## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

## CURRENT REPORT Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 1, 2019

#### SPX CORPORATION

(Exact name of registrant as specified in its charter)

Delaware1-694838-1016240(State or other jurisdiction<br/>of incorporation)(Commission<br/>File Number)(IRS Employer<br/>Identification No.)

#### 13320-A Ballantyne Corporate Place Charlotte, North Carolina 28277

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (980) 474-3700

#### NOT APPLICABLE

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class Trading Symbols(s) Name of each exchange on which registered

Common Stock, par value \$0.01 SPXC New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR§230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR§240.12b-2).

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

#### Item 2.02. Results of Operations and Financial Condition.

On August 1, 2019, SPX Corporation (the "Company") issued the press release attached as Exhibit 99.1 hereto and incorporated herein by reference.

The press release incorporated by reference into this Item 2.02 contains certain non-GAAP financial measures, including disclosure regarding "adjusted revenues" and "adjusted segment income (loss)", defined as revenues and segment income (loss) for the Company excluding the "All Other" group of operating segments, with "All Other" comprised of the results of the South African and SPX Heat Transfer ("Heat Transfer") operations. Due, in part, to certain wind-down activities, and the related decline in volumes, the South African and Heat Transfer operations have a diminishing impact on the Company's operating results over the long term. As such, the Company's management believes it is useful to investors to disclose revenues and segment income (loss) without the results of the "All Other" group of operating segments to provide investors with metrics that the Company's management uses to measure the overall performance of its businesses. Additionally, the Company included adjustments to arrive at adjusted segment income (loss) by excluding (i) non-recurring charges associated with the step-up of inventory (to fair value) acquired in connection with the Sabik, Cues, and Schonstedt acquisitions that were completed on February 1, 2019, June 7, 2018, and March 1, 2018, respectively, and (ii) amortization expense associated with acquired intangible assets. Adjusted revenues and segment income (loss) do not provide investors with an accurate measure of, and should not be used as substitutes for, the Company's revenues and segment income (loss) as determined in accordance with accounting principles generally accepted in the United States ("GAAP"), and may not be comparable to similarly titled measures reported by other companies.

The press release incorporated by reference into this Item 2.02 also contains disclosure for the three and six months ended June 29, 2019 and June 30, 2018 regarding "adjusted segment income" for the Company's Detection and Measurement reportable segment, defined as segment income for its Detection and Measurement reportable segment excluding the inventory step-up charges and amortization from acquired intangibles. Adjusted segment income for the Detection and Measurement reportable segment does not provide investors with an accurate measure of, and should not be used as a substitute for, revenue and segment income of the Detection and Measurement reportable segment as determined in accordance with GAAP, and may not be comparable to similarly titled measures reported by other companies.

The press release incorporated by reference into this Item 2.02 also contains disclosure regarding "adjusted operating income (loss)" and "adjusted earnings (loss) per share", defined as operating income (loss) and diluted net income (loss) per share from continuing operations excluding the following items, as applicable: (a) results of the "All Other" group of operating segments, (b) non-service pension and postretirement expense (income), (c) acquisition related charges, (d) charges related to the prior sale of the Company's Dry Cooling business, (e) a gain on an equity security associated with a fair value adjustment (f) amortization expense associated with acquired intangible assets, and (g) the removal of certain discrete income tax provisions and benefits, as applicable, as well as (h) the income tax impact of items (a) through (f). In addition to the Company's "All Other" group of operating segments, as described above, the Company's management views the impact related to each of the other items as not indicative of the Company's ongoing performance. The Company believes that inclusion of only the service cost and prior service cost components of pension and postretirement expense better reflects the ongoing costs of providing pension and postretirement benefits to its employees. Other components of GAAP pension and postretirement expense (income) are mainly driven by market performance, and the Company manages these separately from the operational performance of its business. The Company believes adjusted operating income (loss) and adjusted earnings (loss) per share, when read in conjunction with operating income (loss) and diluted net income (loss) per share from continuing operations, gives investors a useful tool to assess and understand the Company's overall financial performance, because they exclude items of income or expense that the Company believes are not reflective of its ongoing operating performance, allowing for a better period-to-period comparison of operations of the Company. Additionally, the Company's management uses adjusted operating income (loss) and adjusted earnings (loss) per share as measures of the Company's performance. The adjusted operating income (loss) and adjusted earnings (loss) per share measures do not provide investors with an accurate measure of the actual operating income (loss) and diluted net income (loss) per share from continuing operations reported by the Company and should not be considered as substitutes for operating income (loss) and diluted net income (loss) per share from continuing operations as determined in accordance with GAAP, and may not be comparable to similarly titled measures reported by other companies.

The press release incorporated by reference into this Item 2.02 also contains disclosure regarding organic revenue growth (decline), defined as revenue growth (decline) excluding the effects of foreign currency fluctuations and acquisitions/divestitures, as applicable. The Company's management believes that organic revenue growth (decline) is a useful financial measure for investors in evaluating operating performance for the periods presented, because excluding the effect of currency fluctuations and acquisitions/divestitures, when read in conjunction with the Company's revenues, presents a useful tool to evaluate the Company's ongoing operations and provides investors with a tool they can use to evaluate the Company's management of assets held from period to period. In addition, organic revenue growth (decline) is one of the factors the Company's management uses in internal evaluations of the overall performance of its business. This metric, however, should not be considered a substitute for revenue

growth (decline) as determined in accordance with GAAP, and may not be comparable to similarly titled measures reported by other companies.

