

SPX Technologies

Investor Presentation

March 2023

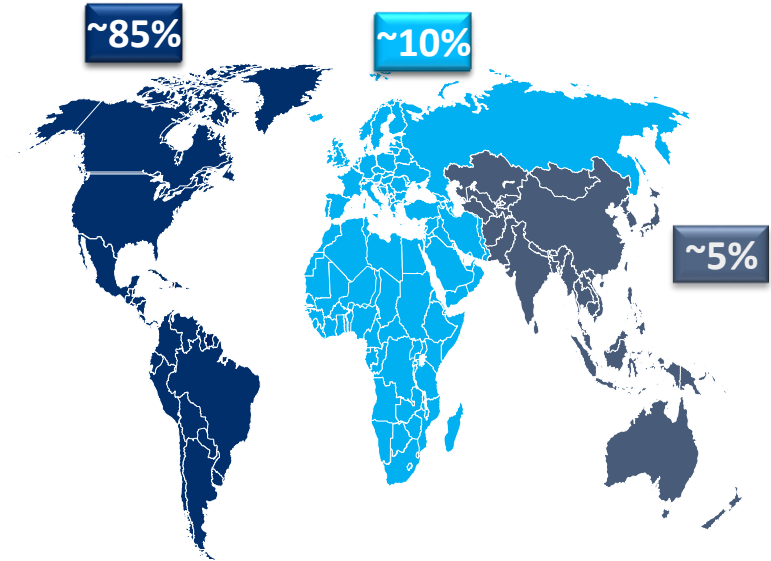


SPX Technologies Overview

Company Overview

- ❑ Headquartered in Charlotte, NC
- ❑ Focused, market-leading platforms:
 - ✓ HVAC
 - ✓ Detection & Measurement
- ❑ \$1.52B Revenue*
- ❑ ~3,300 employees
- ❑ NYSE Ticker: **SPXC**

2022 Revenue by Region†



* Midpoint of 2023 guidance as presented February 23, 2023

†Based on management estimates.

SPX is a Leading Supplier of HVAC and Detection & Measurement Products and Technologies;
The Majority of Revenue is Generated by North American Sales

Attractiveness of SPX for Long-Term Holders



Attractive Core

Well positioned key platforms in growth markets

Growth

Favorable long-term secular trends and business mix;
growth initiatives in early innings

Cash Flow

Solid Free Cash Flow Conversion

Business System

Consistent repeatable process to drive improvement

Capital Deployment

Substantial available capital and liquidity

Well Positioned to Continue Growth Journey

Strong Product Offerings and Attractive Market Dynamics

HVAC

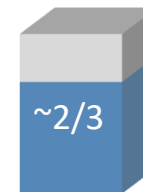
- ✓ Cooling towers
- ✓ Refrigeration
- ✓ Engineered air movement
- ✓ Process Cooling
- ✓ Boilers
- ✓ Electrical heating

DETECTION & MEASUREMENT

- ✓ Location & inspection
- ✓ Aids to Navigation
- ✓ Fare collection
- ✓ Communication technologies



2022 REVENUE FROM REPLACEMENT SALES†

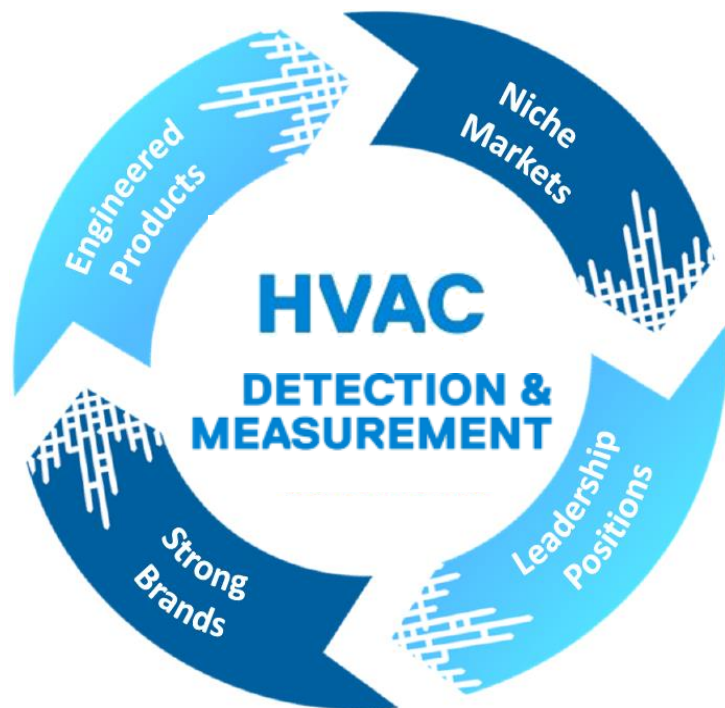


2022 REVENUE FROM #1 OR #2 MARKET POSITION†



*Non-GAAP financial measure. Reconciliations from US GAAP financial measures are available in the appendix of this presentation.

†Based on management estimates.



Organic Growth

- New products
- Channel expansion
- Adjacent markets

Inorganic Growth

- Strategic platform focus
- Significant capital to deploy
- Large target pipeline

SPX Business System

- Digital initiatives
- Continuous Improvement
- Due diligence/integration

Culture & Values

- Integrity
- Results/accountability
- Diversity & Inclusion
- Employee development

Revenue & Margin Enhancement - Tools & Drivers

Product Innovation



Technology



M&A



Channel



CI



Focus on Sustainability

...In What We Make...

Our products enable



Lower Emissions



Safety



Clean Water



Connectivity



Clean Energy

...And How We Make It...



Core Values



Diversity & Inclusion



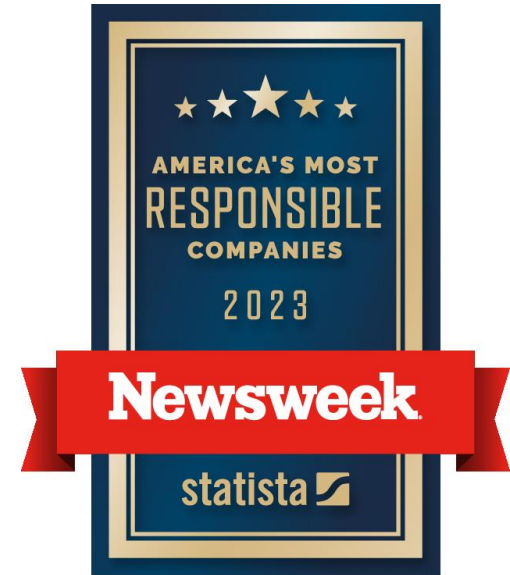
Engagement



Continuous Improvement



Minimize Waste



190 of 500

Well-Positioned for Infrastructure Spending

- ✓ Water & Wastewater
- ✓ General Construction (heavy civil, housing)
- ✓ Public Transit
- ✓ Renewables (wind)
- ✓ Telecom (5G), Airports, Ports
- ✓ Institutional (K-12, gov't, healthcare)
- ✓ Infrastructure-centric R&D



RADIODETECTION

CUES

SABIK

GENFARE

ULC

FLASH TECHNOLOGY

ITL

SEALITE

TCI ECS

WEIL-McLAIN Marley

PATTERSON-KELLEY

MARLEY

CINCINNATI FAN



SPX 2025

SPX Strategic Portfolio Transformation Continues



	Pre-Transformers Sale (2020A) ¹	2022A	2025 Targets
Revenue	\$1.56B	\$1.46B	~\$2.0B
Gross margin %	31.0%	35.8%	~40%
Segment Income %	15.3%	17.1%	~20%
Adj. Operating Income %	10.9%	12.8%	~16%
Long-term Growth %	~1-4%	~2-5%	~3-5%

<u>2020A Revenue</u>	3 Segments → 2 Segments	<u>2022A Revenue</u>	<u>Future Revenue</u>

