SPX Technologies
Q1 2023
Earnings Presentation





- □ Certain statements contained in this presentation that are not historical facts, including any statements as to future market conditions, results of operations, products introductions, and financial projections, are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to safe harbor created thereby. These forward-looking statements are subject to risks, uncertainties, and other factors which could cause actual results to differ materially from future express or implied results. Although SPX Technologies believes that the expectations reflected in its forward-looking statements are reasonable, it can give no assurance that such expectations will prove to be correct. Forward-looking statements are based on the company's existing operations and complement of businesses, which are subject to change.
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- □ Statements in this presentation are only as of the time made, and SPX Technologoies disclaims any responsibility to update or revise such statements except as required by law.
- □ This presentation includes non-GAAP financial measures. Reconciliations of historical non-GAAP financial measures with the most comparable measures calculated and presented in accordance with GAAP are available in the appendix to this presentation. We believe that these non-GAAP measures are useful to investors in evaluating our operating performance and our management of business from period to period.



Introductory Comments Gene Lowe

Executive Summary



- Very strong Q1 2023 Performance
 - ✓ Strong revenue growth in both segments
 - ✓ Significant margin outperformance in HVAC
- Acquisitions further strengthen HVAC
 - ✓ TAMCO (Cooling); ASPEQ purchase agreement (Heating)
 - √ >\$170m in run-rate revenue/accretive to segment margin and growth
- Increasing full-year guidance
 - ✓ Strong HVAC performance and TAMCO acquisition
 - ✓ Adjusted EPS* growth of ~25% at midpoint

Strong Execution on Value Creation Roadmap

^{*}Adjusted EPS is a non-GAAP financial measure. Reconciliations of non-GAAP guidance measures to US GAAP financial measures are not predictable and accordingly are not included in the Appendix of the presentation.

Q1 2023 Results Summary



(\$ millions)

- Q1 2023
- Revenue
- → Adjusted Operating Income / Margin*

- Strong organic revenue growth (30%+)
 - ✓ HVAC and Detection & Measurement
- □ Robust profit and margin growth
 - √ 132% growth in Adj. Operating Income*
 - √ 640 bps margin* expansion

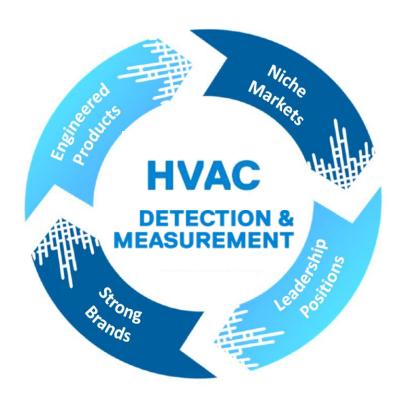


Strong Execution in Both Segments

^{*}Adjusted results are non-GAAP financial measures. Reconciliations from US GAAP financial measures are available in the Appendix of the presentation.

Value Creation Framework





Organic Growth

- New products
- Channel expansion
- Adjacent markets

Inorganic Growth

- Strategic platform focus
- Significant capital to deploy
- Large target pipeline

SPX Business System

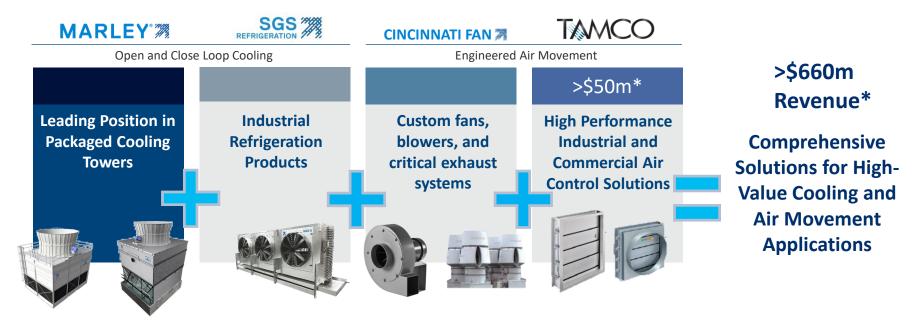
- Digital initiatives
- Continuous Improvement
- Sustainability

Culture & Values

- Integrity
- Results/accountability
- Diversity & Inclusion
- Employee development

Building Strategic Platforms - Cooling





Extending Positioning in Attractive Engineered Air Movement Space

^{*}Includes estimated annualized run-rate revenue for TAMCO for 2023.

