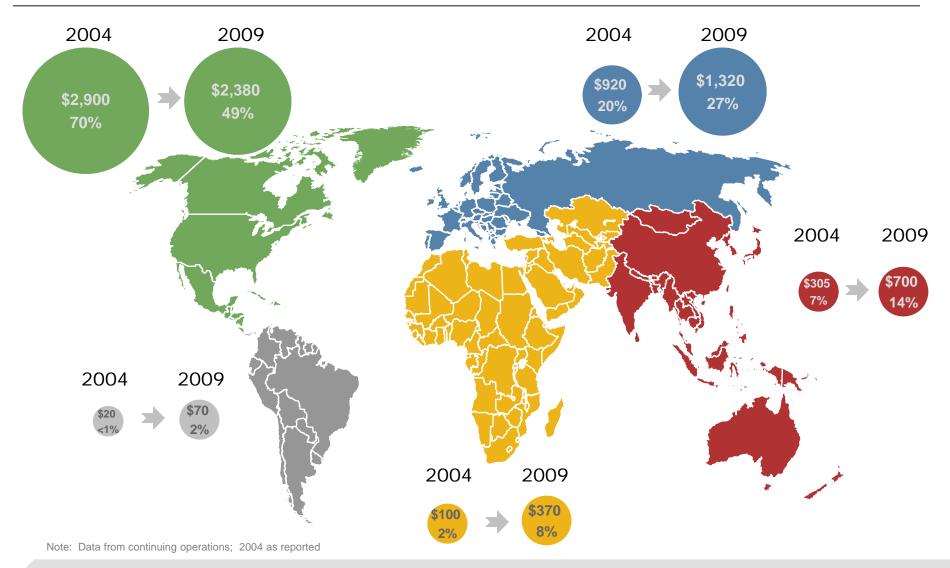


Aftermarket Do-it-Yourself

SPX is a Leading Global Provider of Power & Energy Infrastructure, Processed Food & Beverage Equipment and Diagnostic Tools For Vehicle Service

Revenue by Region

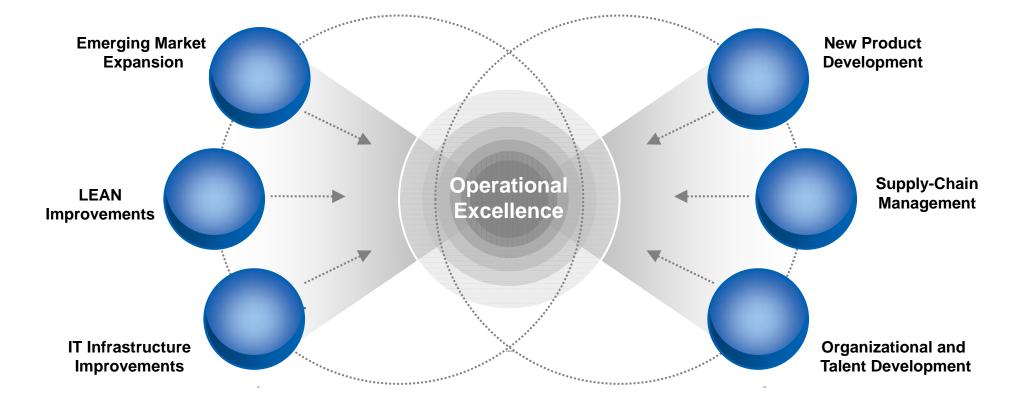




51% of 2009 Revenue Outside North America; 22% of Revenue from Sales Into Emerging Markets