Refer to the tables included in the press release for the components of each of the Company's non-GAAP financial measures referred to above, and for the reconciliations of these numbers to their respective comparable GAAP measures.

The information in this Report is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information in this Report shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number Description

99.1 <u>Press Release issued August 1, 2019, furnished solely pursuant to Item 2.02 of Form 8-K</u>

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### SPX CORPORATION

(Registrant)

Date: August 1, 2019 By: /s/ Scott W. Sproule

Scott W. Sproule

Vice President, Chief Financial Officer and

Treasurer

#### **SPX Reports Second Quarter 2019 Results**

#### Q2 GAAP EPS of \$0.43; Adjusted EPS\* of \$0.67 Continued Strong Revenue and Operating Profit Growth Increasing Full-Year Adjusted EPS\* Guidance Range to \$2.60-\$2.72

CHARLOTTE, N.C., August 1, 2019 /Globe Newswire/ -- SPX Corporation (NYSE:SPXC) today reported results for the quarter ended June 29, 2019.

Gene Lowe, President and CEO, remarked, "I am very pleased with our second quarter performance, which reflects solid operational execution, as well as favorable timing of project deliveries in our Detection & Measurement segment. Based on our strong first half performance and visibility into second half demand, we are raising our full-year Adjusted EPS\* guidance to a range of \$2.60 to \$2.72."

Mr. Lowe continued, "In South Africa, we are making good progress on our construction activities and remain on track for substantial completion by year-end. Additionally, during the second quarter we took an important step towards resolving outstanding disputes by finalizing a settlement agreement with GE, one our key customers, that covers all material claims between us."

Mr. Lowe commented further, "In July, we were pleased to advance our growth strategy through the purchase of SGS Refrigeration, the first acquisition in our HVAC segment. SGS expands our coverage of industrial refrigeration solutions, while enhancing our sales distribution network. Our acquisition pipeline is the strongest it has been in years, and we remain well positioned to drive value through additional capital deployment."

#### **Second Quarter 2019 Overview:**

For Q2 2019, the company reported revenue of \$372.4 million and operating income of \$26.3 million, compared with \$379.2 million and \$22.7 million, respectively, in Q2 2018. Net earnings per share from continuing operations were \$0.43 in Q2 2019, compared with \$0.44 for Q2 2018.

SPX's adjusted revenue\* was \$371.6 million and adjusted operating income\* was \$40.7 million for Q2 2019, compared with \$349.7 million and \$32.5 million, respectively, in Q2 2018. Adjusted earnings per share\* for Q2 2019 were \$0.67, compared with \$0.53 for Q2 2018.

#### **GAAP Results:**

(\$ millions)	Q2 2019		9 Q2 2018		203	19 YTD	2018 YTD	
Revenue	\$	372.4	\$	379.2	\$	716.0	\$	731.1
Segment Income		41.4		41.0		62.2		78.0
Operating Income		26.3		22.7		29.3		42.0

#### **Adjusted Results:**

(\$ millions)	Q	2 2019	Q	2 2018	201	9 YTD	201	8 YTD
Adjusted Revenue*	\$	371.6	\$	349.7	\$	723.1	\$	670.8
Adjusted Segment Income*		54.7		47.8		101.0		89.3
Adjusted Operating Income*		40.7		32.5		72.6		58.7
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<sup>\*</sup> Non-GAAP financial measure. See attached schedules for reconciliation to most comparable GAAP financial measure.

#### **HVAC**

Revenue for Q2 2019 was \$130.9 million, compared with \$139.7 million in Q2 2018, a decrease of 6.3%, including a 0.6% decrease from currency fluctuations. Organic revenue\* decreased 5.7%, due primarily to a decline in cooling product shipments.

Segment income was \$16.7 million, or 12.8% of revenue, in Q2 2019, compared with \$18.5 million, or 13.2% of revenue, in Q2 2018, with the decrease in margins due to lower volumes and higher operating costs.

#### **Detection & Measurement**

Revenue for Q2 2019 was \$101.7 million, compared with \$74.6 million in Q2 2018, an increase of 36.3% including a 0.7% decrease from currency fluctuations and a 33.8% increase from acquisitions. Organic revenue\* increased 3.2% largely reflecting strong project related sales of communication technologies products.

Segment income was \$21.7 million in Q2 2019. Adjusted segment income\*, which excludes \$3.2 million of acquisition related costs and intangible amortization expense, was \$24.9 million, or 24.5% of revenue. This compares with segment income of \$16.5 million and adjusted segment income\* of \$18.8 million, or 25.2% of revenue, in Q2 2018. The 70 basis point decrease in margins was primarily due to sales mix.