ASPEQ Heating Group



Company Profile

Headquarters: St. Louis, Missouri

Description: Leader in electrical heating solutions for high-value applications in industrial and commercial markets.

- \$418m purchase price
- Anticipated closing late Q2, subject to HSR
- >\$120m annualized revenue
- Growth rate/margin above HVAC average

Acquisition Rationale:

- Growth in attractive electrical heating market
- Decarbonization trends
- Product innovation opportunities (eco-friendly)
- Enhance customer experience (service, distribution)













Q1 Financial Review Mark Carano

Adjusted Earnings Per Share



	Q1 2022	Q1 2023	
GAAP EPS from continuing operations	\$0.28	\$0.84	
Amortization	\$0.15	\$0.10	
Acquisition-related	\$0.03	\$0.03	
Non-service pension & other*	(\$0.06)	(\$0.04)	
Adj EPS from continuing operations	\$0.40	\$0.93	

Q1 2023 Adjusted EPS of \$0.93

Note: Adjusted results are non-GAAP financial measures. Reconciliations from US GAAP financial measures are available in the Appendix of the presentation.

^{*}Primarily reflects a non-cash change in the fair value of an equity security and certain tax discrete items.

Q1 2023 Results



(\$ millions)

Q1 Revenue:

- □ 30.2% year-over-year increase:
 - ✓ 30.6% organic increase with broad strength in HVAC and Detection & Measurement
 - ✓ 0.7% acquisition impact (ITL)
 - ✓ -1.1% currency impact

Q1 Consolidated Segment Income* and Margin*:

- □ \$34.8m increase (+88%) in Consolidated Segment Income* driven by both HVAC and D&M
- □ 570 bps increase in margin* driven largely by higher margin in HVAC



Consolidated Segment Income / Margin*



Strong Organic Growth in Both Segments

^{*}Consolidated segment income and margin as shown above are non-GAAP financial measures, and represent the summation of our HVAC and D&M segments. Reconciliations from US GAAP financial measures are available in the Appendix of the presentation.

HVAC Q1 2023 Results



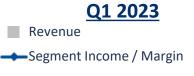
(\$ millions)

Q1 Revenue:

- □ 30.3% year-over-year increase:
 - ✓ 30.9% organic increase driven by growth in both Heating and Cooling
 - ✓ -0.6% currency impact

Q1 Segment Income and Margin:

- □ \$27.1m increase in Segment Income
- 830 bps increase in margin due to higher volumes in both Heating and Cooling





Strong Organic Growth Driven by Both Heating and Cooling

Detection & Measurement Q1 2023 Results



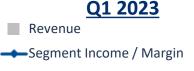
(\$ millions)

Q1 Revenue:

- □ 30.0% year-over-year increase:
 - 30.1% organic increase with broad strength across segment
 - ✓ 1.8% acquisition impact (ITL)
 - √ -1.9% currency impact

Q1 Segment Income and Margin:

- □ \$7.7m increase in Segment Income
- □ 130 bps increase in margin due primarily to higher project sales in CommTech and Transportation





Strong Results, Including Robust Project Sales



Financial Position and Liquidity Review Mark Carano

Financial Position - Capital Structure & Liquidity Update



(\$millions)	Q4 2022	Q1 2023
Short-term debt	\$2	\$69
Current maturities of long-term debt	2	3
Long-term debt	243	242
Total Debt	\$247	\$314
Less: Cash on hand **	(157)	(213)
Net Debt	\$90	\$101



Well-Positioned to Continue Growth Initiatives

^{*} Calculated as provided in SPX Technologies' credit facility agreement.

^{**} Includes cash related to discontinued operations of ~\$9m in Q4 2022 and ~\$8m in Q1 2023.

2023 Guidance



	Revenue	Segment Income Margin
HVAC	• \$1,035-\$1,055m Prior \$935-\$955m	• 17.25%-18.25% Prior 15.25%-16.00%
Detection & Measurement	• \$570-\$590m Prior \$565-\$585m	20.50%-21.50% Prior 20.50%-21.50%
Total SPX	• \$1.61-1.65b Prior \$1.50-1.54b	■ 18.50%-19.50% Prior 17.00%-18.00%

Adj. Operating Income* of \$235-\$250m (Prior \$200-\$217m), Adjusted Operating Income margin* of 14.50%-15.25% (Prior 13%-14%); Adj. EPS* of \$3.80-\$3.95 (Prior \$3.30-\$3.55)

^{*}Adjusted results and consolidated segment income margin are non-GAAP financial measures. Reconciliations of guidance measures to US GAAP financial measures are not predictable and accordingly are not included in the Appendix of the presentation.