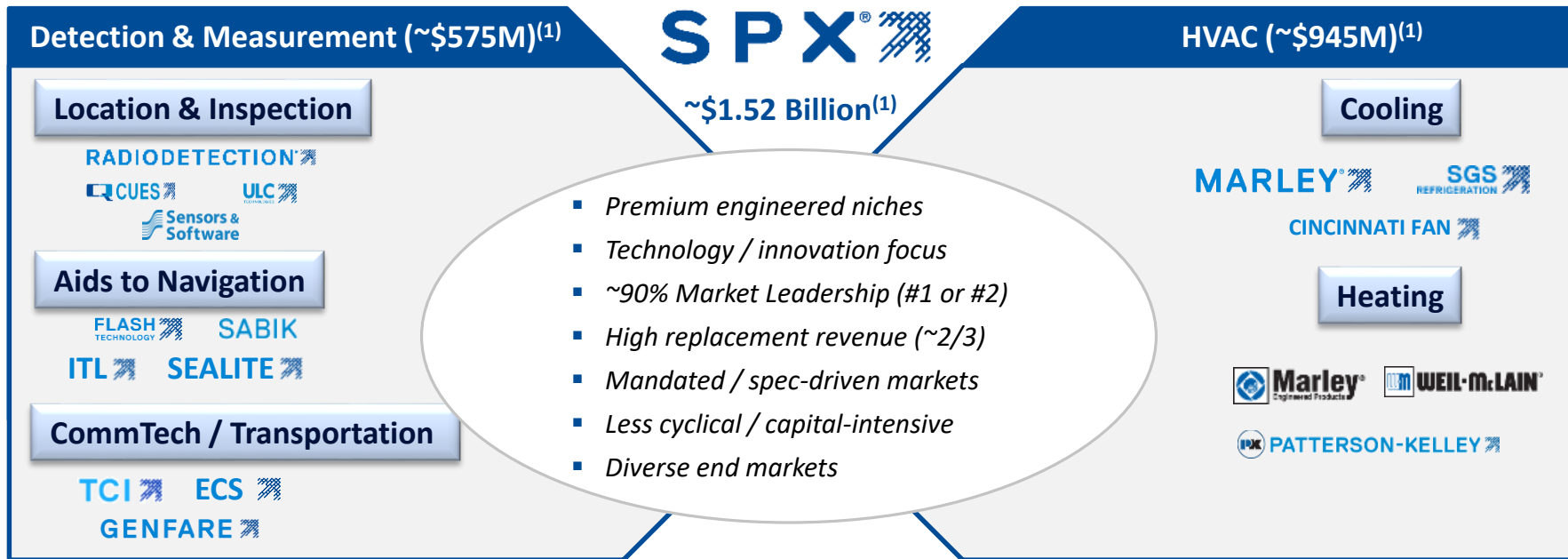
1) Derived from financial statements included in the Annual Report on form 10-K for the year ended December 31, 2020, of SPX Corporation which reflected the Engineered Solutions (E&S) segment as continued operations. Such period has subsequently been restated to reflect the classification of the E&S segment as discontinued. Non-GAAP financial measure reconciliations can be found in the Appendix.

2) Process Cooling included in HVAC Segment Revenue Post-sale.

Note: Adjusted results are non-GAAP financial measures. Reconciliations of guidance measures to US GAAP financial measures are not predictable and accordingly are not included in the Appendix of the presentation.

Focused Platforms with Higher Margin and Growth Opportunities

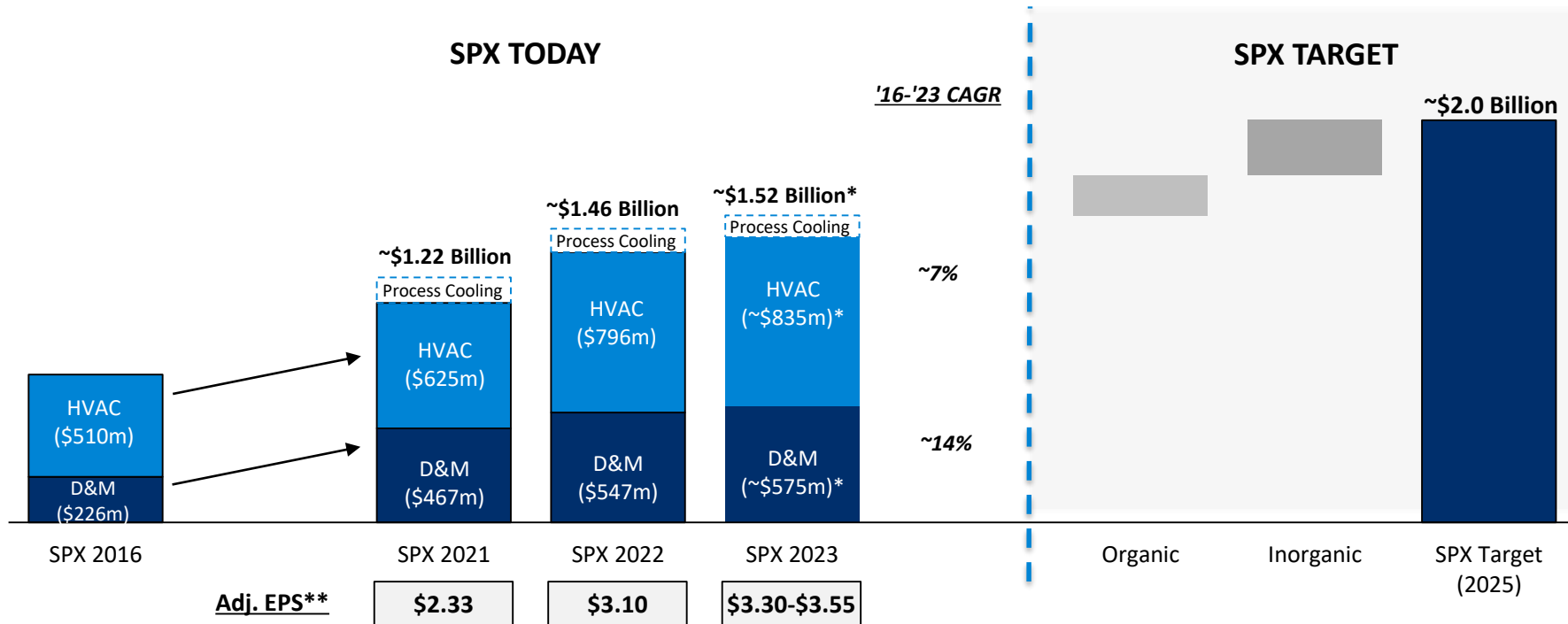
Focused, Market-Leading Growth Platforms



1) Mid-Point of 2023E Guidance as presented February 23, 2023

Simplified, Higher-Return Portfolio

SPX Long-Term Targets - Revenue



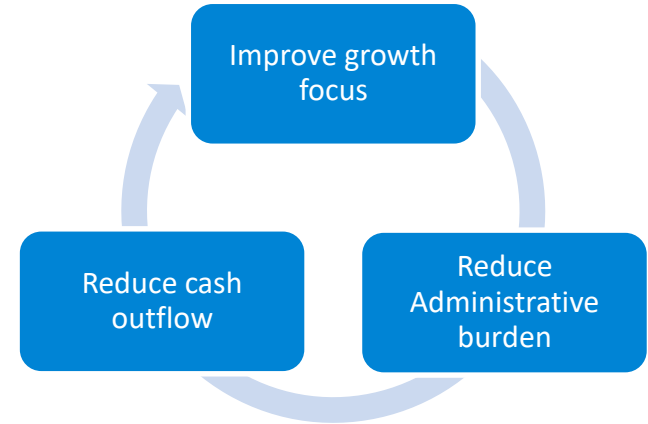
*Guidance as of 2/23/23; Mid-point for revenue

**Non-GAAP financial measure. Reconciliations from US GAAP historical financial measures are available in the Appendix of the presentation. Note: Process Cooling not included in '16-'23 HVAC CAGR calculation

Focused, Strategic Path to Long-term Targets

Divestiture of Asbestos Assets & Liabilities

- ❑ Strengthens and simplifies enterprise
- ❑ \$139m contribution
- ❑ Annual EPS accretion of \$0.08-\$0.10
 - 100% cash conversion
- ❑ Eliminates cash settlements
- ❑ Frees up resources for growth focus