Global Business Systems and Services

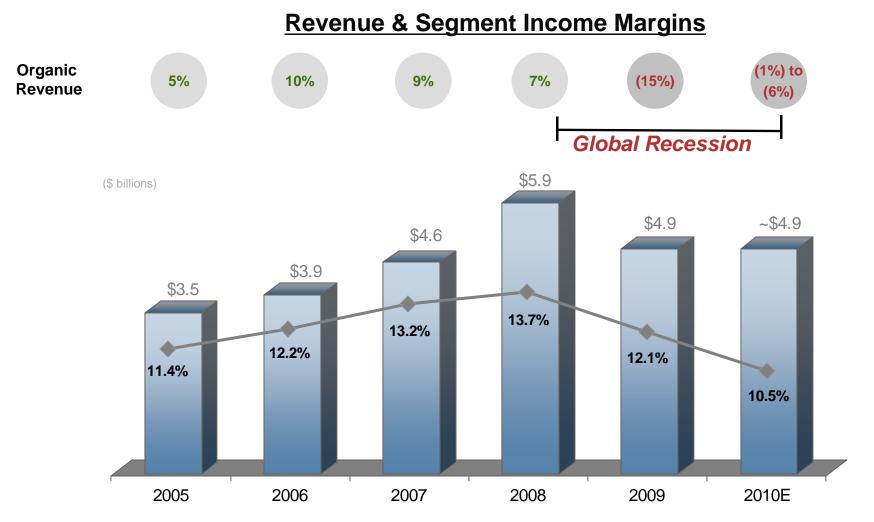




Six Operating Initiatives Focused on Growth and Continuous Improvement

Financial Performance





Note: Data from continuing operations; see appendix for non-GAAP reconciliations; 2010E as of 2/25/2010

Averaged 8% Organic Growth and 100 Points of Margin Expansion from 2005 to 2008

Balance Sheet and Debt Ratios



(\$ millions) **Debt to Capital** Key Balance Sheet Accounts 40% 40% 12/31/08 12/31/09 Cash \$476 \$523 **Total Assets** \$6,138 \$5,724 Q4 2008 Q4 2009 **Debt to Bank EBITDA**⁽¹⁾ Total Debt \$1,345 \$1,279 2.1x 1.6x Total Equity \$1,902 \$2,045 Net Leverage Gross Leverage 1.3x 1.1x Q4 2008 Q4 2009

⁽¹⁾ Consolidated leverage ratios; Net and Gross Debt to EBITDA as defined in the credit facility, see appendix for reconciliation

\$523m of Cash on Hand at the End of 2009; 12/31/2009 Net Debt of \$756m

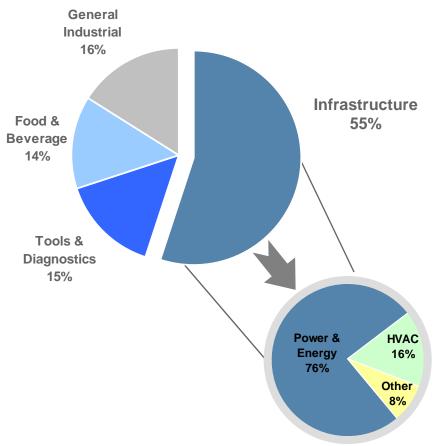
Global Market Trends

GLOBAL INFRASTRUCTURE X PROCESS EQUIPMENT X DIAGNOSTIC TOOLS

Key End Markets



2009 Pro Forma <u>Revenue by End Market</u>



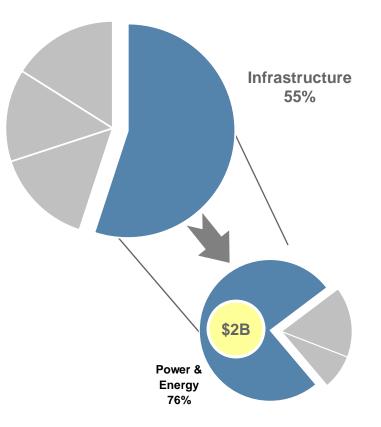
Note: Data from continuing operations and pro forma for acquisitions

Primary Demand Drivers

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84% of 2009 Revenues in 3 Strategic End Markets; Positive, Long-Term Fundamental Demand Drivers