End Market Overview and Closing Remarks Gene Lowe

Market Commentary



Market	Comments
HVAC 🎢	 Cooling: Overall solid demand in Americas Labor and supply chain improving overall Heating: Stable orders / No material cancelations Labor and supply chain improving overall
DETECTION & ***********************************	 Run-rate: Location & Inspection orders solid (regional variances) Infrastructure opportunities Project-oriented: Favorable booking trends continue Infrastructure spending on horizon

Continued to See Solid Demand Across Markets

Summary



- Very strong start to 2023
- Delivering on inorganic growth initiative
- Updated 2023 guidance reflects ~ 25% Adjusted EPS* growth
- □ Progressing Towards "SPX 2025" Targets

Well Positioned to Continue Value-Creation Journey

^{*}Adjusted results are non-GAAP financial measures. Reconciliations of non-GAAP guidance measures to US GAAP financial measures are not predictable and accordingly are not included in the appendix to the presentation.



Appendix

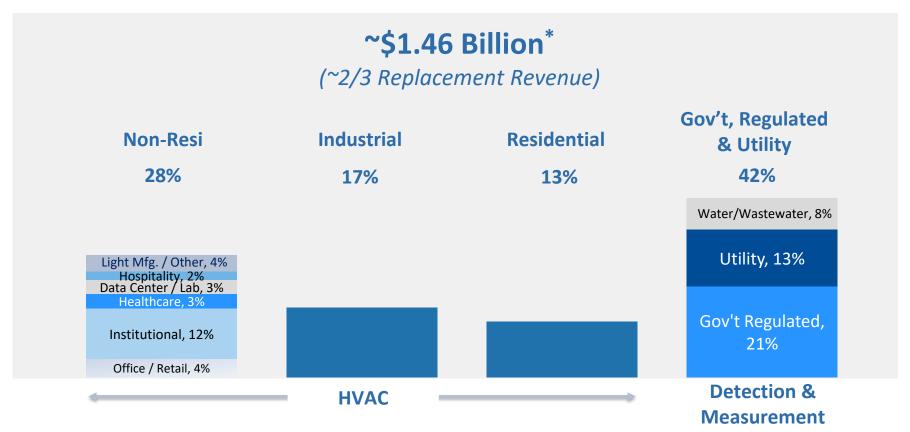
Modeling Considerations - Full Year 2023



Metric	Considerations
Corporate expense	\$48-52m
Long-term incentive comp	\$13-14m
Restructuring costs	\$1-2m
Interest cost	~\$10-11m
Other income/(expense), and Non-service pension benefit/(expense)	\$4-6m
Tax rate	23.5-24.5%
Capex	~\$25m
Cash cost of pension + OPEB	\$10-11m
D&A	~\$46-48m
Share count	~46.3-46.6m
Currency effect	Topline sensitivity to USD-GBP rate

End Market Exposure

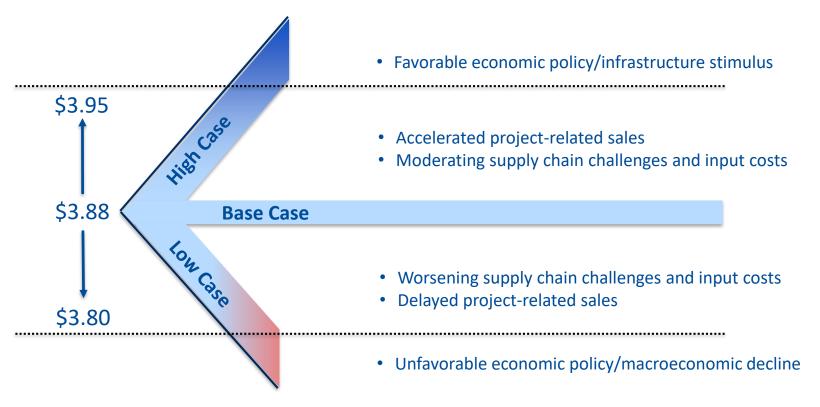




^{* 2022} revenue. Breakdowns based on Management estimates

2023 Adjusted EPS Guidance - Key Drivers

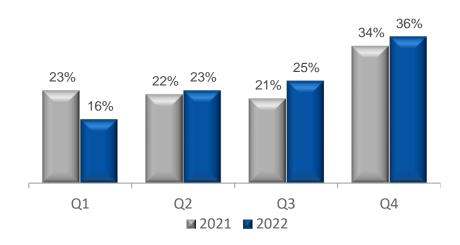




Note: Adjusted results are non-GAAP financial measures. Reconciliations of non-GAAP guidance measures to US GAAP financial measures are not practicable and accordingly are not included in this Appendix.