Reducing Legacy Exposure / Improving Operational Efficiency

Segment Overview

- ❑ HVAC
- ❑ Detection & Measurement

HVAC

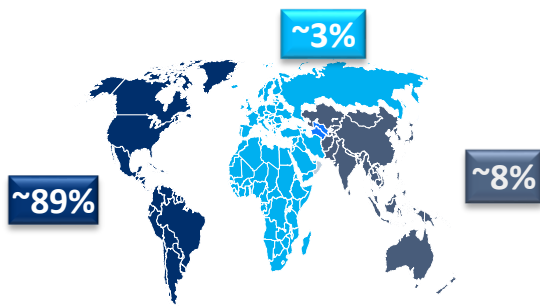
HVAC Segment Overview



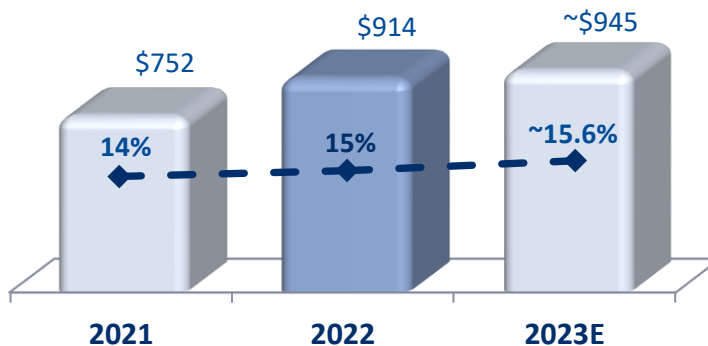
2022 Revenue by Product



2022 Revenue by Geography



■ 2021 ■ 2022 ■ 2023E
 — Adjusted segment income* % (\$ millions)

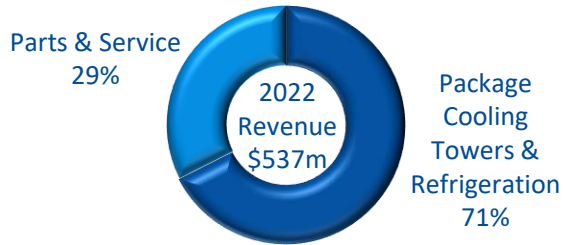


	2021	2022	2023E
Gross Margin%	30%	30%	-
Adjusted EBITDA*	\$116	\$145	-

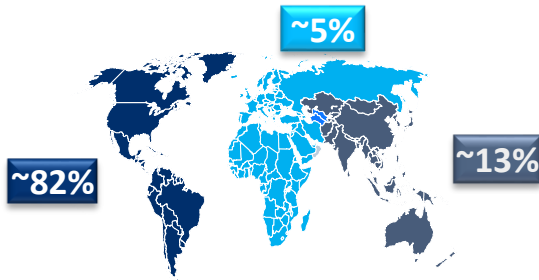
*Non-GAAP financial measure. Reconciliations from US GAAP historical financial measures are available in the Appendix of the presentation.

Strong Product Brands and Leading Market Positions Across HVAC Heating and Cooling Product Portfolio

2022 Revenue by Product



2022 Revenue by Geography



- ❑ Cooling products used in non-residential, commercial construction, process cooling and refrigeration applications
- ❑ Well-recognized product brands: Marley and Recold
- ❑ Well-established sales channel including reps and distributors
- ❑ Demand generally follows construction trends (e.g., Dodge Index)
- ❑ Approximately 50% replacement sales
- ❑ Growing component and aftermarket opportunities

Strong Product Brands and Leading Market Positions Across Cooling Product Portfolio

Cooling Product Examples

Marley NC Cooling Tower

- ✓ High efficiency
- ✓ Low drift rates
- ✓ Quiet by design
- ✓ Long-life construction



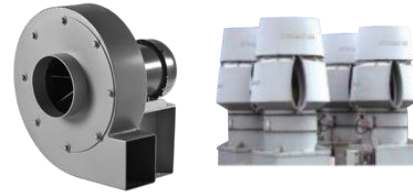
Marley MH Element Fluid Cooler

- ✓ Industrial and process cooling
- ✓ High performance copper coils
- ✓ Most efficient system in its class



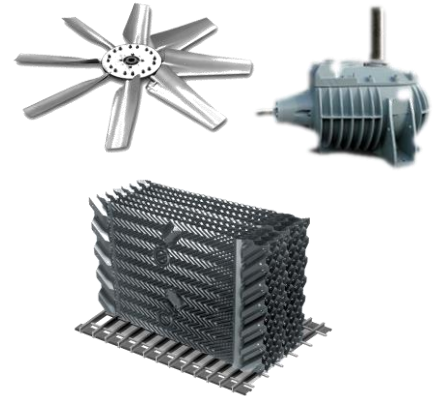
Engineered Air Quality

- ✓ Custom Fans & Blowers
- ✓ Two stage filtration Dust Collectors
- ✓ Portable Fume Exhauster Blowers



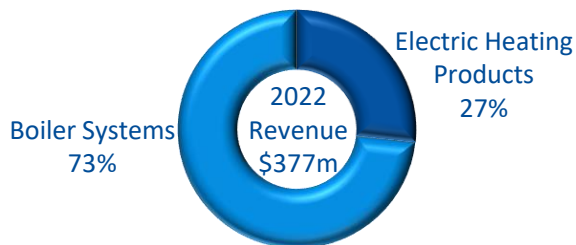
High-Value Components

- ✓ Gearboxes, motors, drives
- ✓ Fans and cylinders
- ✓ Heat Transfer Media

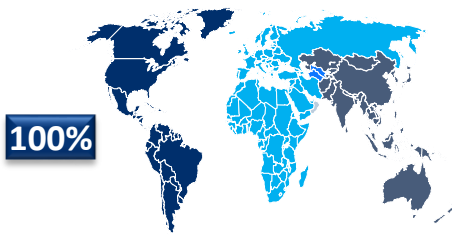


Strong Product Portfolio and Brands with Opportunities for Expansion

2022 Revenue by Product



2022 Revenue by Geography



- ❑ North American businesses with strong brands
- ❑ Large installed base / established spec position
- ❑ Products used in residential and non-residential markets and sold primarily through distributors
- ❑ Demand for boiler systems is seasonal:
 - ✓ Concentrated in the fourth quarter
- ❑ High level of replacement revenues

Strong Product Brands and Leading Market Positions in North America;
Financial Performance Seasonally Strong in Second Half

Heating Product Examples

Residential Boilers

- ✓ High efficiency natural gas
- ✓ Standard cast iron
- ✓ Unique hybrid design
- ✓ Gas combi boilers



Commercial Boilers

- ✓ High efficiency natural gas
- ✓ Standard cast iron



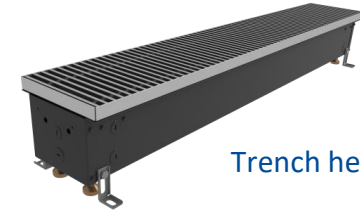
Electrical Heating Products



Digital wall heaters



Wash-down, corrosion resistant heaters



Trench heaters

Broad Product Offering of Heating Solutions for Residential and Commercial Applications

Detection & Measurement

Detection & Measurement Segment Overview

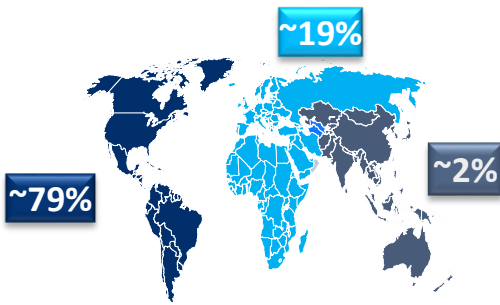
2022 Revenue by Product

Aids to Navigation (“AtoN”), CommTech, and Transportation
52%

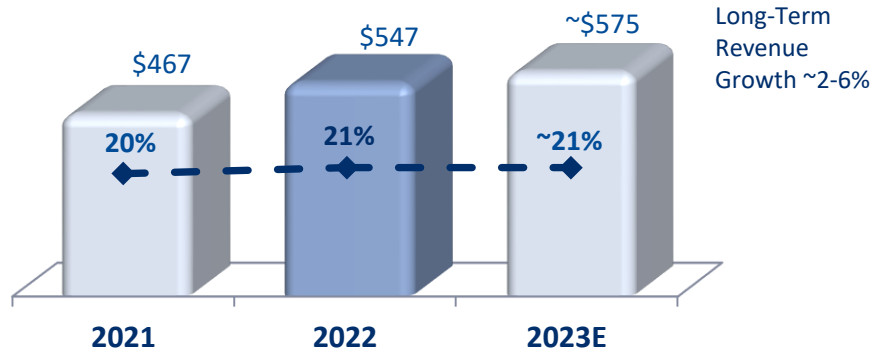


Location & Inspection Equipment
48%

2022 Revenue by Geography



■ 2021 ■ 2022 ■ 2023E
— Adjusted segment income* % (\$ millions)



	2021	2022	2023E
Gross Margin%	44%	45%	-
Adjusted EBITDA*	\$103	\$121	-

*Non-GAAP financial measure. Reconciliations from US GAAP historical financial measures are available in the Appendix of the presentation.