#### **Engineered Solutions**

Revenue in Q2 2019 was \$139.0 million, compared with \$135.4 million in Q2 2018, an increase of 2.7%. Revenue growth was driven by increased volumes in our transformers business due primarily to operational improvements.

Segment income in Q2 2019 was \$13.0 million, or 9.4% of revenue, compared with segment income of \$10.4 million, or 7.7% of revenue in Q2 2018. The increase in margins was driven primarily by the revenue increase noted above.

#### All Other

During Q2 2019, our South African subsidiary, DBT, reached an agreement with GE to settle all material claims between the parties. Associated with the agreement, SPX recorded an adjustment of \$6.0 million to reduce the amount of expected revenue on the South African projects. As a result of the agreement, outstanding guarantees maintained by DBT have been significantly reduced.

All Other, which includes the South African and Heat Transfer operations, had revenue of \$0.8 million in Q2 2019, compared with \$29.5 million in Q2 2018. The decrease was due primarily to a decline in organic sales related to lower revenues from large power projects in South Africa and the impact of the wind-down of the Heat Transfer business. In addition, revenues were impacted negatively by the adjustment noted above associated with the GE agreement.

All Other incurred a loss in Q2 2019 of \$10.0 million, compared with a loss of \$4.4 million in Q2 2018. The larger loss was due primarily to the reduction in revenues noted above.

#### **Financial Update:**

As of June 29, 2019, SPX had total outstanding debt of \$401.6 million and total cash of \$34.6 million. During Q2 2019, SPX generated net operating cash from continuing operations of \$16.5 million, including modest net cash usage associated with the South African projects, which included a tax benefit. Net leverage, as calculated under the company's bank credit agreement was 1.9x, unchanged from the end of Q1 2019.

#### **Increasing 2019 Adjusted EPS\* Guidance:**

SPX continues to expect 2019 adjusted revenue\* of approximately \$1.50 billion. We continue to expect adjusted segment income margin\* of approximately 15.0% and adjusted operating income margin\* of approximately 11%. Adjusted earnings per share\* is now expected to be in a range of \$2.60 to \$2.72, an increase from the previous guidance range of \$2.50 to \$2.65.

Segment performance, on a year-over-year basis, is expected to be as follows (changes **bolded**):

	Revenue	Segment Income Margin %
HVAC	In a range of <b>\$576-586</b> million (previously \$570-580), with the increase due to the SGS acquisition	15.5-16%, or 25 basis point increase at midpoint vs 2018
Detection & Measurement	In a range of <b>\$390-400</b> million (previously <b>\$385-395</b> )	23-24% (ex-amortization)
Engineered Solutions	In a range of \$530-540 million	Approximately 8%, or 150 basis points increase vs 2018

**Non-GAAP Presentation:** To provide additional clarity to its operating results, the company discusses results and guidance that include "adjusted" non-GAAP financial measures. Adjusted results for the company exclude, among other items, the effect of the South African and Heat Transfer operations, categorized as "All Other" in the company's segment reporting structure. The company reports separately on the results of the All Other category. The company anticipates reporting the results of businesses included in the "All Other" category as discontinued operations, at such time as they meet the accounting requirements for this treatment.

**Form 10-Q:** The company expects to file its quarterly report on Form 10-Q for the quarter ended June 29, 2019 with the Securities and Exchange Commission on or before August 8, 2019. This press release should be read in conjunction with that filing, which will be available on the company's website at www.spx.com, in the Investor Relations section.

**Conference Call:** SPX will host a conference call at 4:45 p.m. (EDT) today to discuss second quarter results. The call will be simultaneously webcast via the company's website at www.spx.com and the slide presentation will be available in the Investor Relations section of the site.

Conference call Dial in: 877-341-7727

From outside the United States: +1 262-558-6098

Participant code: 4991629

A replay of the call will be available by telephone through Thursday, August 8th.

To listen to a replay of the call Dial in: 855-859-2056

From outside the United States: +1 404-537-3406

Participant code: 4991629

**Upcoming Investor Events:** Company management plans to be on the road during the third quarter of 2019 meeting with investors, including attending the Midwest IDEAS Investor Conference in Chicago on August 29<sup>th</sup>, the Vertical Research Global Industrials Conference in Connecticut on September 5<sup>th</sup>, and the Buckingham Industrials Conference in New York City on September 19<sup>th</sup>.

**About SPX Corporation:** SPX Corporation is a supplier of highly engineered products and technologies, holding leadership positions in the HVAC, detection and measurement, and engineered solutions markets. Based in Charlotte, North Carolina, SPX Corporation had approximately \$1.4 billion in annual revenue in 2018 and approximately 4,000 employees in about 17 countries. SPX Corporation is listed on the New York Stock Exchange under the ticker symbol "SPXC." For more information, please visit www.spx.com.

\*Non-GAAP financial measure. See attached schedules for reconciliation to most comparable GAAP financial measure.