2009 Pro Forma Revenue by End Market



Power & Energy Infrastructure

GLOBAL INFRASTRUCTURE X PROCESS EQUIPMENT X DIAGNOSTIC TOOLS

Note: Data from continuing operations

World Electricity Consumption



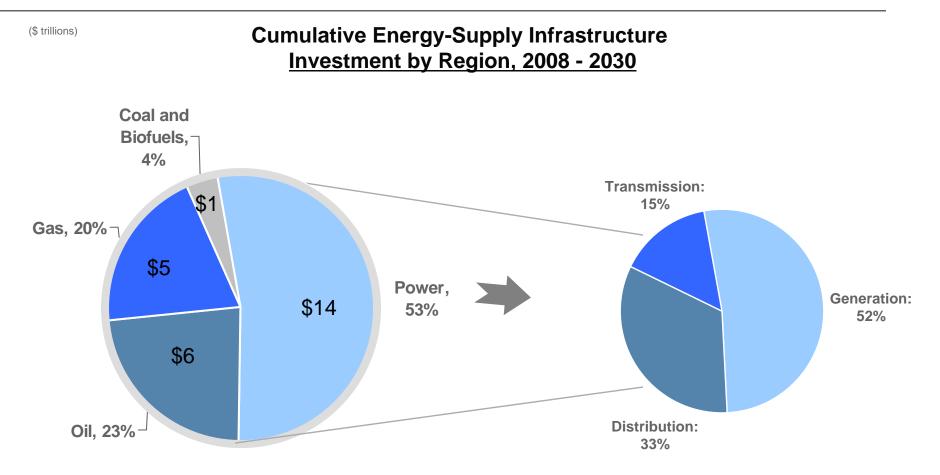
Global Credit Crunch TWh 20 000 18 000 Dot-com Bubble Burst 16 000 Asian Economic Crisis 14 000 Black Monday Stock Market Crash 12 000 **US** Recession 10 000 2nd Oil Price Shock 8 0 0 0 1st Oil Price Shock 6 0 0 0 4 0 0 0 End of World War II 2 0 0 0 0 2005 2009 1970 1975 1980 1985 1995 2000 1945 1950 1955 1960 1965 1990

Source: WEO 2009 Copyright OECD/IEA, 2009; Figure 3.6, page 158, as modified by SPX Corporation

IEA Estimates that Global Electricity Demand Fell 1.6% in 2009, The First Contraction Since the End of World War II

Global Energy Infrastructure Investment

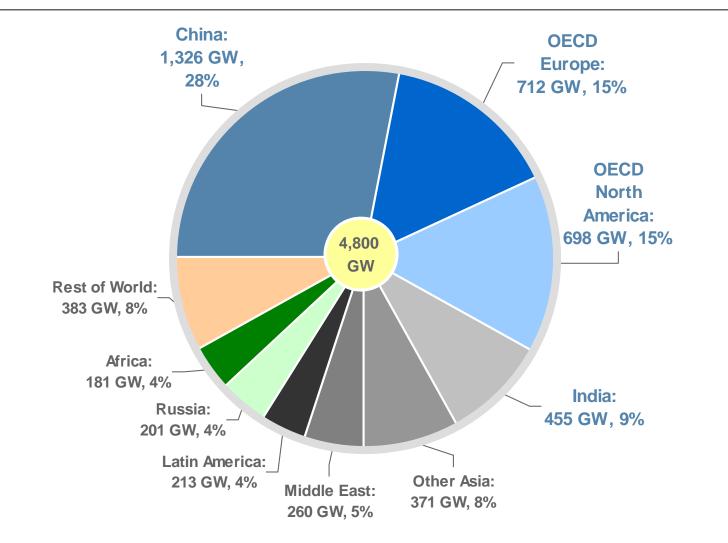




Source: WEO 2009 Copyright OECD/IEA, 2009; Figure 1.20, page 106, as modified by SPX Corporation

\$26 Trillion Estimated to be Spent on Energy Infrastructure From 2008 Through 2030

Power Generation Capacity Additions 2008-2030 **SPX**



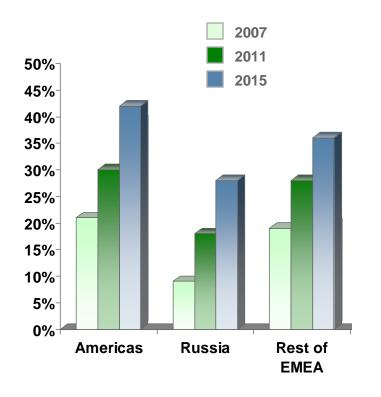
Source: WEO 2009 Copyright OECD/IEA, 2009; Figure 1.18, page 102, as modified by SPX Corporation