Segment Income Phasing





GAAP Reconciliation Results by Quarter



(\$ millions)

			2022			2	2023
	Q1	Q2	Q3	Q4	FY		Q1
Segment income	\$ 39.6	\$ 56.1	\$ 63.4	\$ 90.5	\$ 249.6	\$	74.4
Corporate expense	(16.6)	(16.4)	(17.2)	(18.4)	(68.6)		(14.6)
Acquisition related and other costs	(0.1)	(0.9)	(0.1)	(0.8)	(1.9)		(0.6)
Long-term incentive compensation expense	(3.1)	(2.5)	(2.1)	(3.2)	(10.9)		(3.1)
Intangible amortization	(9.3)	(7.1)	(6.7)	(5.4)	(28.5)		(6.3)
Impairment of goodwill and intangible assets	-	-	-	(13.4)	(13.4)		-
Special charges, net	-	(0.1)	-	(0.3)	(0.4)		-
Other operating income (expense), net	0.9	(1.9)	-	(73.9)	(74.9)		
Operating income (loss)	11.4	27.2	37.3	(24.9)	51.0		49.8
Other income (expense), net	6.5	(1.7)	(24.6)	4.6	(15.2)		2.5
Interest expense, net	(2.3)	(2.0)	(1.6)	(1.7)	(7.6)		(1.9)
Loss on amendment/refinancing of senior credit agreement	-	-	(1.1)	-	(1.1)		
Income (loss) from continuing operations before income taxes	15.6	23.5	10.0	(22.0)	27.1		50.4
Income tax (provision) benefit	(2.6)	(4.4)	2.5	(2.8)	(7.3)		(11.3)
Income (loss) from continuing operations	 13.0	19.1	12.5	(24.8)	19.8		39.1
Income (loss) from discontinued operations, net of tax	-	-	-	-	_		-
Income (loss) on disposition of discontinued operations, net of tax	(1.6)	(6.1)	(9.4)	(2.5)	(19.6)		3.7
Income (loss) from discontinued operations, net of tax	(1.6)	(6.1)	(9.4)	(2.5)	(19.6)		3.7
Net income (loss)	\$ 11.4	\$ 13.0	\$ 3.1	\$ (27.3)	\$ 0.2	\$	42.8

Adjusted SPX Results by Quarter



(\$ millions, except per share values)

	2022								2023		
	Q1		Q2		Q3		Q4		2022		Q1
HVAC segment income	\$ 20.6	\$	28.3	\$	33.1	\$	53.5	\$	135.5	\$	47.7
Detection & Measurement segment income	 19.0		27.8		30.3		37.0		114.1		26.7
Consolidated segment income	\$ 39.6	\$	56.1	\$	63.4	\$	90.5	\$	249.6	\$	74.4
Operating income (loss) from continuing operations	\$ 11.4	\$	27.2	\$	37.3	\$	(24.9)	\$	51.0	\$	49.8
Exclude: "Other" operating adjustments (1)	13.7		15.0		11.0		96.7		136.4		8.5
Adjusted operating income	\$ 25.1	\$	42.2	\$	48.3	\$	71.8	\$	187.4	\$	58.3
Net income from continuing operations	\$ 13.0	\$	19.1	\$	12.5	\$	(24.8)	\$	19.8	\$	39.1
Exclude: "Other" income adjustments ⁽²⁾	5.8	,	13.9	,	25.0		78.8	,	123.5		4.0
Adjusted net income	\$ 18.8	\$	33.0	\$	37.5	\$	54.0	\$	143.3	\$	43.1
Adjusted EPS	\$0.40		\$0.71		\$0.81		\$1.17		\$3.10		\$0.93

⁽¹⁾ Excludes amortization expense associated with acquired intangible assets, acquisition-related costs (including inventory step-up charges), asset impairment charges, costs associated with our South Africa business that could not be allocated to discontinued operations for U.S. GAAP purposes, revisions of liabilities associated with contingent consideration on acquisitions, and charges resulting from changes in estimates associated with asbestos product liability matters. In addition, includes a reclassification of transition services income from "Other non-operating income/expense".

⁽²⁾ Excludes items noted above, gains and losses on an equity security associated with fair value adjustments, non-service pension items, and the tax impacts of these items, as well as certain discrete tax items.