Note: Our non-GAAP financial guidance excludes items, which would be included in our GAAP financial measures that we do not consider indicative of our on-going performance; and are calculated in a manner consistent with the presentation of the similarly titled historical non-GAAP measures presented in this press release. These items include, but are not limited to, acquisition costs, costs associated with dispositions, the results of our South African operations, the results of our Heat Transfer business, and potential non-cash income or expense items associated with changes in market interest rates and actuarial or other data related to our pension and postretirement plans, as the ultimate aggregate amounts associated with

these items are out of our control and/or cannot be reasonably predicted. Accordingly, a reconciliation of our non-GAAP financial guidance to the nearest corresponding GAAP financial measures is not practicable.

Certain statements in this press release are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the safe harbor created thereby. Please read these results in conjunction with the company's documents filed with the Securities and Exchange Commission, including the company's most recent annual reports on Form 10-K. These filings identify important risk factors and other uncertainties that could cause actual results to differ from those contained in the forward-looking statements. Actual results may differ materially from these statements. The words "believe," "expect," "anticipate," "project" and similar expressions identify forward-looking statements. Although the company believes that the expectations reflected in its forward-looking statements are reasonable, it can give no assurance that such expectations will prove to be correct. In addition, estimates of future operating results are based on the company's current complement of businesses, which is subject to change.

Statements in this press release speak only as of the date of this press release, and SPX disclaims any responsibility to update or revise such statements.

SOURCE SPX Corporation.

#### **Investor and Media Contacts:**

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## SPX CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited; in millions, except per share amounts)

		Three months ended					Six months ended				
	Jur	ne 29, 2019	Jui	ne 30, 2018	Ju	ne 29, 2019	Ju	ne 30, 2018			
Revenues	\$	372.4	\$	379.2	\$	716.0	\$	731.1			
Costs and expenses:											
Cost of products sold		264.2		281.5		524.6		543.3			
Selling, general and administrative		78.2		72.6		154.9		141.2			
Intangible amortization		2.4		0.8		4.0		1.0			
Special charges, net		1.3		1.6		1.4		3.6			
Other operating expenses		_		_		1.8		_			
Operating income		26.3		22.7		29.3		42.0			
Other income, net		1.9		2.2		9.1		3.2			
Interest expense		(5.3)		(5.1)		(10.6)		(9.4)			
Interest income		0.6		0.3		0.9		0.8			
Income from continuing operations before income taxes		23.5		20.1		28.7		36.6			
Income tax provision		(4.1)		(0.4)		(8.7)		(4.5)			
Income from continuing operations		19.4		19.7		20.0		32.1			
Income (loss) from discontinued operations, net of tax		_		_							
Gain (loss) on disposition of discontinued operations, net of tax		(0.2)		3.3		(1.6)		3.3			
Gain (loss) from discontinued operations, net of tax		(0.2)		3.3		(1.6)		3.3			
Net income	\$	19.2	\$	23.0	\$	18.4	\$	35.4			
Basic income per share of common stock:											
Income from continuing operations	\$	0.44	\$	0.46	\$	0.46	\$	0.75			
Income (loss) from discontinued operations		_		0.08		(0.04)		0.08			
Net income per share	\$	0.44	\$	0.54	\$	0.42	\$	0.83			
Weighted-average number of common shares outstanding — basic		43.914		42.988		43.767		42.881			
Di adi any anakana farana anaka											
Diluted income per share of common stock:	\$	0.42	¢	0.44	¢	0.45	¢	0.73			
Income from continuing operations Income (loss) from discontinued operations	Ф	0.43	\$	0.44	\$	0.45	\$	0.72 0.07			
Net income per share	\$	0.43	\$	0.07	\$	0.04)	\$	0.07			
ivet income per suare	<u> </u>	0.43	Ψ	0.31	Ψ	0.41	Φ	0./9			
Weighted-average number of common shares outstanding — diluted		44.892		44.723		44.750		44.545			

## SPX CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

	June	29, 2019	December 31, 2018		
ASSETS					
Current assets:	ф	246	<b>A</b>	60.0	
Cash and equivalents	\$	34.6	\$	68.8	
Accounts receivable, net		251.5		269.1	
Contract assets		62.5		91.2	
Inventories, net		155.5		128.8	
Other current assets (includes income taxes receivable of \$18.1 and \$18.9 at June 29, 2019 and December 31, 2018, respectively)		41.4		40.5	
Total current assets		545.5		598.4	
Property, plant and equipment:					
Land		18.7		19.4	
Buildings and leasehold improvements		119.1		125.2	
Machinery and equipment		331.4		334.1	
		469.2		478.7	
Accumulated depreciation		(294.4)		(294.5)	
Property, plant and equipment, net		174.8		184.2	
Goodwill		431.4		394.4	
Intangibles, net		229.2		198.4	
Other assets		665.4		657.7	
Deferred income taxes		21.0		24.4	
TOTAL ASSETS	\$	2,067.3	\$	2,057.5	
LIABILITIES AND EQUITY					
Current liabilities:					
Accounts payable	\$	135.9	\$	153.6	
Contract liabilities		80.3		79.5	
Accrued expenses		174.5		183.7	
Income taxes payable		2.3		3.5	
Short-term debt		59.5		31.9	
Current maturities of long-term debt		14.1		18.0	
Total current liabilities		466.6		470.2	
Long-term debt		328.0		331.9	
Deferred and other income taxes		31.5		23.2	
Other long-term liabilities		804.5		817.3	
Total long-term liabilities		1,164.0		1,172.4	
Equity:					
Common stock		0.5		0.5	
Paid-in capital		1,285.3		1,295.4	
Retained deficit		(631.7)		(650.1)	
Accumulated other comprehensive income		242.7		244.9	
Common stock in treasury		(460.1)		(475.8)	
Total equity		436.7		414.9	
TOTAL LIABILITIES AND EQUITY	\$	2,067.3	\$	2,057.5	
10 II	Ψ	2,007.0	Ψ	2,007.0	