Attractive Platform for Growth Investments in Niche High Margin Technologies

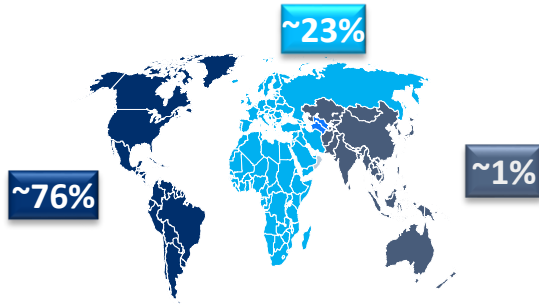
Location & Inspection Overview

2022 Revenue by Product



- ❑ A leading global supplier of location & inspection equipment for underground infrastructure
- ❑ Global distribution / established channels
- ❑ Integrated hardware and software solutions
- ❑ Leading technology competencies (data analytics, robotics, AI)
- ❑ Key demand drivers:
 - ✓ Global infrastructure growth
 - ✓ Construction growth
 - ✓ Health & safety legislation

2022 Revenue by Geography



Leading Global Supplier of Equipment to Locate and Inspect Buried Utility Cables & Pipes

Location & Inspection - Key Products

Location Equipment

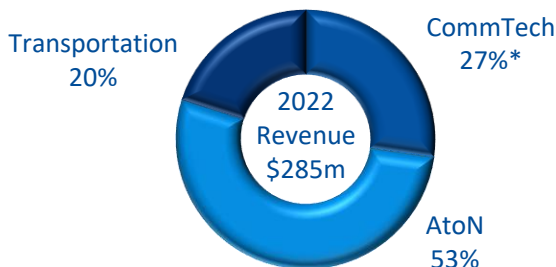


Inspection Equipment



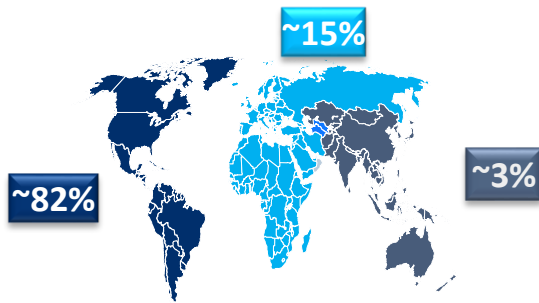
Full Lifecycle Infrastructure Solutions Provider for Location & Inspection Markets

2022 Revenue by Product



- ❑ **CommTech** : A leading global supplier of spectrum monitoring, communication intelligence and geolocation technologies
- ❑ **Aids to Navigation**: Global Leader in terrestrial obstruction lighting, marine aids-to-navigation, and airfield ground lighting solutions
- ❑ **Transportation**: North American farebox leader with growing software solution

2022 Revenue by Geography



- ❑ Key demand drivers:
 - ✓ Global growth of wireless usage
 - ✓ Increased spectrum provisioning and monitoring
 - ✓ Anti-terrorism and drug interdiction effort
 - ✓ Compliance with government & industry regulations
 - ✓ Infrastructure funding
 - ✓ Urbanization

AtoN, CommTech, and Transportation Platforms are Leaders in Niche End Markets

*Spectrum Monitoring Solutions and Communications Intelligence products

Aids to Navigation - Key End Markets

Terrestrial Obstruction Lighting



Marine Obstruction Lighting



Airfield Ground Lighting



Global Leader with Full Product Range

Spectrum Monitoring (SMS)



Communications Intelligence



Spectrum monitoring leader with expanding COMINT presence

Transportation - Next Generation Fare Collection



Fare Collection Suite of Products Integrated with Back-End Support;
We Believe This is the New Industry Standard

Financial Performance & Capital Allocation

Capital Allocation Discipline

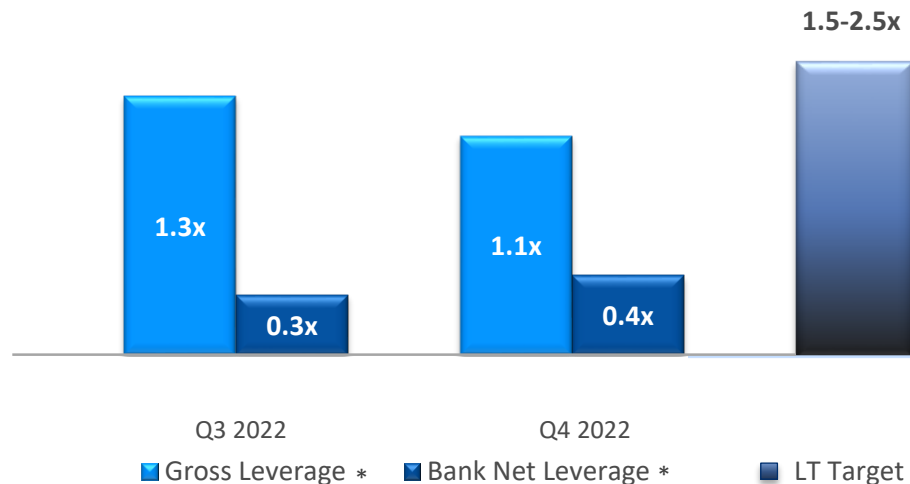
Methodology	Expected Outcome
1) Utilize strategic planning process to evaluate future revenue and earnings growth	<ul style="list-style-type: none">▪ Quantify projected future cash flows and estimate total company valuation
2) Maintain target capital structure	<ul style="list-style-type: none">▪ Net Debt to EBITDA⁽¹⁾ target range: 1.5x to 2.5x
3) Invest available capital in highest, risk-adjusted, return opportunities	<ul style="list-style-type: none">▪ Cost reduction initiatives▪ Organic business development▪ Bolt-on acquisitions▪ Return of capital to shareholders

⁽¹⁾ Net Debt and EBITDA as defined in SPX Technologies' credit agreement

Financial Position - Capital Structure & Liquidity Update



(\$millions)	Q3 2022	Q4 2022
Short-term debt	\$2	\$2
Current maturities of long-term debt	0	2
Long-term debt	245	243
Total Debt	\$247	\$247
Less: Cash on hand	(187)	(157)
Net Debt (Cash)	\$60	\$90



Well-Positioned to Continue Growth Initiatives

* Calculated as provided in SPX's credit facility agreement.

** Includes cash related to discontinued operations of ~\$4m in Q3'22 and ~\$9m in Q4'22.

Qualitative

- ❑ Focused on building existing platforms
 - ✓ Existing markets or close adjacencies
- ❑ Engineered products
- ❑ Attractive growth opportunities
 - ✓ Secular growth drivers
 - ✓ Fragmented market with consolidation opportunities
- ❑ Differentiated offering through technology, brand or channel

Quantitative

- ❑ Revenue transaction size \$20-\$200 million (primary focus); opportunistically consider larger targets
- ❑ Cash ROIC \geq double digits 3-5 yrs
- ❑ Accretive to adjusted EPS in year 1, GAAP EPS in year 2

Building Strategic Platforms

SPX Business Value Model



Disciplined Business System

Strategic Organic Sales Growth

(Innovation, Product Mgmt.)