China, India, OECD Europe and OECD North America Combine for 2/3rds of the Expected New Capacity Additions

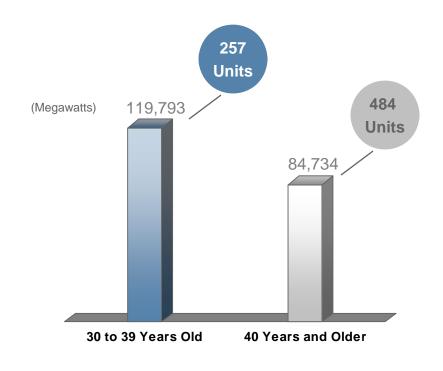
Aging of Power Fleet



Percent of Installed Capacity (GW) Reaching 40 Years of Age by Year



US Power Industry: Operational Capacity in 2009

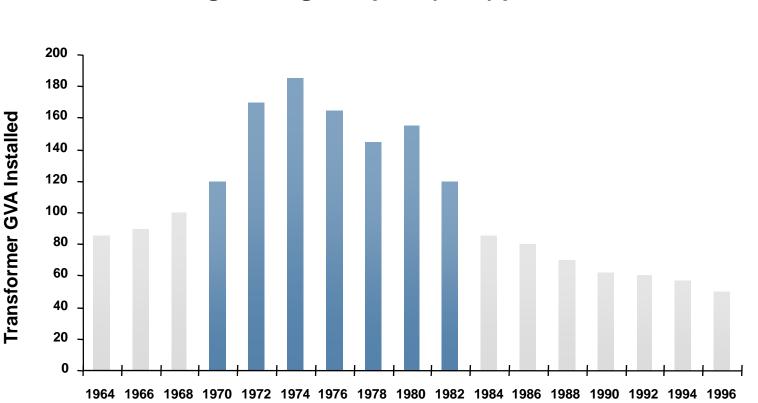


Source: Platts Global Power Database January 2008

Source: Industrial Info Resources, Power Market Outlook Q3 2009, page 15

The Aging of Existing Infrastructure Provides an Attractive Opportunity for Retrofit and Rebuild





Base Giga-Voltage Ampere (GVA) per Year Additions

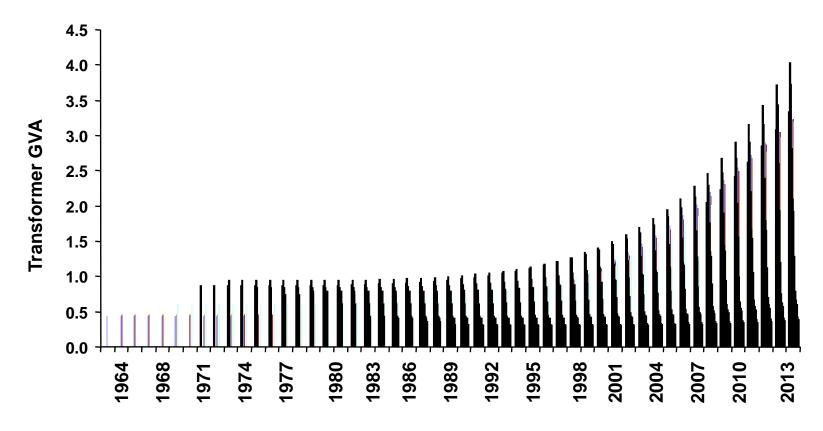
Year

Source: Hartford Steam Boiler

Concentration of Investment in Transformers Between 1970 and 1982; Average Age of Transformers Today is Between 30 and 40 Years



Failure Rate Forecast



Source: Hartford Steam Boiler

Rate of Failure Expected to Increase Over the Next 5 Years

SPX Power & Energy Revenue Breakdown

2009 Power & Energy



2009 Power & Energy

Revenue by Market Revenue by Product Heat Exchangers / **Cooling Systems Pollution Control Systems** 27% 30% Mining 4% Power Generation Oil & Gas 65% 13% \$2b \$2b **Crystal Growers** Other 4% Transmission Power & Distribution Pumps, Valves Transformers 18% & Filtration 18% (U.S. market) 21%