## SPX CORPORATION AND SUBSIDIARIES RESULTS OF REPORTABLE AND OTHER OPERATING SEGMENTS

		Three mo	nths	ended				Six months ended						
	Ju	ne 29, 2019	Ju	ıne 30, 2018		$\Delta$	<u>%/bps</u>	Ju	ne 29, 2019	Ju	ıne 30, 2018		$\Delta$	<u>%/bps</u>
HVAC reportable segment														
D	φ	120.0	ф	120.7	ď	(0,0)	(6.2)0/	<b>ሰ</b>	250.2	æ.	267.4	<b>ሰ</b>	(0.1)	(2,0)0/
Revenues	\$	130.9	\$	139.7	\$	(8.8)	(6.3)%	\$	259.3	\$	267.4	\$	(8.1)	(3.0)%
Gross profit		40.9		41.6		(0.7)			82.5		83.2		(0.7)	
Selling, general and administrative expense		24.1		23.0		1.1			47.2		45.9		1.3	
Intangible amortization expense	_	0.1	_	0.1	_			_	0.2	_	0.2	_		
Income	\$	16.7	\$	18.5	\$	(1.8)	(9.7)%	\$	35.1	\$	37.1	\$	(2.0)	(5.4)%
as a percent of revenues		12.8%		13.2%			-40 bps		13.5%		13.9%			-40 bps
Detection & Measurement reportable segment														
Revenues	\$	101.7	\$	74.6	\$	27.1	36.3%	\$	186.8	\$	140.2	\$	46.6	33.2%
Gross profit	Ψ	46.6	Ψ	33.1	Ψ	13.5	20.070	Ψ	86.0	Ψ	62.7	Ψ	23.3	20.270
Selling, general and administrative expense		22.6		15.9		6.7			43.5		29.8		13.7	
Intangible amortization expense		2.3		0.7		1.6			3.8		0.7		3.1	
Income	\$	21.7	\$	16.5	\$	5.2	31.5%	\$	38.7	\$	32.2	\$	6.5	20.2%
	Ψ		Ψ		Ψ			Ψ		Ψ		Ψ		
as a percent of revenues		21.3%		22.1%			-80 bps		20.7%		23.0%			-230 bps
Engineered Solutions reportable segment														
Revenues	\$	139.0	\$	135.4	\$	3.6	2.7%	\$	277.0	\$	263.2	\$	13.8	5.2%
Gross profit		26.2		23.1		3.1			47.8		42.0		5.8	
Selling, general and administrative expense		13.2		12.7		0.5			26.8		24.8		2.0	
Income	\$	13.0	\$	10.4	\$	2.6	25.0%	\$	21.0	\$	17.2	\$	3.8	22.1%
as a percent of revenues		9.4%		7.7%			170 bps		7.6%		6.5%			110 bps
All Other														
	ф	0.0	ф	20.5	ф	(20.7)	(07.2)()	ф	(F.4)	ф	60.2	ф	(CT A)	(111 0)0/
Revenues	\$	0.8	\$	29.5	\$	(28.7)	(97.3)%	\$	(7.1)	\$	60.3	\$	(67.4)	(111.8)%
Gross profit		(5.5)		(0.1)		(5.4)			(24.9)		(0.1)		(24.8)	
Selling, general and administrative expense		4.5		4.3		0.2			7.7		8.3		(0.6)	
Intangible amortization expense	ф.	(10.0)	Φ.		ф.	(F. 6)	(40=0)0/	ф.	(22.6)	ф.	0.1	Φ.	(0.1)	(0.00 T) 0 (
Loss	\$	(10.0)	\$	(4.4)	\$	(5.6)	(127.3)%	\$	(32.6)	\$	(8.5)	\$	(24.1)	(283.5)%
Consolidated Revenues	\$	372.4	\$	379.2	\$	(6.8)	(1.8)%	\$	716.0	\$	731.1	\$	(15.1)	(2.1)%
Consolidated Segment Income		41.4		41.0		0.4	1.0%		62.2		78.0		(15.8)	(20.3)%
as a percent of revenues		11.1%		10.8%			30 <b>bp</b> s		8.7%		10.7%			-200 bps
Tradesin	æ.	44.4	φ.	44.0	ф	0.4		d.	60.0	æ	<b>50.</b> 0	ф	(45.0)	
Total segment income	\$	41.4	\$	41.0	\$	0.4		\$	62.2	\$	78.0	\$	(15.8)	
Corporate expense		10.5		12.5		(2.0)			22.9		24.3		(1.4)	
Long-term incentive compensation expense		3.3		4.2		(0.9)			6.8		8.1		(1.3)	
Special charges, net		1.3		1.6		(0.3)			1.4		3.6		(2.2)	
Other operating expenses	_		_					_	1.8	_		_	1.8	
Consolidated operating income	\$	26.3	\$	22.7	\$	3.6	15.9%	\$	29.3	\$	42.0	\$	(12.7)	(30.2)%
as a percent of revenues		7.1%		6.0%			110 bps		4.1%		5.7%			-160 bps