Continuous Improvement

(Lean, 80/20)

Talent Development

(360 Leadership)

Digital

(Software, Productivity)

Strategic Acquisition Approach

*SPX has acquired
~\$365M of revenue
in ~4 years*



Average EV/EBITDA Multiple Paid:

Pre-Synergy

~10.5x

Post-Synergy

~8.5x

Superior Performance

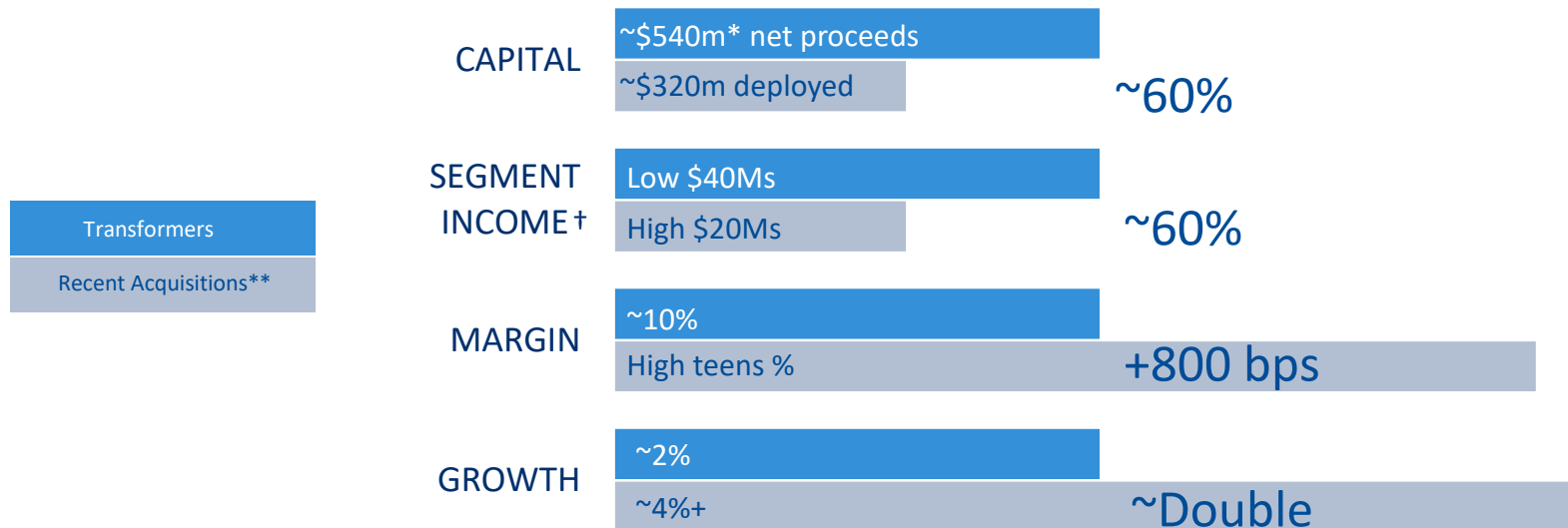
Organic / Inorganic
Revenue Growth

Margin Expansion

Cash Flow Generation

Established Model for Sustainable Growth

Reinvesting Proceeds of Transformers Sale



• Net after-tax proceeds received for sale of Transformer Solutions (Oct '21)

** Sealite, ECS, Cincinnati Fan, and ITL

† For Transformers: annual average of 2018-2021 (management estimate used for 2021). For "Recent Acquisitions": approximate run-rate at time of acquisition.

Efficiently Redeploying Capital for Higher Margin/Higher Growth

Building Strategic Platforms - Location & Inspection

RADIODETECTION SCHONSTEDT SENSORS & SOFTWARE

CUES

ULC TECHNOLOGIES

Location Equipment

Inspection Equipment

\$~100m

\$~10m*

\$~10m*

\$~100m*

\$~40m*

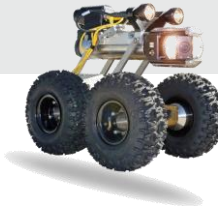
Location & Inspection Equipment

Specialized Ferrous Locators

GPR Location Equipment

Water & Waste Water Pipeline Inspection Equipment

Gas Utility Pipeline Inspection & Remediation



**Transformed ~\$100m
Locator Business into
~\$260m Full Life Cycle
Infrastructure Solutions
Provider**

Accelerating Momentum with Broad Range of Opportunities

*Approximate annualized run-rate revenue at time of acquisition for Sensors & Software and ULC. Historical run-rate revenue for others.

Building Strategic Platforms - Aids to Navigation

FLASH
TECHNOLOGY

\$~40-50m

Terrestrial
Obstruction Lighting



SABIK
MARINE

\$~25-30m*

Marine Obstruction
Lighting



SEALITE

\$~30-40m*

Airfield Ground and
Marine Obstruction
Lighting



ITL

~\$18m*

Bolt-on Terrestrial
Obstruction
Lighting



**Transformed ~\$40-50m
Obstruction Lighting
Business into ~\$150m
Global Leader in Aids to
Navigation Solutions**

Global Leader with Full Product Range

*Approximate annualized run-rate revenue at time of acquisition for Sabik, Sealite, and ITL. Historical run-rate revenue for Flash.

Building Strategic Platforms - CommTech

TCI

~\$40-60m

Spectrum Monitoring
and COMINT Solutions



ECS

~\$14m*

Tactical Data Links and
RF Countermeasures



**Broad Provider of
Spectrum Monitoring
and COMINT Solutions**

Product/Technology Synergies Driving Substantial Growth

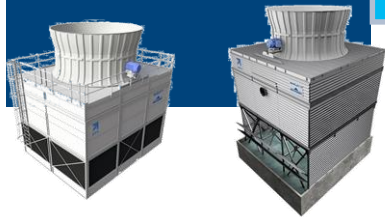
* Approximate annualized run-rate revenue at time of acquisition for ECS. Historical run-rate revenue for TCI.

Building Strategic Platforms - HVAC Cooling

MARLEY 

\$~430m

Leading Position in
Packaged Cooling and
Field Erected Towers



SGS 
REFRIGERATION

\$~15m*

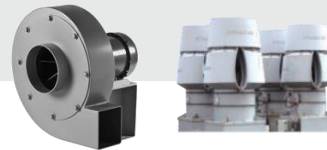
Industrial
Refrigeration Products



CINCINNATI FAN 

\$~60-70m*

Custom fans, blowers,
and critical exhaust
systems



**Strengthened Industrial
Refrigeration Solutions
and Accelerated
Growth Strategy in
Engineered Air Quality**

Opportunity for Expansion into Adjacent Cooling Markets

*Approximate annualized run-rate revenue at time of acquisition for SGS and Cincinnati Fan

Building Strategic Platforms - HVAC Heating



~\$180-200m

Leading Position in Residential Boilers



~\$40m*

High-efficiency Commercial Boilers



Accelerated Growth Strategy in Commercial High Efficiency Boilers

Opportunity for Core Consolidation / Product Add-Ons

* Approximate annualized run-rate revenue at time of acquisition for Patterson-Kelley.

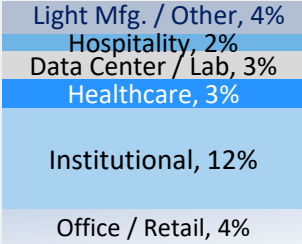
Executive Summary

End Market Exposure



~\$1.46 Billion*
 (~2/3 Replacement Revenue)

Non-Resi
28%



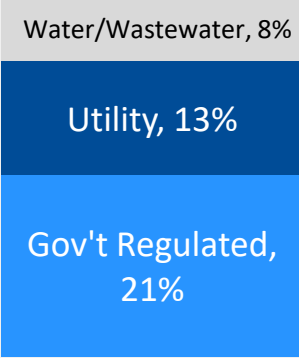
Industrial
17%



Residential
13%



Gov't, Regulated & Utility
42%



HVAC

Detection & Measurement

* 2022 revenue. Breakdowns based on Management estimates

- ❑ Balanced business portfolio with attractive and diverse end market drivers
- ❑ Strong balance sheet, significant capital availability, and cash generation
- ❑ Effective business system and continued focus on growth accelerators, including inorganic opportunities