Note: Data from continuing operations

SPX's 2009 Power & Energy Revenue: \$2 Billion; Diversified Power Infrastructure Offering

SPX Power Infrastructure

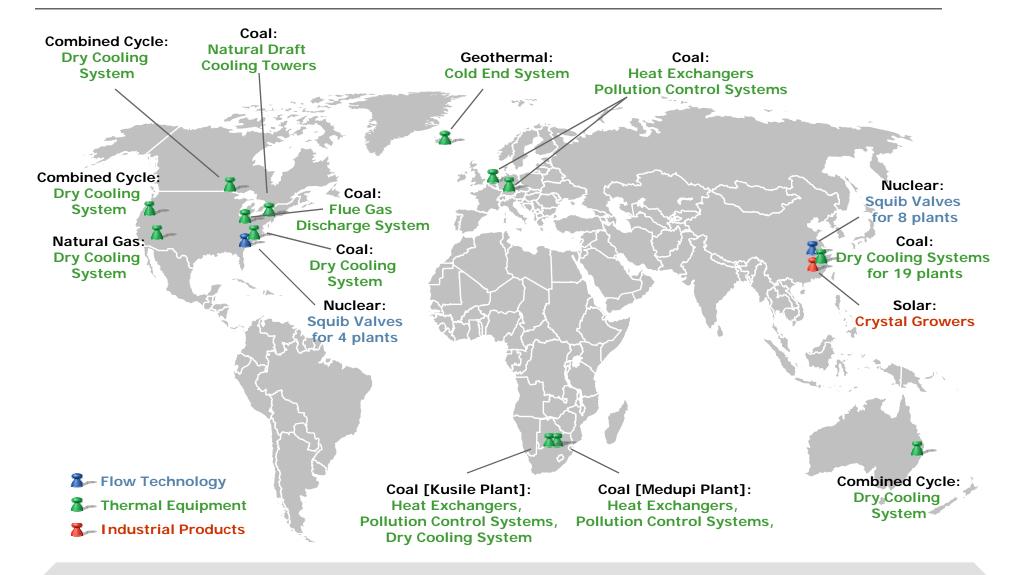
SPX

SPX Product Offerings	Coal	Gas/Oil	Nuclear	Geo- Thermal	Wind	Solar	Biomass
Dry Cooling System	1	~		~		1	~
Evaporative Cooling System		1	1	1		*	1
Rotating Heat Exchanger	-	-					
Stationary Heat Exchanger	1	-	-	*		1	1
Plate Heat Exchanger	1	-	-	1		1	1
Pollution Control System	1	1					
Valves	-	-	-	-		1	-
Pumps	-	-	-	× .		-	1
Filtration Equipment	-	-	-	-			-
Crystal Growing Systems						1	
Hydraulic Tools	1	-	-	1	1	1	1
Power Transformer	1	-	-	-	-	-	-

Diversified by Power Source

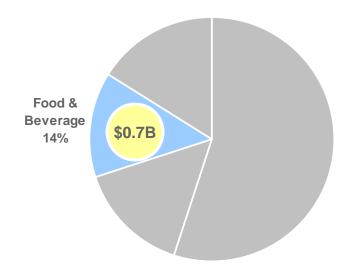
SPX Power Orders >\$20m in 2009 Ending Backlog