## SPX CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Three Mo	onths Ended	Six mon	ths ended
	June 29, 2019	June 30, 2018	June 29, 2019	June 30, 2018
Cash flows from operating activities:				
Net income	\$ 19.2	\$ 23.0	\$ 18.4	\$ 35.4
Less: Gain (loss) from discontinued operations, net of tax	(0.2)	3.3	(1.6)	3.3
Income from continuing operations	19.4	19.7	20.0	32.1
Adjustments to reconcile income from continuing operations to net cash from operating activities:				
Special charges, net	1.3	1.6	1.4	3.6
Gain on change in fair value of equity security	(1.6)	_	(7.9)	_
Deferred and other income taxes	1.9	7.4	4.4	6.1
Depreciation and amortization	8.5	6.8	16.6	13.4
Pension and other employee benefits	2.3	1.5	5.1	3.8
Long-term incentive compensation	3.3	4.2	6.8	8.1
Other, net	0.3	0.4	0.6	0.7
Changes in operating assets and liabilities, net of effects from acquisitions:				
Accounts receivable and other assets	23.5	(12.5)	71.0	11.1
Inventories	(3.6)	(1.2)	(18.0)	(4.8)
Accounts payable, accrued expenses and other	(37.6)	(24.3)	(69.8)	(67.4)
Cash spending on restructuring actions	(1.2)	(0.5)	(2.2)	(0.9)
Net cash from continuing operations	16.5	3.1	28.0	5.8
Net cash used in discontinued operations	(0.6)	(0.7)	(1.5)	(1.1)
Net cash from operating activities	15.9	2.4	26.5	4.7
Cash flows used in investing activities:				
Proceeds from company-owned life insurance policies, net	1.9	_	2.4	0.2
Business acquisitions, net of cash acquired	(0.2)	(166.3)	(77.2)	(182.6)
Net proceeds from sale of assets	_	10.1	5.5	10.1
Capital expenditures	(2.5)	(2.2)	(6.2)	(5.4)
Net cash used in continuing operations	(0.8)	(158.4)	(75.5)	(177.7)
Net cash from discontinued operations	_	2.4	_	2.4
Net cash used in investing activities	(0.8)	(156.0)	(75.5)	(175.3)
Cash flows from (used in) financing activities:				
Borrowings under senior credit facilities	12.3	129.0	101.6	129.0
Repayments under senior credit facilities	(22.3)	(33.0)	(86.8)	(33.0)
Borrowings under trade receivables financing arrangement	5.0	32.0	45.0	32.0
Repayments under trade receivables financing arrangement	(15.0)	(10.0)	(44.0)	(10.0)
Net borrowings (repayments) under other financing arrangements	(0.1)	(0.7)	2.7	(1.1)
Minimum withholdings paid on behalf of employees for net share settlements, net of proceeds from the exercise of employee stock options and other	1.1	0.2	(4.8)	(3.0)
Net cash from (used in) continuing operations	(19.0)	117.5	13.7	113.9
Net cash from (used in) discontinued operations	(15.0)	117.5	13.7	113.9
	(10.0)	117.5	13.7	112.0
Net cash from (used in) financing activities  Change in cash and equivalents due to changes in foreign currency exchange	(19.0)	117.5	13./	113.9
rates	(0.5)	(0.9)	1.1	(0.9)
Net change in cash and equivalents	(4.4)	(37.0)	(34.2)	(57.6)
Consolidated cash and equivalents, beginning of period	39.0	103.7	68.8	124.3
Consolidated cash and equivalents, end of period	\$ 34.6	\$ 66.7	\$ 34.6	\$ 66.7

## SPX CORPORATION AND SUBSIDIARIES CASH AND DEBT RECONCILIATION

	Six m	onths ended				
	June 29, 2019					
Beginning cash and equivalents	\$	68.8				
Cash from continuing operations		28.0				
Capital expenditures		(6.2)				
Proceeds from company-owned life insurance policies, net		2.4				
Net proceeds from assets sales		5.5				
Business acquisitions, net of cash acquired		(77.2)				
Borrowings under senior credit facilities		101.6				
Repayments under senior credit facilities		(86.8)				
Net borrowings under other financing arrangements		3.7				
Minimum withholdings paid on behalf of employees for net share settlements, net of proceeds from the exercise of employee stock options		(4.8)				
Cash used in discontinued operations		(1.5)				
Change in cash due to changes in foreign currency exchange rates		1.1				
Ending cash and equivalents	\$	34.6				