HVAC Segment Results



(\$ millions)

Revenue Segment income

			2022		
	Q1	Q2	Q3	Q4	2022
	\$193.1	\$218.7	\$227.8	\$274.2	\$913.8
	\$20.6	\$28.3	\$33.1	\$53.5	\$135.5
-	11%	13%	15%	20%	15%

2023
Q1
\$251.6
\$47.7
19%

Detection & Measurement Segment Results



(\$ millions)

Revenue Segment income

		2022		
Q1	Q2	Q3	Q4	2022
\$114.0	\$135.3	\$142.7	\$155.1	\$547.1
\$19.0	\$27.8	\$30.3	\$37.0	\$114.1
17%	21%	21%	24%	21%

2023
Q1
\$148.2
\$26.7
18%

Q1 2023 U.S. GAAP to Adjusted EPS Reconciliation



	GAAP	Adjustments	Ad	justed
Segment income	\$ 74.4	\$ —	\$	74.4
Corporate expense (1)	(14.6)	1.6		(13.0)
Acquisition-related costs (2)	(0.6)	0.6		_
Long-term incentive compensation expense	(3.1)			(3.1)
Amortization of intangible assets (3)	 (6.3)	6.3		_
Operating income	 49.8	8.5		58.3
Other income, net (4)	2.5	(2.5)		_
Interest expense, net	 (1.9)			(1.9)
Income from continuing operations before income taxes	50.4	6.0		56.4
Income tax provision (5)	 (11.3)	(2.0)		(13.3)
Income from continuing operations	 39.1	4.0		43.1
Diluted shares outstanding	46.402			46.402
Earnings per share from continuing operations	\$ 0.84		\$	0.93

(\$ millions, except per share values)

⁽¹⁾ Adjustment represents the removal of acquisition and strategic/transformation related expenses (\$1.5) and a reclassification of transition services income (\$0.1) from "Other Income, net."

⁽²⁾ Adjustment represents the removal of integration costs of \$0.4 and \$0.2 within the Detection & Measurement and HVAC reportable segments, respectively.

⁽³⁾ Adjustment represents the removal of amortization expense associated with acquired intangible assets of \$4.3 and \$2.0 within the Detection & Measurement and HVAC reportable segments, respectively.

⁽⁴⁾ Adjustment represents the removal of (i) a gain on an equity security associated with a fair value adjustment (\$3.6), (ii) non-service pension and postretirement charges (\$1.2), as well as the reclassification of income related to a transition services agreement (\$0.1) to "Corporate expense."

⁽⁵⁾ Adjustment represents the tax impact of items (1) through (4).

Q1 2022 U.S. GAAP to Adjusted EPS Reconciliation



	GAAP	Adjustments	Adjus	sted
Segment income	\$ 39.6	\$ —	\$	39.6
Corporate expense (1)	(16.6)	5.2		(11.4)
Acquisition-related costs (2)	(0.1)	0.1		_
Long-term incentive compensation expense	(3.1)	_		(3.1)
Amortization of intangible assets (3)	(9.3)	9.3		_
Other operating income (4)	 0.9	(0.9)		
Operating income	11.4	13.7		25.1
Other income, net (5)	6.5	(4.9)		1.6
Interest expense, net	 (2.3)			(2.3)
Income from continuing operations before income taxes	15.6	8.8		24.4
Income tax provision (6)	 (2.6)	(3.0)		(5.6)
Income from continuing operations	13.0	5.8		18.8
Diluted shares outstanding	46.445		4	46.445
Earnings per share from continuing operations	\$ 0.28		\$	0.40

(\$ millions, except per share values)

⁽¹⁾ Adjustment represents the removal of acquisition and strategic/transformation related expenses (\$4.1), costs associated with our South Africa business that could not be allocated to discontinued operations for U.S. GAAP purposes (\$0.2), as well as a reclassification of transition services income (\$0.9) from "Other income, net."

⁽²⁾ Adjustment represents the removal of inventory step-up charges related to the ITL acquisition of \$0.1 within the Detection & Measurement reportable segment.

⁽³⁾ Adjustment represents the removal of amortization expense associated with acquired intangible assets of \$5.4 and \$3.9 within the HVAC and Detection & Measurement reportable segments, respectively.

⁽⁴⁾ Adjustment represents the removal of a gain related to a revision of the liability associated with contingent consideration on a recent acquisition.