Geographically Diversified Backlog

2009 Pro Forma Revenue by End Market



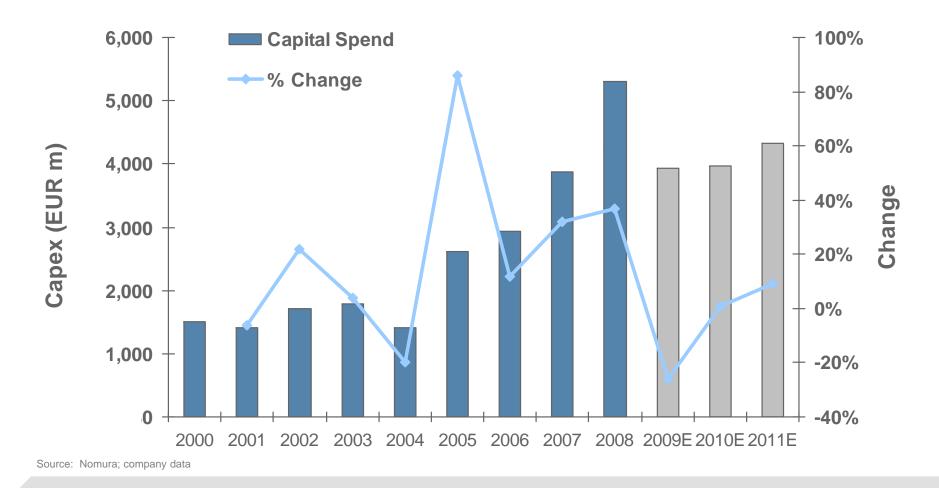
Process Equipment

GLOBAL INFRASTRUCTURE X PROCESS EQUIPMENT X DIAGNOSTIC TOOLS

Note: Data from continuing operations



Food & Beverage Capital Spending Forecast



Food & Beverage Capital Spending Expected to Increase in 2011

Food & Beverage Equipment Market Drivers







- Production of value added or higher quality products
- Enhanced hygienic standards and regulatory controls





- Energy efficiency and waste reduction
- Economic expansion in emerging regions



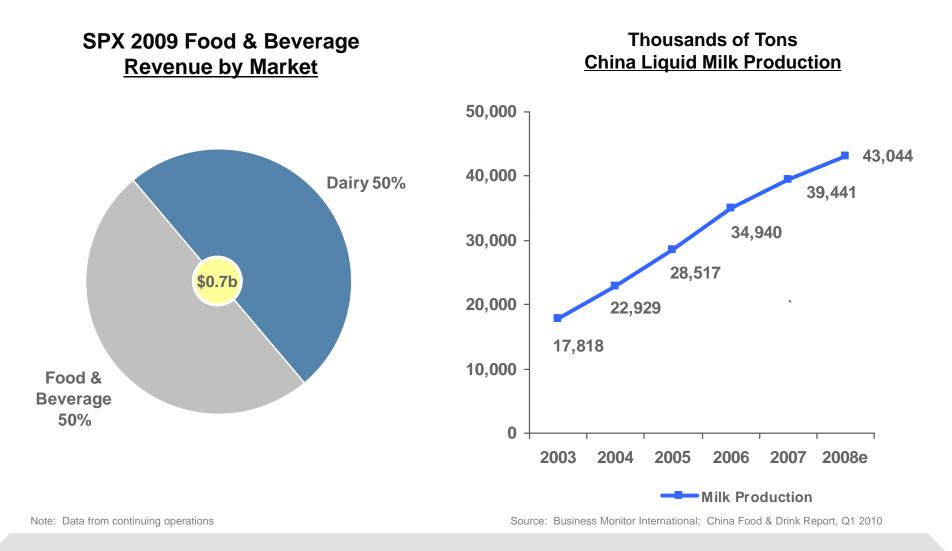


New plant production

Global Customer Base Including Many Leading Food and Beverage Manufacturers; This Regulated Market is Generally Stable and Less Cyclical