Significant Value Creation Opportunity

Appendix

	Revenue	Segment Income Margin
HVAC	<ul style="list-style-type: none"> ▪ \$935-\$955m <i>2022 Actual \$914m</i> 	<ul style="list-style-type: none"> ▪ 15.25%-16.0% <i>2022 Actual 14.8%</i>
Detection & Measurement	<ul style="list-style-type: none"> ▪ \$565-\$585m <i>2022 Actual \$547m</i> 	<ul style="list-style-type: none"> ▪ 20.5%-21.5% <i>2022 Actual 20.9%</i>
Total SPX	<ul style="list-style-type: none"> ▪ \$1.50-1.54b <i>2022 Actual \$1.46b</i> 	<ul style="list-style-type: none"> ▪ 17.0%-18.0% <i>2022 Actual 17.1%</i>

Adj. Operating Income of \$200-\$217m, ~13.0%-14.0% margin****
(2022 Actual 12.8%); Adj. EPS of \$3.30-\$3.55*

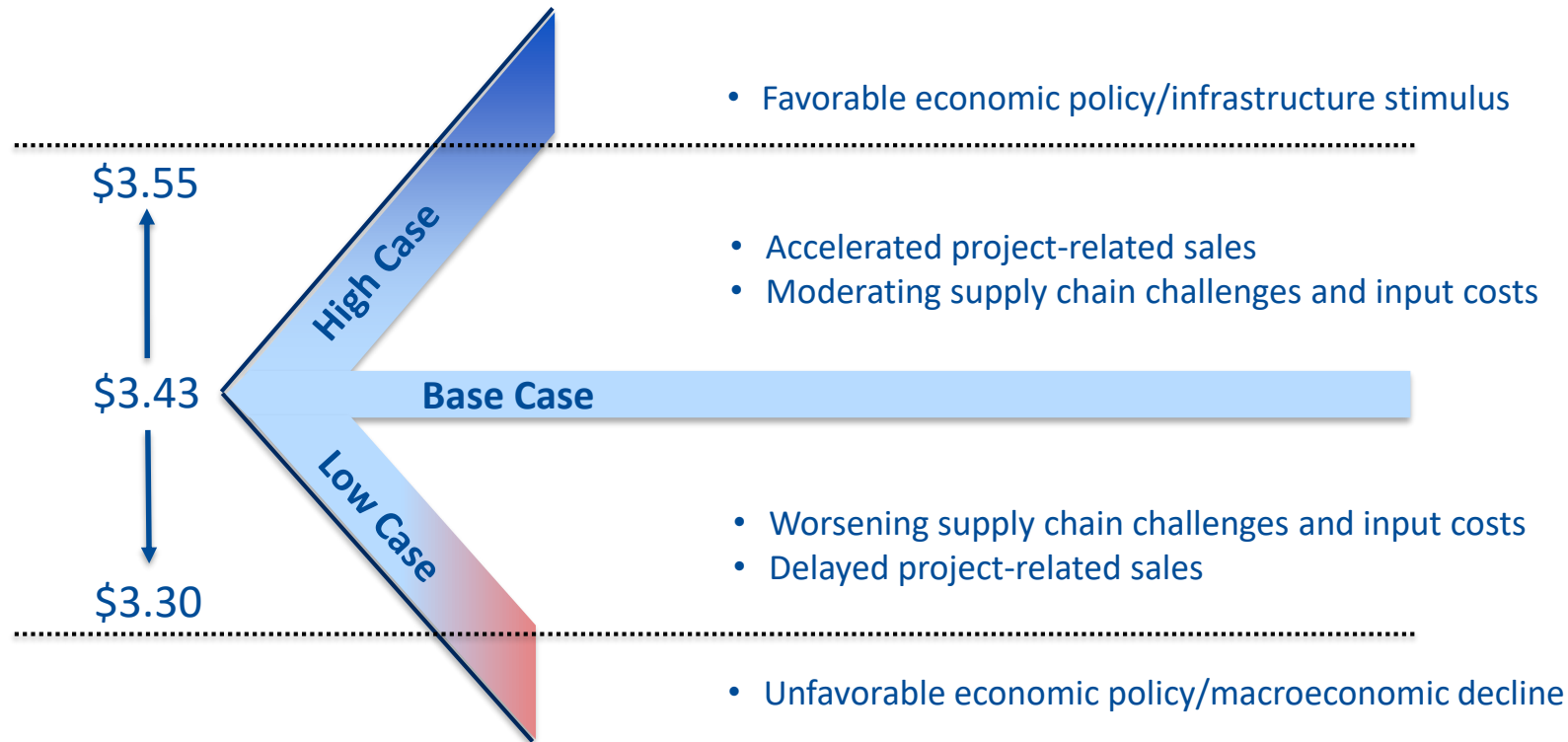
*2023 guidance is presented as of February 23, 2023

**Adjusted results and consolidated segment income margin are non-GAAP financial measures. Reconciliations of guidance measures to US GAAP financial measures are not predictable and accordingly are not included in the Appendix of the presentation. Such measures are calculated in a manner consistent with the similarly titled historical measures presented in the Appendix. Such measures are calculated in a manner consistent with the similarly titled historical measures presented in the Appendix.

Modeling Considerations - Full Year 2023

Metric	Considerations
Corporate expense	\$44-46.5m
Long-term incentive comp	\$13-14m
Restructuring costs	\$1m
Interest cost	~\$7m
Other income/(expense), and Non-service pension benefit/(expense)	\$6.5-8m
Tax rate	23.5-24.5%
Capex	~\$25m
Cash cost of pension + OPEB	\$10-11m
D&A	~\$44-46m
Share count	~46.3-46.6m
Currency effect	Topline sensitivity to USD-GBP rate

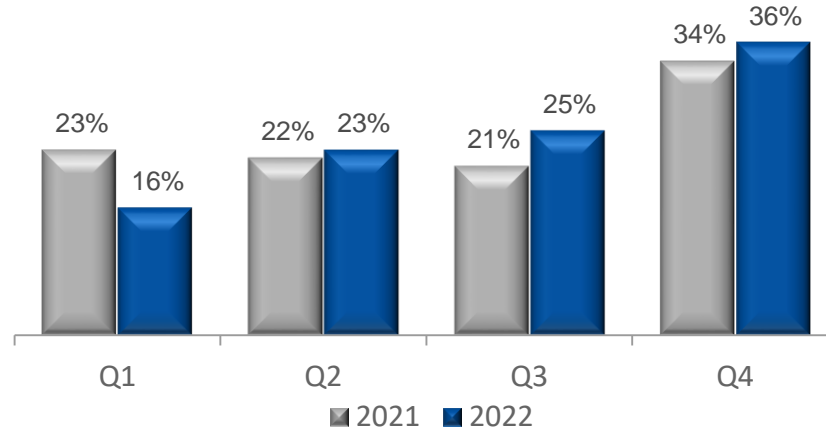
2023 Adjusted EPS Guidance* - Key Drivers



* 2023 guidance is presented as of February 23, 2023

Note: Adjusted results are non-GAAP financial measures. Reconciliations of guidance measures to US GAAP financial measures are not practicable and accordingly are not included in this Appendix.