⁽⁵⁾ Adjustment represents the removal of (i) a gain on an equity security associated with a fair value adjustment (\$4.4), (ii) non-service pension and postretirement charges (\$0.4), as well as the reclassification of income related to a transition services agreement (\$0.9) to "Corporate expense."

⁽⁶⁾ Adjustment represents the tax impact of items (1) through (5) above and the removal of non-recurring tax benefits associated with transformation initiatives.

U.S. GAAP to Adjusted Operating Income Reconciliation



		Three months ended		
	Api	ril 1, 2023	Apr	ril 2, 2022
Operating income	\$	49.8	\$	11.4
Include - TSA Income (1)		0.1		0.9
Exclude:				
Acquisition-related and other costs (2)		(2.1)		(4.4)
Other operating income (3)		_		0.9
Amortization expense (4)		(6.3)		(9.3)
Adjusted operating income	\$	58.3	\$	25.1
as a percent of revenues		14.6 %		8.2 %

⁽¹⁾ Represents transition services income related to the Asbestos Portfolio Sale for the three months ended April 1, 2023 and the Transformer Solutions disposition for the three months ended April 2, 2022. Amounts recorded in non-operating income for U.S. GAAP purposes. The Asbestos Portfolio Sale and Transformer Solutions disposition are described in the Company's most recent Form 10-K.

⁽²⁾ For the three months ended April 1, 2023, represents certain acquisition-related costs and transformation initiatives (\$2.1). For the three months ended April 2, 2022, represents (i) certain acquisition-related costs and transformation initiatives (\$4.2) and (ii) costs associated with our South Africa business that could not be allocated to discontinued operations for U.S. GAAP purposes (\$0.2).

⁽³⁾ Represents a gain of \$0.9 during the three months ended April 2, 2022 related to a revision of the liability associated with contingent consideration on a recent acquisition.

⁽⁴⁾ Represents non-cash amortization expense associated with acquired intangible assets.

Q1 2023 Non-GAAP Reconciliation - Organic Revenue



	Three months ended April 1, 2023					
	Detection &					
	HVAC		Measurement		Consolidated	
Net Revenue Growth	30.3	%	30.0	%	30.2	%
Exclude: Foreign Currency	(0.6)	%	(1.9)	%	(1.1)	%
Exclude: Acquisitions	-	%	1.8	%	0.7	%
Organic Revenue Growth	30.9	% =	30.1	%	30.6	%

Q1 2023 Debt Reconciliation



(\$ millions)

	Q1 2023	
Short-term debt	\$	68.9
Current maturities of long-term debt		3.5
Long-term debt		241.5
Gross debt		313.9
plus: adjustment associated with credit agreement (1)		(1.2)
Adjusted gross debt		312.7
less: cash and equivalents		(212.2)
Adjusted net debt	\$	100.5

(1) Includes unamortized debt issuance costs associated with term loan of \$0.7 and excludes purchase card debt of \$1.9.

Note: Adjusted net debt as defined by SPX Technologies' current credit facility agreement.

Q1 2023 Adjusted EBITDA* Reconciliation



(\$ millions)

	Last 12 Months
Net Income**	\$ 31.6
Income tax provision	16.0 9.3
Interest expense	
Income before interest and taxes	56.9
Depreciation and amortization	43.1
EBITDA	100.0
Adjustments:	
Loss on disposition of assets outside the ordinary course of business	14.3
Impairments & other organizational costs	13.4
Non-cash compensation	19.6
Pension adjustments	(3.4)
Extraordinary non-recurring, non-cash charges, net	24.1
Extraordinary non-recurring cash charges, net	74.4
Material acquisition / disposition related fees, costs, or expenses, net	3.1
Pro forma effect of acquisitions and divestitures, and other	25.4
Adjusted EBITDA	\$ 270.9

^{*}Adjusted EBITDA includes the pro-forma impact of acquisitions closed during the last 12 months.

Note: Adjusted consolidated EBITDA as defined by SPX Technologies' current credit facility agreement.

^{**}Amounts for the last 12 months are derived by adding, for each respective item, the amounts presented in slide 25 for "2023 Q1" plus "2022 FY" and subtracting "2022 Q1".

Q1 2023 Adjusted Free Cash Flow Reconciliation



(\$ millions)

	Q	2023
Operating cash flow from continuing operations Capital expenditures	\$	0.8 (4.0)
Free cash flow used in continuing operations		(3.2)
Adjustments*		(2.1)
Adjusted free cash flow used in continuing operations	\$	(1.1)

^{*} Adjustments align with our reconciliation of GAAP to Adjusted EPS.