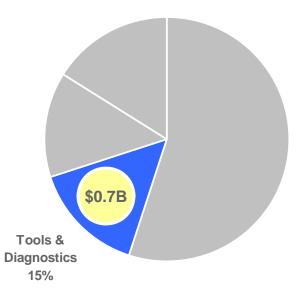
Dairy Industry





Dairy is an Attractive Growth Market In Emerging Countries

2009 Pro Forma Revenue by End Market

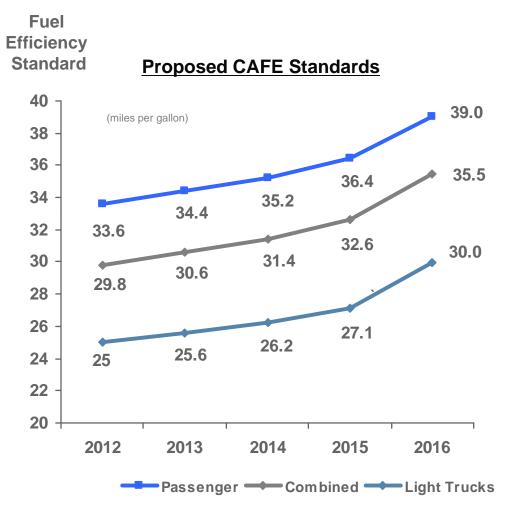


Diagnostic Tools

GLOBAL INFRASTRUCTURE X PROCESS EQUIPMENT X DIAGNOSTIC TOOLS

Note: Data from continuing operations

Regulatory Proposals





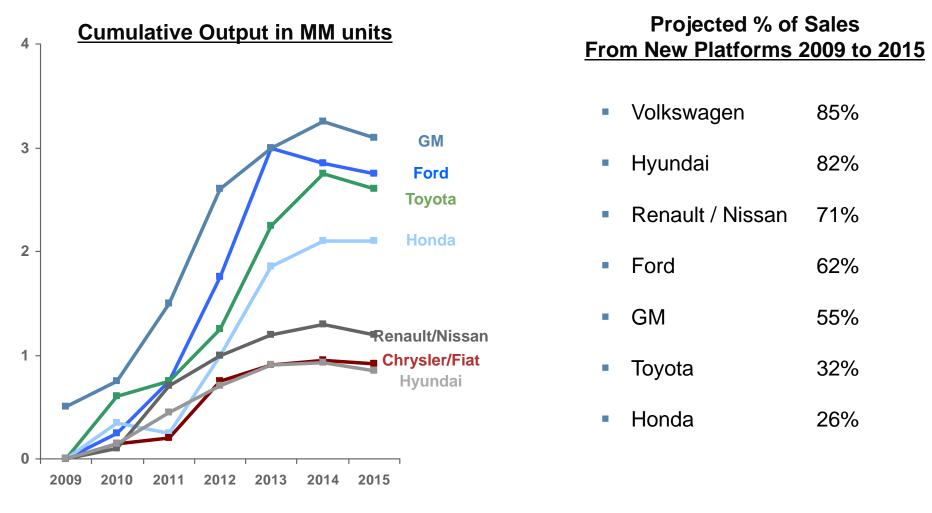
Environmental Protection Agency

- Proposed first ever vehicle emissions standard
- Proposed substituting current air condition refrigerants with 1234yf
- Early tax credits for achieving emissions reductions
- Additional tax credits for electrical vehicles and plug in hybrids

Source: United States National Highway Traffic Safety Administration & Environmental Protection Agency

Proposed Changes Driving New Technology Development





Source: CSM Worldwide 2009

OEM New Vehicle Launches Expected to Increase Over the Next 5 Years

Electric Vehicle Launches



- 2010: 3 electric vehicle launches expected
- 2011: 12 electric vehicle launches expected
- 2012: 6 electric vehicle launches expected