Segment Income Phasing and Reconciliations



GAAP Reconciliation Results by Quarter



(\$ millions)

	2021					2022				
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY
Segment income	\$ 47.0	\$ 44.7	\$ 41.6	\$ 67.3	\$ 200.6	\$ 39.6	\$ 56.1	\$ 63.4	\$ 90.5	\$ 249.6
Corporate expense	(14.4)	(13.6)	(11.9)	(20.6)	(60.5)	(16.6)	(16.4)	(17.2)	(18.4)	(68.6)
Acquisition related and other costs	(0.7)	(0.9)	(3.2)	(0.3)	(5.1)	(0.1)	(0.9)	(0.1)	(0.8)	(1.9)
Long-term incentive compensation expense	(2.7)	(3.3)	(3.4)	(3.4)	(12.8)	(3.1)	(2.5)	(2.1)	(3.2)	(10.9)
Intangible amortization	(4.0)	(6.5)	(5.5)	(5.6)	(21.6)	(9.3)	(7.1)	(6.7)	(5.4)	(28.5)
Impairment of goodwill and intangible assets	-	-	(24.3)	(5.7)	(30.0)	-	-	-	(13.4)	(13.4)
Special charges, net	(0.2)	(0.6)	0.1	(0.3)	(1.0)	-	(0.1)	-	(0.3)	(0.4)
Other operating income (expense), net	-	(2.7)	24.3	(17.5)	4.1	0.9	(1.9)	-	(73.9)	(74.9)
Operating income (loss)	25.0	17.1	17.7	13.9	73.7	11.4	27.2	37.3	(24.9)	51.0
Other income (expense), net	7.4	6.4	3.8	(8.6)	9.0	6.5	(1.7)	(24.6)	4.6	(15.2)
Interest expense, net	(4.1)	(3.2)	(3.4)	(1.9)	(12.6)	(2.3)	(2.0)	(1.6)	(1.7)	(7.6)
Loss on amendment/refinancing of senior credit agreement	-	(0.2)	-	-	(0.2)	-	-	(1.1)	-	(1.1)
Income (loss) from continuing operations before income taxes	28.3	20.1	18.1	3.4	69.9	15.6	23.5	10.0	(22.0)	27.1
Income tax (provision) benefit	(5.3)	(2.4)	(4.2)	1.0	(10.9)	(2.6)	(4.4)	2.5	(2.8)	(7.3)
Income (loss) from continuing operations	23.0	17.7	13.9	4.4	59.0	13.0	19.1	12.5	(24.8)	19.8
Income (loss) from discontinued operations, net of tax	4.6	40.1	(35.3)	(3.7)	5.7	-	-	-	-	-
Income (loss) on disposition of discontinued operations, net of tax	(0.8)	4.1	351.7	5.7	360.7	(1.6)	(6.1)	(9.4)	(2.5)	(19.6)
Income (loss) from discontinued operations, net of tax	3.8	44.2	316.4	2.0	366.4	(1.6)	(6.1)	(9.4)	(2.5)	(19.6)
Net income (loss)	\$ 26.8	\$ 61.9	\$ 330.3	\$ 6.4	\$ 425.4	\$ 11.4	\$ 13.0	\$ 3.1	\$ (27.3)	\$ 0.2

Segment Results - 2021-2022

(\$ millions)

	HVAC		D&M	
	2021	2022	2021	2022
Revenue	752.1	913.8	467.4	547.1
Segment income	107.7	135.5	92.9	114.1
<i>% of revenue</i>	<i>14.3%</i>	<i>14.8%</i>	<i>19.9%</i>	<i>20.9%</i>
Depreciation	8.1	9.0	9.8	6.5
Adjusted EBITDA	115.8	144.5	102.7	120.6
<i>% of revenue</i>	<i>15.4%</i>	<i>15.8%</i>	<i>22.0%</i>	<i>22.0%</i>

2020 Historical Reconciliation*



	As reported 12/31/2020	Adjustments as reported 12/31/2020	Adjusted as reported 12/31/2020
Revenue ⁽¹⁾	1,559.5	(4.0)	1,555.5
Segment Income ⁽²⁾	203.7	34.6	238.3
Corporate expense ⁽³⁾	(44.8)	1.7	(43.1)
Long-term incentive compensation	(14.0)	-	(14.0)
Impairment of intangible assets ⁽⁴⁾	(0.7)	0.7	-
Special charges, net ⁽⁵⁾	(3.2)	0.8	(2.4)
Other operating expense ⁽⁶⁾	(9.0)	(0.4)	(9.4)
Operating Income	132.0	37.4	169.4

*Derived from financial statements included in the Annual Report on Form 10-K for the year ended December 31, 2020 of SPX Corporation, which reflected the Engineered Solutions Segment as continuing operations. Such period has subsequently been restated to reflect the classification of the Engineered Solutions segment as discontinued operations. These figures are presented solely for the purpose of historical comparison and do not reflect the classification of the former Engineered Solutions segment as discontinued operations.

⁽¹⁾ Represents the removal of the financial results of our South Africa business. Note: This business is being reported as an "Other" operating segment for U.S. GAAP purposes due to certain wind-down activities that are occurring within this business.

⁽²⁾ Adjustment represents the removal of (i) operating losses associated with the South Africa business (\$19.3), (ii) amortization expense associated with acquired intangible assets (\$14.0), (iii) one-time acquisitions costs of (\$1.0), and (iv) inventory step-up charges related to the Sensors & Software acquisition of (\$0.3).

⁽³⁾ Adjustment represents the removal of acquisition related expenses incurred during the period.

⁽⁴⁾ Adjustment represents removal of non-cash charges related to the impairment of certain intangible assets.

⁽⁵⁾ Adjustment primarily represents removal of restructuring charges associated with the South Africa business.

⁽⁶⁾ Adjustment represents the removal of income associated with revisions to estimates of certain liabilities retained in connection with the 2016 sale of the dry cooling business.

2022 U.S. GAAP to Adjusted EPS Reconciliation

	GAAP	Adjustments	Adjusted
Segment income	\$ 249.6	\$ —	\$ 249.6
Corporate expense ⁽¹⁾	(68.6)	18.2	(50.4)
Acquisition related costs ⁽²⁾	(1.9)	1.9	—
Long-term incentive compensation expense ⁽³⁾	(10.9)	(0.8)	(11.7)
Amortization of intangible assets ⁽⁴⁾	(28.5)	28.5	—
Impairment of goodwill and intangible assets ⁽⁵⁾	(13.4)	13.4	—
Special charges, net ⁽⁶⁾	(0.4)	0.3	(0.1)
Other operating expense ⁽⁷⁾	(74.9)	74.9	—
Operating income	51.0	136.4	187.4
Other income (expense), net ⁽⁸⁾	(15.2)	16.7	1.5
Interest expense, net	(7.6)	—	(7.6)
Loss on amendment/refinancing of senior credit agreement ⁽⁹⁾	(1.1)	1.1	—
Income from continuing operations before income taxes	27.1	154.2	181.3
Income tax provision ⁽¹⁰⁾	(7.3)	(30.7)	(38.0)
Income from continuing operations	19.8	123.5	143.3
Diluted shares outstanding	46,221		46,221
Earnings per share from continuing operations	\$ 0.43		\$ 3.10

(\$ millions)

⁽¹⁾ Adjustment represents the removal of acquisition and strategic/transformation related expenses incurred during the period (\$14.5), costs associated with our South Africa business that could not be allocated to discontinued operations for U.S. GAAP purposes (\$0.8), as well as a reclassification of transition services income (\$2.9) from "Other income (expense), net."

⁽²⁾ Adjustment represents the removal of inventory step-up charges related to the ITL acquisition of \$1.1 within the Detection & Measurement reportable segment and integration costs of \$0.4 and \$0.4 within the HVAC and Detection & Measurement reportable segments, respectively.

⁽³⁾ Adjustment represents the removal of a gain of \$0.8 related to long-term incentive compensation forfeitures.

⁽⁴⁾ Adjustment represents the removal of amortization expense associated with acquired intangible assets of \$11.5 and \$17.0 within the HVAC and Detection & Measurement reportable segments, respectively.

⁽⁵⁾ Adjustment represents the removal of non-cash charges related to the impairment of goodwill and intangible assets.

⁽⁶⁾ Adjustment represents the removal of a non-cash asset write-down associated with acquisition integration activities.

⁽⁷⁾ Adjustment represents the removal of (i) the loss related to the Asbestos Portfolio Sale (\$73.9), (ii) a charge of (\$2.3) related to revisions of recorded liabilities for asbestos-related claims, and (iii) a gain of (\$1.3) related to a revision of the liability associated with contingent consideration on a recent acquisition.

⁽⁸⁾ Adjustment represents the removal of (i) asbestos-related charges (\$16.5), (ii) a loss on an equity security associated with a fair value adjustment (\$3.0), and (iii) non-service pension and postretirement losses (\$0.1), partially offset by the reclassification of income related to a transition services agreement (\$2.9) to "Corporate expense."

⁽⁹⁾ Adjustment represents the removal of a non-cash charge and certain expenses incurred in connection with an amendment to our senior credit agreement.

⁽¹⁰⁾ Adjustment primarily represents the tax impact of items (1) through (9) above and the removal of certain discrete income tax benefits that are considered non-recurring.