	I	Debt at					Debt at
	Decem	ber 31, 2018	Borrowings		Repayments	Other	June 29, 2019
Revolving loans	\$	6.4	\$ 101.6	\$	(78.0)	\$ 	\$ 30.0
Term loan		350.0	_		(8.8)	_	341.2
Trade receivables financing arrangement		23.0	45.0		(44.0)	_	24.0
Other indebtedness		4.3	3.1		(0.4)	1.0	8.0
Less: Deferred financing costs associated with the term loan		(1.9)	_		_	0.3	(1.6)
Totals	\$	381.8	\$ 149.7	\$	(131.2)	\$ 1.3	\$ 401.6

# SPX CORPORATION AND SUBSIDIARIES NON-GAAP RECONCILIATION - ORGANIC REVENUE HVAC, DETECTION & MEASUREMENT AND ENGINEERED SOLUTIONS REPORTABLE SEGMENTS (Unaudited)

	Three months ended June 29, 2019										
	HVAC	Detection & Measurement	Engineered Solutions								
Net Revenue Growth (Decline)	(6.3) %	36.3 %	2.7 %								
Exclude: Foreign Currency	(0.6) %	(0.7) %	0.1 %								
Exclude: Acquisitions	— %	33.8 %	— %								
Organic Revenue Growth (Decline)	(5.7) %	3.2 %	2.6 %								

## SPX CORPORATION AND SUBSIDIARIES NON-GAAP RECONCILIATION - REVENUE AND SEGMENT INCOME

(Unaudited; in millions)

CONSOLIDATED SPX:		Three mo	nths end	ed	Six months ended					
	Ju	ne 29, 2019	Ju	ne 30, 2018		June 29, 2019		June 30, 2018		
Consolidated revenue	\$	372.4	\$	379.2	\$	716.0	\$	731.1		
Exclude: "All Other" operating segments <sup>(1)</sup>		0.8		29.5		(7.1)		60.3		
Adjusted consolidated revenue	\$	371.6	\$	349.7	\$	723.1	\$	670.8		
Total segment income	\$	41.4	\$	41.0	\$	62.2	\$	78.0		
Exclude: "All Other" operating segments <sup>(1)</sup>		(10.0)		(4.4)		(32.6)		(8.5)		
Exclude: One time acquisition related costs (2)		(0.9)		(1.6)		(2.2)		(1.9)		
Exclude: Amortization expense (3)		(2.4)		(8.0)		(4.0)		(0.9)		
Adjusted segment income	\$	54.7	\$	47.8	\$	101.0	\$	89.3		
as a percent of adjusted revenues (4)		14.7%		13.7%		14.0%		13.3%		

#### **DETECTION & MEASUREMENT REPORTABLE SEGMENT:**

		Three mo	nths ende	ed	Six months ended					
	Jun	e 29, 2019	Jur	ne 30, 2018	Ju	ne 29, 2019	Jı	une 30, 2018		
Detection & Measurement segment income	\$	21.7	\$	16.5	\$	38.7	\$	32.2		
Exclude: One time acquisition related costs (2)		(0.9)		(1.6)		(2.2)		(1.9)		
Exclude: Amortization expense (3)		(2.3)		(0.7)		(3.8)		(0.7)		
Detection & Measurement adjusted segment income	\$	24.9	\$	18.8	\$	44.7	\$	34.8		
as a percent of Detection & Measurement segment revenues (4)		24.5%		25.2%		23.9%		24.8%		

<sup>(1)</sup> Represents the removal of the financial results of our South Africa and Heat Transfer businesses. Note: These businesses are now being reported as an "All Other" group of operating segments for U.S. GAAP purposes due to certain wind-down activities that are occurring within these businesses.

<sup>(2)</sup> Represents additional "Cost of products sold" recorded during the three and six months ended June 29, 2019 related to the step-up of inventory (to fair value) acquired in connection with the Sabik and Cues acquisitions and recorded during the three and six months ended June 30, 2018 related to the Schonstedt and Cues acquisitions.

<sup>(3)</sup> Represents amortization expense associated with acquired intangible assets.

<sup>(4)</sup> See "Results of Reportable and Other Operating Segments" for applicable percentages based on GAAP results.

## SPX CORPORATION AND SUBSIDIARIES NON-GAAP RECONCILIATION - OPERATING INCOME

	Three months ended			Six months ended				
	Jur	ne 29, 2019	Jun	e 30, 2018	Jur	ne 29, 2019	Jur	ne 30, 2018
Operating income	\$	26.3	\$	22.7	\$	29.3	\$	42.0
Exclude:								
Aggregate operating losses of the South Africa and Heat Transfer businesses $^{\left(1\right)}$		(10.9)		(6.0)		(33.5)		(11.5)
One-time acquisition related costs <sup>(2)</sup>		(1.1)		(3.0)		(4.0)		(4.3)
						44.00		
Other operating expenses (3)		_		_		(1.8)		_
Amortization expense (4)		(2.4)		(0.8)		(4.0)		(0.9)
	<u> </u>							
Adjusted operating income	\$	40.7	\$	32.5	\$	72.6	\$	58.7
as a percent of adjusted revenues (5)		11.0%		9.3%		10.0%		8.8%

<sup>(1)</sup> Primarily represents the removal of the financial results of these businesses, inclusive of "special charges" of \$0.9 and \$1.6 during the three months ended June 29, 2019 and June 30, 2018, respectively, and \$0.9 and \$3.2 during the six months ended June 29, 2019 and June 30, 2018, respectively.