Source: SPX Management estimates based on OEM customer indications

21 Electric Vehicle Launches Expected Over the Next 3 Years

New Product Developments



Electric Car Battery Lift



Home Charging Station



HFO - 1234yf Air Conditioning_ <u>Service Unit</u>



New Product Development Focused on Shifting Market Dynamics

Executive Summary

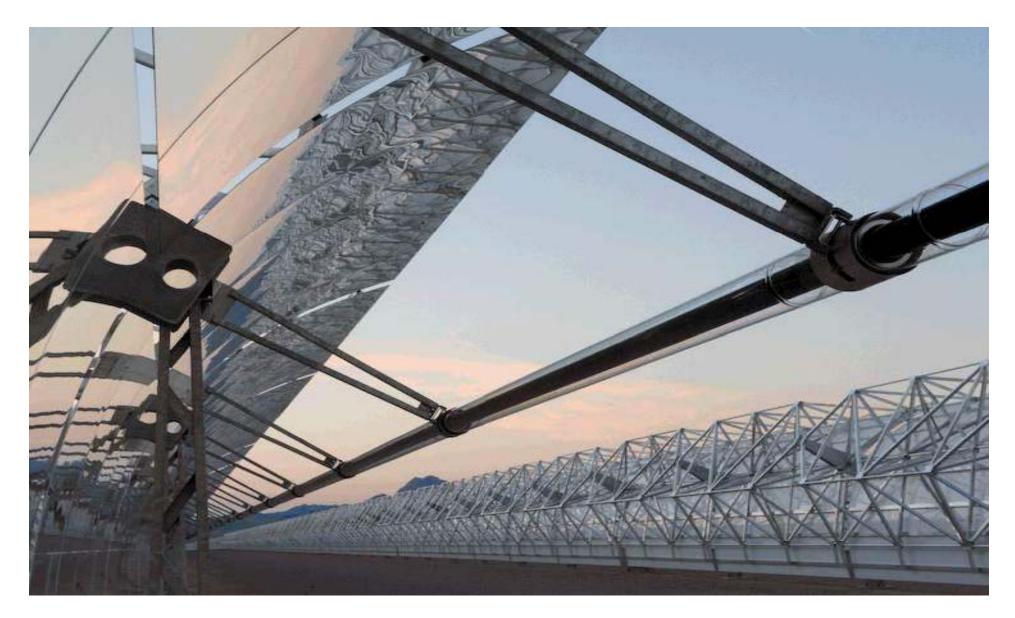
GLOBAL INFRASTRUCTURE X PROCESS EQUIPMENT X DIAGNOSTIC TOOLS

Executive Summary



- Successful transformation of SPX from 2005-2008:
 - 84% of 2009 revenue from 3 strategic markets
- Managed prudently through 2009 and expect 1H 2010 to be bottom of the cycle
- Solid financial position and liquidity:
 - ~\$1b of available liquidity projected at year end 2010
 - Minimal debt repayment requirements in 2010 and 2011
- Operational focus:
 - Backlog execution
 - Continuous improvement through advancement of global business systems and services
 - Strategic emphasis on globalization and innovation

Continued Focus on Executing Long-Term Strategy





Questions?

GLOBAL INFRASTRUCTURE X PROCESS EQUIPMENT X DIAGNOSTIC TOOLS

Appendix

GLOBAL INFRASTRUCTURE X PROCESS EQUIPMENT X DIAGNOSTIC TOOLS



	Net Revenue Growth/(Decline)	Acquisitions and Other	Foreign Currency	Organic Growth/(Decline)	
2005	6.2%	1.2%	-0.1%	5.1%	
2006	11.8%	1.6%	0.6%	9.5%	
2007	15.7%	4.1%	2.7%	8.9%	
2008	28.5%	20.4%	1.5%	6.6%	
2009	-16.9%	0.2%	-2.6%	-14.5%	
2010E	(1%) to 4%	3% to 4%	1% to 2%	(1%) to (6%)	

Note: Data from continuing operations; 2010E as of 2/25/2010

Bank EBITDA Reconciliations



(\$ millions)	<u>2008</u>	<u>2009</u>
Revenues	\$5,856	\$4,851
Net Income	\$248	\$33
Income tax provision (benefit)	153	47
Interest expense	116	92
Income before interest and taxes	\$517	\$172
Depreciation and intangible amortization expense	105	106
EBITDA from continuing operations	\$621	\$278
Adjustments:		
Amortization or write-off of intangibles and organizational costs	127	195
Non-cash compensation expense	42	28
Extraordinary non-cash charges	(22)	16
Extraordinary non-recurring cash charges	13	62
Excess of JV distributions over JV income	11	0
Loss (Gain) on disposition of assets	12	10
Pro Forma effect of acquisitions and divestitures	(1)	19
Other	0	0
Bank LTM EBITDA from continuing operations	\$803	\$607

Note: EBITDA as defined in the credit facility



(\$ millions)	<u>12/31/2008</u>		<u>12/31/2009</u>	
Short-term debt Current maturities of long-term debt Long-term debt	\$	113 76 1,155	\$	74 76 1,129
Gross Debt	\$	1,345	\$	1,279
Less: Puchase card program and extended A/P programs	\$	(48)	\$	(26)
Adjusted Gross Debt	\$	1,297	\$	1,253
Less: Cash in excess of \$50	\$	(426)	\$	(473)
Adjusted Net Debt	\$	871	<u></u>	780

Note: Debt as defined in the credit facility