2021 U.S. GAAP to Adjusted EPS Reconciliation

	GAAP	Adjustments	Adjusted
Segment income	\$ 200.6	\$ —	\$ 200.6
Corporate expense ⁽¹⁾	(60.5)	8.6	(51.9)
Acquisition related and other costs ⁽²⁾	(5.1)	5.1	—
Long-term incentive compensation expense	(12.8)	—	(12.8)
Amortization of intangible assets ⁽³⁾	(21.6)	21.6	—
Impairment of goodwill and intangible assets ⁽⁴⁾	(30.0)	30.0	—
Special charges, net ⁽⁵⁾	(1.0)	0.2	(0.8)
Other operating income ⁽⁶⁾	4.1	(4.1)	—
Operating income	73.7	61.4	135.1
Other income, net ⁽⁷⁾	9.0	(3.7)	5.3
Interest expense, net	(12.6)	—	(12.6)
Loss on amendment/refinancing of senior credit agreement	(0.2)	0.2	—
Income from continuing operations before income taxes	69.9	57.9	127.8
Income tax provision ⁽⁸⁾	(10.9)	(8.7)	(19.6)
Income from continuing operations	59.0	49.2	108.2
Diluted shares outstanding	46,495		46,495
Earnings per share from continuing operations	\$ 1.27		\$ 2.33

(\$ millions)

⁽¹⁾ Adjustment represents the removal of acquisition related expenses (\$4.6) and costs associated with our Transformer Solutions and South Africa businesses that could not be allocated to discontinued operations for U.S. GAAP purposes (\$3.1), as well as a reclassification of transition services income (\$0.9) from "Other income, net."

⁽²⁾ Adjustment represents the removal of (i) inventory step-up charges related to the Sensors & Software, Sealite and ECS acquisitions within the Detection & Measurement reportable segment of \$2.5 and Cincinnati Fan acquisition within the HVAC reportable segment of \$0.1, (ii) integration costs within the Detection & Measurement reportable segment of \$0.7, and (iii) a non-cash asset impairment charge within the Detection & Measurement reportable segment of \$1.8.

⁽³⁾ Adjustment represents the removal of amortization expense associated with acquired intangible assets of \$3.4 and \$18.2 within the HVAC and Detection & Measurement reportable segments, respectively.

⁽⁴⁾ Adjustment represents the removal of non-cash charges related to the impairment of goodwill and intangible assets.

⁽⁵⁾ Adjustment represents the removal of restructuring charges associated with acquisition integration activities.

⁽⁶⁾ Adjustment represents the removal of net gains related to contingent consideration fair value adjustments (\$30.4) and charges related to asbestos product liability matters (\$26.3).

⁽⁷⁾ Adjustment represents the removal of (i) charges related to asbestos product liability matters (\$21.0), (ii) a gain on equity security associated with a fair value adjustment (\$11.8), (iii) non-service pension and postretirement gains (\$11.6), and (iv) a gain on the sale of an equity security of (\$0.4), as well as the reclassification of income related to a transition services agreement (\$0.9) to "Corporate expense."

⁽⁸⁾ Adjustment primarily represents the tax impact of items (1) through (7) above and the removal of certain discrete income tax charges that are considered non-recurring.

U.S. GAAP to Adjusted Operating Income Reconciliation

(\$ millions)

	Three months ended		Twelve months ended	
	December 31, 2022	December 31, 2021	December 31, 2022	December 31, 2021
Operating income (loss)	\$ (24.9)	\$ 13.9	\$ 51.0	\$ 73.7
Include - TSA Income ⁽¹⁾	0.5	0.9	2.9	0.9
Exclude:				
Acquisition related and other costs ⁽²⁾	(3.5)	(4.8)	(16.7)	(13.0)
Other operating income/expense ⁽³⁾	(73.9)	(17.5)	(74.9)	4.1
Amortization expense ⁽⁴⁾	(5.4)	(5.6)	(28.5)	(21.6)
Impairment of goodwill and intangible assets ⁽⁵⁾	(13.4)	(5.7)	(13.4)	(30.0)
Adjusted operating income	\$ 71.8	\$ 48.4	\$ 187.4	\$ 135.1
as a percent of revenues	16.7 %	13.8 %	12.8 %	11.1 %

⁽¹⁾ Represents transition services revenue related to the Transformer Solutions disposition. Amount recorded in non-operating (income) expense, net for U.S. GAAP purposes.

⁽²⁾ For the three and twelve months ended December 31, 2022, represents (i) costs incurred in connection with acquisitions and strategic/transformation initiatives of \$3.3 and \$15.6, respectively, inclusive of “special charges” of \$0.3, (ii) costs associated with our South Africa business that could not be allocated to discontinued operations for U.S. GAAP purposes of \$0.2 and \$0.8, respectively, (iii) inventory step-up charges related to our ITL acquisition of \$0.0 and \$1.1, respectively, and (iv) during the twelve months a gain of \$0.8 related to forfeitures of long-term incentive compensation. For the three and twelve months ended December 31, 2021, represents (i) costs incurred in connection with acquisitions of \$2.5 and \$8.1, respectively, including inventory step-up charges of \$0.3 and \$2.6, respectively, (ii) costs associated with our Transformer Solutions and South Africa businesses that could not be allocated to discontinued operations for U.S. GAAP purposes of \$2.3 and \$3.1, respectively, and (iii) non-cash impairment charges of \$0.0 and \$1.8, respectively.

⁽³⁾ For the three and twelve months ended December 31, 2022, represents (i) the loss of \$73.9 related to the Asbestos Portfolio Sale, (ii) asbestos-related charges of \$0.0 and \$2.3, respectively, partially offset by (iii) a gain during the twelve months of \$1.3 related to the revision of a liability associated with contingent consideration on a recent acquisition. For the three and twelve months ended December 31, 2021, represents (i) gains of \$6.1 and \$30.4, respectively, related to revisions of liabilities associated with contingent consideration on recent acquisitions, and (ii) asbestos-related charges of \$23.6 and \$26.3, respectively.

⁽⁴⁾ Represents amortization expense associated with acquired intangible assets.

⁽⁵⁾ Represents non-cash charges related to the impairment of goodwill and intangible assets.

Q4 2022 Debt Reconciliation

(\$ millions)

	<u>Q4 2022</u>
Short-term debt	\$ 1.8
Current maturities of long-term debt	2.0
Long-term debt	<u>243.0</u>
Gross debt	246.8
Plus: adjustment associated with credit agreement ⁽ⁱ⁾	(1.1)
Adjusted gross debt	245.7
Less: cash and equivalents	<u>(156.6)</u>
Adjusted net debt	<u>\$ 89.1</u>

⁽ⁱ⁾ Includes unamortized debt issuance costs associated with term loan of \$0.7, and excludes purchase card debt of \$1.8.

Note: Adjusted net debt as defined by SPX's current credit facility agreement.

2022 Adjusted EBITDA* Reconciliation



(\$ millions)

	<u>FY 2022</u>
Net Income	\$ 0.2
Income tax provision	7.3
Interest expense	<u>9.3</u>
Income before interest and taxes	16.8
Depreciation and amortization	<u>46.4</u>
EBITDA	63.2
Adjustments:	
Losses on disposition of assets outside the ordinary course of business	19.6
Impairments & other organizational costs	13.4
Non-cash compensation	18.7
Pension adjustments	(4.4)
Extraordinary non-recurring, non-cash charges, net	22.4
Extraordinary non-recurring cash charges, net	74.4
Material acquisition / disposition related fees, costs, or expenses, net	3.4
Pro forma effect of acquisitions and divestitures, and other	14.1
Adjusted EBITDA	<u>\$ 224.8</u>

* Adjusted EBITDA includes the pro-forma impact related to acquisitions closed during the last 12 months.

Note: Adjusted consolidated EBITDA as defined by SPX's current credit facility agreement.

2022 Adjusted Free Cash Flow Reconciliation



(\$ millions)

	<u>FY 2022</u>
Operating cash flow used in continuing operations	\$ (115.2)
Capital expenditures	<u>(15.9)</u>
Free cash flow used in continuing operations	(131.1)
Adjustments*	228.1
Adjusted free cash flow from continuing operations	<u><u>\$ 97.0</u></u>

* Adjustments align with our reconciliation of GAAP to Adjusted EPS