<sup>(2)</sup> Represents one-time acquisition related costs during the three months ended June 29, 2019 and June 30, 2018 associated with (i) inventory step-up of \$0.9 and \$1.6, respectively, and (ii) integration and transaction costs of \$0.2 and \$1.4, respectively, and one-time acquisition related costs during the six months ended June 29, 2019 and June 30, 2018 associated with (i) inventory step-up of \$2.2 and \$1.9, respectively, and (ii) integration and transaction costs of \$1.8 and \$2.4, respectively.

<sup>(3)</sup> Represents charges associated with revisions to estimates of certain liabilities retained in connection with the 2016 sale of the dry cooling business, with such revision resulting from settlement activity during the first quarter of 2019.

<sup>(4)</sup> Represents amortization expense associated with acquired intangible assets.

<sup>(5)</sup> See "Results of Reportable and Other Operating Segments" for applicable percentages based on GAAP results.

## SPX CORPORATION AND SUBSIDIARIES NON-GAAP RECONCILIATION - EARNINGS PER SHARE

#### Three Months Ended June 29, 2019

(Unaudited; in millions, except per share values)

	GAAP	Adjustments	Adjusted
Segment income (1)	\$ 41.4	\$ 13.3	\$ 54.7
Corporate expense (2)	(10.5)	0.2	(10.3)
Long-term incentive compensation expense	(3.3)	_	(3.3)
Special charges, net (3)	(1.3)	0.9	(0.4)
Operating income	26.3	14.4	40.7
Other income, net (4)	1.9	(0.4)	1.5
Interest expense, net	(4.7)	_	(4.7)
Income from continuing operations before income taxes	23.5	14.0	37.5
Income tax provision (5)	(4.1)	(3.1)	(7.2)
Income from continuing operations	19.4	10.9	30.3
Dilutive shares outstanding	44.892		44.892
Earnings per share from continuing operations	\$ 0.43		\$ 0.67

<sup>(1)</sup> Adjustment represents the removal of (i) operating losses associated with the South Africa and Heat Transfer businesses (\$10.0), (ii) inventory step-up charges related to the Cues and Sabik acquisitions (\$0.9), and (iii) amortization expense associated with acquired intangible assets (\$2.4).

<sup>(2)</sup> Adjustment represents the removal of acquisition related expenses incurred during the period.

<sup>(3)</sup> Adjustment represents the removal of restructuring charges associated with the South Africa and Heat Transfer businesses.

<sup>&</sup>lt;sup>(4)</sup> Adjustment represents the removal of (i) a gain on an equity security associated with a fair value adjustment (\$1.6), (ii) non-service pension and postretirement charges (\$1.0) and (iii) removal of foreign currency losses associated with the South African projects (\$0.2).

 $<sup>^{(5)}</sup>$  Adjustment represents the tax impact of items (1) through (4) above.

## SPX CORPORATION AND SUBSIDIARIES NON-GAAP RECONCILIATION - EARNINGS PER SHARE

#### Three Months Ended June 30, 2018

(Unaudited; in millions, except per share values)

	 GAAP	Adjustments	Adjusted
Segment income (1)	\$ 41.0	\$ 6.8	\$ 47.8
Corporate expense (2)	(12.5)	1.4	(11.1)
Long-term incentive compensation expense	(4.2)	_	(4.2)
Special charges, net (3)	(1.6)	1.6	_
Operating income	22.7	9.8	32.5
Other income, net <sup>(4)</sup>	2.2	0.5	2.7
Interest expense, net	(4.8)	_	(4.8)
Income from continuing operations before income taxes	20.1	10.3	30.4
Income tax provision (5)	(0.4)	(6.1)	(6.5)
Income from continuing operations	19.7	4.2	23.9
Dilutive shares outstanding	44.723		44.723
Earnings per share from continuing operations	\$ 0.44		\$ 0.53

<sup>(1)</sup> Adjustment represents the removal of (i) operating losses associated with the South Africa and Heat Transfer businesses (\$4.4), (ii) inventory step-up charges related to the Cues acquisition (\$1.6), and (iii) amortization expense associated with acquired intangible assets (\$0.8).

<sup>(2)</sup> Adjustment primarily represents removal of acquisition related expenses incurred during the period.

<sup>(3)</sup> Adjustment represents removal of restructuring charges associated with the South Africa and Heat Transfer businesses.

<sup>(4)</sup> Adjustment represents removal of non-service pension and postretirement items and removal of foreign currency losses associated with the South African projects.

<sup>(5)</sup> Adjustment represents the tax impact of items (1) through (4) above and the removal of tax charges associated with the impact of U.S. tax reform.